

# "Those That Show Up, Go Up"

## UNIT EVENTS:

Our Unit Meetings, "**Tuesday Night Live**" will be held most every Tuesday night excluding holidays at the Capital City Country Club, Tallahassee from 6:15 p.m. – 8:00 p.m. Everyone is asked to show up at 6:00 to give you time to sign-in and get set up for your guest(s). Please have your guests show by 6:15. Training and Skin Care Class will begin at 6:15 and the Unit Meeting with Motivation, Recognition and Marketing will start at 7:15 sharp! **The cost is \$5.00 per Consultant (guests are FREE!) that you can pay per visit or pay for all the monthly events you plan to attend with one payment! (Remember that this is a tax deduction for you.)**

A Skin Care Class with basic color (cheeks & lips) will be held and taught by a Seasoned and Experienced Consultant or Director from 6:15 - 7:15. The teacher of the SCC will begin Satin Hands, Satin Lips and selecting of foundation shades with your guest(s) between 6:15- 6:30 while New and Seasoned Consultants are receiving Training. Everyone will get back together by 7:15 to sit with your guest(s) during the second half of the night.

As a New Consultant you are strongly encouraged to attend! Bring a Guest Kit and color card for each guest (if you find you are missing something, relax someone will have what you need). Each week you are asked to RSVP your guest reservation to the Director by 2:00 p.m. by email to our Unit's email address at: [preciousrollingstones@hotmail.com](mailto:preciousrollingstones@hotmail.com).

The Unit Meeting, "**Tuesday Night Live**", is an ideal event to bring guests and give them the opportunity to get in front of the Director and learn more about what Mary Kay as a business has to offer. Each guest is a potential Customer, Hostess (member of your Free Product Program), talent scout or Team Member. The unit meeting is an EXCELLENT environment for Building Your Business. **Working smart, not hard!**

Once or twice a month on a Saturday from 10:00 a.m. – 12:30 p.m. and/or 1:00p.m. 3:00p.m. we will also hold an Advance Glamour Class (or Business Debut) or **Professional Photo Shoot (\$10 per/consultant)** with color and brushes for your customers with **Before** and **After** pictures for your **Model Portfolio**. **The cost is \$5.00 per Consultant (guests are FREE!)**

Lastly, after each Star Quarter has ended, all **Star Consultants** and **\$400 Club Members** will have an opportunity to attend our "**Star Celebration**". All **STARS** will receive an additional prize from your Director and all will have the opportunity to invite guests!! Each event will be announced along with the Stars who will be attending. If you are out of town, you will receive your prize in the mail!!

