

Dazzling

Diamonds Unit

With Mary Kay Director - Daisy Williams

January 2014 Newsletter, December Results

Top Queens!



Queen of Wholesale

Mai Vue

Queen of Sharing

Stephanie D. Bennett

Ordering Deadlines for Jan

30: Last day for phone orders

31: Last day for online orders

Important Promo Deadlines

- **Quarter 3 Star Consultant quarterly contest** (Dec 16 - March 15, 2013)
- **Star Consistency Challenge** (June 16, 2013 through June 15, 2014)
- **Class of 2014** (through July 1, 2014)



2nd Quarter Stars!

Stephanie Bennett
Danita Cook
Daisy Williams



Congratulations!

RECRUITERS

and their team!

* You are currently inactive. It only takes a \$200 wholesale order to get back on track!

#T Status

Star Recruiters

Recruiter :Suzi Keyser

Peggy J. Keyser

Loma L. Sullivan

Lisa K. Wright

* Dawn K. McVey

Recruiter :Tanya Thompson

Stephanie D. Bennett

Carolyn S. Billy

Bayley Bodien

Suzi Keyser

* Natalie J. Bartell

* Lora Shea Miller

* Patti A. Vuocolo

Tracy D. Ballard

Shanna R. Palmour

Christine Wilson

Senior Consultants

Recruiter :Stephanie D. Bennett

Mai Vue

Recruiter :Amanda Boyce

Alba E. Long

* Nilsa Hill

Recruiter :Danita Cook

Dina M. Jensen

Recruiter :Lora Shea Miller

Heather Taylor

Ashley N. Baker

WELCOME NEW CONSULTANTS!

DECEMBER!

Starting Something
Beautiful....

From

Sharing Dreams...

Halee Swafford

Mai Vue

SAND SPRINGS, OK

TULSA, OK

D. Williams

S. Bennett

Our Beautiful Unit!

Jean Alexander
Ashley N. Baker
Natalie J. Bartell
Janet L. Belcher
Stephanie D. Bennett
Misty Blaney
Bayley Bodien
Amanda Boyce
Danita Cook
Cynthia A. Darden
Robbie Day
Cassandra R. Dobbins
Courtney F. Dudley
Sherrie L. Elmore
Laura Flatt
Jeanne Graham
Jessica Graham
Stephany E. Harman
Nora K. Harris
Karol A. Hill
Nilsa Hill
Dina M. Jensen
Peggy J. Keyser
Suzi Keyser
Maria F. Mamah
Shawna L. Mattison
Dawn K. McVey
Lora Shea Miller
Melissa J. Muncy
Ann K. Nguyen
Shanna R. Palmour
Rhonda S. Rader
Katie Richards
Brenda Sassin
Terri L. Swisher
Heather Taylor
Tanya Thompson
Patti A. Vuocolo
Krystal K. Williams
Christine Wilson
Diane Wilson
Monica M. Woodall
Lisa K. Wright
Alba Long
Sheila Pruett
Halee Swafford
Mai Vue

December Orders!

Name	Amount
Mai Vue	\$1,280.00
Danita Cook	\$823.00
Tanya Thompson	\$780.50
Halee Swafford	\$406.50
Brenda Sassin	\$317.50
Robbie Day	\$230.00
Heather Taylor	\$204.00
Terri L. Swisher	\$201.50
Dina M. Jensen	\$200.00
Wanda S. Hudson	\$200.00
Bayley Bodien	\$93.00
Jeanne Graham	\$41.00
Daisy E. Williams	\$1,500.50

DIQ

Requirements

- \$18,000 cumulative whls. unit production in one to four months.
- At least \$4,000 per month wholesale unit production. DIQ must have at least \$1,800 in personal cumulative wholesale production.
- 24 active unit members (includes the DIQ) at least 10 active unit members must have at least \$600 in cumulative whls. production during qualification.

Compensation

- Eligible to become Director
- Unit Commission and Unit bonuses
- Eligible to wear the Director Suit



FUTURE DIRECTOR

Requirements

- 8+ active personal team mbrs
- You must be active

Compensation

- 9% or 13% personal team commis.
- Team-building bonus



MY MK GOALS

...BECAUSE YOU HAVE TO HAVE A ROAD MAP TO GET TO YOUR DESTINATION

My Career Level Goals:

_____	by Jan 1 st	_____	by July 1 st
_____	by Feb 1 st	_____	by Aug 1 st
_____	by Mar 1 st	_____	by Sept 1 st
_____	by Apr 1 st	_____	by Oct 1 st
_____	by May 1 st	_____	by Nov 1 st
_____	by June 1 st	_____	by Dec 1 st

Monthly Goals:

_____	Wholesale
_____	Retail
_____	Selling Appts
_____	Interviews
_____	Medal Won
_____	Perfect Start
_____	Power Start
_____	Power Start Plus

QUALIFICATIONS

Medals:

Gold: 5+ new TMs in 1 month
Silver: 4 new TMS in 1 month
Bronze: 3 new TMS in 1 month

Other:

Perfect Start: 15 faces in 15 days
Power Start; 30 faces in 30 days
Power Start Plus: 30 faces in 30 days and 6 interviews

Star Consultant Goals:

_____	Quarter 1: June 16 – Sept. 15
_____	Quarter 2: Sept. 16 – Dec. 15
_____	Quarter 3: Dec. 16 – March 15
_____	Quarter 4: March 16 – June 15

STAR CONSULTANT LEVELS

SAPPHIRE STAR \$1800 WHOLESALE	EMERALD STAR \$3600 WHOLESALE
RUBY STAR \$2400 WHOLESALE	PEARL STAR \$4800 WHOLESALE
DIAMOND STAR \$3000 WHOLESALE	

BREAKING STAR DOWN

\$300 retail sales x 4 weeks =
\$1200 retail sales
(\$600 Wholesale / \$600 Your Profit)
x 3 months = Sapphire Star

\$400/Week Sales = Ruby Star
\$500/Week Sales = Diamond Star
\$600/Week Sales = Emerald Star
\$800/Week Sales = Pearl Star



Created by Court of Achievers

To the beautiful:

www.daisysdazzlingdiamonds.courtfoachievers.com
daisyw@cox.net
918-798-6529
Jenks, OK 74037
11525 South 4th Street
Daisy Williams



Bounce Back Into Business!

Former Independent Beauty Consultants can restart their businesses in January!



You can help others ring in the new year with a fresh start!

Former Independent Beauty Consultants who resubmit an Independent Beauty Consultant Agreement Jan. 1-31, 2014, can be eligible to receive:

Two FREE* TimeWise® Replenishing Serum+C® (\$112 suggested retail value) AND a \$50 credit* on your first product order of \$600 wholesale or more (excluding shipping, handling and tax).

Or

One FREE* TimeWise® Replenishing Serum+C® (\$56 suggested retail value) AND a \$25 credit* on your first product order of \$400-\$599 wholesale (excluding shipping, handling and tax).

TOP TEN CONSULTANTS IN OUR DAZZLING DIAMOND UNIT WILL RECEIVE AWARDS AT OUR YEAR-END AWARDS BANQUET JULY 21, 2014 at SEMINAR! To be eligible for Top Ten you must have a minimum of \$10,000 Retail in for the Year. (\$5,000 wholesale) Top 10 will not be revealed until the Awards Banquet! Everyone will receive a Special Gift for attending! Who will be our QUEENS, Rookie of the Year! Most Consistent! Most Improved! Miss Image Award! Miss Go Give!! (Highest Honor Award) It ALL STARTS NOW!!!

RECOGNITION FOR DECEMBER!

DECEMBER \$100 Day Winner!

KATIE RICHARDS!!!

NEW!!!!!!!

CONGRATULATIONS!!!

DIVA CLUB ACHIEVERS!

FOR DECEMBER!

ANGEL VUE!!!

DANITA COOK!!!

TANYA THOMPSON!!!

What's coming in FEBRUARY!!! BE A DIVA EACH MONTH and receive a FREE Lunch from your Director!! Restaurant to be announced each month. More details coming soon!

POWER START FOR DECEMBER!

PUT YOUR NAME HERE!!!

RESERVE THE DATE NOW!!!!!

CAREER CONFERENCE MARCH 28-29TH 2014 DALLAS!

HAPPY 2014 NEW YEAR!!! JULY 1 – JUNE 30, 2014!

TOP 5 GOALS IN JANURARY!

1. **WATCH ME GROW CHALLENGE - 5 New Team Members!! WE DID IT IN JULY!!! WE DID IT IN AUGUST!!! CONGRATS. We did not make it in September. We DID it in October!! We did it in November and at the VERY LAST MINUTE we did in December!!!! ;)**
This challenge is from Mary Kay. PLUS that GORGEOUS NECKLACE that Mary Kay is giving Directors who achieve this Challenge, I am going to give it away when we achieve our goal 5 out of the 6 months in growing 13%. Each Unit member who recruits a new team member in July - December will get their name in a drawing to win that NECKLACE!! (Or a fantastic equivalent Section 2 Business item if you are not a jewelry person). ☺

CONSULTANTS WHOSE NAME GOES INTO THE DRAWING FOR JULY:

JEANNE GRAHAM - recruited 1 new team member!

CONSULTANTS WHOSE NAME GOES INTO THE DRAWING FOR AUGUST:

NORA HARRIS – recruited 1 new team member!

CONSULTANTS WHOSE NAME GOES INTO THE DRAWING FOR SEPTEMBER:

TANYA THOMPSON – recruited 1 new team member!

CONSULTANTS WHOSE NAME GOES INTO THE DRAWING FOR OCTOBER:

AMANDA BOYCE – recruited 1 new team member!

CONSULTANTS WHOSE NAME GOES IN TO THE DRAWING FOR DECEMBER:

STEPHANIE BENNETT – recruited 1 new team member!

WE DID IT!! WE MET THE COMPANY CHALLENGE!!! I will be representing our UNIT ON STAGE AT LEADERSHIP IN NEW ORLEANS!!! WAY TO GO TEAM!!!!

2. **Become a DIVA ACHIEVER each month by placing a \$650 Whl. order OR Facial 30 faces in one month OR Recruit 1 New Qualified Team Member and receive a FREE LUNCH WITH YOUR DIRECTOR. If you are out of town you will receive a Gift Card to a restaurant near you! **NEW!****
3. **Get on target for STAR!! NEW 3rd QUARTER HAS begun!! 3rd Quarter ends MARCH 15th!! BE A STAR ALL FOUR QUARTERS THIS YEAR!! Breaking it down...place a \$600 wh. order each month and you ALWAYS be a STAR!!! SPIN THE WHEEL AT SEMINAR!!!!**
4. **ATTEND Tuesday Night Training 6:30 pm MK Studio 91st and 145th SW Corner #2241 OR ATTEND A Meeting in your City if you are out of town!**

5. Win FREE Section 1 PRODUCT: FACIAL 15 Faces in January and receive 1 FREE Product; 20 Faces – 2 FREE Prods. 30 Faces – 3 FREE Prods. Must turn in Names of Faces and Phone numbers; OR WIN FREE Prizes with Wholesale Orders each Month!

(You can earn more than one prize ea. month, example: Be a Diva chiever\$650-win up to Free lunch with your Director, have 4 \$1000 weeks-win 4 Movie Passes/Fashionista Purse, win drawing for \$100 day, plus charms and bracelet from Perfect Starts, Power Starts)

2013 JANUARY PRIZES!

Hold a Perfect Start (15 faces) Receive MK Charm

Hold a Power Start (30 faces) Receive MK Charm

Hold a Power Start Plus (30 faces & 1 New Team Member)

Receive MK Charm



Place a \$600 wholesale order and receive Charm Bracelet!!

2014 NEW YEAR GOALS FOR OUR DAZZLING DIAMOND UNIT!

Unit Production by June 30, 2014

\$500,000 Retail

Unit Growth by June 30, 2014

Frm 60 to 105 Members

5 New RED JACKETS

By March 2014

5 New Directors

By June 2014