



Patrice's Super Stars

Seminar 2013 Unit Goal: \$650,000 Unit Club, 65 Stars, 5 Offspring Directors

YTD QUEEN OF RETAIL

Kelley Roscoe



MONTHLY QUEEN OF WHOLESAL

Charmayne Mayowa



MONTHLY QUEEN OF SHARING

Charmayne Mayowa
& Wendy Nelson



SEMINAR YTD QUEEN OF SHARING

Janice Palmer



\$100 DOLLAR DAYS CHALLENGE

**Who Wants To Make
Some CASH??**

Well now is the time to do so!!

Every time YOU have a \$100 Day in Sales,
Call or Text me and
your name will go in a weekly drawing for a
"Special Prize"!

(The week goes from Sunday - Saturday)

Let's Make Some CASH!!

Grand Diva Winners for February



Annette Porter



Janice Palmer



Brenda Austin

Top 10 Retail Sellers Year to Date

	CONSULTANT	YTD RETAIL	BONUS & PCP	TOTAL
1	Kelley A. Roscoe	\$13,111.00	\$627.00	\$13,738.00
2	Janice D. Palmer	\$10,669.50	\$1,918.00	\$12,587.50
3	Brenda Austin	\$10,612.00	\$685.00	\$11,297.00
4	Linda J. Swanson	\$8,039.50	\$1,691.00	\$9,730.50
5	Tania L. Harris	\$6,188.50	\$2,459.00	\$8,647.50
6	Kenosha Hodges	\$6,156.00	\$50.00	\$6,206.00
7	Melinda H. Coby	\$5,253.00	\$160.00	\$5,413.00
8	Melinda Williams	\$5,133.50	\$166.00	\$5,299.50
9	Ruby J. Atkins	\$4,892.00	\$111.00	\$5,003.00
10	Kimberly Gordon	\$4,481.00	\$385.00	\$4,866.00



Top Team Builders Year to Date

	CONSULTANT	QUALIFIED TEAM MEMBERS ADDED	COMMISSIONS
1	Janice D. Palmer	2	\$295.69
2	Tania L. Harris	3	\$281.14
3	Kelley A. Roscoe	3	\$159.52
4	C. Wilson-Mayowa	1	\$78.65
5	Wanda K. Ellis	1	\$78.19



Wholesale Orders for February

C. Wilson-Mayowa	\$1822.50	Barbara M. Brandon	\$335.75	Annie J. Gray	\$212.00	Cynthia A. Long	\$201.00
Kelley A. Roscoe	\$1,601.00	Janet M. Sims	\$335.50	Julianne Palmer	\$211.00	Devin C. Stiell	\$200.75
Cindy D. Jones	\$1,546.00	Shirley Pasley	\$318.50	Cycelia D. Matthews	\$210.50	Tenita S. Jackson	\$200.50
Brenda Austin	\$1,419.00	Linda J. Swanson	\$307.00	VaShida D. Taylor	\$207.50	Earnestine Wilson	\$200.50
Melinda H. Coby	\$901.00	Layita Jackson	\$305.00	Dewanna Miles	\$207.50	Ebony R. Edwards	\$200.50
Angela T. Whitfield	\$608.50	Alisha B. Coleman	\$290.50	Anita Morgan	\$205.50	Karen C. Lewis	\$200.00
Valerie Morris	\$605.00	Faith M. Johnson	\$285.50	Laketa D. Patterson	\$205.50	Rachel R. Robinson	\$200.00
Chondra Hood	\$604.50	Fonda C. Magee	\$285.00	Romeshia C. Thomas	\$205.25	Karen R. Thompson	\$188.00
Kimberly Barrentine	\$603.50	Marshae R. Pelt	\$264.00	Junikka C. Ephraim	\$204.50	Gretchen J. German	\$186.00
Paula Huntley	\$603.00	Shakina K. Dussett	\$260.00	Kawana Valet	\$204.50	Pamela Cummings	\$160.50
Talisa Jones	\$601.00	Shirley A. Noland	\$259.50	Latonya L. Madison	\$203.50	Kenosha Hodges	\$157.00
Linda Elliott	\$600.50	Ikeybra S. Byrd	\$255.00	Karen G. Salters	\$203.50	Alicia Anderson	\$155.00
LaTisha W. Harris	\$600.00	Tara A. Campbell	\$254.50	Catherine Clemons	\$203.00	Eva J. Ethridge	\$143.00
Annette R. Porter	\$585.00	Kenya D. Ratcliffe	\$250.00	S. Wilson-Crenshaw	\$203.00	Stacy L. Austin	\$114.00
Ruby J. Atkins	\$576.25	Courtney M. Travis	\$237.00	Latonya R. Adams	\$203.00	Jennifer R. Mickens	\$99.00
LaKesia C. Johnson	\$484.00	Faye Royal	\$236.00	Pamela W. King	\$203.00	Satin D. Anderson	\$56.00
Janice D. Palmer	\$463.00	Nicole Lewis	\$235.75	Myisha L. Shelton	\$202.50	Latoya M Carstarphen	\$48.00
Tania L. Harris	\$443.00	Latisha Brown	\$235.50	Andrea B. Wilson	\$202.50	Kathy D. Freeman	\$45.50
K. Brown Barker	\$427.50	Dia D. Harris	\$234.50	Leenora Hicks	\$202.50	Melinda Williams	\$38.00
Jessica. Akins	\$402.50	Geraldine Smith	\$229.00	Parrise Y. Nesmith	\$202.00	Priscilla Y. Chism	\$21.00
Teresa L. Taylor	\$400.00	Alethia Ramsey	\$218.50	Fantasia Freeman	\$202.00	Arletha A. Peebles	\$18.00
T. Wilson-Tippett	\$355.50	Nicole Moore	\$216.25	Angela H. Bates	\$201.50	Sharon A. Wilson	\$17.00
Tina Aaron	\$351.50	Vanessa F. Taylor	\$216.00	Jocelin L. Betts	\$201.00	Lauren G. Levins	\$14.00
Joy J. Hoover	\$336.50	Minnie P. Jones	\$215.00	Anita D. Rogers	\$201.00	Patrice M. Smith	\$1,423.50

On-Target Star Consultants – Dec 16 through March 15

CONSULTANT NAME	PRODUCTION	SAPPHIRE	RUBY	DIAMOND	EMERALD	PEARL
PATRICE SMITH	\$3,990.25	****	****	****	STAR	\$809.75
JANICE PALMER	\$2,284.75	STAR	\$115.25	\$715.25	\$1,315.25	\$2,515.25
KELLEY ROSCOE	\$2,210.50	STAR	\$189.50	\$789.50	\$1,389.50	\$2,589.50
CINDY JONES	\$1,933.50	STAR	\$466.50	\$1,066.50	\$1,666.50	\$2,866.50
BRENDA AUSTIN	\$1,826.50	STAR	\$573.50	\$1,173.50	\$1,773.50	\$2,973.50
CHARMAYNE WILSON-MAYOWA	\$1,823.00	STAR	\$577.00	\$1,177.00	\$1,777.00	\$2,977.00
ANNETTE PORTER	\$1,472.00	\$328.00	\$928.00	\$1,528.00	\$2,128.00	\$3,328.00
RUBY ATKINS	\$1,280.25	\$519.75	\$1,119.75	\$1,719.75	\$2,319.75	\$3,519.75
MELINDA COBY	\$1,229.50	\$570.50	\$1,170.50	\$1,770.50	\$2,370.50	\$3,570.50
ANGELA WHITFIELD	\$863.50	\$936.50	\$1,536.50	\$2,136.50	\$2,736.50	\$3,936.50
IKEYBRA BYRD	\$820.50	\$979.50	\$1,579.50	\$2,179.50	\$2,779.50	\$3,979.50
TERESA TAYLOR	\$675.00	\$1,125.00	\$1,725.00	\$2,325.00	\$2,925.00	\$4,125.00
CYNTHIA LONG	\$615.50	\$1,184.50	\$1,784.50	\$2,384.50	\$2,984.50	\$4,184.50
VALERIE MORRIS	\$605.00	\$1,195.00	\$1,795.00	\$2,395.00	\$2,995.00	\$4,195.00
CHONDRA HOOD	\$604.50	\$1,195.50	\$1,795.50	\$2,395.50	\$2,995.50	\$4,195.50
DEMILIA TYREE	\$604.00	\$1,196.00	\$1,796.00	\$2,396.00	\$2,996.00	\$4,196.00
KIMBERLY BARRENTINE	\$603.50	\$1,196.50	\$1,796.50	\$2,396.50	\$2,996.50	\$4,196.50
PAULA HUNTLEY	\$603.00	\$1,197.00	\$1,797.00	\$2,397.00	\$2,997.00	\$4,197.00
TALISA JONES	\$601.00	\$1,199.00	\$1,799.00	\$2,399.00	\$2,999.00	\$4,199.00

Welcome New Unit Members

NEW CONSULTANT

FROM

SPONSORED BY

Alicia Anderson	SARASOTA, FL
Kimberly Burrell	BALTIMORE, MD
Krstin-nOELLE Child	WINDSOR MILL, MD
Tygianna Davis	MOODY, AL
Shakina K. Dussett	TUSCALOOSA, AL
Fantasia Freeman	TUPELO, MS
Cynthia Fulgham	TUSCALOOSA, AL
Synette Y. Gandy	MC CALLA, AL
Chondra Hood	TUSCALOOSA, AL
Quiani Howell	BIRMINGHAM, AL
Paula Huntley	CHARLOTTE, NC
Talisa Jones	FORKLAND, AL
Jennifer McGhee	TUSCALOOSA, AL
Ethel McGriff	BASCOM, FL
Valerie Morris	MONTGOMERY, AL
Shante Morton	TUSCALOOSA, AL
Angelia W. Nixon	TUSCALOOSA, AL
Adia A. Pegram	WINDSOR MILL, MD
Tijada S. Wilkins	TUSCALOOSA, AL
Valerie Y. Woodard	SAN ANTONIO, TX
Karleta Young	COTTONDALE, AL

A. Porter
W. Nelson
W. Nelson
P. Smith
S. Wilson-Crenshaw
C. Wilson-Mayowa
P. Smith
C. O'Neal
L. Hicks
P. Smith
A. Porter
K. Roscoe
J. Palmer
A. Ramsey
C. Wilson-Mayowa
P. Smith
C. O'Neal
W. Nelson
C. Wilson-Mayowa
S. Wilson
P. Smith

WELCOME NEW CONSULTANTS! THE KEYS TO SUCCESS IN MARY KAY:

- ◆ Never give up until you have made your dreams a reality. "Winners never quit and quitters never win."
- ◆ Attend every unit meeting, Seminar, and Career Conference. That's where you keep the dream alive.
- ◆ Have products on hand for your customers by starting with \$3,000 to \$3,600 wholesale inventory or reinvesting your profits to build to \$3,600 wholesale as fast as possible.
- ◆ Become an excellent student and put these principles into place in your first 30 days!!! We will celebrate your victories all over these pages!

Final 4 100 Face Race

March 1-June 30

We are in the final four months of the Seminar year!

100 Face Race: Share the product AND the Mary Kay opportunity with 100 new faces from now until June 30th!

Bronze Level

15 skincare sets monthly

Silver Level

25 skincare sets monthly

Gold Level

35 skincare sets monthly

Skincare Sets:

TimeWise Miracle



Basic TimeWise



Clear Proof Set



Botanical Effects



TimeWise Repair



Reaching any of the Final Four levels will help you to cross your victory line with the fabulous prizes listed....

Bronze Level

Glitz & Gold Calculator



Silver Level

Sunglasses OR Watch



Gold Level

Tote Bag



NEW! MARY KAY SPRING PRODUCTS

Mary Kay @ Play NEW Shades

\$10 EACH
Lip Crayon Purple Punch,
Coral Me Crazy



\$10 EACH
Jelly Lip Gloss
Violet Vixen,
Poppy Love



\$10 EACH
Baked Eye
Trio
Electric
Spring, Sunset
Beach

\$10 EACH

\$10 EACH
Eye
Crayon
Teal Me
More, Over
the Taupe

\$10 EACH



\$18 EACH

Mary Kay Gel Eyeliner
with Expandable Brush Applicator.
Jet Black.
Pencil precise. Liquid intense.
Gel smooth.

Mary Kay CC Cream
Sunscreen Broad Spectrum SPF 15

\$20 EACH



**HOT
NEW ITEM**

Delivers
eight
benefits in
one step.
Available in
Very Light,
Light-to-
Medium,
Medium-to-
Deep,
Deep.

Mary Kay Bronzing Powder

Sweep on a
sun-kissed glow!
Available in
Light-Medium
and Medium-
Dark.

\$18 EACH



**CALL
ME!**

Set up your spring
makeover!

Limited-Edition Mary Kay® Hello, Sunshine Collection

Limited-Edition Lemon Parfait Pedicure Collection

\$16 EACH
Springy
Eye Duo,
2 shades

\$16 EACH

\$16 EACH
Creamy
Lip Color,
2 shades

\$16 EACH
Lip Gel,
1 shade

\$16 EACH
Nail
Lacquer,
2 shades



\$9.50 EACH

**Wristlet
only \$5**
with purchase of at
least \$40 of any
limited-edition
Mary Kay® Hello,
Sunshine Collection
items.



\$28 SET

Includes: Lemon Parfait Foot Gel, Pumice Stone, Emery Board,
Toe Separators and Lemon Parfait Foot Fizzes in a Gift Bag.

DESIGN BY PINK INK MEDIA



Patrice Smith

Executive Sales Director
7518 Spinnaker Ave NE
Tuscaloosa, AL 35406

Phone: (205) 792-1274

Email: psmith2004@marykay.com



To the Amazing Team Player -

You are an important part of our Unit!!

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<h1>March 2014</h1>						1
2	3	4 	5	6	7	8 MARY KAY MAKEOVER DAY!
9	10				14	15 
16	17 	18	Order the NEW Spring Products before they sell out!		21 	22
23 	24	25	BOOK SPRING MAKEOVER PARTIES!			
30	31 	March 31st - Last business day of the month! Order online until 9pm!				