


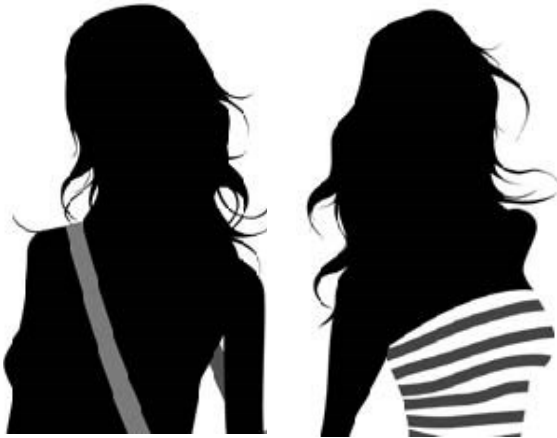


Debbie's Joyful Giraffes

May 2014 Newsletter, April Results



Top Queens!



Queen of Wholesale:
Corrine Raupp

Queen of Sharing:
Kathy M. Schwartzlow

Ordering Deadlines for May

- 29: Last day for phone orders
- 31: Last day for online orders

Important Promo Deadlines

- Quarter 4 Star Consultant quarterly contest (March 16 - June 15, 2014)
- Star Consistency Challenge (June 16, 2013 through June 15, 2014)
- Class of 2014 (through July 1, 2014)

On Target Stars and Stars



Fourth Quarter Ends—June 15, 2014

	Total	Sapphire	Ruby	Diamond	Emerald	Pearl
CORRINE RAUPP	\$1,804.75	STAR	\$595.25	\$1,195.25	\$1,795.25	\$2,995.25
TIFFANY HOPPER	\$1,800.25	STAR	\$599.75	\$1,199.75	\$1,799.75	\$2,999.75
NICOLE MIELKE	\$601.00	\$1,199.00	\$1,799.00	\$2,399.00	\$2,999.00	\$4,199.00

Who will be our next star?



DIQ

Requirements

- \$18,000 cumulative whls. unit production in one to four months.
- At least \$4,000 per month wholesale unit production. DIQ must have at least \$1,800 in personal cumulative wholesale production.
- 24 active unit members (includes the DIQ) at least 10 active unit members must have at least \$600 in cumulative whls. production during qualification.

Compensation

- Eligible to become Director
- Unit Commission and Unit bonuses
- Eligible to wear the Director Suit



FUTURE DIRECTOR

Requirements

- 8+ active personal team mbrs
- You must be active

Compensation

- 9% or 13% personal team commis.
- Team-building bonus



CAREER CAR

Requirements

- 14+ active personal team mbrs
- \$20,000 in one to four months
- You must be active

Compensation

- 9% or 13% personal team commis.
- Team-building bonus
- Career Car or \$375 per month



TEAM LEADER

Requirements

- 5 - 7 active personal team mbrs
- You must be active

Compensation

- 9% or 13% personal team com.
- Team-building bonus



STAR TEAM BUILDER

Requirements

- 3 - 4 active personal team mbrs
- You must be active

Compensation

- 4% personal team commis.
- Team-building bonus



SENIOR CONSULTANT

Requirements

- 1 - 2 active personal team mbrs
- You must be active

Compensation

- 4% personal team commis.



WELCOME NEW CONSULTANTS!

APRIL

Starting Something Beautiful....

From

Sharing Dreams...

Cath Hill
Corrine Raupp
Tara J. Ritschard
DeAnn M. Tollefson

GURNEE, IL
RIO, WI
MONONA, WI
PORTAGE, WI

D. Holland
D. Holland
K. Schwartzlow
D. Holland

\$1000 Profit for You!

Would you like an extra \$1000 in cash by the end of spring or summer?

Do you know that 10 pampering sessions with Mary Kay can cause your bank account to EXPLODE?

Can you find 20 hours in the next 2-4 months?

How you generate \$1000 - oh my goodness - so super easy!

It's all about pampering sessions!

10 pampering sessions with \$200 in sales each, you will generate \$2000 in sales, which is \$1000 profit

April Orders!

Name	Amount
Corrine Raupp	\$1,804.75
Tiffany M. Hopper	\$1,574.25
Kim J. Graham	\$300.50
Laura F. Moon	\$226.50
DeAnn M. Tollefson	\$226.00
Elizabeth Campbell	\$124.00
Emily E. Bortz	\$63.50
Kathy M. Schwartzlow	\$46.50

Congrats!



**MARY KAY®
HONEYDEW SATIN HANDS®
PAMPERING SET**

\$35

A limited-edition item! Check out the new Satin Hands® set - it has a light, fruity scent and contains three Satin Hands® pampering products.

**SIZZLIN
NEW SUMMER
PRODUCTS**



**BEAUTY THAT COUNTS®
JOURNEY OF DREAMST™
EAU DE TOILETTE**

\$25

From May 16, 2014, through Aug. 15, 2014, \$2.50 will be donated from each sale to help change the lives of women and children.

Has a light and fresh, floral scent that is reminiscent of Journey® Eau de Parfum, but with a refreshing twist.



- the real teal
- blue my mind
- hello violet
- gold metal

**MARY KAY AT PLAY™
BOLD FLUID EYELINER**

\$10

High-impact color to light up eyes. Available in *Blue My Mind, The Real Teal, Hello Violet and Gold Metal.*



Purchase the **TIMEWISE REPAIR® VOLU-FIRM™ SET** and receive a **Satin Pillow Case** (ask me for details).



- in the plum
- pink again
- orange you lovely
- atomic red

**MARY KAY® AT PLAY™
TRIPLE LAYER TINTED BALM**

\$10

Lips feel supple, smooth and cushioned in moisture. Layer color, pampering and fun in one lip-loving balm. Available in *Pink Again, In the Plum, Orange You Lovely and Atomic Red.*



**TRUE DIMENSION™
LIPSTICK
(NEW SHADES)**

\$18

Buttery-smooth feeling formula melts onto lips, instantly drenching them in moisture and locking it in. Formula includes age-defying ingredients. Available in *Tangerine Pop, Citrus Flirt, Coral Bliss, Exotic Mango, Sassy Fuchsia, Lava Berry, Berry a la Mode, First Blush, Tuscan Rose and Chocolate*



**MARY KAY®
MINERAL EYE COLOR
(NEW SHADES)**

\$7

Five new neutral shades that work on all skin tones, providing long-lasting wear, also fade and crease resistant. Available in *Ballerina Pink, Rosegold, Driftwood, Stone and French Roast.*

- Ballerina Pink (matte)
- Rosegold (shimmer)
- Driftwood (matte)
- Stone (matte)
- French Roast (shimmer)



Created by Court of Achievers



To the beautiful:

Debbie Holland
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Portage, WI 53901



be a fourth quarter star!

Want to be a fourth Quarter Star, why not? The fourth quarter ends June 15, 2014. You have MORE than enough time to get your GEARS a TURNING! Here are REAL breakdowns on being a STAR CONSULTANT — investing your sales directly to being a STAR. If you want to MAKE MORE money, up your numbers! (ie instead of selling 20 sets, sell 40!) If you don't think it can be done, be sure to read success stories to prove that anything is possible!



1. **Sell 20 TimeWise Repair Sets** = $\$199 \times 20 = \3980 IN SALES! Immediate STAR CONSULTANT!
2. **Have \$400 in sales per party and have 10 parties.** $\$400 \times 10 = \4000 . Immediate STAR CONSULTANT!
3. **Have 15 silent hostesses collecting orders for you with a goal of collecting \$200** in sales per each silent hostess. $\$200 \times 15 = 3000$. Sales from classes and other attempts can be added directly to your Star Consultant fund to make up any differences.
4. **Sell 20 "Ultimate Miracle Sets"** - set includes Miracle Set, Foundation, Foundation Primer, Foundation Brush and Microdermabrasion Set. You can sell these at a VALUE PRICE of \$199, sell 20 of them $\$199 \times 20 = \3980 IN SALES!
5. **Sell a filled custom compact at value price of \$80.** $\$80 \times 20 = \1600 . Then focus on 25 Microdermabrasion sets at \$50 each. $\$50 \times 25 = \1250 . Have 4 silent hostesses at \$200 per sales each. $\$200 \times 4 = \800 . Any additional sales, add to your totals!