

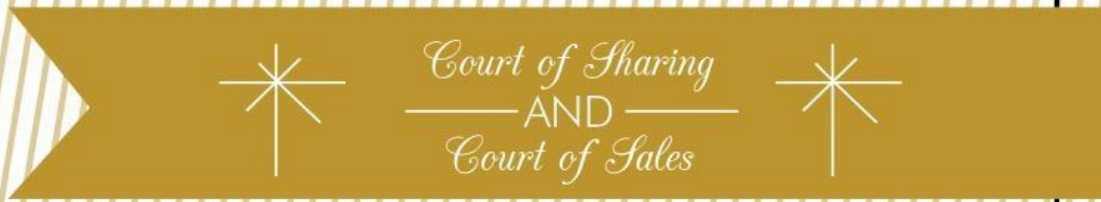
Goal: My 30 Faces (Full Circle Success Tracking Sheet)

	Appt. Date	Client's Name & Phone No.	# of Referrals	Total Retail Sales	2nd Appt. Booked	Interviews Scheduled
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						
TOTALS OF EACH COLUMN FOR THE MONTH						

SEMINAR 2014



Track
your way
to success!



If it is to bee, it's up to me

July 1, 2013
to
June 30, 2014

National Queen's Court of Sharing

24 Qualified Personal Team Members
Qualified = \$600 cumulative wholesale!



National Queen's Court of Sales

\$36,000 in Retail Sales



The Key is the Bee!

Created by MKVirtualOffice.com

Order an average of \$1,500 wholesale each month to reach the goal
That's around \$750 sales on average each week! You can do it!



CONFIDENTLY SHARE THE MARY KAY OPPORTUNITY

6 KEY QUALITIES IN SUCCESSFUL BEAUTY CONSULTANTS (may have one or all of these qualities)

1. BUSY PEOPLE

- They know how to prioritize
- Good time managers
- Easy to train
- The average consultant works full time, is married and/or has to children.

2. MORE MONTH THAN MONEY

- Motivated to make more money
- Goal oriented & ambitious
- Can find access to some money
- Women are more creative with money

3. NOT THE SALES TYPE

- Not pushy, but informative.
- Like people and want to build relationships instead of just "getting" a sale.
- Not aggressive. Attract & not attack.

4. DON'T KNOW A LOT OF PEOPLE

- Friends & family are not best customers.
- Wonderful way to meet new people.
- Developing customers is covered in training and with ideas shared at success meetings

5. FAMILY ORIENTED

- Motivated by needs of family
- Don't use their family as an excuse but as a reason to do well.
- Want more for their family and want to be a good example for their children.
- Pass on good work ethic.
- Have a balanced life with God first, family second and career third.

6. DECISION MAKERS

- Do not procrastinate
- Take one step at a time on their time-table
- Live by their dreams and not circumstances

6 REASONS PEOPLE CHOOSE A MARY KAY BUSINESS

1. MONEY

- 50% profit
- 2 avenues of income: selling & sharing
- Selling via reorders (consumable), website, facials (average is \$100), parties (average is \$300), on the go selling, dovetail
- Team Building income: 4,9,13% commissions & more with leadership (bonuses, etc)

2. RECOGNITION

- Prizes weekly, monthly, quarterly, yearly
- Many people do not get recognition for a job well done.
- Praise people to success

3. SELF-ESTEEM/ PERSONAL GROWTH

- Like a college education in people skills but you get paid while you are learning.
- Only way to grow is to step out of your comfort zone & get heart racing
- Spiritual, Emotional, & Professional growth

4. CAR

- Approx 85% insurance is paid by Mary Kay.
- Build a team from 5 to 14 in 1-4 months and meet wholesale requirements.
- Cash option: \$375, \$500, \$900, or \$1,400 monthly

5. ADVANTAGES & ADVANCEMENTS

- Advance at your own pace/ flexibility
- Tax deductions, mileage, and so much more
- No quotas or territories
- Retirement available to NSD's

6. BE YOUR OWN BOSS

- \$100 Investment
- Inventory is optional with 90% buyback
- Decide your income, schedule, & future.

My Personal Sharing Appointments (Highlight New Team Members)

Date:	Name Cell/ Email	Address/Notes
	1	
	2	
	3	
	4	
	5	
	6	
	7	
	8	
	9	
	10	
	11	
	12	
	13	
	14	
	15	

My Personal Sharing Appointments (Highlight New Team Members)

Date:	Name Cell/ Email	Address/Notes
	16	
	17	
	18	
	19	
	20	
	21	
	22	
	23	
	24	
	25	
	26	
	27	
	28	
	29	
	30	

My Personal Sharing Appointments (Highlight New Team Members)

Date:	Name Cell/ Email	Address/Notes
	31	
	32	
	33	
	34	
	35	
	36	
	37	
	38	
	39	
	40	
	41	
	42	
	43	
	44	
	45	

Building WALL toWALL Leaders



MOVING INTO LEADERSHIP!

To Go on Target for Car*:

You & 5 Active Team Members produce \$5,000 or more wholesale production in one month.

In 1-4 months,

grow your personal team to 14 with a total of \$20,000 production! (you may only contribute \$4,000 wholesale)

Month 1: _____

Month 2: _____

Month 3: _____

Month 4: _____

Move Into Directorship*:

Be a STAR!

Submit for DIQ with you & 10 active team members

To Finish*: In 1-4 months, you & your 10 team members grow to 24! (10 of the 24 active must have a minimum of \$600 wholesale or more cumulative)

\$18,000 Total Cumulative Wholesale (\$4,500 minimum production each month) (Minimum Personal Wholesale of \$1,800 in DIQ)

Month 1: _____

Month 2: _____

Month 3: _____

Month 4: _____

Team Member

\$225—\$599
order

\$600
order

1	Senior Beauty Consultant (4% Love Check)*		
2	(Order Your Red Jacket with 2nd Active Team Member)		
3	Star Team Builder (4% Love Check & \$50 Rebate for Red Jacket)*		
4	Start earning \$50 Team Building Bonus with each New Qualified*		
5	Team Leader (4%, 9%, or 13% Love Check & Go on Target for Car!)*		
6			
7			
8	Future Director (4%, 9%, or 13% Love Check)*		
9			
10	Submit to become a DIQ (Director in Qualification)*		
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			

* SEE ADVANCE BROCHURE for MORE DETAILS

March 2014

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
2	3	4	5
9	10	11	12
16	17	18	19
23	24	25	26
30	31		

April 2014

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
		1	2
6	7	8	9
13	14	15	16
20	21	22	23
27	28	29	30

Weekly Plan Sheet from **FEBRUARY 24**

Monday, Feb. 24		Tuesday, Feb. 25		Wednesday, Feb. 26		Thursday, Feb. 27	
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
9	9	9	9	9	9	9	9
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
10	10	10	10	10	10	10	10
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
11	11	11	11	11	11	11	11
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
12	12	12	12	12	12	12	12
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
1	1	1	1	1	1	1	1
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
2	2	2	2	2	2	2	2
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
3	3	3	3	3	3	3	3
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
4	4	4	4	4	4	4	4
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
5	5	5	5	5	5	5	5
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
6	6	6	6	6	6	6	6
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45

“Lead by example, example, example” - Mary Kay Ash

Friday, Feb. 28	Saturday, March 1	Sunday, March 2
7 :15 :30 :45	7 :15 :30 :45	7 :15 :30 :45
8 :15 :30 :45	8 :15 :30 :45	8 :15 :30 :45
9 :15 :30 :45	9 :15 :30 :45	9 :15 :30 :45
10 :15 :30 :45	10 :15 :30 :45	10 :15 :30 :45
11 :15 :30 :45	11 :15 :30 :45	11 :15 :30 :45
12 :15 :30 :45	12 :15 :30 :45	12 :15 :30 :45
1 :15 :30 :45	1 :15 :30 :45	1 :15 :30 :45
2 :15 :30 :45	2 :15 :30 :45	2 :15 :30 :45
3 :15 :30 :45	3 :15 :30 :45	3 :15 :30 :45
4 :15 :30 :45	4 :15 :30 :45	4 :15 :30 :45
5 :15 :30 :45	5 :15 :30 :45	5 :15 :30 :45
6 :15 :30 :45	6 :15 :30 :45	6 :15 :30 :45
7 :15 :30 :45	7 :15 :30 :45	7 :15 :30 :45
8 :15 :30 :45	8 :15 :30 :45	8 :15 :30 :45

MY WEEK INCLUDES:

Color Your Weekly Plan Sheet with the Coordinating Colors to Plan Your Week and Work your Plan!

Schedule 15, 30, or 60 minute time slots for each **GREEN** activity.

Blue: Quiet Time/Faith

Pink: Mary Kay Time (Success Meeting, etc)

Yellow: Family Time

Red: DATE NIGHT

Purple: Exercise/Other Activities (Hair, Nails, etc)

Gray: Other JOB

Green: Booking Appts

Green: Facials/Parties

Green: Coaching Calls

Green: Customer Service Calls/Reorders/Sales

Green: Sharing MK

SALES & STAR

Retail Sales This Week:

\$ _____

Wholesale In This Week:

\$ _____

Star Goal: _____

Star Total To Date:

\$ _____

BOOKINGS/FACES

Bookings Held This Week: _____

Bookings Next Week: _____

_____ Faces Pampered

TEAM BUILDING

Sharing Appts: _____

New Personals Team

Members: _____

Weekly Plan Sheet from **MARCH 3**

Monday, March 3		Tuesday, March 4		Wednesday, March 5		Thursday, March 6	
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
9	9	9	9	9	9	9	9
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
10	10	10	10	10	10	10	10
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
11	11	11	11	11	11	11	11
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
12	12	12	12	12	12	12	12
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
1	1	1	1	1	1	1	1
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
2	2	2	2	2	2	2	2
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
3	3	3	3	3	3	3	3
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
4	4	4	4	4	4	4	4
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
5	5	5	5	5	5	5	5
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
6	6	6	6	6	6	6	6
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45

“Lead by example, example, example” - Mary Kay Ash

Friday, March 7		Saturday, March 8		Sunday, March 9		<p>MY WEEK INCLUDES:</p> <p>Color Your Weekly Plan Sheet with the Coordinating Colors to Plan Your Week and Work your Plan!</p> <p>Schedule 15, 30, or 60 minute time slots for each GREEN activity.</p> <p>Blue: Quiet Time/Faith</p> <p>Pink: Mary Kay Time (Success Meeting, etc)</p> <p>Yellow: Family Time</p> <p>Red: DATE NIGHT</p> <p>Purple: Exercise/Other Activities (Hair, Nails, etc)</p> <p>Gray: Other JOB</p> <p>Green: Booking Appts</p> <p>Green: Facials/Parties</p> <p>Green: Coaching Calls</p> <p>Green: Customer Service Calls/Reorders/Sales</p> <p>Green: Sharing MK</p> <p>SALES & STAR</p> <p>Retail Sales This Week: \$ _____</p> <p>Wholesale In This Week: \$ _____</p> <p>Star Goal: _____</p> <p>Star Total To Date: \$ _____</p> <p>BOOKINGS/FACES</p> <p># Bookings Held This Week: _____</p> <p># Bookings Next Week: _____</p> <p>_____ Faces Pampered</p> <p>TEAM BUILDING</p> <p># Sharing Appts: _____</p> <p>New Personals Team Members: _____</p>
7	:15	7	:15	7	:15	
	:30		:30		:30	
	:45		:45		:45	
8	:15	8	:15	8	:15	
	:30		:30		:30	
	:45		:45		:45	
9	:15	9	:15	9	:15	
	:30		:30		:30	
	:45		:45		:45	
10	:15	10	:15	10	:15	
	:30		:30		:30	
	:45		:45		:45	
11	:15	11	:15	11	:15	
	:30		:30		:30	
	:45		:45		:45	
12	:15	12	:15	12	:15	
	:30		:30		:30	
	:45		:45		:45	
1	:15	1	:15	1	:15	
	:30		:30		:30	
	:45		:45		:45	
2	:15	2	:15	2	:15	
	:30		:30		:30	
	:45		:45		:45	
3	:15	3	:15	3	:15	
	:30		:30		:30	
	:45		:45		:45	
4	:15	4	:15	4	:15	
	:30		:30		:30	
	:45		:45		:45	
5	:15	5	:15	5	:15	
	:30		:30		:30	
	:45		:45		:45	
6	:15	6	:15	6	:15	
	:30		:30		:30	
	:45		:45		:45	
7	:15	7	:15	7	:15	
	:30		:30		:30	
	:45		:45		:45	
8	:15	8	:15	8	:15	
	:30		:30		:30	
	:45		:45		:45	

Weekly Plan Sheet from **MARCH 10**

Monday, March 10		Tuesday, March 11		Wednesday, March 12		Thursday, March 13	
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
9	9	9	9	9	9	9	9
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
10	10	10	10	10	10	10	10
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
11	11	11	11	11	11	11	11
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
12	12	12	12	12	12	12	12
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
1	1	1	1	1	1	1	1
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
2	2	2	2	2	2	2	2
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
3	3	3	3	3	3	3	3
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
4	4	4	4	4	4	4	4
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
5	5	5	5	5	5	5	5
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
6	6	6	6	6	6	6	6
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45

“Lead by example, example, example” - Mary Kay Ash

Friday, March 14			Saturday, March 15			Sunday, March 16		
7	7	7	7	7	7	MY WEEK INCLUDES: Color Your Weekly Plan Sheet with the Coordinating Colors to Plan Your Week and Work your Plan! Schedule 15, 30, or 60 minute time slots for each GREEN activity.		
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
8	8	8	8	8	8			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
9	9	9	9	9	9	Blue: Quiet Time/Faith		
:15	:15	:15	:15	:15	:15	Pink: Mary Kay Time (Success Meeting, etc)		
:30	:30	:30	:30	:30	:30	Yellow: Family Time		
:45	:45	:45	:45	:45	:45	Red: DATE NIGHT		
10	10	10	10	10	10	Purple: Exercise/Other Activities (Hair, Nails, etc)		
:15	:15	:15	:15	:15	:15	Gray: Other JOB		
:30	:30	:30	:30	:30	:30	Green: Booking Appts		
:45	:45	:45	:45	:45	:45	Green: Facials/Parties		
11	11	11	11	11	11	Green: Coaching Calls		
:15	:15	:15	:15	:15	:15	Green: Customer Service Calls/Reorders/Sales		
:30	:30	:30	:30	:30	:30	Green: Sharing MK		
:45	:45	:45	:45	:45	:45	SALES & STAR		
12	12	12	12	12	12	Retail Sales This Week: \$ _____		
:15	:15	:15	:15	:15	:15	Wholesale In This Week: \$ _____		
:30	:30	:30	:30	:30	:30	Star Goal: _____		
:45	:45	:45	:45	:45	:45	Star Total To Date: \$ _____		
1	1	1	1	1	1	BOOKINGS/FACES		
:15	:15	:15	:15	:15	:15	# Bookings Held This Week: _____		
:30	:30	:30	:30	:30	:30	# Bookings Next Week: _____		
:45	:45	:45	:45	:45	:45	_____ Faces Pampered		
2	2	2	2	2	2	TEAM BUILDING		
:15	:15	:15	:15	:15	:15	# Sharing Appts: _____		
:30	:30	:30	:30	:30	:30	New Personals Team Members: _____		
:45	:45	:45	:45	:45	:45			
3	3	3	3	3	3			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
4	4	4	4	4	4			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
5	5	5	5	5	5			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
6	6	6	6	6	6			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
7	7	7	7	7	7			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
8	8	8	8	8	8			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			

Weekly Plan Sheet from **MARCH 17**

Monday, March 17		Tuesday, March 18		Wednesday, March 19		Thursday, March 20	
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
9	9	9	9	9	9	9	9
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
10	10	10	10	10	10	10	10
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
11	11	11	11	11	11	11	11
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
12	12	12	12	12	12	12	12
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
1	1	1	1	1	1	1	1
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
2	2	2	2	2	2	2	2
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
3	3	3	3	3	3	3	3
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
4	4	4	4	4	4	4	4
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
5	5	5	5	5	5	5	5
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
6	6	6	6	6	6	6	6
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45

“Lead by example, example, example” - Mary Kay Ash

Friday, March 21		Saturday, March 22		Sunday, March 23	
7	7	7	7	7	7
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
8	8	8	8	8	8
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
9	9	9	9	9	9
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
10	10	10	10	10	10
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
11	11	11	11	11	11
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
12	12	12	12	12	12
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
1	1	1	1	1	1
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
2	2	2	2	2	2
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
3	3	3	3	3	3
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
4	4	4	4	4	4
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
5	5	5	5	5	5
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
6	6	6	6	6	6
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
7	7	7	7	7	7
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45
8	8	8	8	8	8
:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45

MY WEEK INCLUDES:

Color Your Weekly Plan Sheet with the Coordinating Colors to Plan Your Week and Work your Plan!

Schedule 15, 30, or 60 minute time slots for each **GREEN** activity.

Blue: Quiet Time/Faith

Pink: Mary Kay Time (Success Meeting, etc)

Yellow: Family Time

Red: DATE NIGHT

Purple: Exercise/Other Activities (Hair, Nails, etc)

Gray: Other JOB

Green: Booking Appts

Green: Facials/Parties

Green: Coaching Calls

Green: Customer Service Calls/Reorders/Sales

Green: Sharing MK

SALES & STAR

Retail Sales This Week:

\$ _____

Wholesale In This Week:

\$ _____

Star Goal: _____

Star Total To Date:

\$ _____

BOOKINGS/FACES

Bookings Held This Week: _____

Bookings Next Week: _____

_____ Faces Pampered

TEAM BUILDING

Sharing Appts: _____

New Personals Team

Members: _____

Weekly Plan Sheet from **MARCH 24**

Monday, March 24		Tuesday, March 25		Wednesday, March 26		Thursday, March 27	
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
9	9	9	9	9	9	9	9
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
10	10	10	10	10	10	10	10
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
11	11	11	11	11	11	11	11
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
12	12	12	12	12	12	12	12
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
1	1	1	1	1	1	1	1
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
2	2	2	2	2	2	2	2
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
3	3	3	3	3	3	3	3
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
4	4	4	4	4	4	4	4
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
5	5	5	5	5	5	5	5
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
6	6	6	6	6	6	6	6
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45

“Lead by example, example, example” - Mary Kay Ash

Friday, March 28			Saturday, March 29			Sunday, March 30		
7	7	7	7	7	7	MY WEEK INCLUDES: Color Your Weekly Plan Sheet with the Coordinating Colors to Plan Your Week and Work your Plan! Schedule 15, 30, or 60 minute time slots for each GREEN activity.		
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
8	8	8	8	8	8			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
9	9	9	9	9	9	Blue: Quiet Time/Faith		
:15	:15	:15	:15	:15	:15	Pink: Mary Kay Time (Success Meeting, etc)		
:30	:30	:30	:30	:30	:30	Yellow: Family Time		
:45	:45	:45	:45	:45	:45	Red: DATE NIGHT		
10	10	10	10	10	10	Purple: Exercise/Other Activities (Hair, Nails, etc)		
:15	:15	:15	:15	:15	:15	Gray: Other JOB		
:30	:30	:30	:30	:30	:30	Green: Booking Appts		
:45	:45	:45	:45	:45	:45	Green: Facials/Parties		
11	11	11	11	11	11	Green: Coaching Calls		
:15	:15	:15	:15	:15	:15	Green: Customer Service Calls/Reorders/Sales		
:30	:30	:30	:30	:30	:30	Green: Sharing MK		
:45	:45	:45	:45	:45	:45	SALES & STAR		
1	1	1	1	1	1	Retail Sales This Week: \$ _____		
:15	:15	:15	:15	:15	:15	Wholesale In This Week: \$ _____		
:30	:30	:30	:30	:30	:30	Star Goal: _____		
:45	:45	:45	:45	:45	:45	Star Total To Date: \$ _____		
2	2	2	2	2	2	BOOKINGS/FACES		
:15	:15	:15	:15	:15	:15	# Bookings Held This Week: _____		
:30	:30	:30	:30	:30	:30	# Bookings Next Week: _____		
:45	:45	:45	:45	:45	:45	_____ Faces Pampered		
3	3	3	3	3	3	TEAM BUILDING		
:15	:15	:15	:15	:15	:15	# Sharing Appts: _____		
:30	:30	:30	:30	:30	:30	New Personals Team Members: _____		
:45	:45	:45	:45	:45	:45			
4	4	4	4	4	4			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
5	5	5	5	5	5			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
6	6	6	6	6	6			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
7	7	7	7	7	7			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			
8	8	8	8	8	8			
:15	:15	:15	:15	:15	:15			
:30	:30	:30	:30	:30	:30			
:45	:45	:45	:45	:45	:45			

Weekly Plan Sheet from **MARCH 31**

Monday, March 31		Tuesday, April 1		Wednesday, April 2		Thursday, April 3	
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
9	9	9	9	9	9	9	9
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
10	10	10	10	10	10	10	10
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
11	11	11	11	11	11	11	11
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
12	12	12	12	12	12	12	12
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
1	1	1	1	1	1	1	1
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
2	2	2	2	2	2	2	2
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
3	3	3	3	3	3	3	3
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
4	4	4	4	4	4	4	4
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
5	5	5	5	5	5	5	5
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
6	6	6	6	6	6	6	6
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45

“Lead by example, example, example” - Mary Kay Ash

Friday, April 4			Saturday, April 5			Sunday, April 6		
7	7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
9	9	9	9	9	9	9	9	9
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
10	10	10	10	10	10	10	10	10
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
11	11	11	11	11	11	11	11	11
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
12	12	12	12	12	12	12	12	12
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
1	1	1	1	1	1	1	1	1
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
2	2	2	2	2	2	2	2	2
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
3	3	3	3	3	3	3	3	3
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
4	4	4	4	4	4	4	4	4
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
5	5	5	5	5	5	5	5	5
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
6	6	6	6	6	6	6	6	6
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
7	7	7	7	7	7	7	7	7
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45
8	8	8	8	8	8	8	8	8
:15	:15	:15	:15	:15	:15	:15	:15	:15
:30	:30	:30	:30	:30	:30	:30	:30	:30
:45	:45	:45	:45	:45	:45	:45	:45	:45

MY WEEK INCLUDES:

Color Your Weekly Plan Sheet with the Coordinating Colors to Plan Your Week and Work your Plan!

Schedule 15, 30, or 60 minute time slots for each **GREEN** activity.

Blue: Quiet Time/Faith

Pink: Mary Kay Time (Success Meeting, etc)

Yellow: Family Time

Red: DATE NIGHT

Purple: Exercise/Other Activities (Hair, Nails, etc)

Gray: Other JOB

Green: Booking Appts

Green: Facials/Parties

Green: Coaching Calls

Green: Customer Service Calls/Reorders/Sales

Green: Sharing MK

SALES & STAR

Retail Sales This Week:

\$ _____

Wholesale In This Week:

\$ _____

Star Goal: _____

Star Total To Date:

\$ _____

BOOKINGS/FACES

Bookings Held This Week: _____

Bookings Next Week: _____

_____ Faces Pampered

TEAM BUILDING

Sharing Appts: _____

New Personals Team

Members: _____

Date: Saturday, March 1

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Date: Sunday, March 2

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Monday, March 3

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Tuesday, March 4

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Multiple empty horizontal lines for notes.

Date: Wednesday, March 5

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Thursday, March 6

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Blank lined area for daily notes, gratitude, or assistant-to-do items.

Date: Friday, March 7

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Lined area for daily notes, gratitude, and assistant-to-do items.

Date: Saturday, March 8

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Sunday, March 9

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Monday, March 10

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Tuesday, March 11

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Lined area for daily notes, gratitude, and assistant-to-do tasks.

Date: Wednesday, March 12

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Thursday, March 13

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Friday, March 14

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Saturday, March 15

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Sunday, March 16

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Monday, March 17

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Tuesday, March 18

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Wednesday, March 19

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Thursday, March 20

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

A series of 10 empty horizontal lines for writing notes or to-do items.

Date: Friday, March 21

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Saturday, March 22

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Multiple empty horizontal lines for writing daily notes, gratitude, and assistant-to-do items.

Date: Sunday, March 23

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Monday, March 24

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Tuesday, March 25

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Empty lines for notes, gratitude, and assistant-to-do items.

Date: Wednesday, March 26

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Thursday, March 27

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Friday, March 28

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Saturday, March 29

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Sunday, March 30

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule
5AM—Wake up, Prayer & Devotion
Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

1.

2.

3.

4.

5.

Customer Service Calls Made

1.

2.

3.

4.

5.

Team/Sharing Calls Made

1.

2.

3.

4.

5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

1.

2.

3.

4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Monday, March 31

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

Date: Tuesday, April 1

Designing the Life of My Dreams with Faith, Persistence, & Determination!

Six Most Important Things to do Today—Mary Kay

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Six Most Important Things to do Today—Personal/Family

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Messages/Phone Calls To Return Today:

Five Love/Thank You Notes To:

- 1.
- 2.
- 3.
- 4.
- 5.

Today's Retail Sales:	New Names/Referrals:	New Bookings:
-----------------------	----------------------	---------------

Today's Schedule

5AM—Wake up, Prayer & Devotion Million \$ Call: 641.715.3900 44336#
6AM
7AM
8AM
9AM
10AM
11AM
12PM
1PM
2PM
3PM
4PM
5PM
6PM
7PM
8PM
9PM
10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interviews) from Leads/Referrals/Current Customer Base

- 1.
- 2.
- 3.
- 4.
- 5.

Customer Service Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Team/Sharing Calls Made

- 1.
- 2.
- 3.
- 4.
- 5.

Coaching Calls (Hostesses, Guest Lists, Facials Tomorrow)

- 1.
- 2.
- 3.
- 4.

Daily Notes/Gratitude/Assistant-To-Do

January - March At-a-Glance

JANUARY 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

NOTES:

Jan 20: Martin Luther King Day

FEBRUARY 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	

NOTES:

Feb 14: Valentines Day

Feb 16: Spring Products Debut (Feb 10 Early Ordering)

Feb. 17: Presidents Day

MARCH 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

NOTES:

Mar. 9: Daylight Savings

Mar. 15: Last day of Quarter 3

Mar. 17: St. Patrick's Day

April - June At-a-Glance

APRIL 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

NOTES:

April 18: Good Friday

April 20: Easter Sunday

April 23: Admin Prof Day

MAY 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

NOTES:

May 1: Labor Day

May 11: Mother's Day

May 15: New Summer Products Debut (May 10 Early Ordering)

May 26: Memorial Day

JUNE 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

NOTES:

June 15: Father's Day

June 15: Last Day of Quarter 4

June 30: Last Day of Seminar Year

July - September At-a-Glance

JULY 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

NOTES:

July 1: Happy MK New Year

July 4: Independence Day

AUGUST 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

NOTES:

Aug 15: Fall/Holiday Product Debut (Aug 10 Early Ordering)

SEPTEMBER 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

NOTES:

Sept 1: Labor Day

Sept 15: Last Day of Quarter 1

October - December At-a-Glance

OCTOBER 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

NOTES:

October 13: Columbus Day

October 16: Bosses Day

October 31: Halloween

NOVEMBER 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

NOTES:

Nov 2: Daylight Savings Time

Nov 11: Veteran's Day

Nov. 15: Winter Product Debut (Nov 10 Early Ordering)

Nov. 27: Thanksgiving

DECEMBER 2014

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

NOTES:

Dec.15: Last Day of Quarter 2

Dec. 25: Christmas Day

Notes

