Every day for 7 days you will complete a special challenge. Rules are simple:

\*\* Complete the daily challenge. No exceptions. Do not skip or double-up.

Contact me via text or phone call at 608-697-5854 or /[dholland@marykay.com](mailto:dholland@marykay.com%20) to tell me that you completed your challenge for that day. Tell me your results!!

Call me if you are unsure how to complete any of these challenges – HOTLINE: 1-559-546-1254

Day 1 … Monday: Complete your preferred customer program enrollment Hand out 3 Beauty Book/Look Book

Attend your weekly meeting

Call 10 clients & ask them to sample: new spring/summer/fall/winter colors

Call HOTLINE

Complete your Daily Affirmation

CALL IN

Day 2 … Tuesday: Show the MK Best Sellers to 2 People or hand out 5 of the fliers Call 10 referrals/clients & ask them to sample the new spring colors Share the Career Facts with 2 New people

Call HOTLINE

Complete your Daily Affirmation

CALL IN

Day 3 … Wednesday: Get 10 no’s for bookings

Share the Career Facts with 3 New people Hand out 10 samplers with your business card

Call HOTLINE Complete your Daily Affirmation

CALL IN

Day 4 … Thursday: Call 10 clients/referrals & ask them to sample the new spring colors Handout 5 business cards, get names, numbers back

Share the Career Facts with 4 New people

Call HOTLINE

Complete your Daily Affirmation

CALL IN

Day 5 … Friday: Get 10 no’s for bookings

Share the Career Facts with 3 New people Hand out 10 samplers with your business card

Call HOTLINE

Complete your Daily Affirmation

CALL IN

Day 6 … Saturday: Show the MK Best Sellers to 2 People or hand out 5 of the fliers Call 10 referrals/clients & ask them to sample the new spring colors Share the Career Facts with 2 New people

Call HOTLINE

Complete your Daily Affirmation

CALL IN

Day 7 … Sunday: Write down 7 strengths you have, e-mail to your Director Complete Your Weekly Accomplishment Sheet

Call HOTLINE

Complete Your Daily Affirmation

CALL IN



**Script: “Has anyone ever taken the time to offer you a facial/makeover”? Or… “Has anyone ever taken the time to tell you about our business”?**

**“I would like to take the time to put that on my schedule….”Or**

**“I would value your opinion….”**

**“I am excited that I have committed to a 7 day accountability challenge to build my MK business…”**