

This event is for all Consultants, Guests, All New Red Jackets and Any Red Jackets who have Moved Up A Level!

Honoring New Red Jackets!



Senior Sales Director
Vanessa Upkins

Vanessa lives in Madison, MS. She is married to Dennis Upkins, and they share 5 children. Vanessa has been featured in National Magazines and several of the company's brochures like the "Inspiring Success" brochure and African American Team Building Brochure. Her personal success story can also be found on the "Success Stories" tab under "Be A Beauty Consultant" at www.marykay.com.

- Vanessa has two beautiful sales Directors: Cathy Caffey of Birmingham, AL and Melissa Frankenstein of Lampasas, TX.
 - She has earned the use of 14 company cars, 9 of which were Pink Cadillacs. And, is currently driving the beautiful SRX Pink Cadillac!
 - Vanessa has been in the National Court of Sales 16 times earning several spectacular diamond rings. She has been in the National Court of Sharing 9 times, winning 9 dazzling diamond bumble bees.
 - Vanessa has earned 55 Gold Medals.
 - Her unit, the Upkins Success Express, is a Top selling unit in the state of Mississippi. And her unit was #10 out the entire Ruby Seminar February, 2012.
- Vanessa's unit is a Top Selling unit in the company. They have been recognized in 16 unit clubs and 4 times in the half million dollar club. Her unit's highest sales completed in one year was in excess of \$650,000.00. Vanessa and her husband earned an all expense paid trip to Rome, Italy. Vanessa continues to teach and mentor others within her unit and the company sales force. She has taught at Leadership Conference, Career Conference and Seminar in Dallas, Texas. She has been in several of the company's education DVD's like the Pink Link with the launch of the new Lash Love Mascara commercial and she is featured in the Start Something Beautiful magazine. Vanessa's highest commission check in one month—not including personal sale—has been over \$16,000.00. Her highest combined income including personal sales has been over \$20,000.00 in one month.

Upkins' Success Express Seminar Goal is to lead her unit to the Circle of Excellence and assist 20 or more ladies to the leadership position as a Mary Kay Sales Director and complete their National Area. She strongly believes that "Today's Accomplishments will lead to Tomorrow's Success"! I am excited to introduce to you the young, rich and famous, Senior Sales Director, Vanessa Upkins!!



Red Jacket Explosion

**Special Recognition for Red Jackets
who have moved up one level!**

Special Lunch Reception
immediately following for all
New Debuting Reds and Reds
who have moved up!

★ *Early Bird Drawings* ★
for Guests and Consultants ★

Dress: Mary Kay Business Attire
Director Suits • Red Jackets
Hosiery • NO PANTS!

February 15, 2014
11:00 AM - 1:00 PM Event
Believe Central Success Center
244 West Valley Avenue
Birmingham, AL 35209

\$10.00 in advance by 2/13/14
\$15.00 cash at the door.
Directors & Consultants
Guests are FREE!

Directors, please mail one check for your advance ticket purchases payable to:
Olivia C. Washington • 7404 Dogwood Lane • Fairfield, AL 35064 • Contact: Olivia at 205-925-6241