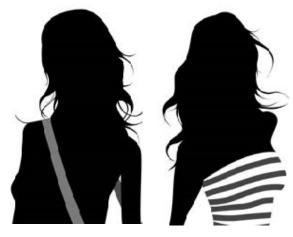


May 2014 Newsletter, April Results

TOP QUEENS!



Queen of Wholesale: Joy L. Campos

Queen of Sharing: Mary C. Frazier

Ordering Deadlines for May

29: Last day for phone orders31: Last day for online orders

Important Promo Deadlines

- Quarter 4 Star Consultant quarterly contest (March 16 -June 15, 2014)
- Star Consistency Challenge (June 16, 2013 through June 15, 2014)
- Class of 2014 (through July 1, 2014)

On Target Stars and Stars



| | iotai | Sappnire | Ruby | Diamond | Emeraid | Peari |
|--------------------|------------|------------|------------|------------|------------|------------|
| LYNNEA FREDRICKSON | \$1,124.75 | \$675.25 | \$1,275.25 | \$1,875.25 | \$2,475.25 | \$3,675.25 |
| MARY FRAZIER | \$952.50 | \$847.50 | \$1,447.50 | \$2,047.50 | \$2,647.50 | \$3,847.50 |
| JOY CAMPOS | \$602.00 | \$1,198.00 | \$1,798.00 | \$2,398.00 | \$2,998.00 | \$4,198.00 |
| KATHRYN KNUDSON | \$443.00 | \$1,357.00 | \$1,957.00 | \$2,557.00 | \$3,157.00 | \$4,357.00 |
| MEGAN CUSSIMANIO | \$431.50 | \$1,368.50 | \$1,968.50 | \$2,568.50 | \$3,168.50 | \$4,368.50 |
| JULIE RAMSEY | \$411.25 | \$1,388.75 | \$1,988.75 | \$2,588.75 | \$3,188.75 | \$4,388.75 |

Who will be our next star?











Recruiters and their team!

* You are currently inactive. It only takes a \$225 wholesale order to get back on track! #T Status

Star Team Builders

Recruiter :Lynnea M. Fredrickso Karen L. Fredrickson Jessica M. Kleveland McKenzie K. Reece

Senior Consultants

Recruiter : Angela W. Anzalone Courtney M McCracken

Recruiter :Megan M. Cussimanio Sofia T. Abril Katie E. Arnold

Recruiter :Mary C. Frazier
Ashley T. Marineau
Stephanie Norman
* Jessica N. Ilfeld
* Tracy Lee
* Mariel Reissig

Recruiter :Ashley T. Marineau
Joy L. Campos

* Briana H. Kennedy

* Zeila G. Pastrana

Recruiter : Karri L. Mars Elizabeth M Scholten

Recruiter : Kayla M. Perez Megan M. Cussimanio

WELCOME NEW CONSULTANTS! APRIL

Starting Something Beautiful....

Megan E. Clark Tracy Lee Zeila G. Pastrana Mariel Reissig

From

Sharing Dreams...

MISSION VIEJO, CA LAGUNA NIGUEL, CA ALISO VIEJO, CA IRVINE, CA K. Arnold M. Frazier A. Marineau M. Frazier

Welcome to our Unit!

\$1000 Profit for You!

Would you like an extra \$1000 in cash by the end of spring or summer?

Do you know that 10 pampering sessions with Mary Kay can cause your bank account to EXPLODE?

Can you find 20 hours in the next 2-4 months?

How you generate \$1000 - oh my goodness - so super easy!

<u>It's all about pampering</u> <u>sessions!</u>

10 pampering sessions with \$200 in sales each, you will generate \$2000 in sales, which is \$1000 profit

\$1000 Profit April Orders!

| Name Joy L. Campos Mary C. Frazier Lynnea M Fredrickson Kathryn M. Knudson Megan M. Cussimanio Julie Ramsey Amy C. Starr Megan M. Hupke Jennifer K. Wagaman Karissa C. Anderson Tiffany K. Boyle Wendy S. Van Roekel Heather M Bergantzel Amber M. Hofmeyer Stephanie Norman Ashley T. Marineau | \$602.00 \$577.00 \$516.50 \$443.00 \$431.50 \$340.75 \$330.00 \$272.00 \$270.00 \$235.50 \$233.00 \$228.00 \$227.00 \$226.50 \$226.50 |
|---|--|
| Stephanie Norman | \$226.00 |

Congrats!

MARY KAY® HONEYDEW SATIN HANDS® PAMPERING SET

A limited-edition item! Check out the new Satin Hands® set - it has a light, fruity scent and contains three Satin Hands® pampering products.



BEAUTY THAT COUNTS®
JOURNEY OF DREAMS™
EAU DE TOILETTE

Has a light and fresh, floral scent that is reminiscent of Journey® Eau de Parfum, but with a refreshing twist.

25

From May 16, 2014, through Aug. 15, 2014, \$2.50 will be donated from each sale to help change the lives of women and children.



MARY KAY AT PLAYTM BOLD FLUID EYELINER

TO

High-impact color to light up eyes. Available in *Blue My Mind*, *The Real Teal*, *Hello Violet and Gold Metal*.

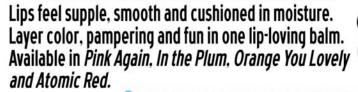


Purchase the TIMEWISE REPAIR® VOLU-FIRM™
SET and receive a Satin Pillow Case (ask me for details).



⁶10

MARY KAY® AT PLAYTM TRIPLE LAYER TINTED BALM





\$77

MARY KAY® Mineral Eye Color (New Shades)

Five new neutral shades that work on all skin tones, providing long-lasting wear. Also fade and crease resistant. Available in *Ballerina Pink*, *Rosegold*, *Driftwood*. *Stone and French Roast*.





Buttery-smooth feeling formula melts onto lips, instantly drenching them in moisture and locking it in. Formula includes age-defying ingredients. Available in Tangerine Pop, Citrus Flirt, Coral Bliss, Exotic Mango, Sassy Fuchsia, Lava Berry, Berry a la Mode, First Blush, Tuscan Rose and Chocolatte







Adri Vander Broek 6 Bedstraw Loop Ladera Ranch, CA 92694

To the beautiful:



Created by Court of Achievers



be a fourth quarter star!

Want to be a fourth Quarter Star, why not? The fourth quarter ends June 15, 2014. You have MORE than enough time to get your GEARS a TURNING! Here are REAL breakdowns on being a STAR CONSULTANT — investing your sales directly to being a STAR. If you want to MAKE MORE money, up your numbers! (ie instead of selling 20 sets, sell 40!) If you don't think it can be done, be sure to read success stories to prove that anything is possible!

- 1. Sell 20 TimeWise Repair Sets = \$199 x 20 = \$3980 IN SALES! Immediate STAR CONSULTANT!
- 2. Have \$400 in sales per party and have 10 parties. \$400 x 10 = \$4000. Immediate STAR CONSULTANT!
- 3. Have 15 silent hostesses collecting orders for you with a goal of collecting \$200 in sales per each silent hostess. \$200 x 15 = 3000. Sales from classes and other attempts can be added directly to your Star Consultant fund to make up any differences.
- 4. Sell 20 "Ultimate Miracle Sets" set includes Miracle Set, Foundation, Foundation Primer, Foundation Brush and Microdermabarsion Set. You can sell these at a VALUE PRICE of \$199, sell 20 of them \$199 x 20 = \$3980 IN SALES!
- 5. Sell a filled custom compact at value price of \$80. \$80 x 20 = \$1600. Then focus on 25 Microdermabarsion sets at \$50 each. \$50 x 25 = \$1250. Have 4 silent hostesses at \$200 per sales each. \$200 x 4 = \$800. Any additional sales, add to your totals!

