Outline of my skin care class

1. Introduction
2. Satin hands (samples)
3. Oil free eye makeup remover
4. 30 sec I story
5. PINK MARKETING
6. Introduce QUEEN game
7. Ask what you can fix on their face
8. Satin lips
9. Cleanser (pick 1 of the 4 types based on your customers)
10. Mask (same as above) (firming cream)
11. Freshner (same as above) (day cream)
12. Moisturizer (same as above) (night cream)
13. Eye gel
14. Eye cream
15. Foundation primer
16. Foundation.
17. Compliment time
18. Gift of Pampering Mr. mc dreamy
19. Table close
20. FAST color (cards)
21. Individual close
22. Restock bags with product
23. Restock your roll up bag
24. Order any product sold (save order)
25. Prepare cash and checks for deposit, run credit cards on Pro Pay
26. Fill in weekly accomplishment sheet
27. Add customer to “my customers program”
28. Write thank you note
29. File customer profile in filing system
30. Write down dates to call them back for guest list and check on products purchased
31. Call the hotline to report.