

Dazzling Diamonds Unit

With Mary Kay Director - Daisy Williams

February 2014 Newsletter, January Results

Top Queens!



Queen of Wholesale:
Danita Cook

Queen of Sharing:
You could be here!

Ordering Deadlines for Feb

- 27: Last day for phone orders
- 28: Last business day

Important Promo Deadlines

- Quarter 3 Star Consultant quarterly contest (Dec 16 - March 15, 2013)
- Star Consistency Challenge (June 16, 2013 through June 15, 2014)
- Class of 2014 (through July 1, 2014)

On Target Stars



Third Quarter Ends—March 15, 2014

	Total	Sapphire	Ruby	Diamond	Emerald	Pearl
MAI VUE	\$1,570.50	\$229.50	\$829.50	\$1,429.50	\$2,029.50	\$3,229.50
DANITA COOK	\$652.00	\$1,148.00	\$1,748.00	\$2,348.00	\$2,948.00	\$4,148.00
HALEE SWAFFORD	\$613.00	\$1,187.00	\$1,787.00	\$2,387.00	\$2,987.00	\$4,187.00
SHAWNA MATTISON	\$504.50	\$1,295.50	\$1,895.50	\$2,495.50	\$3,095.50	\$4,295.50
DAISY WILLIAMS	\$3,419.75	*****	*****	STAR	\$180.25	\$1,380.25

Who will be our next Star?



Amazing Prizes!

Recruiters and their team!

* You are currently inactive. It only takes a \$200 wholesale order to get back on track!
#T Status

Team Leaders

Recruiter :Tanya Thompson
Natalie J. Bartell
Stephanie D. Bennett
Carolyn S. Billy
Suzi Keyser
Lora Shea Miller
* Bayley Bodien
* Patti A. Vuocolo
Tracy D. Ballard
Shanna R. Palmour
Christine Wilson

Senior Consultants

Recruiter :Stephanie Bennett
Mai Vue

Recruiter :Danita Cook
Dina M. Jensen

Recruiter :Suzi Keyser
Lisa K. Wright
* Peggy J. Keyser
* Loma L. Sullivan
Dawn K. McVey

Recruiter :Lora Shea Miller
Heather Taylor
Ashley N. Baker

WELCOME NEW CONSULTANTS! JANUARY!

Starting Something
Beautiful....

From

Sharing Dreams...

Let's fill this area up!

Our Beautiful Unit!

Jean Alexander
Ashley N. Baker
Natalie J. Bartell
Janet L. Belcher
Stephanie D. Bennett
Misty Blaney
Bayley Bodien
Amanda Boyce
Danita Cook
Cynthia A. Darden
Robbie Day
Cassandra R. Dobbins
Courtney F. Dudley
Sherrie L. Elmore
Laura Flatt
Jeanne Graham
Jessica Graham
Stephany E. Harman
Nora K. Harris
Karol A. Hill
Niisa Hill
Dina M. Jensen
Peggy J. Keyser
Suzi Keyser
Maria F. Mamah
Shawna L. Mattison
Dawn K. McVey
Lora Shea Miller
Melissa J. Muncy
Ann K. Nguyen
Shanna R. Palmour
Rhonda S. Rader
Katie Richards
Brenda Sassin
Terri L. Swisher
Heather Taylor
Tanya Thompson
Patti A. Vuocolo
Krystal K. Williams
Christine Wilson
Diane Wilson
Monica M. Woodall
Lisa K. Wright
Alba Long
Sheila Pruett
Halee Swafford
Mai Vue

January Orders!

Name	Amount
Danita Cook	\$652.00
Shawna L. Mattison	\$504.50
Lora Shea Miller	\$356.00
Monica M. Woodall	\$332.00
Lisa K. Wright	\$312.50
Mai Vue	\$290.50
Natalie J. Bartell	\$264.50
Amanda Boyce	\$208.00
Maria F. Mamah	\$207.50
Halee Swafford	\$206.50
Ann K. Nguyen	\$206.50
Sherrie L. Elmore	\$202.50
Laura Flatt	\$200.00
Tanya Thompson	\$144.50

Congrats!



MARY KAY Spring Products

LEMON PARFAIT PEDICURE COLLECTION

- Notes of crushed mint, fresh lime and lemon peels
- Includes Icy Foot Gel, foot fizzies, toe separator, pumice stone and emery board
- Great pampering gift!

\$28



new

CC CREAM SUNSCREEN BROAD SPECTRUM SPF 15

- Instantly corrects imperfections
- Evens out skin tone
- Skin looks flawless
- Suitable for all skin tones
- Oil-free, won't clog pore
- Available in 4 shades:

Light, Light to Medium, Medium to Deep, Deep

\$20



\$18

GEL EYELINER IN JET BLACK

- Liquid gel eyeliner in a jar
- With a Precision Brush to apply
- Creamy, won't smudge



new

\$18

BRONZING POWDER

- Create a sun-kissed glow
- Add Warmth to skin tone
- Easy to blend
- Get buildable color
- Available in *Light-Medium to Medium-Dark*



\$10

BAKED EYE TRIO

- Lightweight formula
- Glides on easily
- Available in: *Earth Bound, On the Horizon, Electric Spring & Sunset Beach*

new

\$9.50
NAIL
LACQUER



@ PLAY COLOR SHADES

EYE CRAYON

- Lightweight formula
- Buildable color
- Available in: *Gold Mine, Purple Smoke, Over the Taupé & Teal Me More*

JELLY LIP GLOSS

- Sheer wash of color
- Glides on smooth
- Available in: *Berry Me, Teddy Bare, Poppy Love, Violet Vixen*

LIP CRAYON

- Creamy texture
- High-impact, lasting color
- Available in: *Perfect Pink, Toasted, Purple Punch & Coral Me Crazy*

HELLO! SUNSHINE COLLECTION

- Designed to reimagine nostalgia of yesteryear
- Includes: Springy Eye Duo in *Summer Sunset* or *Stonewashed*, Creamy Lip Color in *Coral* or *Retro Rose*, Lip Gel in *Cherry Twist*, Nail Lacquer in *Lemon Parfait* or *Carefree Coral*
- Get wristlet with purchase of \$40 or more in the Hello Sunshine! Collection

\$16
EACH



new

\$10

new



Created by Court of Achievers

To the beautiful:

www.daisydazzlingdiamonds.courtfoachievers.com

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MARY KAY® MAKEOVER DAY

March 8, 2014

Get ready for the next **Mary Kay® Makeover Day!**

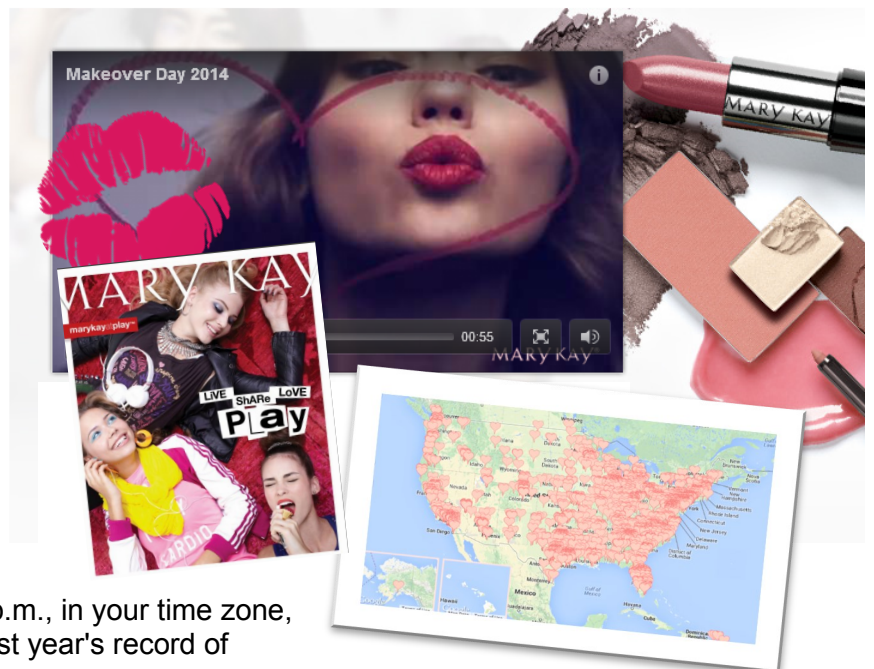
On March 8, International Women's Day, you'll once again have the opportunity to help Mary Kay break the record for conducting the most makeovers in one day. That means you'll want to start now by booking parties and makeovers to be held on March 8.

Here's what you need to know:

On March 8, from 12:01 a.m. through 11:50 p.m., in your time zone, the challenge is on. The goal is to beat last year's record of 44,250 makeovers.

To make sure your numbers count, you'll want to opt in for text alerts from Mary Kay first – and it's a snap. Just go to *Mary Kay InTouch*® > Texting Preferences and complete your opt-in with the simple two-step process.

You can text us each time you complete a makeover on March 8, and your numbers will be added to the total.



TOP TEN CONSULTANTS IN OUR DAZZLING DIAMOND UNIT WILL RECEIVE AWARDS AT OUR YEAR-END AWARDS BANQUET JULY 21, 2014 at SEMINAR! To be eligible for Top Ten you must have a minimum of \$10,000 Retail in for the Year. (\$5,000 wholesale) Top 10 will not be revealed until the Awards Banquet! Everyone will receive a Special Gift for attending! Who will be our QUEENS, Rookie of the Year! Most Consistent! Most Improved! Miss Image Award! Miss Go Give!! (Highest Honor Award) It ALL STARTS NOW!!!

RECOGNITION FOR JANUARY!

DECEMBER \$100 Day Winner!
DANITA COOK!!!

NEW!!!!!!!
CONGRATULATIONS!!!
DIVA CLUB ACHIEVERS!
FOR JANUARY!

DANITA COOK!!!
KATIE RICHARDS!!!

What's coming in FEBRUARY!!! BE A DIVA IN FEBRUARY! and receive a FREE Lunch from your Director!! Restaurant to be announced each month. More details coming soon!

POWER START FOR JANUARY!

PUT YOUR NAME HERE!!!

RESERVE THE DATE NOW!!!!!
CAREER CONFERENCE MARCH 28-29TH 2014 DALLAS!

HAPPY 2014 NEW YEAR!!! JULY 1 – JUNE 30, 2014!

TOP 5 GOALS IN FEBRUARY!

1. February challenge is from Mary Kay.
Mary Kay is asking our Unit to beat our Production this February from last February in 2013. We need to reach \$9000 wholesale this month in order to meet the challenge. Each Consultant who orders in February will receive a FABULOUS prize if we reach our goal!!! WOOHOOO!
2. Become a DIVA ACHIEVER each month by placing a \$650 Whl. order OR Facial 30 faces in one month OR Recruit 1 New Qualified Team Member and receive a FREE LUNCH WITH YOUR DIRECTOR. If you are out of town you will receive a Gift Card to a restaurant near you! **NEW!**
3. Get on target for STAR!! NEW 3rd QUARTER HAS begun!! 3rd Quarter ends MARCH 15th!! BE A STAR ALL FOUR QUARTERS THIS YEAR!! Breaking it down...place a \$600 wh. order each month and you ALWAYS be a STAR!!! SPIN THE WHEEL AT SEMINAR!!!!
4. ATTEND Tuesday Night Training 6:30 pm MK Studio 91st and 145th SW Corner #2241 OR ATTEND A Meeting in your City if you are out of town
5. Win FREE Section 1 PRODUCT: FACIAL 15 Faces in January and receive 1 FREE Product; 20 Faces – 2 FREE Prods. 30 Faces – 3 FREE Prods. Must turn in Names of Faces and Phone numbers; OR WIN FREE Prizes with Wholesale Orders each Month!

(You can earn more than one prize ea. month, example: Be a Diva achiever \$650-win up to Free lunch with your Director, have 4 \$1000 weeks-win 4 Movie Passes/Fashionista Purse, win drawing for \$100 day, plus charms and bracelet from Perfect Starts, Power Starts)

2013 JANUARY PRIZES!

Hold a Perfect Start (15 faces) Receive MK Charm
Hold a Power Start (30 faces) Receive MK Charm
Hold a Power Start Plus (30 faces & 1 New Team Member)
Receive MK Charm



Place a \$600 wholesale order and receive Charm Bracelet!!