



March 2014 Newsletter, February Results

Top Queen!



Queen of Wholesale:
Jessica M. Kleveland

Queen of Sharing:
Lynnea M. Fredrickson

Ordering Deadlines for Mar

- 28: Last day for consultant orders
- 31: Last day for orders

Important Promo Deadlines

- Quarter 3 Star Consultant quarterly contest (Dec 16 - March 15, 2013)
- Star Consistency Challenge (June 16, 2013 through June 15, 2014)
- Class of 2014 (through July 1, 2014)

On Target Stars and Stars

Third Quarter Ends—March 15, 2014

	Total	Sapphire	Ruby	Diamond	Emerald	Pearl
JESSICA KLEVELAND	\$1,292.25	\$507.75	\$1,107.75	\$1,707.75	\$2,307.75	\$3,507.75
MEGAN CUSSIMANIO	\$826.00	\$974.00	\$1,574.00	\$2,174.00	\$2,774.00	\$3,974.00
SOFIA ABRIL	\$610.50	\$1,189.50	\$1,789.50	\$2,389.50	\$2,989.50	\$4,189.50
JULIE RAMSEY	\$573.00	\$1,227.00	\$1,827.00	\$2,427.00	\$3,027.00	\$4,227.00
KARRI MARS	\$561.00	\$1,239.00	\$1,839.00	\$2,439.00	\$3,039.00	\$4,239.00
WENDY VAN ROEKEL	\$472.00	\$1,328.00	\$1,928.00	\$2,528.00	\$3,128.00	\$4,328.00
JAKI BRENNEMAN	\$453.50	\$1,346.50	\$1,946.50	\$2,546.50	\$3,146.50	\$4,346.50
ASHLEY MARINEAU	\$402.50	\$1,397.50	\$1,997.50	\$2,597.50	\$3,197.50	\$4,397.50



Amazing Prizes!

Recruiters and their team!

* You are currently inactive. It only takes a \$200 wholesale order to get back on track!
#T Status

Star Recruiters

Recruiter :Lynnea M. Fredrickso
Karen L. Fredrickson
Jessica M. Kleveland
McKenzie K. Reece

Senior Consultants

Recruiter :Angela W. Anzalone
Courtney M McCracken
Shannon M. Pollinger

Recruiter :Megan M. Cussimanio
Sofia T. Abril

Recruiter :Mary C. Frazier
Ashley T. Marineau
Jessica N. Ilfeld
* Stephanie Norman
Cassandra L. Carr

Recruiter :Stephanie Norman
Tanya S. Lopez

Recruiter :Kayla M. Perez
Megan M. Cussimanio

Recruiter :Julie Ramsey
Andrea L. Garcia

WELCOME NEW CONSULTANTS! FEBRUARY!

Starting Something
Beautiful....

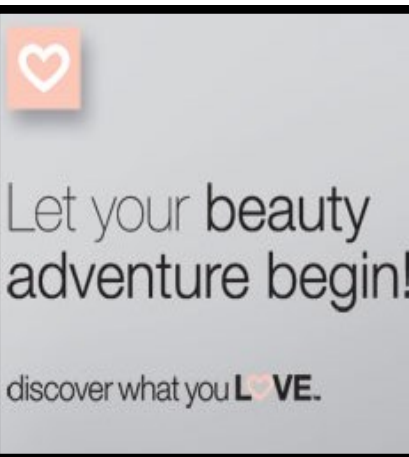
From

Sharing Dreams...

Sofia T. Abril
Megan M. Cussimanio
Jessica N. Ilfeld
Briana H. Kennedy
Jessica M. Kleveland
McKenzie K. Reece
Christine L. Shook

MISSION VIEJO, CA
LAGUNA NIGUEL, CA
TRABUCO CANYON, CA
ALISO VIEJO, CA
HUBBARD, IA
AMES, IA
LADERA RANCH, CA

M. Cussimanio
K. Perez
M. Frazier
A. Marineau
L. Fredrickson
L. Fredrickson
A. Vander Broek



Discover What You Love™, Mary Kay's new brand campaign captures the heart of the Company, its products and the incredible legacy of Mary Kay Ash. You and your customers will see this exciting campaign come to life in beautiful graphics and creative tag lines to help them discover what they love about Mary Kay!

Visit InTouch for more info!
Home > Resources > Advertising > Discover What You Love



February Orders!

Name	Amount
Jessica M. Kleveland	\$1,292.25
Megan M. Cussimanio	\$826.00
Sofia T. Abril	\$610.50
Ashley T. Marineau	\$402.50
Christine L. Shook	\$341.00
Angela W. Anzalone	\$321.75
Tina M. Wing	\$267.00
Megan M. Hupke	\$261.50
E. Deindoeifer	\$230.50
Julie Ramsey	\$224.50
Karen L. Fredrickson	\$209.00
Karri L. Mars	\$205.00
Courtney M McCracken	\$204.50
McKenzie K. Reece	\$203.50
Kathryn M. Knudson	\$201.00
Eara L. Nimmers	\$201.00
Wendy S. Van Roekel	\$196.00
Jaki L. Brenneman	\$139.00
Lynnea M Fredrickson	\$34.50

Congrats!

Power Hour

Strive for 3 Power Hours a week and
watch your business SOAR!

15 Minutes ::
Make "Booking" Calls

15 Minutes ::
Make "Coaching
Your Hostess"

15 Minutes ::
Make Calls "to Invite
Guests" to Meetings

15 Minutes ::
Make "Recruiting" Calls

BOOKING CALLS NAME, PHONE # AND RESULTS	COACHING CALLS NAME, PHONE # AND RESULTS	INVITING GUESTS NAME, PHONE # AND RESULTS	RECRUITING CALLS NAME, PHONE # AND RESULTS



Created by Court of Achievers



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To the beautiful:



March is Medal Month!

In March, continue your focus of holding skin care classes, selling this wonderful product and building your team. However, one thing that you might want to focus on is earning a Medal in March. You can earn a Gold, Silver or Bronze medal for sponsoring new team members!

Here's the medal breakdown:

- Gold Medal Charm = 5 new team members
- Silver Medal Charm = 4 new team members
- Bronze Medal Charm = 3 new team members

Perks of Earning a Medal:

- Special unit recognition
- You are building a team
- You would have earned your Red Jacket or moved up another step on the Career Path
- Commission Checks (IMAGINE! What if you sponsored 5 team members and each of them were a Star Consultant?)
- Improved team production
- Closer to being a DIQ or Car Driver
- You are helping to enhance the lives of your team members



Don't overdo it, don't overcomplicate it. The stats say that one in every 5 women will join Mary Kay. So ask 5, 10, 15, 20 or 30 friends to see if they will help you practice your skills of sharing information about the Mary Kay opportunity. Offer them a free gift for listening! So go ahead, medal up this month!

A
J
M
S
J
K
V