GenX Weekly/Monthly Tracking Sheet   NAME_____

50+ Faces (Equivalent to 3 Classes Per Week)   Week Ending:

Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $
Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $
Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $
Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $
Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $	Name & $

$500+ Per Week in New Sales

Week 1		Week 2		Week 3		Week 4	
$_____	NEW	$_____	NEW	$_____	NEW	$_____	NEW
$_____	Reorders	$_____	Reorders	$_____	Reorders	$_____	Reorders
$_____	Total	$_____	Total	$_____	Total	$_____	Total

3+ Career Surveys Per Week   Y= Yes   N=No   M=Maybe

Week 1 Career Survey
_____ Y N M
_____ Y N M
_____ Y N M
_____ Y N M
_____ Y N M

Week 2 Career Survey
_____ Y N M
_____ Y N M
_____ Y N M
_____ Y N M
_____ Y N M

Week 3 Career Survey
_____ Y N M
_____ Y N M
_____ Y N M
_____ Y N M
_____ Y N M

Week 4 Career Survey
_____ Y N M
_____ Y N M
_____ Y N M
_____ Y N M
_____ Y N M

MONTH to DATE   (Keep adding weekly results for month end total)

_____ # Appointments on BOOK for THIS month
_____ # Total New Faces (product)
_____ # Career Surveys
_____ # New Team Members
          _____ # Total Team   _____ # Active
_____ $ Retail Sales
_____ $ Wholesale Order
_____ $ Total Team Production (yours + Team)
_____ w/s towards STAR this QUARTER
Star Goal: Sapphire   Ruby   Diamond   Emerald   Pearl

5 New Contacts PLUS 1+ Bookings Per Day
Mark Each Day You Meet 5 + 1

1	2	3	4	5	6	7	8	9	10	11
12	13	14	15	16	17	18	19	20	21	22
23	24	25	26	27	28	29	30	31		

Month End Results

Circle YOUR Achievement   GENX * GENX Elite * GENX *SUPER ACHIEVER*
_____ # Months Consistency
_____ # Book 10 Appointments for NEW MONTH
          (# Parties_____ # Facials_____)
Moved UP in RED from _____ to_____

**Scan and email or turn in at Girls Night Out to your Sales Director by the 2nd of the following month.
You can also take a picture and text or attach it to a Voxer message by the 2nd.**