## THE PRECIOUS ROLLING STONES ARE BUILDING "ROCK SOLID"

## 201B-2014 UNIT PROMOTIONS \$500,000 CIRCLE OF ACHIEVEMENTS!

1. "100 CLUB" - Your Goal - 100 New Basic Skin Care Customers!

Add 100 New Basic Skin Care Customers to your business between July 1, 2013 and to June 30, 2014 to earn the beautiful SPARKLE "100" PIN.

2. "ON-A-ROLL CLUB" - Treat Your Business Like a Business!

Earn prizes for keeping your business "On-A-Roll" by consistently ordering \$225+, \$400+, \$600+, \$1,000+ Levels for **3 Months In A Row!** 

3. THE "STAR CONSULTANT" - Building a Rock Solid Year!

Company Quarterly Contest with Star Studded Ladder Pin for Star Consultants each quarter! Whole Sale Section 1 Orders within a Quarter!

- **→** Pearl Star = \$4800
- **Emerald Star = \$3600**
- **→** Diamond Star = \$3000
- **→** Ruby Star = \$2400
- **→** Sapphire Star = \$1800
- **4.** THE "PROFIT" PIN! Beautiful Studded "\$" Pin indicating you have \$3,600 Wholesale on your shelf. Begin as an Emerald or send me an order form with your inventory count on it for recognition!
- **5.** <u>BACI BEADS CHARM BRACELET!</u> Earn your Baci Beads Charm Bracelet! When you bring 2 or more guests to a Mary Kay event, you earn a new charm to put on your bracelet! Earn the bracelet with the first charm!
- 6. NEWSLETTER RECOGNITION Send me your Photo!
  - **➡** "Move Up In Red" (Recognizing new Red Jackets & above Photo Recognition).
  - **→** Power Start Winners (Facial 30 faces/10 Skin Care Classes w/ 3+ guests in a month Photo Recognition).
  - **▼** Team Building "Hall of Fame" (Min. 2 New Monthly Team Members Photo Recognition).
  - **→** Retail "Hall of Fame" (Min. \$1,000 Monthly Sales Photo Recognition).
  - **→** Weekly Accomplishment Sheet (Weekly Sales and Basics Sold).