

CONSULTANT SPA BAG SETUP INSTRUCTIONS

Use full-size demo products in a roll up bag

Volufirm Set Spa Bag:

Top pocket –Repair line

Second pocket – microdermabrasion and eye makeup remover

Third pocket – satin set (hands and lips)

Bottom pocket – color card and instructions

Miracle Set Spa Bag:

Top pocket –Miracle set (give choice of normal/dry or combo/oily)

Second pocket – microdermabrasion, firming eye cream and eye makeup remover

Third pocket – satin set (hands and lips)

Bottom pocket – color card and instructions

Botanicals Set Spa Bag:

Top pocket – Botanicals set (give choice of dry, normal, or oily)

Second pocket – indulge soothing eye gel and eye makeup remover

Third pocket – satin set (hands and lips)

Bottom pocket – color card and instructions

ClearProof Set Spa Bag:

Top pocket – Clearproof set and pore purifying serum

Second pocket – microdermabrasion, age fighting eye cream and eye makeup remover

Third pocket – satin set (hands and lips)

Bottom pocket – color card and instructions

Tell friends, neighbors, acquaintances, people you meet....that you're (earning your car in Mary Kay/paying for your family vacation to _____ with Mary Kay/...) and you need 3 women/1 more woman to test market a spa bag this week for free! Give her the bag of her choice and set up a time to pick it up after 4 days. (You can also use Facebook, text, or email to communicate this opportunity out to people)

At pick up time, be prepared to give her the bag and all its contents in new product if she buys it, or whatever parts she chooses to purchase. Ask her to write the names and numbers of some friends who might be willing to try the bag to receive her \$10 gift card. Bring your datebook too, so you can book her for a color appointment to fill the 4th pocket of her roll up bag.