



Awesome A's

January 2014

Congratulations to our 2nd Quarter Stars!!!!



Emerald Star
Michelle Fodrey



Emerald Star
Ann Shea



Ruby Star
Erica Light

Congratulations!
On Target 4 Quarter Stars!
Michelle Fodrey
Paige Ferriss-Humphrey
Erica Light
Ann Shea



Sapphire Star
Paige Ferriss-Humphrey

Congratulations!
Paige Ferriss-Humphrey
Qualified as
Future Sales Director
to attend
Leadership Conference
in New Orleans!

One Woman Can. . . .
Pass it on!!!!



**One Woman Can—
that One Woman could
be YOU!**

Happy New Year Awesome A's!

Hope everyone had an amazing and blessed Christmas! Mine was awesome—had all my kids and all 6 of my grandchildren with me! It just doesn't get any better than that! I have been to Leadership Conference 2014 in New Orleans—had the privilege of having Future Sales Director Paige with me!! I love my life!

So—are you ready to have the best six months you have ever had? You can do it! You are in the right place at

the right time! There has never been a better time to own your own business. Not only that—but your business provides a consumable product! Women need their makeup! Are you in a position to have it for them when they want it? Or would you have to ask them to wait until you could order it? If you really want to make money—you need to stock inventory.

The 50th anniversary theme continues—*One Woman Can!* You could be that woman! Why not really give the business a real effort from now until the end of the Seminar year—June 30th. You may be surprised at the money you could make! Have you ever thought about the possibility of earning a car? How about just a little extra each month in the form of passive income—a commission check? The possibilities are endless! If you would like to know more about the possibilities, try attending some Success meetings—I will find you a meeting if you are not local to me!

Our focus for the next six months is Unit Growth and moving up to Premier Club. Also—I have committed to 2 new Sales Directors—will it be you? Call me if you are interested!

Together we can make this year the BEST EVER!!!!

Love & belief in you!

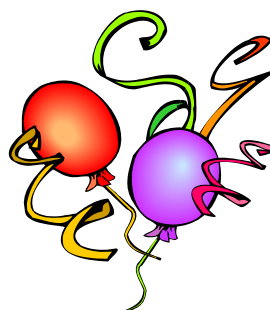
*Your Proud Director,
Ann*

WELCOME NEW UNIT MEMBERS!!

<u>NEW CONSULTANT</u>	<u>FROM</u>	<u>SPONSOR</u>
Deborah Bachman	Carol Stream, IL	Bridgette O'Sullivan
Jean Lorenzo	Bossier City, LA	Ann Shea

**Happy Birthday
in January**

Mary Bamberg	8
Meg Weems	15
Georgia Beaver	19
Eloise Cook	26
Patsy Samuels	31



**Happy Anniversary
in January**

Eloise Cook	24 years
Mary Bamberg	16 years
Stacey Simpson	15 years
Lynn Partlow	7 years
Georgia beaver	5 years
Becky Deverts	3 years
Kim Bitzer	1 year
Reshma Zakir	1 year



Go for the Gold!

Celebrating 50 Years of Rich Rewards

Star Consultant Program Dec. 16, 2013 – March 15, 2014



BOLD IN GOLD!!!!
Star Consultant Quarter 3
December 16, 2013—March 15, 2014

Consultant	Wholesale in	Need for Star				
		Sapphire	Ruby	Diamond	Emerald	Pearl
Deborah Bachman	112	1688	2288	2888	3488	4688
Lena Batts	332	1468	2068	2668	3268	4468
Georgia Beaver	218	1582	2182	2782	3382	4582
Amy Christopher	214	1586	2186	2786	3386	4586
Jeanne Clark	247	1553	2753	2753	3353	4553
BJ Durham	267	1533	2133	2733	3333	4533
Darla Ferrell	218	1582	2182	2782	3382	4582
Michelle Fodrey	263	1537	2137	2737	3337	4537
Bryn Gouge	457	1343	1943	2543	3143	4343
Paige Humphrey	465	1335	1935	2535	3135	4335
Cindy Jones	352	1448	2048	2648	3248	4448
Erica Light	75	1725	2325	2925	3525	4725
Bridgette O'Sullivan	163	1637	2237	2837	3437	4637
Angelia Sevak	201	1599	2199	2799	3399	4599
Amber Turman-Howeth	202	1598	2198	2798	3398	4598



It's back!

Grand Day Promotion!

Every day you have \$100+ in sales, your name will go into a drawing for each \$100. The drawing will be held at the end of the month and one lucky winner will earn a prize! If you sell \$500 in one day, your name goes in the drawing 5 times. If you sell \$99, your name will not go in! The amount is retail sales before taxes!

In order to be in the drawing, you must submit your Weekly Accomplishment Sheet or email me each day you have a \$100 day. Prizes will vary each month.

FOCUS 400

It's time to get serious about your business! Let's FOCUS our attention on building our inventory. Could you fill a customers order if she needed it today? Mary Kay never intended this to be an order taking business!

Each month you order a total of \$400 wholesale to the company, you will win a prize! These orders can be cumulative and will be in addition to any other ordering based promotions for the month. Prizes will be random—you will not know what you are getting! So let's get started!!!

Free

LET'S MAKE A DEAL

Free

January is Let's Make a Deal Month! This is your month to SOAR ... into the late WINTER/SPRING Selling Season! January 1st – January 31st

NEW!

Mary Kay® CC Cream
Sunscreen Broad
Spectrum SPF 15,*
\$20



4 Shades
1 Step to a natural-
looking complexion

If you place a \$200–\$399 wholesale ORDER— you will receive!

- (1) MK CC Cream w SPF
 - (1) MK Springy Eye Duo
 - (1) MK Nail Lacquer
 - (1) Spring LOOK BOOK
- TOTAL FREE \$ 45.50**



Cream-to-Powder Eye Color
Limited-Edition® Mary Kay®
Springy Eye Duo, **\$16 each**
Available in Summer Sunset and Stone-washed

Sunny, high-gloss nails are toe-tally fun!
NEW! Limited-Edition® Mary Kay®
Nail Lacquer, **\$9.50 each**

Available in Lemon Parfait and Carefree Coral



If you place a \$400 - \$599 wholesale ORDER —you will receive

All of the Above PLUS

- (1) Gel Eyeliner

TOTAL FREE \$ 63.50



NEW!
Mary Kay® Gel Eyeliner
With Expandable Brush Applicator,
\$18



Limited-Edition® Lemon Parfait
Pedicure Collection,
\$28

Features the refreshing scent of crushed mint
leaves, fresh lime, tangy lemon peel and sweet
honeysuckle blossoms.
Includes: Lemon Parfait Foot Oil, Lemon Parfait Foot
Fizzer, Pumice Stone, Emery Board, Toe Separator,
and Gift Bag



If you place a \$ 600 wholesale ORDER you will receive:

All of the Above PLUS

- (1) "Lemon Parfait" Pedicure Set

TOTAL FREE \$ 91.50





Future Sales Director

Paige Ferriss-Humphrey



- Amber Turman-Howeth
- Darla Ferrell
- Angelia Sevak
- Amy Christopher
- Dianne Peterson
- Georgia Beaver
- Jeanne Clark
- Elizabeth Robertson
- *Moniky Collins



Red Jackets

Liz Chrysler-Stacy



- Patsy Washington
- BJ Durham
- Jennifer Woolman
- *Leslie Lightfoot
- *Myra Griffing



Michelle Fodrey

- Erica Light
- Erika Reidmann
- Bridgette O'Sullivan
- Amanda Schulte Vancura
- *Julie Marrella

SENIOR CONSULTANTS

Eloise Cook
Linda Johnson
Lena Batts
Irene Shipp

Cindy Jones
Linda McKeithan
*Molly Long

Bridgette O'Sullivan
Deborah Bachman—

*inactive at this time

Our Mission is to build our Unit to **75** !!!!!!!

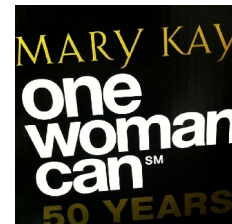
You Deserve Recognition!

Seminar YTD Court of Sales as of January 15

- | | |
|---------------------------|---------------|
| 1. Michelle Fodrey | 11,846 |
| 2. Paige Humphrey | 9,738 |
| 3. Erica Light | 6,773 |
| 4. Cindy Jones | 5,749 |
| 5. Bridgette O'Sullivan | 3,627 |
| 6. Eloise Cook | 2,390 |
| 7. Linda Johnson | 2,101 |
| 8. Bryn Gouge | 1,938 |
| 9. Linda McKeithan | 1,349 |
| 10. Gina Yearwood | 1,298 |

Seminar YTD Court of Sharing

1. Michelle Fodrey
2. Cindy Jones



\$ 9,000—Unit Court of Sales
 \$20,000—Go Give Princess Court of Sales
 \$36,000—National Court of Sales

Wild Wonderful Weeks!!!

Erica Light 191,685,280
 Michelle Fodrey 324,375,226,212,1099,837
 Bridgette O'Sullivan 140,165



Terrific Telephone Sales!!!!

Michelle Fodrey 511,363,202m102,135,282
 Bridgette O'Sullivan 220
 Erica Light 220,250



Wonderful Web Sales!!!!

Michelle Fodrey 178,114
 Bridgette O'Sullivan 285
 Erica Light 58



Farout Facials!!!!!!

Michelle Fodrey 40,85,332,53,88
 Bridgette O'Sullivan 45,52

Spectacular Classes!!

Michelle Fodrey 515,149
 Erica Light 465,116
 Bridgette O'Sullivan 140,40,162



Nov & Dec

QUEEN OF RETAIL
 Michelle Fodrey

QUEEN OF WHOLESALE
 Michelle Fodrey—Nov
 Paige Humphrey—Dec

QUEEN OF BASICS
 Michelle Fodrey

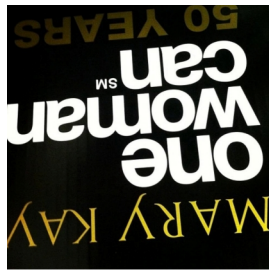
Basics

Michelle Fodrey 6
 Erica Light 4
 Bridgette O'Sullivan 3

THANKS FOR TURNING IN WEEKLY ACCOMPLISHMENT SHEETS!!

Michelle Fodrey
 Erica Light
 Bridgette O'Sullivan

If you will turn in your weekly accomplishment sheets—you too could be on this page!!!!



Ann Shea
 Independent Sales Director
 2204 Landau Lane
 Bossier City, LA 71111
 (318) 747-0164/(318) 780-7332
 annshea@marykay.com
 www.unithnet.com/annshea



JANUARY 2014

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
19	20	21—Tuesday Night Success Meeting TC @ 6:30 pm Be sure to RSVP	22	23	24	25
26	27	28 Tuesday Night Success Meeting TC @ 6:30 pm Be sure to RSVP	29	30	31 Last day to place an order!!!!	February 1
2	3	4 Tuesday Night Success Meeting TC @ 6:30 pm Be sure to RSVP	5	6	7	8
9	10	11 Tuesday Night Success Meeting TC @ 6:30 pm Be sure to RSVP	12	13!	14 Happy Valen- tine's Day! 	15
16	17	18 Tuesday Night Success Meeting TC @ 6:30 pm Be sure to RSVP	19	20	21	22

 IN February WE'RE
Changing Faces Winning Hearts
