How to PARTY Your Way to the TOP in Mary Kay!

You can have anything you want if you are willing to pay the "Price"

The Skin Care Party is the means to EVERY end in Mary Kay!!

Book • Sell Sets • Share the Dream
Full Circle Parties

	Parties	Interviews	Team Members
Sr. Consultant	4	8	1-2
Star Team Builder	6	12	3-4
Team Leader	10	20	5
Future Sales Dir.	16	32	8
DIQ	20	40	10
Grand Achiever	28	56	14
Director	48	96	24

Perfect Start
5 Parties in 2 Weeks

Power Start
10 Parties in 30 Days

Power Start Plus
10 Parties in 30 Days + 6 Interviews

Senior Consultant
4 Parties
1-2 Active Team Members

Star Team Builder
6 Parties
3-4 Active Team Members

Team Leader
10 Parties
5 Active Team Members

Future Sales Director
16 Parties
8 Active Team Members

Director-In-Qualification
20 Parties
10 Active Team Members

Grand Achiever
28 Parties
14 Active Team Members

Independent Sales Director
48 Parties
24 Active Team Members
(10 have $600 cumulative orders in-not including you)

Once you have completed 20 parties and entered DIQ with 10 personal team members, you and your team members each hold 3 parties to wrap up your emerging unit and complete your Directorship!

10 Team Members + Yourself = 11 (20 parties already done); 28 parties left to go ÷ 11 team members =3 Parties per team member; 28 parties x 2 interviews at each=56 interviews minimum; 1:4 join=14 new future unit members; Based on avg. party sales of $250 x 28 parties=$7,000 retail ($3,500 wlsl); Average new consultant whlsl order is $1,000 x 14 new=$14,000; $14,000 + $3,500= $17,500 wholesale orders to exceed the minimum required ($16,000)! Yay!

This is JUST an example of one way you can get to the TOP!
As always, please refer to MK InTouch for DIQ requirements and guidelines.