The Purse Game

Have a roll of tickets, a small prize, and make sure all the guests have their purses handy. After they pull each item out share what that represents in a couple of sentences.

This is a fun game for large or small groups!!

Explain how the purse game works:

"Now that your skin care is prepped for your On-trend Makeup I want to share with you how to turn products women love into extra income.

Making extra income to pay the bills OR for fun money is definitely on-trend!!! I am going to be giving away a prize and the only way to get entered into the give-away is to win tickets. So, Grab your purse and put it on your lap. Put your hands on the table and when I tell you to grab a particular item out of your purse the first person to grab it out of their purse wins 2 tickets. The second one wins 1.

You have to pull it completely out of whatever compartment it may be in and hold it over your head and say...."I got it!" If you don't say ..."I got it!"...You don't got it....)...Got it?

Let's do a practice run...Hands on the table....Ready set....

Pull out Anything out of your purse!!!"

1. A Family Picture

*Priorities, flexibility, Faith, Family, Career

2. Anything with Gold on it *Golden Rule

3. Anything Flexible

*No quota's, schedule

- 4. Driver's License (small prize for the person with the furthest away)
 *No territories, not limited to certain area's
- 5. \$1 bill

*show how we make 50% and that we make 50% no matter what level you're at with your MK business.

6. Any cosmetic item

*show's that everyone uses <u>something</u>, and this is a consumable product

7. Anything with a 4, 9 or 13 on it

*talk about commissions

8. Anything that has a web address on it

*talk about our website, virtual makeovers, and how state of the art and easy it is to use (You can make a \$150 in about 5 minutes *and it's legal :*)

9. Car Keys

*Car perks, taxes, license, fees, insurance or cash compensation

10.Deposit Slip

* Family Security plan as a National, if you want it you can tap into it.

11. MC, VISA or Discover

* order starter kit with a card, it's \$100 + tax and shipping *talk about how awesome the kit is!!!

If anything peeked your interest or surprised you about a Mary Kay business and you want to know more or just get started you can let me know at our individual consultation at the end of the party.