



Director
Michelle
Hendrickson

MARY KAY
SEMINAR
2014

You don't want to
miss this
incredible event!
Make it happen!

Wholesale Queen



Jacquie M. Norton
\$902.25

Sharing Queen



Evelyn I. Alyatim
1

Fabulous ALL STARS

A note from your Director . . .

We finished a MAHVALOUS MARCH and are aiming for an AMAZING APRIL! The \$75 starter kit can change everything for YOU and the women you know! Let's share the LOVE! First think of what YOU love about your MK, AND share with everyone you know!! Text me the TOP PEOPLE that you LOVE and know need MK! Let's have EACH ONE REACH ONE!! Do you know what I love? I LOVE that we get to do LIFE this side of heaven together! WE get to lift each other up in prayer, support and celebrate each other, correct each other and grow to become a closer reflection of our MAKER!! All from that super cute starter kit!!! My prayer for each of you EACH day of this month is that YOU take one step forward in one area that YOU want to personally improve in and that you CELEBRATE that small victory! Small wins become big wins and I see EACH of you as the WINNER that GOD created you to be!!!! Bo proud of all that you are!! And humbled that God placed each of you in my unit for His purpose and plan. I am grateful that you VOLUNTEERED to be a part of this PINK PARTY!

SO many chances to grow this month and be rewarded for the small and big victories! So CHECK THESE OUT! (put this on your calendar NOW so you don't forget!).

Tuesday, the 1st –80s party NO FOOLIN' for reaching 80 unit members!

Monday, the 7th – Julia's stepping up event!

Tuesday the 8th – Trash it sale!

Tuesday the 15th – Tax free for TAX day sale!! PCP deadline

Wednesday the 16th - NEW MEETING for DALLAS crew! At Monica's & Juanita's on Vickery!

Tuesday the 22nd – Earth Day Event! (customers bring old compacts and color plastic cases for recycling & get a sussie!)

Saturday the 26th – Julia's National Debut!

Tuesday the 29th – Casual Nite

Wednesday the 30th - NEW MEETING for DALLAS crew! At Monica's & Juanita's on Vickery!

All are great guest opportunities because we have a skin care class at each!

My new website is UP AND RUNNING! www.michellehendrickson.com password is allstars U can find all the latest and greatest there!!! I am continuing the extra coaching time each week for us to power up together!!! Know I will be contacting YOU to see what YOU are wanting THIS month as we are building 5 new REDS!!! WHO will be the FIRST?!

Some awesome contests to spur you on! The charm bracelet contest is still on with \$300 or \$600 wholesale, you get FABULOUS CHARMS to wear!!! Oooo! See inside the newsletter!! Julia HAS ANOTHER hostess extravaganza that just started!!! See flyer! YOUR \$650 for the month of May is PARTY PRE PACK! See flyer for details!!

Love you bunches!

Michelle, your future pink caddy leader

Spotlight on Team Builders!

Standings are updated as of March 31st — this will not reflect April orders or new team members.

Team Leaders

Recruiter :Terre M. Workman
 Terri W. Bantau
 Melissa A. Johnston
 Michelle A. Mersmann
 Karen M. Mitchell
 Kay L. Morgan
 Maureen Wilkerson
 * Jessica G. McCoy
 * Ramona Woodrum

Senior Consultants

Recruiter :Christina M. Bartha
 Bethany B. Hudgeons
 * Michelle A. Ezell

Recruiter :M. Evelyn Corn
 Evelyn I. Alyatim

Recruiter :Renee Dell'Accio
 Jessica R. Clark

Recruiter :Sherry A. Dissinger
 Rune Scott

Recruiter :Patricia R. Grones
 Jamie L. Hennessey

Recruiter :Jenna L. Hotz
 Emily R. Pose

Recruiter :Gabrielle L. Jewison
 Kelli Parker

Recruiter :Gabriella J. Jones
 Melissa D. Balsiger

Recruiter :Christi L. Kurtz
 Jennifer L. Wright
 * M. Evelyn Corn
 * Trudy A. Thomason

Recruiter :Donna M. LoSasso
 Monica A. Eisenberg

Recruiter :Lori Ready
 Lori A. Greenhaw
 * Tuyet Hoang
 * Michelle R. Lindsey

Star Team Builders

Recruiter :Carrie A. Birmingham
 Renee Dell'Accio
 Lisa J. Harding
 Kimi A. Miller

Recruiter :Monica A. Eisenberg
 Juanita Currens
 Christina F. Ullrich
 Angela Weinbrenner



* Inactive Member (N1,N2,N3,I1,I2,I3)

To become ACTIVE you must place a \$225 wholesale order.

Follow the Steps to Success!



Senior Consultant

(1-2 active team members)

4% Commission

Star Team Builder

RED JACKET

(3+ actives)

Sr. Consultant benefits plus
 Red Jacket Rebate

Eligible for \$50 Bonuses

Team Leader

(5+ actives)

All the previous benefits plus
 9-13% Commission

Team Leader pin

On-Target for Car!

(5+ actives and \$5,000
 wholesale growing to
 14 actives and \$20,000
 in 4 months or less)

Eligible to earn use of
 Career Car or \$375 cash
 monthly for 2 years PLUS all
 Benefits of previous levels

Director in Qualification

Effective Jan. 1, 2010
 (10+ actives growing
 to 24 in 4 months and
 be a star consultant!)

Production during DIQ
 counts towards car! Eligible
 to become Director and earn
 Unit Commission and Unit
 bonuses—Eligible to wear
 the exclusive Director Suit.



Sandra



Alicia



Monica

Here We Grow Again!

Welcome New Business Owners!

(These new unit members signed Consultant agreements March 1-31.)

New Consultant
Sandra Alyatim
Becky Longoria
Philomena Mistretta
Carrie E. Norfleet
Alicia J. Peacock
Monica Pineda

From
LUCAS, TX
CARROLLTON, TX
MCKINNEY, TX
GARLAND, TX
LEWISVILLE, TX
DALLAS, TX

Sponsored by
E. Alyatim
M. Hendrickson
M. Hendrickson
M. Hendrickson
M. Hendrickson
M. Hendrickson

"With greater confidence in yourself and your abilities, you will set bigger goals, make bigger plans, and commit yourself to achieving objectives that today you only dream about."

~Brian Tracy: author and speaker

Thank You from Mary Kay

"Love Check" Commissions for Personal Team Building



13% Recruiter Commission Level
M. Hendrickson \$521.63

9% Recruiter Commission Level
Terre M. Workman \$14.24

4% Recruiter Commission Level
Donna M. LoSasso \$26.92

Team Building

Tip of the Month!

Proven Script for 5 New Recruits:

- ◆ List 30 names of women—Start with customer profiles, etc.
- ◆ 15 will agree to listen.
- ◆ 5 should join!

Use the following script to set up interviews and share the marketing plan!

Hi, this is _____ with Mary Kay Cosmetics. Do you have a minute? I'm really excited because I've been challenged to share Mary Kay career information with _____ sharp women in the next _____ weeks. I thought of you! I don't know if this is anything that you would ever think about for yourself, but I will give you a \$10 Gift Certificate good for any of our fabulous products. All I need from you is 30 minutes to get your thoughts on the information. We can do it over the phone, or we can meet for coffee. Will you help me meet my challenge? Let's set up a time to get together. I appreciate your time.

Within you right now is the power to do things you never dreamed possible. This power becomes available to you just as soon as you can change your beliefs. Dr. Maxwell Maltz

Share the Love!

We love giving women the opportunity to build their dreams, which is why you can start your Mary Kay business for only **\$75 in April!**



LOVE

More to Love!

Are you ready to stretch yourself and help other women realize their potential? When you start your business in April and share the Mary Kay opportunity, **you can offer these same great incentives** to anyone who also may want to start a Mary Kay business in April or May. With new team members, you can start earning commissions and potential team-building bonuses that can help get your new Mary Kay business off to a fabulous start!

Ask me, your Independent Beauty Consultant, **how to get started today!**



When you start your business April 1–30 and place your first product order* by May 31, 2014, you can **get these exciting incentives:**

\$1,800+
wholesale

TOTAL SUGGESTED
RETAIL VALUE:
\$4,072 +

GET ALL THIS:



- \$1,800 wholesale product inventory (\$3,800 suggested retail value)
- \$100 credit on your first product order**
- FREE shipping on your first product order†
- Up to \$125 in BizBuilder Bucks credit†
- FREE custom color look†† (\$118 suggested retail value)
- FREE product bonus bundles††† (up to \$642 suggested retail value)

\$600-\$1,799
wholesale

TOTAL SUGGESTED
RETAIL VALUE:
\$1,435 +

GET ALL THIS:



- \$600 wholesale product inventory (\$1,200 suggested retail value)
- Up to \$35 in BizBuilder Bucks credit†
- FREE shipping on your first product order†
- FREE custom color look†† (\$118 suggested retail value)
- FREE product bonus bundles††† (up to \$223 suggested retail value)

\$400-\$599
wholesale

TOTAL SUGGESTED
RETAIL VALUE:
\$800 +

GET ALL THIS:



- \$400 wholesale product inventory (\$800 suggested retail value)
- \$10 in BizBuilder Bucks credit†

MARY KAY®

discover what you **LOVE**™

* Purchasing inventory is an individual decision, and it's certainly not a requirement for you to begin your Mary Kay business. We always recommend that you determine what activity level you plan to pursue in your Mary Kay business. Then, if appropriate for your personal circumstances, invest in a level of inventory that supports that activity. If you decide that this opportunity is not right for you, Mary Kay will repurchase, at 90 percent of your original net cost, original and unused Section 1 products, as long as these items were purchased by you from the Company within one year prior to return. Please refer to your Independent Beauty Consultant Agreement for complete details.

** To qualify for the \$100 credit off your first product order, your Independent Beauty Consultant Agreement must be received and accepted by the Company April 1–30, 2014, and your first Wholesale Section 1 product order must equal \$1,800 or more (excluding sales tax) and must be received and accepted by the Company by May 31, 2014.

††† To qualify for free shipping on your first product order, your Independent Beauty Consultant Agreement must be received and accepted by the Company April 1–30, 2014, and your first Wholesale Section 1 product order must equal \$600 or more (excluding tax) and must be received and accepted by the Company by May 31, 2014.

† The BizBuilder Bucks credit will be applied toward the next qualifying order of at least \$400 Section 1 wholesale (\$800 suggested retail) as long as the order is placed while the Independent Beauty Consultant is still in active status. An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received and accepted by the Company and in the following two calendar months. The credit will expire upon the expiration of the Independent Beauty Consultant's active status.

†† To qualify for a free custom color look, a minimum wholesale Section 1 order of \$600 or more must be received and accepted by the Company within 15 calendar days of when the Independent Beauty Consultant Agreement is received and accepted by the Company. Sales tax is required on the actual suggested retail value of the gift.

††† To receive a free product bonus bundle, your Independent Beauty Consultant Agreement must be received and accepted by the Company April 1–30, 2014, and your initial Wholesale Section 1 product order must equal \$600 or more (excluding tax) and must be received and accepted by the Company by May 31, 2014. Sales tax is required on the suggested retail value of the Section 1 products included in the bonus. Refer to the Ready, Set, Sell! brochure for complete details and more information on the free product bonus bundles.

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Mother's Day!

Mother's Day is May 11th!
Pamper Mom with this sweet gift -
**NEW! Limited-Edition Lemon Parfait
Pedicure Collection.**

Includes:

- ◆ Lemon Parfait Foot Gel
- ◆ Pumice Stone
- ◆ Emery Board
- ◆ Toe Separators
- ◆ Lemon Parfait Foot Fizzies in a Gift Bag.



We Invested in Product Last Month!

Jacque M. Norton \$902.25
 Monica A. Eisenberg \$673.00
 Kristen M. Crow \$433.25
 Christi L. Kurtz \$419.00
 Renee A. Jackson \$355.50
 Carrie A. Birmingham \$315.50
 Sharyn L. Helm \$281.25
 Donna M. LoSasso \$237.50
 Lori A. Greenhaw \$233.00
 Carrie E. Norfleet \$231.50
 Alicia J. Peacock \$230.00
 Danielle K. Hasting \$229.00
 Jenna L. Hotz \$227.50
 Becky Longoria \$226.50
 Angela Weinbrenner \$225.50
 Renee Dell'Accio \$200.75
 Robin A. Melton \$188.50

Melissa D. Balsiger \$126.00
 Ronda S. Rehn \$108.00
 Philomena Mistretta \$97.00
 Maureen Wilkerson \$85.75
 Jennifer L. Wright \$85.00
 Kay L. Morgan \$72.50
 Kelli Parker \$46.00
 Susan Watkins \$42.50
 Kassie M. Musick \$42.00
 Patricia Banda \$40.00
 Lori Ready \$33.50
 Jennifer M. Overcash \$30.00
 Chri M. Mount \$21.50
 Kimi A. Miller \$19.00
 Heather Hernandez \$15.00
 M. Hendrickson \$1,956.00



SPRING FORWARD!

Spring selling opportunities are looking bright! Visit the Hello Sunshine hub to get everything you need to re-energize your Mary Kay business!



Queen's Court of Sales!

\$36,000 retail

July 1, 2013 — June 30, 2014



Queen's Court of Sharing!

24 New Team Members

July 1, 2013 — June 30, 2014



Shooting for the Courts!

Top 10 in Retail Sales

(Based on verified wholesale orders placed to the company as of prior month-end)

	Consultant	YTD Retail	Bonus & PCP	Total
1	Monica A. Eisenberg	\$15,265.50	\$798.00	\$16,063.50
2	Maureen Wilkerson	\$7,404.00	\$1,367.00	\$8,771.00
3	Donna M. LoSasso	\$8,066.50	\$20.00	\$8,086.50
4	Renee Dell'Accio	\$6,605.00	\$826.00	\$7,431.00
5	Jacque M. Norton	\$6,982.50	\$100.00	\$7,082.50
6	Juanita Currens	\$5,541.00	\$0.00	\$5,541.00
7	Joyce Swift	\$4,704.50	\$801.00	\$5,505.50
8	Heather M. Hernandez	\$4,810.00	\$539.00	\$5,349.00
9	Lori Ready	\$4,829.50	\$292.00	\$5,121.50
10	Sherry A. Dissinger	\$4,187.00	\$645.00	\$4,832.00

Tops in Team Building

	Recruiter	New Team Mbrs	YTD Comm
1	Donna M. LoSasso	1	\$285.61
2	Monica A. Eisenberg	2	\$141.69
3	Renee Dell'Accio	2	\$44.56
4	M. Evelyn Corn	1	\$40.96
5	Lori Ready	1	\$33.24





Aim for the Stars!

Congrats 3rd Quarter Stars! 

Contest Ended March 15th, 2014

PEARL

MICHELLE HENDRICKSON

RUBY

JUANITA CURRENS

DIAMOND

MONICA EISENBERG

SAPPHIRE

JACQUE NORTON



*Shoot for
STAR this
Quarter!!*

*YOU Can
Do It!!*



Stars Drive Cars!!
Which Car is in Your Future?!



On-Target Star Consultants!

March 16 - June 15, 2014

Consultant Name	Current Wholesale Production	—Wholesale Production Needed for Star—				
		Sapphire \$1,800	Ruby \$2,400	Diamond \$3,000	Emerald \$3,600	Pearl \$4,800
MICHELLE HENDRICKSON	\$1,049.00	\$751.00	\$1,351.00	\$1,951.00	\$2,551.00	\$3,751.00
MONICA PINEDA	\$602.75	\$1,197.25	\$1,797.25	\$2,397.25	\$2,997.25	\$4,197.25
MONICA EISENBERG	\$437.00	\$1,363.00	\$1,963.00	\$2,563.00	\$3,163.00	\$4,363.00

Discover why there's so much to **LOVE!**
LEARN MORE AND REGISTER

Working with Accountability!



Unlock
your passion

Faces

Kristen Crow	35
Monica Eisenberg	11
Jennifer Overcash	3
Amy Severson	2
Christi Kurtz	2



Shows & Classes (\$100+ & 3+ guests)

Kristen Crow	\$233.00
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Skin Care Sets Sold
Monica Eisenberg 2
Kristen Crow 1

Top Team Builders

Michelle Hendrickson
Welcome to Carrie Norfleet!
Welcome to Alicia Peacock!
Welcome to Philomena Mistretta!
Welcome to Becky Longoria!
Welcome to Monica Pineda!

Evelyn Alystim
Welcome to
Sandra Alyatim!



teamUP
for women®

April 1 - May 12, 2014

Queen of Wholesale Top 5

Michelle Norton	\$902.25
Monica Eisenberg	\$673.00
Kristen Crow	\$433.25
Christi Kurtz	\$419.00
Renee Jackson	\$355.50



Queen of Retail Top 3

Monica Eisenberg	\$1,160.00
Kristen Crow	\$827.50
Amy Severson	\$394.00



SEND IN
YOUR WEEKLY
ACCOMPLISHMENTS
SO YOU CAN BE
RECOGNIZED HERE!
If you don't report it,
it didn't happen!!



"Nurture your mind with great thoughts,
for you will never go any higher than you think."
- Benjamin Disraeli:
Was a British statesman and author

Promotions!

Winners of \$650 Date from March:
Monica E and Michelle N!!

Winners of the TOP 3 FACE RACE:

1. Monica E with 28 faces, 2. Jennifer Overcash – 20 faces, and Alicia Peacock – 18 faces.

THIS month it is \$650 or 1 q TEAM member gets the party prepack! See the flyer! and the TOP 2 from face race get.... See flyer for details...

**Power and Perfect Start Party GETS AN UPDATE!!
GET a PS, PS plus CHARM when u do the work!**

New CONTEST FOR charms!!!!

\$300 winners:

Carrie B, Renee J, Christi, and Kristen

\$600 winners:

Monica E, Michelle N.

15 face charms:

Monica, Jennifer Overcash and Alicia

CHECK out the 5 +5+5 prizes!!! HOT HOT!
Pick a different one each week! Do your \$500, 5 appointments and 5 interviews in a week and pick a prize!! Bee AWARE!!
THE pink money bag is sold OUT!



Beautifully Charmed

2013 Bracelet Promotion



Believe in the beauty of your dreams! Earn your charms as you believe and work for that dream! Each month, earn a charm based on your ordering. You can earn two bonus charms for recruits and \$700 weeks. Make this your year, reach your dream, and become **BEAUTIFULLY CHARMED.**

July

\$300 w/s

\$600w/s



January

\$300 w/s

\$600w/s



October

\$300 w/s

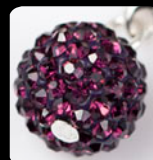
\$600w/s



April

\$300 w/s

\$600w/s



August

\$300 w/s

\$600w/s



February

\$300 w/s

\$600w/s



November

\$300 w/s

\$600w/s



May

\$300 w/s

\$600w/s



September

\$300 w/s

\$600w/s



March

\$300 w/s

\$600w/s



December

\$300 w/s

\$600w/s



June

\$300 w/s

\$600w/s

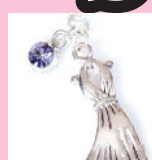


Bonus



Qualified Recruit

Bonus



\$700 Week

650 Girlfriend Date

GET FREE NEW SUMMER PRODUCTS FROM ME
BEFORE YOU CAN ORDER THEM!!!
 EACH LEVEL ADDS AN EXTRA PRODUCT & YOU
 GET FREE EARLY LOOK BOOKS AND SAMPLES!



650	10 New Look Books and Samples
1800	1 New FREE product plus Look Books and Samples
2400	2 New FREE products plus Look Books and Samples
3000	3 New FREE products plus Look Books and Samples
3600	4 New FREE products plus Look Books and Samples

Qualified team members count too!!!

So \$650 plus 2 qualifieds = 2 new free products,
 books n samples



Jewel National Area Sharing Promotion



Sharing Promotion just for the Jewel National Area, giving each of YOU the opportunity to earn a beautiful spring jewelry set!!! This contest will work just like the Pearls of Sharing!! When you share with 3 people you earn the earrings; with 3 more shares you earn the bracelet; then you earn the the necklace when you sign your first team member!!

Check them out - ooh la la!

Action-Filled April

100 Faces in April!

All participants will receive a free 5 min hand or foot
massage and the top 2 will receive a
free 30 min massage!!

Let's Celebrate!

What Grand Finale Event!!

When May 2nd from 5 – 8 pm

Where My fabulous MK HOME @ 2301
Cimmaron Drive Plano, TX 75025!

Check this
out!!

All customers will be
entered into a drawing
for a FREE
30 min massage

Top 10 Sales Killers

Our expert shares the most common mistakes salespeople make--so you don't get caught making them!

Any veteran in business can tell you a story about the one that got away. Veterans who are successful in business today learned valuable lessons from those situations and, hopefully, never repeated them. As challenging as the business of selling might be for some, losing sales is unbelievably easy. Learn from the mistakes of others so you won't have many of the sad stories to tell.

Sales Killer #1: Lack of professional appearance. If you want people to listen to you and heed your advice regarding your product or service, you have to come across--both in appearance and demeanor--as a professional expert. This means that you're appropriately groomed. You walk with confidence. People will buy from you based more on your conviction and enthusiasm for your product than they will your product knowledge.

Sales Killer #2: Talking too much. When you're talking, you're telling. When you ask questions to get clients talking about their needs, you're selling; you're finding out what they want to own. Only then can you guide them to the right product or service.

Sales Killer #3: Your vocabulary. Words create pictures in our minds. Certain words that are inherent to selling turn people off. For example, I caution people in business to avoid using the word "contract" when handling the details of a large-ticket sale. We all know that contracts are legally binding documents and require legal efforts to get out of. If appropriate, call your contract an "agreement," "form" or "paperwork." The mental image is less threatening. Think about the words you use and replace any negative word-picture images with gentler, more positive ones.

Sales Killer #4: Not investing time in building rapport. Good rapport builds trust. No one will want to make a purchase from someone they don't like and trust. Don't just jump right into a presentation on your product. Get to know your client a bit.

Sales Killer #5: Lack of a qualification system. A certain percentage of the people you talk with won't be good candidates for your product or service. If they don't have the need or the money for your product or service, there's no sale. Your challenge is to figure this out as early in your communication with them as possible. Come up with at least three or four questions, the answers to which will tell you if they're qualified to own your offering.

Sales Killer #6: Not knowing when to stop presenting and close the sale. Too many salespeople think they have to tell potential clients everything they know about the product. Even after a client has indicated that the product is right for them, the salesperson keeps talking. Doing so could easily turn the client off about working with you and cost you the sale.

Sales Killer #7: Ego. Selling is a service business. You must set aside your wants and needs to serve the wants and needs of others. Get the dollar signs out of your eyes when you're with clients. If they suspect you're pushing the sale because of what's in it for you instead of what's in their best interests, they'll find another company to do business with.

Sales Killer #8: Not knowing how to close. In many cases, all you have to do is ask a direct question in order to close a sale:

"If I have the red one you mentioned, do you want to take it with you today or shall I ship it to you?"

"Will you be making your purchase today by cash, check or credit card?"

Sales Killer #9: Not paying attention to details. If you skim over details or shortcut your presentation because you've done it so many times that you're bored with it, you'll lose sales. Remember: Every presentation is new to your client. So give it with enthusiasm and without shortcuts, unless your client indicates that certain details you would normally cover aren't of interest to them. This carries over to your paperwork and ability to handle a computer (if your orders are entered that way). Any missing information can cause clients to quickly lose faith in their decision and walk away.

Sales Killer #10: Poor fulfillment. This ties into paying attention to details. If you or your company don't have the practices and policies in place to properly fulfill the expectations of your clients, you'll find yourself working harder and harder to get new business. Invest some time and effort in laying out procedures that can be standardized and followed by everyone who works with you. Salespeople shouldn't promise anything above or beyond the company standard. Everyone should be expected to meet or exceed it.



May 2014



Sun Mon Tue Wed Thu Fri Sat

1 Seminar 2014 registration begins for all independent sales force members.
 2 MY 100 faces for the month and grand finale 5-8 pm at my home
 3 Muffins and makeovers at 10 am at my home studio

4
 5 Prayer call 712-432-0926 code 735223#
 6 GNO 7 to 9pm
 7 New consultant conf call 8 to 8:30pm 712-432-0926 code 1081791#
 8
 9
 10

11 Mother's Day!
 12 **Mary Kay's Birthday!!** Prayer call 712-432-0926 code 735223#
 13 GNO 7 to 9pm
 14 New consultant conf call 8 to 8:30pm 712-432-0926 code 1081791#
 15
 16
 17

18
 19 Prayer call 712-432-0926 code 735223#
 20 GNO 7 to 9pm
 21 New consultant conf call 8 to 8:30pm 712-432-0926 code 1081791#
 22
 23
 24

25
 26 Memorial Day - All Company & branch offices closed. Postal holiday. Prayer call 712-432-0926 code 735223#
 27 GNO 7 to 9pm
 28 New consultant conf call 8 to 8:30pm 712-432-0926 code 1081791#
 29 Midnight CST cutoff for Consultants to place phone orders.
 30
 31 Last working day of the month. Consultants submit online orders until 9 pm CST. Online Agreements accepted until midnight.



Birthdays	Day	Anniversaries	Years
Sandra Alyatim	8	Christi L. Kurtz	9
Kristen L. Anderson	8	Terri W. Bantau	6
Lori Ready	8	Lisa J. Harding	1
Jennifer L. Wright	8	Patricia Banda	1
LuAnn k. Kleinsasser	12		
Joyce Swift	15		
Jessie Rohlmeier	16		
Shelly K. Patterson	17		
Kelli Parker	18		
Donna M. LoSasso	27		
D. Luetkenhoelter	27		
Emily R. Pose	28		
M. Evelyn Corn	29		

Celebrate!!

Fabulous ALL STARS

Michelle Hendrickson

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Plano, TX 75025

Phone: 214-417-7286
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Highlights this Month:

March Results, April, 2014

- ◆ Quarter 4 Star Consultant Quarterly Contest
- ◆ Quarter 4 Star Consultant Quarterly Contest (March 16 - June 15, 2014)
- ◆ All-Star Consultant Consistency Challenge (through June 15, 2014)
- ◆ Class of 2014 Offspring Challenge (through July 1, 2014)
- ◆ *Share the Love!* Team Building Promotion (April 1-30)



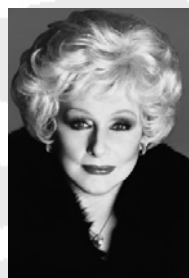
To the Marvelous...

Words of Wisdom

Never give up, because you never know if the next try is going to be the one that works. Many times you will be surrounded by adversity, but no matter what, don't give up.

Success is just around the corner for the person who refuses to quit.

~Mary Kay Ash



MARY KAY SEMINAR 2014

MARY KAY®

PRIORITY REGISTRATION:
April 7 – 30, 2014

OPEN REGISTRATION:
May 1 – July 1, 2014

*Don't delay!! Priority registration sells out quickly!!
How many Unit members will WE have
that will catch the dream?!*