



Patrice's Super Stars

Seminar 2013 Unit Goal: \$650,000 Unit Club, 65 Stars, 5 Offspring Directors

YTD QUEEN OF RETAIL

Janice Palmer



MONTHLY QUEEN OF WHOLESALE

Sharon Reynolds



MONTHLY QUEEN OF SHARING

Annette Porter

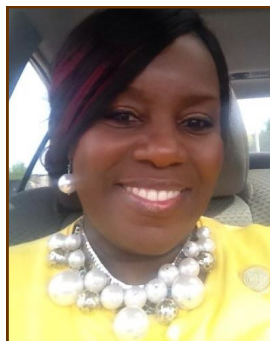


SEMINAR YTD QUEEN OF SHARING

Kelley Roscoe



Grand Divas of the Week



Karen Salters



Karleta Young



Stacy Austin



Karleta Young
again, week 4!

From the Director's Desk

MANY BLESSINGS!!!

HAPPY! HAPPY!

I want to personally wish each of our mothers on our team a very Happy Mother's Day!! Pamper yourself! Relax and simply enjoy!

CALLING ALL MOTHERS...

Who do you know that has a MOTHER!?! EVERYONE!! So that means that the majority of the WORLD is going to be GIFTING their mother this month for Mother's Day! Be sure to call all of your friends and family and offer your gift services! Offer free gift wrapping, free local delivery, and maybe even some free chocolate kisses added to their gift, just for shopping with YOU! Hurry, get on the phone today and start making those SALES so that you can be a STAR this quarter!! I'm cheering you on!!

DADDY! DADDY!

While you are thinking of Mom, don't forget that Father's Day is just around the corner!! Be prepared NOW for Father's Day gifts and start calling NOW and taking orders so you can get all your gifts put together!

WHAT ARE YOU SHOOTING FOR...?

What are you shooting for?! Is it your goal to be a STAR by June 15th? Are you ready to be in RED? Would you enjoy a FREE car? It's your time to SHINE!! I would love to map out a plan with you to achieve your goals in the next 30, 60, and 90 days! Call or text me so we can make a game plan and get you into that Director suit! I'm cheering you on!!

LOVE AND BELIEF IN YOU,

Patrice

Top 10 Retail Sellers Year to Date

CONSULTANT	YTD RETAIL	BONUS & PCP	TOTAL
1 Janice D. Palmer	\$13,974.50	\$2,008.00	\$15,982.50
2 Kelley A. Roscoe	\$14,205.00	\$717.00	\$14,922.00
3 Brenda Austin	\$13,227.00	\$795.00	\$14,022.00
4 Linda J. Swanson	\$11,783.50	\$1,731.00	\$13,514.50
5 Tania L. Harris	\$9,633.00	\$2,884.00	\$12,517.00
6 Karen G. Salters	\$7,746.50	\$676.00	\$8,422.50
7 Ruby J. Atkins	\$7,085.50	\$111.00	\$7,196.50
8 Annette R. Porter	\$6,596.00	\$20.00	\$6,616.00
9 Melinda H. Coby	\$6,397.00	\$160.00	\$6,557.00
10 Kenosha Hodges	\$6,176.00	\$50.00	\$6,226.00



Top Team Builders Year to Date

CONSULTANT	QUALIFIED TEAM MEMBERS ADDED	COMMISSIONS
1 Kelley A. Roscoe	4	\$338.71
2 Tania L. Harris	3	\$328.27
3 Janice D. Palmer	2	\$316.88
4 Karen G. Salters	1	\$165.19
5 Cyclopedia D. Matthews	1	\$87.03



Wholesale Orders for April

Sharon M. Reynolds	\$1,835.50	Alisha Smith	\$236.50	Shelma Reynolds	\$225.00
Karen G. Salters	\$1,574.50	Minnie Payne	\$236.00	LaWanna W. Peters	\$225.00
Brenda Austin	\$1,221.00	Sharon A. Wilson	\$232.50	W. Deshields	\$225.00
Karleta Young	\$965.50	Abigail Jackson	\$231.00	LaMetrius R. Lewis	\$225.00
Janice D. Palmer	\$803.50	Dewanna Miles	\$230.50	Courtney M. Travis	\$195.50
Tamika Swain	\$701.75	Erika Williams	\$229.75	Marshae R. Pelt	\$194.00
Barbara M. Brandon	\$685.00	Lauren K. Linton	\$229.50	Erica Berry	\$189.00
Stacy L. Austin	\$643.00	Tara K. Wright	\$228.50	Danita T. Littlejohn	\$182.00
Angela T. Whitfield	\$600.00	Kawana Valet	\$228.00	Teresa L. Taylor	\$160.00
Ruby J. Atkins	\$575.25	Betty Robertson	\$228.00	Shirley A. Noland	\$119.00
Adia A. Pegram	\$449.25	Jessica R. Gowdy	\$228.00	Catherine Clemons	\$115.00
Annette R. Porter	\$426.00	Vanessa F. Taylor	\$227.50	Latonya L. Madison	\$105.00
Talisa Jones	\$403.00	Linda Elliott	\$227.50	Victoria P. Jemison	\$91.50
Angela H. Bates	\$370.50	Tarence E. Wade M.D.	\$227.00	Wendy R. Nelson	\$81.50
Donteria Richardson	\$368.75	Angier S. Johnson	\$227.00	Devin C. Stiell	\$80.50
Tania L. Harris	\$315.00	Anita D. Rogers	\$226.50	C. Wilson-Mayowa	\$49.00
Linda J. Swanson	\$311.50	T. Stokes-Thomas	\$226.50	K. Brown Barker	\$45.00
Dia D. Harris	\$304.75	Retta Timmons	\$226.25	VaShida D. Taylor	\$41.50
Chandra Jones	\$293.50	Jean B. Miller	\$226.00	Kimberly Barrentine	\$36.00
Kelley A. Roscoe	\$285.00	Shelia D. Hinton	\$226.00	Tenita S. Jackson	\$35.50
Tenesia R. Smith	\$257.50	Beverly J. Moore	\$226.00	Sharon C. Mabry	\$34.00
Adrienne Steele	\$250.50	Nicole Lewis	\$225.50	Michelle D. Collins	\$18.00
Gretchen J. German	\$243.00	Aiyanna Spellman	\$225.50	Leenora Hicks	\$15.00
Melissa S. Darley	\$243.00	Shawanda Thomas	\$225.25	Patrice M. Smith	\$1,550.75

On-Target Star Consultants – March 16 through June 15

CONSULTANT NAME	PRODUCTION	SAPPHIRE	RUBY	DIAMOND	EMERALD	PEARL
PATRICE SMITH	\$2,151.75	STAR	\$248.25	\$848.25	\$1,448.25	\$2,648.25
SHARON REYNOLDS	\$1,835.50	STAR	\$564.50	\$1,164.50	\$1,764.50	\$2,964.50
KAREN SALTERS	\$1,805.25	STAR	\$594.75	\$1,194.75	\$1,794.75	\$2,994.75
CLISA O'NEAL	\$1,802.00	STAR	\$598.00	\$1,198.00	\$1,798.00	\$2,998.00
BRENDA AUSTIN	\$1,221.00	\$579.00	\$1,179.00	\$1,779.00	\$2,379.00	\$3,579.00
ANNETTE PORTER	\$1,129.50	\$670.50	\$1,270.50	\$1,870.50	\$2,470.50	\$3,670.50
ERICA BERRY	\$1,087.00	\$713.00	\$1,313.00	\$1,913.00	\$2,513.00	\$3,713.00
KARLETA YOUNG	\$1,023.00	\$777.00	\$1,377.00	\$1,977.00	\$2,577.00	\$3,777.00
ANGELA BATES	\$996.00	\$804.00	\$1,404.00	\$2,004.00	\$2,604.00	\$3,804.00
RETTA TIMMONS	\$826.75	\$973.25	\$1,573.25	\$2,173.25	\$2,773.25	\$3,973.25
JANICE PALMER	\$803.50	\$996.50	\$1,596.50	\$2,196.50	\$2,796.50	\$3,996.50
STACY AUSTIN	\$785.00	\$1,015.00	\$1,615.00	\$2,215.00	\$2,815.00	\$4,015.00
TAMIKA SWAIN	\$701.75	\$1,098.25	\$1,698.25	\$2,298.25	\$2,898.25	\$4,098.25
BARBARA BRANDON	\$685.00	\$1,115.00	\$1,715.00	\$2,315.00	\$2,915.00	\$4,115.00
KYRA ROBERTSON	\$604.50	\$1,195.50	\$1,795.50	\$2,395.50	\$2,995.50	\$4,195.50
SHANTE MORTON	\$601.00	\$1,199.00	\$1,799.00	\$2,399.00	\$2,999.00	\$4,199.00

Welcome New Unit Members

NEW CONSULTANT

FROM

SPONSORED BY

Marilyn Andrews
 Eureka Bryant Robins
 NiQuisha Burton
 Jessica R. Gowdy
 Lakeba S. Jackson
 Tryphena F. Tolbert
 LaToya D. Jones
 Quanita Kelly
 LaMetrius R. Lewis
 Lauren K. Linton
 Kelli S. McFarland
 Christine A. Ware
 Jean B. Miller
 Tena S. Phifer
 Linda T. Phillips
 Sharon M. Reynolds
 Monica L. Ridgeway
 Kyra Robertson
 Erica N. Robinson
 Alisha Smith
 Madge L. Smith-Bass
 Vivian L. Swinson
 LaToya D. Jones
 Candace C. Vangile
 Christina Walker
 Christine A. Ware

DOTHAN, AL
 NEWBERN, AL
 TUSCALOOSA, AL
 YORK, AL
 TRUSSVILLE, AL
 CENTER POINT, AL
 BRANDON, FL
 TUSCALOOSA, AL
 NORTHPORT, AL
 TUPELO, MS
 BIRMINGHAM, AL
 ONEONTA, AL
 BIRMINGHAM, AL
 NORTHPORT, AL
 COLUMBUS, MS
 PONTOTOC, MS
 MONTGOMERY, AL
 NORTHPORT, AL
 ALABASTER, AL
 TUSCALOOSA, AL
 CHARLOTTE, NC
 CHARLOTTE, NC
 BRANDON, FL
 MOORESVILLE, NC
 TALLAHASSEE, FL
 ONEONTA, AL

A. Ramsey
 T. Harris
 K. Young
 C. O'Neal
 D. Littlejohn
 D. Littlejohn
 A. Porter
 A. Bates
 C. O'Neal
 K. Salters
 D. Richardson
 D. Richardson
 C. O'Neal
 J. Palmer
 S. Wilson
 K. Salters
 C. Wilson-Mayowa
 P. Smith
 B. Austin
 K. Young
 A. Porter
 A. Porter
 A. Porter
 A. Porter
 A. Porter
 D. Richardson

WELCOME NEW CONSULTANTS! THE KEYS TO SUCCESS IN MARY KAY:

- ◆ Never give up until you have made your dreams a reality. "Winners never quit and quitters never win."
- ◆ Attend every unit meeting, Seminar, and Career Conference. That's where you keep the dream alive.
- ◆ Have products on hand for your customers by starting with \$3,000 to \$3,600 wholesale inventory or reinvesting your profits to build to \$3,600 wholesale as fast as possible.
- ◆ Become an excellent student and put these principles into place in your first 30 days!!! We will celebrate your victories all over these pages!

The Glamorous Life Awaits You... You don't want to miss it!!!!

Royalty by the

Glamorous Life Getaway!

Sea

Qualifications to go:

- 1. All Four Quarter Stars
- 2. All Emerald Stars for 4th Quarter
- 3. Any Combination of Emerald Star for 4th Quarter
(Sapphire Star + 3 Qualified, Ruby Star + 2 Qualified or Diamond Star + 1 Qualified)

Qualification Dates:
March 16- June 15 2014

August 22-24, 2014



Regina Mitter Clark



Patrice Smith



Audrey Wallace



Isabella Ashley



Lavonda Brannon



Shirley Nichols



Yolanda Sherrod



Jawana Whatley



www.customnideaforyou.net

Race For The Pink



*"Be A WINNER For The Month of May with
One or All of the NEW Pink MK Business Assortment"*

Place a \$225 Wholesale Order and **WIN** a Stylish Pink Pen

Place a \$250 Wholesale Order or add 1 New Qualified Power Partner and **WIN** a MK Cell Phone Case

Place a \$450 Wholesale Order or add 2 New Qualified Power Partners and **WIN** a MK Checkbook Cover

Place a \$650 Wholesale Order or add 3 New Qualified Power Partners and **WIN** a MK Money Bag

Place a \$1,000 Wholesale Order or add 4 New Qualified Power Partners and **WIN** a MK Portfolio

Place a \$1,200 Wholesale Order or add 5 New Qualified Power Partners and **WIN** a MK Tote Bag

Place a \$1,800 Wholesale Order or Become a Super-Red Jacket* and **WIN** Entire Collection

* SUPER RED JACKET - a Red Jacket (3 New Qualified) that has a Personal Power Partner who also recruits
3 New Qualified Recruits!



Patrice Smith

Executive Sales Director
7518 Spinnaker Ave NE
Tuscaloosa, AL 35406

Phone: (205) 792-1274

Email: psmith2004@marykay.com

Mom's



Makeup!

To the Amazing Team Player -

You are an important part of our Unit!!

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<i>May 2014</i>						
				1	2	3
				<p><i>Happy Mother's Day</i></p>		
4	5	<p>6 <i>Happy Nurses Day</i></p> <p>May 6</p>	<p>7 <i>HAPPY TEACHER'S DAY!</i></p> <p>May 6</p>	8	9	10
					<p><i>Book Mother - Daughter Parties!</i></p>	
11	12	13	14	15	16	17
	<p>Many <i>SPRING</i> Gifting Opportunities! Mother's Day, Father's Day, Graduations, & Weddings</p>					
18	19	20	21	22	23	24
25	26	27	28	29	30	31
						<p>May 31st - Last business day of the month! Order online until 9pm!!</p>