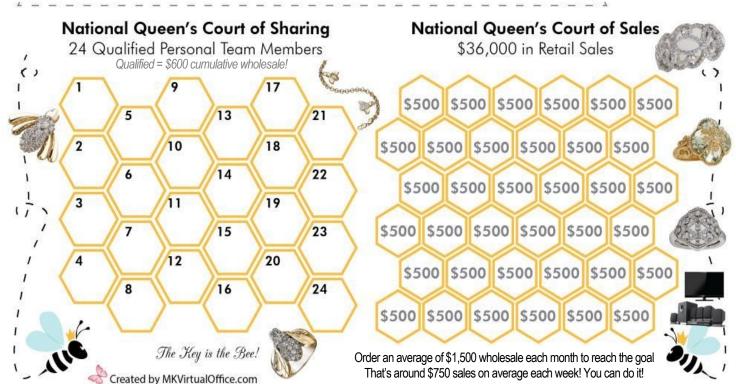
MARCH 2014 GOA	ALS	Perso	nal Retail Sale	es Goal:
	"Throw out the words "I hope,' and 'maybe,' them with 'I can, I will — Ma	and replace	Sales Total	Sales Needed
	belie	ve		
DAILY AFFIRMATION:				
Building	N 4			
WALL Join the	Moveme Vall Leaders.	nt.		
Build Wall to W	Vall Leaders.			
	the Wall Sentember 1 2013—Sent			
My Team Production Goal:	5 or More Personal Team	Members		
Date Production Prod. Needed	1. 2.			
Pate Freduction Fred Notated	3.			
	4.			
	5.			
	6.			
	7.			
	8.			
	9.			
	10.	D : : (II M II	F 1 (M	" D "
	Personal Seminar Goals	Beginning of the Month	End of Mor	
	STAR GOAL: Court of Personal Sharing:	Total Mar 1: # Qualified by March 1:	Finish Mar	
Mary Kay Customer Service:	Court of Personal Sales:	Retail March 1:		
1-800-272-9333	Car Production	March 1: March 31:		

	Appt. Date	Client's Name & Phone No.	# of Referrals	Total Retail Sales	2nd Appt. Booked	Interviews Scheduled
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
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27						
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30						





July 1, 2013 to June 30, 2014



CONFIDENTLY SHARE THE MARY KAY OPPORTUNITY

6 KEY QUALITIES IN SUCCESSFUL BEAUTY CONSULTANTS

(may have one or all of these qualities)

6 REASONS PEOPLE CHOOSE A MARY KAY BUSINESS

1. BUSY PEOPLE

- They know how to prioritize
- Good time managers
- Easy to train
- The average consultant works full time, is married and/or has to children.

2. MORE MONTH THAN MONEY

- Motivated to make more money
- Goal oriented & ambitious
- Can find access to some money
- Women are more creative with money

3. NOT THE SALES TYPE

- Not pushy, but informative.
- Like people and want to build relationships instead of just "getting" a sale.
- Not aggressive. Attract & not attack.

4. DON'T KNOW A LOT OF PEOPLE

- Friends & family are not best customers.
- Wonderful way to meet new people.
- Developing customers is covered in training and with ideas shared at success meetings

5. FAMILY ORIENTED

- Motivated by needs of family
- Don't use their family as an excuse but as a reason to do well.
- Want more for their family and want to be a good example for their children.
- Pass on good work ethic.
- Have a balanced life with God first, family second and career third.

6. DECISION MAKERS

- Do not procrastinate
- Take one step at a time on their time-table
- Live by their dreams and not circumstances

1. MONEY

- 50% profit
- 2 avenues of income: selling & sharing
- Selling via reorders (consumable), website, facials (average is \$100), parties (average is \$300), on the go selling, dovetail
- Team Buildling income: 4,9,13% commissions & more with leadership (bonuses, etc)

2. RECOGNITION

- Prizes weekly, monthly, quarterly, yearly
- Many people do not get recognition for a job well done.
- Praise people to success

3. SELF-ESTEEM/ PERSONAL GROWTH

- Like a college education in people skills but you get paid while you are learning.
- Only way to grow is to step out of your comfort zone & get heart racing
- Spiritual, Emotional, & Professional growth

4. CAR

- Approx 85% insurance is paid by Mary Kay.
- Build a team from 5 to 14 in 1-4 months and meet wholesale requirements.
- Cash option: \$375, \$500, \$900, or \$1,400 monthly

5. ADVANTAGES & ADVANCEMENTS

- Advance at your own pace/ flexibility
- Tax deductions, mileage, and so much more
- No quotas or territories
- Retirement available to NSD's

6. BE YOUR OWN BOSS

- \$100 Investment
- Inventory is optional with 90% buyback
- Decide your income, schedule, & future.

My Personal Sharing Appointments (Highlight New Team Members)

Date:	Name Cell/ Email	Address/Notes
	1	
	2	
	3	
	4	
	5	
	6	
	7	
	8	
	9	
	10	
	11	
	12	
	13	
	14	
	15	

My Personal Sharing Appointments (Highlight New Team Members)

Name Cell/ Email	Address/Notes
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	
29	
30	

My Personal Sharing Appointments (Highlight New Team Members)

	Name	Address/Notes
Date.	Cell/ Email	/ tudi ess/i votes
	31	
	32	
	33	
	34	
	34	
	35	
	36	
	37	
	38	
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	41	
	42	
	43	
	111	
	44	
	45	

NEW MARY KAY TEAM BUSINESS OWNERS THIS MONTH!!

As you work with your director, check off/fill in each item as it is completed

Welcome Phone Call & Email Print & add contact info to cell, computer, etc.

New Consultant Packet Received

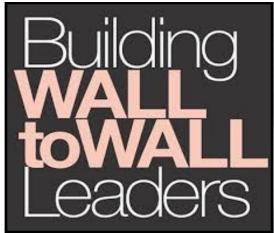
Discuss Ready, Set, Sell & Initial Order Options

Personal Website/ Propay/ First Steps

Initial Order Placed & Amount (1st & 2nd orders)

List & Schedule Six Practice Interviews
New Consultant Training

Recru	uiter	New Team Member Names/Phone No.	 $\sqrt{}$	$\sqrt{}$	\checkmark	$\sqrt{}$	$\sqrt{}$	$\sqrt{}$	\checkmark
1.								-	
2.									
3.									
4.									
5.									
6.									
7.									
8.									
9.									
10.									
11.									
12.									
13.									
14.									
15.									
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MOVING INTO LEADERSHIP!

To Go on Target for Car*:

You & 5 Active Team Members produce \$5,000 or more wholesale production in one month.

In 1-4 months, grow your personal team to 14 with a total of \$20,000 production! (you may only contribute \$4,000 wholesale)

Month 1:	
Month 2:	
Month 3:	
Month 4:	

Move Into Directorship*:

Be a STAR! Submit for DIQ with you & 10 active team members

To Finish*: In 1-4 months, you & your 10 team members grow to 24! (10 of the 24 active must have a minimum of \$600 wholesale or more cumulative) \$18,000 Total Cumulative Wholesale (\$4,500 minimum production each month) (Minimum Personal Wholesale of \$1,800 in DIQ)

Month 1:	
Month 2:	
Month 3:	
Month 4:	

* SEE ADVANCE BROCHURE for MORE DETAILS



7			
	Team Member	\$225—\$599 order	\$600 order
1	Senior Beauty Consultant (4% Love Check)*		
2	(Order Your Red Jacket with 2nd Active Team Member)		
3	Star Team Builder (4% Love Check & \$50 Rebate for Red Jacket)*		
4	Start earning \$50 Team Building Bonus with each New Qualified*		
5	Team Leader (4%, 9%, or 13% Love Check & Go on Target for Car!)*		
6			
7			
	Future Director (4%, 9%, or 13% Love Check)*		
9			
	Submit to become a DIQ (Director in Qualification)*		
1			
12			
13	3		
14	4		
1	5		
16	5		
1	7		
18	3		
19	9		
20			
2			
22			
23			
24	4		

Contacts/Referrals/Leads to Call and Book!			
Name	Cell/ Email/ Address/ Notes		

Contacts/Referrals/Leads to Call and Book!			
Name	Cell/ Email/ Address/ Notes		

Contacts/Referrals/	Contacts/Referrals/Leads to Call and Book!				
Name	Cell/ Email/ Address/ Notes				

NOTES	

March 2014

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
2	3	4	5
9	10	11	12
16	17	18	19
23	24	25	26
30	31		

THURSDAY	FRIDAY	SATURDAY							
		1				á		***	1
				A	۱PR		201		
			Sun	Mon	Tues	Wed	Thurs	Fri	Sat
6	7	8	6	7	1 8	9	3 10	11	5 12
			13	14		16	17	18	19
			20	21		23	24	25	26
			27	28	29	30			
13	14	15							
20	21	22	▐						
27	28	29							
			_						

April 2014

MONDAY	TUESDAY	WEDNESDAY
	1	2
7	8	9
14	15	16
21	22	23
28	29	30
	7 14 21	7 8 14 15 21 22

THURSDAY	FRIDAY	SATURDAY							1
3	4	5						*	7
						Y 2	014		
			Sun	Mon	Tues	Wed	Thurs	Fri	Sat
10	11	12	4	5	6	7	1 8	9	10
			11				15	16	17
			18				22	23	24
			25	26	27	28	29	30	31
17	18	19							
24	25	26							

Weekly Plan Sheet from **FEBRUARY 24**

weekly Plan Sheet fro	III FEBRUARI 24		
Monday, Feb. 24	Tuesday, Feb. 25	Wednesday, Feb. 26	Thursday, Feb. 27
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45 9	:45	:45	:45 9
:15	9 :15	9 :15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15 :30	:15	:15 :30	:15 :30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2 :15	2 :15	2 :15	2 :15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4 :15
:15 :30	:15 :30	:15 :30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30 :45	:30 :45	:30 :45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

[&]quot;Lead by example, example, example" - Mary Kay Ash

			10 MAINOIT Z
Friday, Feb. 28	Saturday, March 1	Sunday, March 2	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your Weekly Plan Sheet
:45	:45	:45	with the Coordinating
8 :15	8 :15	:15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	ĺ
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30 :45	:30	GREEN activity.
10	10	10	
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11 :15	11	Yellow: Family Time
:15	:30	:15	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15	:15	:15	Gray: Other JOB
:30	:30	:30	
:45	:45	:45	Green: Booking Appts
1 :15	1 :15	1 :15	Green: Facials/Parties
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15	:15	Green: Sharing MK
:30	:30 :45	:30	
3	3	3	SALES & STAR
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	\$ Wholesale In This Week:
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15	:15 :30	:15	Star Goal:
:45	:45	:45	Star Goal: Star Total To Date:
5	5	5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	# Bookings Held This
6 :15	6 :15	6 :15	Week:
:30	:30	:30	Week: # Bookings Next Week:
:45	:45	:45	
7	7	7	Faces Pampered
:15	:15	:15	
:30	:30	:30	TEAM BUILDING
:45	:45	:45	
:15	8 :15	:15	# Sharing Appts:
:30	:30	:30	New Personals Team
:45	:45	:45	Members:

weekly Plan Sheet fro			
Monday, March 3	Tuesday, March 4	Wednesday, March 5	Thursday, March 6
	ī		7
7 :15	7 :15	7 :15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30 :45
:45	:45	:45	
11 :15	11 :15	11 :15	11 :15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3 .45	45
:15	:15 :30	:15 :30	:15 :30
:30 :45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30 :45
:45 •	:45	:45 •	
8 :15	8 :15	8 :15	8 :15
:30	:30	:30	:30
:45	:45	:45	:45
*		<u> </u>	l•

[&]quot;Lead by example, example, example" - Mary Kay Ash

15				to MAROIT 3
15	Friday, March 7	Saturday, March 8	Sunday, March 9	
15	7	7	7	MY WEEK INCLUDES:
Section Sect	:15			
8 8 8 With the Coordinating Colors Pen' Your Week 28 15 15 Colors to Pen' Your Week 28 28 29 29 29 39 39 30 30 30 30 30 30 30 30 30 30 30 30 30				
15				
20				
35				
15				, , ,
39	9	9	9	Schedule 15, 30, or 60
15	:15	:15	:15	
10				GREEN activity.
15				
30				Blue: Quiet Time/Faith
45				Pink: Mary Kay Time
15				(Success Meeting, etc)
15	11			Yellow: Family Time
As				•
12 12 12 ties (Hair, Nails, etc) 15 15 15 Gray: Other JOB 30 30 30 Gray: Other JOB 45 45 45 Green: Booking Appts 1 1 1 Green: Caclats/Parties 15 15 15 Green: Caclats/Parties 30 30 Green: Caclats/Parties 45 45 Green: Caclats/Parties 45 45 Green: Caclats/Parties 45 45 Green: Caclats/Parties 5 45 Green: Caclats/Parties 6 15 Green: Caclats/Parties 6 45 Green: Caclats/Parties 6 45 Green: Caclats/Parties 6 45 Green: Caclats/Parties 6 45 Green: Scalats/Parties 7 7 Green: Scalats/Parties 5 5 5 45 45 Green: Scalats/Parties 5 45 A5				
15				
30				ties (Hair, Nails, etc)
45				Gray: Other JOB
1 1 1 Green: Facials/Parties 1:5 1:5 1:5 Green: Coaching Calls 3:0 3:0 Green: Coaching Calls 4:5 4:5 Green: Customer Service 2 2 Calls/Reorders/Sales 1:5 1:5 1:5 3:0 3:0 Green: Sharing MK 3:0 3:0 SALES & STAR 3:0 3:0 SALES & STAR 8:0 3:0 3:0 3:0 3:0 3:0 3:0 3:0 3:0 3:0 3:0 3:0 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 4:5 3:0 3:0 3:0 3:0 3:0 3:0 4:5 4:5 4:5				Green: Booking Appts
15			1	
45	:15	:15	:15	
2	:30	:30	:30	Green: Coaching Calls
15	:45	:45	:45	
30				Calls/Reorders/Sales
345 45 45 SALES & STAR 3 3 3 115 115 115 30 30 \$ 45 45 Wholesale In This Week: 4 4 \$ 115 115 \$ 30 30 30 \$ 45 45 45 \$ 46 45 45 \$ 45 45 45 \$ 46 6 6 #Bookings Held This Week: 45 45 45 #Bookings Next Week: 45 45 45 #Bookings Next Week: 7 7 7 Faces Pampered 45 45 45 #Sharing Appts: New Personals Team 30 30 30 Weersonals Team 30 30 30 Weersonals Team 45 45 45 Weersonals Team 45 45 45 New Personals Team 30 30 30 Weersonals Team 30 30 30 Weersonals Team 30 30 30 Weersonals Team 45 45 45 45 <td< td=""><td></td><td></td><td></td><td>Green: Sharing MK</td></td<>				Green: Sharing MK
3				044 50 0 054 5
115 115 115 Retail Sales This Week: 30 30 30 \$ 45 45 45 Wholesale In This Week: 4 4 4 \$ 15 15 15 \$ 30 30 30 Star Goal: 30 45 45 Star Total To Date: 5 5 5 \$ 15 15 15 30 30 BOOKINGS/FACES 45 45 # 45 45 # 6 6 # # 15 15 # # 30 30 # # 45 45 # # 45 45 # # 30 30 # # 45 45 # # 7 7 7 Faces Pampered 45 45 # * 45 45 # * 7 7 7 Faces Pampered 45 45 * * 45 45 * * 7 7 7 *				SALES & STAR
30				Retail Sales This Week:
4 4 4 :15 :15 :15 :30 :30 :30 :45 :45 :45 5 5 5 :15 :15 :30 :30 :45 :45 6 6 :15 :15 :30 :30 :30 :30 :45 :45 :30 :30 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :30 :30 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 :45 <t< td=""><td>:30</td><td>:30</td><td>:30</td><td>Ψ</td></t<>	:30	:30	:30	Ψ
:15 :15 :15 :30 :30 :30 :30 :30 :30 :30 :30 :30 :30 :5 </td <td>:45</td> <td>:45</td> <td>:45</td> <td>Wholesale In This Week:</td>	:45	:45	:45	Wholesale In This Week:
30	4			\$
\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5				Star Goal
\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5				Star Total To Date:
15				
45 45 45 6 6 #Bookings Held This Week:				
45 45 45 6 6 #Bookings Held This Week:				BOOKINGS/FACES
:15 :15 :15 Week:	:45	:45	:45	
:45 :45 :45 7 7 Faces Pampered :15 :15 :30 :30 :30 :45 :45 :45 8 8 # Sharing Appts:	6			# Bookings Held This
:45 :45 :45 7 7 Faces Pampered :15 :15 :30 :30 :30 :45 :45 :45 8 8 # Sharing Appts:				# Doolsings Nov+ Waste
7 7 7 Faces Pampered :15 :15 :15 :30 :30 :30 :45 :45 :45 8 8 # Sharing Appts:				# Bookings Next vveek:
:15 :15 :30 :30 :45 :45 8 8 :15 :15 :30 :30 **Sharing Appts:				Faces Pampered
:30 :30 :45 :45 8 8 :15 :15 :30 :30 **Sharing Appts:				1 40031 4111146164
8 8 8 # Sharing Appts:				TEAM DITH DING
:15 :15 :15 New Personals Team Members:		:45		I EAW DUILDING
New Personals Team 30 Members:	8	8	8	# Sharing Appts:
iso Members:	:15			New Personals Team
:45 :45				
"E "	:45	:45		

Weekly Plan Sheet fro	m WARCH IU		
Monday, March 10	Tuesday, March 11	Wednesday, March 12	Thursday, March 13
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12 :15	12 :15	12 :15	12 :15
:30	:30	:30	:30
:45	:45	:45	:45
1 :15	1 :15	1 :15	1 :15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15		:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7 :15	7	7
:15		:15	:15 :30
:30 :45	:30 :45	:30 :45	:45
8 :15	8 :15	8 :15	8 :15
:30	:30	:30	:30
:45	:45	:45	:45
	<u> </u>		•

[&]quot;Lead by example, example, example" - Mary Kay Ash

			to MARCH 10
Friday, March 14	Saturday, March 15	Sunday, March 16	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your
:45	:45	:45	Weekly Plan Sheet
8	8	8	with the Coordinating Colors to Plan Your Week
:15	:15	:15	and Work your Plan!
:30 :45	:30 :45	:30 :45	and Work your Flam:
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45	:45	:45	,
10	10	10	Blue: Quiet Time/Faith
:15	:15	:15	
:30 :45	:30 :45	:30 :45	Pink: Mary Kay Time (Success Meeting, etc)
11	11	11	
:15	:15	:15	Yellow: Family Time
:30	:30	:30	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15	:15	:15	Gray: Other JOB
:30	:30	:30	
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15 :30	:15 :30	:15	Green: Coaching Calls
:45	:45	:45	
2	2	2	Green: Customer Service Calls/Reorders/Sales
:15	:15	:15	
:30	:30	:30	Green: Sharing MK
:45	:45	:45	SALES & STAR
3	3	3	
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	Ψ
:45	:45	:45	¢
4 :15	4 :15	:15	\$
:30	:30	:30	Star Goal: Star Total To Date:
:45	:45	:45	Star Total To Date:
5	5	5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	# Dookings Hold This
6	6	6	# Bookings Held This
:15	:15	:15	Week: # Bookings Next Week:
:45	:30 :45	:30	# DOONINGS INEXT VVECK.
7	7	·45 7	Faces Pampered
<i>I</i> :15	:15	:15	r doos r diffpered
:30	:30	:30	TEAM DUIL DING
:45	:45	:45	TEAM BUILDING
8	8	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30	:30	:30	Members:
:45	:45	:45	.7101110010

Weekly Plan Sheet fro	m MARCH 1/		
Monday, March 17	Tuesday, March 18	Wednesday, March 19	Thursday, March 20
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12 :15	12 :15	12 :15	12 :15
:30	:30	:30	:30
:45	:45	:45	:45
1		1	1
:15	.15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	45
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

[&]quot;Lead by example, example, example" - Mary Kay Ash

			10 IVIAITOTI 23
Friday, March 21	Saturday, March 22	Sunday, March 23	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	Color Your
:30	:30	:30	Weekly Plan Sheet
:45	:45	:45	with the Coordinating
8 :15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	J
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45	:45	:45	
10 :15	10 :15	10 :15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	Red: DATE NIGHT
:30	:30	:30	
:45	:45	:45	Purple: Exercise/Other Activi-
12	12 :15	12 :15	ties (Hair, Nails, etc)
:15	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15	
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15	:15	Green: Sharing MK
:30 :45	:30 :45	:30 :45	SALES & STAR
3	3	3	
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	\$ Wholesale In This Week:
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15	:15	:15	Star Goal:
:30 :45	:30 :45	:30 :45	Star Goal: Star Total To Date:
5	5	5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	
6	6	6	# Bookings Held This
:15	:15	:15	Week: # Bookings Next Week:
:30	:30	:30	# BOOKINGS NEXT WEEK:
:45	:45	:45	Faces Pampered
7 :15	7 :15	7 :15	i aces rampereu
:30	:30	:30	TEAM DUIL DING
:45	:45	:45	TEAM BUILDING
8	8	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30 :45	:30 :45	:30 :45	Members:

weekly Plan Sheet fro	III WARCH 24		
Monday, March 24	Tuesday, March 25	Wednesday, March 26	Thursday, March 27
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10 :15	10 :15	10 :15	10 :15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
:15	:15	2 :15	2 :15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	45
:15 :30	:15 :30	:15 :30	:15 :30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

[&]quot;Lead by example, example, example" - Mary Kay Ash

			to MAROIT OU
Friday, March 28	Saturday, March 29	Sunday, March 30	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your
:45	:45	:45	Weekly Plan Sheet with the Coordinating
8 :15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	and Front your riam
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45	:45	:45	
10 :15	10 :15	10 :15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	
:30	:30	:30	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15 :30	:15	:15 :30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	
:15	:15	:15	Green: Facials/Parties
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15	:15	Green: Sharing MK
:45	:30 :45	:30 :45	SALES & STAR
3	3	3	
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	\$
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15 :30	:15	:15 :30	Star Goal:
:45	:45	:45	Star Goal: Star Total To Date:
5	5	5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	
6	6	6	# Bookings Held This
:15	:15	:15	Week:# Bookings Next Week:
:30 :45	:30 :45	:30	# DOUKINGS NEXT WEEK.
7	7	:45 7	Faces Pampered
:15	:15	:15	i doos i dilipolod
:30	:30	:30	TEAM PHILIDING
:45	:45	:45	TEAM BUILDING
8	8	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30	:30	:30	Members:
:45	:45	:45	

Weekly Plan Sheet fro	m MARCH 31		
Monday, March 31	Tuesday, April 1	Wednesday, April 2	Thursday, April 3
	1		
7 :15	7 :15	7 :15	7 :15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45 10	:45 10	:45 10	:45
:15	:15	:15	10 :15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1 :15	1 :15	1 :15	1 :15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4 :15	4	4 :15
:15 :30	:30	:15	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7 :15	7 :15	7 :15	7 :15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

[&]quot;Lead by example, example, example" - Mary Kay Ash

to APRIL 6

15				UAINE
15	Friday, April 4	Saturday, April 5	Sunday, April 6	
15	7	7	7	MY WEEK INCLUDES:
Section Sect	:15	:15	:15	
8 8 8 With the Coordinating Colors Pen' Your Week 28 15 15 Colors to Pen' Your Week 28 28 29 29 29 39 39 30 30 30 30 30 30 30 30 30 30 30 30 30	:30	:30	:30	
15	:45	:45	:45	
20				
35				
9 9 9 9 9 9 minute time slots for each size of the state				and vvork your Plan!
15				Schedule 15, 30, or 60
39				
15				
15	:45	:45	:45	Of VEET V douvity.
15	10	10	10	Blue: Quiet Time/Faith
	:15	:15	:15	
11	:30		:30	
15				(Success Meeting, etc)
30				Yellow: Family Time
As				Red: DATE NIGHT
12 12 12 ties (Hair, Nails, etc) 15 15 15 Gray: Other JOB 30 30 30 Gray: Other JOB 45 45 45 Green: Booking Appts 1 1 1 Green: Caclats/Parties 15 15 15 Green: Caclats/Parties 30 30 Green: Caclats/Parties 45 45 Green: Caclats/Parties 45 45 Green: Caclats/Parties 45 45 Green: Caclats/Parties 5 45 Green: Caclats/Parties 6 15 Green: Caclats/Parties 6 45 Green: Caclats/Parties 6 45 Green: Caclats/Parties 6 45 Green: Caclats/Parties 6 45 Green: Scalats/Parties 7 7 Green: Scalats/Parties 5 5 5 45 45 Green: Scalats/Parties 5 45 A5				
15				
30				
45				Gray: Other JOB
1 1 1 Green: Facials/Parties 1:5 1:5 1:5 1:5 3:0 Green: Coaching Calls Green: Customer Service Calls/Reorders/Sales SALES & STAR SALES & STAR Retail Sales This Week:				Green: Booking Appts
115 115 115 115 30 30 30 Green: Coaching Calls 30	1	1	1	
45	:15	:15	:15	
2	:30	:30	:30	Green: Coaching Calls
15	:45	:45	:45	
30	2	2	2	Calls/Reorders/Sales
30	:15			Green: Sharing MK
3				
115 115 115 Retail Sales This Week: 30 30 30 \$ 45 45 45 Wholesale In This Week: 4 4 4 \$ 15 15 15 \$ 30 30 30 Star Goal: 30 45 45 Star Total To Date: 5 5 5 \$ 15 15 15 30 30 BOOKINGS/FACES 45 45 # 45 45 # 6 6 # # 15 15 # # 30 30 # # 45 45 # # 45 45 # # 30 30 # # 45 45 # # 7 7 7 Faces Pampered 45 45 # * 45 45 # * 7 7 7 Faces Pampered 45 45 * * 45 45 * * 7 7 7 *				SALES & STAR
\$\frac{1}{30}\$				Retail Sales This Week:
45 45 45 Wholesale In This Week: \$				
4 4 4 :15 :15 :15 :30 :30 :30 :45 :45 :45 5 5 5 :15 :15 :30 :30 :45 :45 6 6 6 :15 :15 :30 :30 :30 :45 :45 :45 :30 :30 :30 #Bookings Held This Week:				Wholesale In This Week:
15				\$
5 5 :15 :15 :30 :30 :45 :45 6 6 :15 :15 :30 :30 :45 :45 :45 :45 :45 :45 :45 :45 :15 :15 :30 :30 :45 :45	:15			
5 5 :15 :15 :30 :30 :45 :45 6 6 :15 :15 :30 :30 :45 :45 :45 :45 :45 :45 :45 :45 :15 :15 :30 :30 :45 :45 :15 :15 :30 :30 :45 :45	:30	:30	:30	Star Goal:
15	:45	:45	:45	Star Total To Date:
30 30 30 30 30 30 30 30	5		5	\$
45 45 45 6 6 # Bookings Held This Week: 115 115 115 30 30 # Bookings Next Week: 45 45 # Bookings Next Week: 7 7 7 15 115 115 30 130 30 45 45 45 8 8 # Sharing Appts: 15 115 115 10 130 30 # Sharing Appts: New Personals Team Members:				
6 6 # Bookings Held This :15 :15 :15 :30 :30 :30 :45 :45 :45 7 7				BOOKINGS/FACES
:15 :15 :15 Week:				# Rookings Hold This
:45 :45 :45 7 7 Faces Pampered :15 :15 :30 :30 :30 :45 :45 :45 8 8 # Sharing Appts:				Meek.
:45 :45 :45 7 7 Faces Pampered :15 :15 :30 :30 :30 :45 :45 :45 8 8 # Sharing Appts:				# Bookings Next Week
7 7 7 Faces Pampered :15 :15 :15 :30 :30 :30 :45 :45 :45 8 8 # Sharing Appts:				" Doomings Hoat Wook.
:15 :15 :30 :30 :45 :45 8 8 :15 :15 :30 :30 **Sharing Appts:				Faces Pampered
:30 :30 :45 :45 8 8 :15 :15 :30 :30 **Sharing Appts:				
8 8 8 # Sharing Appts: :15 :15 :15 :30 :30 :30 # Sharing Appts: New Personals Team Members:				TEAM BILLI DING
:15 :15	:45	:45	:45	I LAW BUILDING
New Personals Team iso Sign Members:	8	8	8	# Sharing Appts:
130 130 Members:	:15			New Personals Team
:45 :45 :45 :45 :45 :45 :45 :45 :45 :45				
"E "	:45	:45	<u> </u>	

"For we walk by faith, not by sight." 2 Corinthians 5:7

Date: Saturday, March 1

Designing the Life of My	Dreams with Faith.	. Persistence	. & Determination!

Designing the Life of M	y Dreams with Faith, Pers	sistence, & Determination!	SAME up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ay	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thin	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
	Now Names/Deferrals	Now Dookings	
Today's Retail Sales:	New Names/Referrals:	New Bookings:	8PM
			9PM
			10PM Review the day tomorrow!

Today's Schedule

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Sunday, March 2

Designing the Life of My	Dreams with Faith.	. Persistence.	. & Determination!
	, D . CaC W a	, , 0,0,0,0,,00,	, & 201011111114110111

Designing the Life of M	ly Dreams with Faith, Pers	sistence, & Determination!	5Alvi—vvake up, Prayer & Devou
Six Most Important Thi	ings to do Today—Mary K	ay	Million \$ Call: 641.715.3900 4433
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thi	ngs to do Today—Person	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	s To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	Notes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
Today 5 Notali Gales.	TYGW TYAITIGS/TYGIGITAIS.	Trew Dookings.	8PM
			9PM
			10PM Review the day tomorrow!

Today's Schedule

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Monday,	Today's Schedule		
Designing the Life of My	5AM—Wake up, Prayer & Devotion		
Six Most Important Things to do Today—Mary Kay			Million \$ Call: 641.715.3900 44336#
1.	6AM		
2.			
3.	7AM		
4.			
5.			8AM
6.			
Six Most Important Thin	9AM		
1.			
2.	10AM		
3.			
4.			11AM
5.			
6.	12PM		
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
Five Leve/Theals Vev Ne	4PM		
Five Love/Thank You No	otes 10:		
1.			5PM
2.			
3.	6PM		
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	anu.
			8PM
			ODM
			9PM
			10PM Review the day tomorrow!
	i l		TIOLINI INCHEW LIC VAY LUITUITUW!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base				
1.				
2.				
3.				
4.				
5.				
Customer Service Calls Made				
1.				
2.				
3.				
4.				
5.				
Team/Sharing Calls Made				
1.				
2.				
3.				
4.				
5.				
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)				
1.				
2.				
3.				
4.				
Daily Notes/Gratitude/Assistant-To-Do				
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein				

Date: Tuesday, March 4

Designing the Life of My	5AM—Wake up, Prayer & Devotion		
Six Most Important Thir	Million \$ Call: 641.715.3900 44336#		
1.	6AM		
2.			
3.	7AM		
4.			
5.	8AM		
6.			
Six Most Important Thir	9AM		
1.			
2.			10AM
3.			
4.	11AM		
5.			
6.	12PM		
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.	5PM		
2.			
3.	6PM		
4.			
5.	7PM		
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
		Tron _ comge.	8PM
			9PM
			10PM Review the day tomorrow!

Today's Schedule

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Wedneso	day. March 5		Today's Schedule
	_	istence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thin	gs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#
 1.	, ,		6AM
2.			
3.			7AM
4.			
5.			8AM
ô.			
Six Most Important Thin	gs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
5.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
Fire Laws/Theodo Vers N	-1 T		4PM
Five Love/Thank You No	otes 10:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
		9	8PM
			OD14
			9PM
			40DM Davis II I I I
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Thursday, March 6 Designing the Life of My Dreams with Faith, Persistence Six Most Important Things to do Today—Mary Kay

Date: <u>Thursday, March 6</u>			Today's Schedule
Designing the Life of My Dreams with Faith, Persistence, & Determination!			5AM—Wake up, Prayer & Devotion
Six Most Important Things to do Today—Mary Kay			Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thi	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	s To Return Today:		
			1PM
			2PM
			0014
			3PM
			4DM
Five Love/Thank You N	Untes To:		4PM
Tive Love/India Todi	10.		5PM
1.			JF IVI
2.			6PM
3.			OI IVI
4.			7PM
5.			71 (V)
Today's Retail Sales:	New Names/Referrals:	New Bookings:	8PM
_			
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Today's Schedule Date: Friday, March 7 Designing the Life of My Dreams with Faith, Persistence, & Determination! 5AM—Wake up, Prayer & Devotion Six Most Important Things to do Today—Mary Kay Million \$ Call: 641.715.3900 6AM 1. 2. 7AM 3. 4. MA8 5. 6. 9AM Six Most Important Things to do Today—Personal/Family 1. **10AM** 2. 3. 11AM 4. 5. 12PM 6. Messages/Phone Calls To Return Today: 1PM 2PM 3PM 4PM Five Love/Thank You Notes To: 5PM 1. 2. 6PM 3. 4. 7PM 5. Today's Retail Sales: New Names/Referrals: New Bookings: 8PM

9PM

10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: <u>Saturda</u>	v. March 8		Today's Schedule
Designing the Life of My Dreams with Faith, Persistence, & Determination!		5AM—Wake up, Prayer & Devotion	
Six Most Important Things to do Today—Mary Kay		Million \$ Call: 641.715.3900 44336#	
 I.			6AM
2.			
3.			7AM
1.			
5.			8AM
5.	_		
Six Most Important Thin	ngs to do Today—Persona	al/Family	9AM
l.			
2.			10AM
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1.			11AM
5.			
S.	_		12PM
Messages/Phone Calls	To Return Today:		
-			1PM
			2PM
	_		
			3PM
			4PM
Five Love/Thank You N	lotes To:		
l.			5PM
2			
3.			6PM
1 .			
).			7PM
Taday's Patail Salas:	Now Names/Deformeds	Now Pookings:	
Today's Retail Sales:	New Names/Referrals:	New Bookings:	8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Sunda Designing the Life o Six Most Important

Date: Sunday, March 9			Today's Schedule
		sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Things to do Today—Mary Kay			Million \$ Call: 641.715.3900 44336#
1.		6AM	
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thi	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
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			3PM
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Five Love/Thank You N	Jotes To:		4PM
Tive Love/India Tou I	10.65 10.		5PM
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2.			6PM
3.			OF IVI
4.			7PM
5.			/ 1 IVI
Today's Retail Sales:	New Names/Referrals:	New Bookings:	8PM
			V
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
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5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Monday, March 10

Designing the Life of My	Dreams with Faith, Persi	stence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Things to do Today—Mary Kay		Million \$ Call: 641.715.3900 44336#	
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thir	ngs to do Today—Persona	l/Family	9AM
1.			
2.			10AM
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4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	otes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
,		The state of the s	8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
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5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Tuesday, March 11

Designing the Life of My	y Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
,			8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base			
1.			
2.			
3.			
4.			
5.			
Customer Service Calls Made			
1.			
2.			
3.			
4.			
5.			
Team/Sharing Calls Made			
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3.			
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5.			
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)			
1.			
2.			
3.			
4.			
Daily Notes/Gratitude/Assistant-To-Do			
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein			

Date: Wednesday, March 12

Designing the Life of M	y Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thi	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thi	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
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4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
Today of totali calco.	Trow Iranico/Irononaio.	Now Bookings.	8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base			
1.			
2.			
3.			
4.			
5.			
Customer Service Calls Made			
1.			
2.			
3.			
4.			
5.			
Team/Sharing Calls Made			
1.			
2.			
3.			
4.			
5.			
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)			
1.			
2.			
3.			
4.			
Daily Notes/Gratitude/Assistant-To-Do			
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein			

Date: Thursday, March 13

Designing the Life of My	y Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM
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2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
,			8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base			
1.			
2.			
3.			
4.			
5.			
Customer Service Calls Made			
1.			
2.			
3.			
4.			
5.			
Team/Sharing Calls Made			
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5.			
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)			
1.			
2.			
3.			
4.			
Daily Notes/Gratitude/Assistant-To-Do			
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein			

Today's Schedule Date: Friday, March 14 Designing the Life of My Dreams with Faith, Persistence, & Determination! 5AM—Wake up, Prayer & Devotion Six Most Important Things to do Today—Mary Kay Million \$ Call: 641.715.3900 6AM 1. 2. 7AM 3. 4. MA8 5. 6. 9AM Six Most Important Things to do Today—Personal/Family 1. **10AM** 2. 3. 11AM 4. 5. 12PM 6. Messages/Phone Calls To Return Today: 1PM 2PM 3PM 4PM Five Love/Thank You Notes To: 5PM 1. 2. 6PM 3. 4. 7PM

New Bookings:

8PM

9PM

10PM Review the day tomorrow!

5.

Today's Retail Sales:

New Names/Referrals:

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base			
1.			
2.			
3.			
4.			
5.			
Customer Service Calls Made			
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2.			
3.			
4.			
5.			
Team/Sharing Calls Made			
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4.			
5.			
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)			
1.			
2.			
3.			
4.			
Daily Notes/Gratitude/Assistant-To-Do			
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein			

Date: Saturday, March 15

Designing the Life of My	y Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
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5.			8AM
6.			
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM
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4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
,			8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base			
1.			
2.			
3.			
4.			
5.			
Customer Service Calls Made			
1.			
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4.			
5.			
Team/Sharing Calls Made			
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2.			
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4.			
5.			
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)			
1.			
2.			
3.			
4.			
Daily Notes/Gratitude/Assistant-To-Do			
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein			

Today's Schedule Date: Sunday, March 16 5AM—Wake up, Prayer & Devotion Designing the Life of My Dreams with Faith, Persistence, & Determination! Million \$ Call: 641.715.3900 Six Most Important Things to do Today—Mary Kay 6AM 1. 2. 7AM 3. 4. MA8 5. 6. 9AM Six Most Important Things to do Today—Personal/Family 1. 10AM 2. 3. 11AM 4. 5. 12PM 6. Messages/Phone Calls To Return Today: 1PM 2PM 3PM 4PM Five Love/Thank You Notes To: 5PM 1. 2. 6PM 3.

Today's Retail Sales: New Names/Referrals: New Bookings:

New Bookings:

	7PM
ļ	
	8PM
	9PM
1	
1	10PM Review the day tomorrowl

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base			
1.			
2.			
3.			
4.			
5.			
Customer Service Calls Made			
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4.			
5.			
Team/Sharing Calls Made			
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5.			
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)			
1.			
2.			
3.			
4.			
Daily Notes/Gratitude/Assistant-To-Do			
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein			

Date: Monday, March 17

Designing the Life of My	Dreams with Faith.	Persistence.	& Determination!
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Designing the Life of M	ly Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thi	ings to do Today—Mary Ka	ay	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
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5.			8AM
6.			
Six Most Important Thi	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	Notes To:		
1.			5PM
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3.			6PM
4.	_		
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
,			8PM
			9PM
			40DM D : " : "
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
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Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: <u>Tuesday, March 18</u>

Designing the Life of My Dreams with Faith, Persistence, & Determination!			5AM—Wake up, Prayer & Devotion	
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#	
1.			6AM	
2.				
3.			7AM	
4.				
5.			8AM	
6.				
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM	
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2.			10AM	
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4.			11AM	
5.				
6.			12PM	
Messages/Phone Calls	To Return Today:			
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			2PM	
			3PM	
			4PM	
Five Love/Thank You N	lotes To:			
1.			5PM	
2.				
3.			6PM	
4.				
5.			7PM	
Today's Retail Sales:	New Names/Referrals:	New Bookings:		
,			8PM	
			9PM	
			10PM Review the day tomorrow!	

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
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4.
5.
Customer Service Calls Made
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3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Wednesday, March 19

Designing the Life of M	y Dreams with Faith, Pers	istence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ay	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
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4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
			8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
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4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Thursday, March 20

Designing the Life of My Dreams with Faith, Persistence, & Determination!			5AM—Wake up, Prayer & Devotion	
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#	
1.			6AM	
2.				
3.			7AM	
4.				
5.			8AM	
6.				
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM	
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2.			10AM	
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4.			11AM	
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6.			12PM	
Messages/Phone Calls	To Return Today:			
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			3PM	
			4PM	
Five Love/Thank You N	lotes To:			
1.			5PM	
2.				
3.			6PM	
4.				
5.			7PM	
Today's Retail Sales:	New Names/Referrals:	New Bookings:		
,			8PM	
			9PM	
			10PM Review the day tomorrow!	

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
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5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Friday, March 21

Designing the Life of My	Dreams with Faith.	. Persistence.	. & Determination!
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Designing the Life of M	ly Dreams with Faith, Pers	sistence, & Determination!	5Alvi—vvake up, Prayer & Devou	
Six Most Important Thi	ings to do Today—Mary K	ay	Million \$ Call: 641.715.3900 4433	
1.			6AM	
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3.			7AM	
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5.			8AM	
6.				
Six Most Important Thi	ngs to do Today—Person	al/Family	9AM	
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2.			10AM	
3.				
4.			11AM	
5.				
6.			12PM	
Messages/Phone Calls	s To Return Today:			
			1PM	
			2PM	
			3PM	
			4PM	
Five Love/Thank You N	Notes To:			
1.			5PM	
2.				
3.			6PM	
4.				
5.			7PM	
Today's Retail Sales:	New Names/Referrals:	New Bookings:		
Today 5 Notali Gales.	TVGW TVAITIGS/T\GIGITAIS.	Trew Dookings.	8PM	
			9PM	
			10PM Review the day tomorrow!	

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Saturday, March 22

Designing the Life of My Dreams with Faith, Persistence, & Determination!			5AM—Wake up, Prayer & Devotion	
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#	
1.			6AM	
2.				
3.			7AM	
4.				
5.			8AM	
6.				
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM	
1.				
2.			10AM	
3.				
4.			11AM	
5.				
6.			12PM	
Messages/Phone Calls	To Return Today:			
			1PM	
			2PM	
			3PM	
			4PM	
Five Love/Thank You N	lotes To:			
1.			5PM	
2.				
3.			6PM	
4.				
5.			7PM	
Today's Retail Sales:	New Names/Referrals:	New Bookings:		
,			8PM	
			9PM	
			10PM Review the day tomorrow!	

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Sunday, March 23 Designing the Life of My Drooms with E-

Designing the Life of My Dreams with Faith. Persistence, & Determination	ining the Life of My Dreams with Faith, F	Persistence.	& Determinatio
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	ly Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
	ings to do Today—Mary Ka		Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thi	ings to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	s To Return Today:		
			1PM
			2PM
			3PM
F: 1 /T! 1.3/ A	V . T		4PM
Five Love/Thank You N	Notes 10:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	0714
·			8PM
			0714
			9PM
			10PM Review the day tomorrow!
Î.			I LUCIVI REVIEW THE DAY TOMOTOW!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Monday, March 24

Designing the Life of My	Dreams with Faith, Pers	istence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ıy	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thir	ngs to do Today—Persona	ıl/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	otes To:		
 1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
Today 3 Notali Gales.	New Ivallies/Iverentials.	New Bookings.	8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Tuesday, March 25

Designing the Life of My	Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Things to do Today—Mary Kay			Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thin	gs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
Fire Lave/Thank Var. N	okao Tar		4PM
Five Love/Thank You No	otes 10:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
		Ü	8PM
			ODM
			9PM
			40DM D : (1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	1		10PM Review the day tomorrowl

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Wednesday, March 26

Designing the Life of My	y Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
,			8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Thursday, March 27

Designing the Life of My	y Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
,			8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Friday, N	March 28		Today's Schedule
		istence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336
 .			6AM
2.			
3.			7AM
1.			
5.			8AM
ò.			
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM
l.			
2.			10AM
3.			
1.			11AM
S.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
Tive Leve/Theals Vev N	atas Tar		4PM
Five Love/Thank You N	otes 10:		
1.			5PM
2.			
3.			6PM
1.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
			8PM
			ODIA.
			9PM
			AODM D : " ' '
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Saturday, March 29

Designing the Life of M	y Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thi	ngs to do Today—Mary Ka	ay	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thi	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
=			4PM
Five Love/Thank You N	Notes Io:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
		Trom 2001milgor	8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Sunday,	March 30		Today's Schedule		
		sistence, & Determination!	5AM—Wake up, Prayer & Devotion		
Six Most Important Thi	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336		
1.			6AM		
2.					
3.			7AM		
4.					
5.			8AM		
6.					
Six Most Important Thi	ngs to do Today—Persona	al/Family	9AM		
1.					
2.			10AM		
3.					
4.			11AM		
5.					
6.			12PM		
Messages/Phone Calls	To Return Today:				
			1PM		
			2PM		
			3PM		
			4014		
Five Leve/Thank You N	loton To:		4PM		
Five Love/Thank You N	Notes to.		-D14		
1.			5PM		
2.			OD14		
3.			6PM		
4.			7014		
5.			7PM		
Today's Retail Sales:	New Names/Referrals:	New Bookings:	ODM		
			8PM		
			ODM		
			9PM		
			10PM Review the day tomorrow!		
	1	1	TOPIN REVIEW THE DAY TOTTOHOW!		

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Date: Monday, March 31

Designing the Life of My	y Dreams with Faith, Pers	sistence, & Determination!	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	ngs to do Today—Mary Ka	ау	Million \$ Call: 641.715.3900 44336#
1.			6AM
2.			
3.			7AM
4.			
5.			8AM
6.			
Six Most Important Thir	ngs to do Today—Persona	al/Family	9AM
1.			
2.			10AM
3.			
4.			11AM
5.			
6.			12PM
Messages/Phone Calls	To Return Today:		
			1PM
			2PM
			3PM
			4PM
Five Love/Thank You N	lotes To:		
1.			5PM
2.			
3.			6PM
4.			
5.			7PM
Today's Retail Sales:	New Names/Referrals:	New Bookings:	
,			8PM
			9PM
			10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

Today's Schedule Date: Tuesday, April 1 5AM—Wake up, Prayer & Devotion Designing the Life of My Dreams with Faith, Persistence, & Determination! Six Most Important Things to do Today—Mary Kay Million \$ Call: 641.715.3900 6AM 1. 2. 7AM 3. 4. MA8 5. 6. 9AM Six Most Important Things to do Today—Personal/Family 1. **10AM** 2. 3. 11AM 4. 5. 12PM 6. Messages/Phone Calls To Return Today: 1PM 2PM 3PM

4PM Five Love/Thank You Notes To: 5PM 1. 2. 6PM 3. 4. 7PM 5. Today's Retail Sales: New Names/Referrals: New Bookings: 8PM 9PM 10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base
1.
2.
3.
4.
5.
Customer Service Calls Made
1.
2.
3.
4.
5.
Team/Sharing Calls Made
1.
2.
3.
4.
5.
Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)
1.
2.
3.
4.
Daily Notes/Gratitude/Assistant-To-Do
Learn From Yesterday, Live For Today, Hope For Tomorrow Albert Einstein

January - March At-a-Glance

JANUARY 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

NOTES:	
Jan 20: Martin Luther King Day	

FEBRUARY 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	

NOTES:
Feb 14: Valentines Day
Feb 16: Spring Products Debut (Feb 10 Early Ordering)
Feb. 17: Presidents Day

MARCH 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

NOTES:
Mar. 9: Daylight Savings
Mar. 15: Last day of Quarter 3
Mar. 17: St. Patrick's Day

April - June At-a-Glance

APRIL 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

NOTES:	
April 18: Good Friday	
April 20: Easter Sunday	
April 23: Admin Prof Day	
-	

MAY 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

NOTES:
May 1: Labor Day
May 11: Mother's Day
May 15: New Summer Products Debut (May 10 Early Ordering
May 26: Memorial Day

JUNE 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

NOTES:
June 15: Father's Day
June 15: Last Day of Quarter 4
June 30: Last Day of Seminar Year

July - September At-a-Glance

JULY 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

NOTES:			
July 1: Happy MK New Yea	r		
July 4: Independence Day			

AUGUST 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

SEPTEMBER 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

NOTES:	
Sept 1: Labor Day	
Sept 15: Last Day of Quarter 1	
-	

October - December At-a-Glance

OCTOBER 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

NOTES:
October 13: Columbus Day
October 16: Bosses Day
October 31: Halloween

NOVEMBER 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

NOTES:
Nov 2: Daylight Savings Time
Nov 11: Veteran's Day
Nov. 15: Winter Product Debut (Nov 10 Early Ordering)
Nov. 27: Thanksgiving

DECEMBER 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

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