



Purposefully Driven Unit

Director ShaRita Alexander-Hall

April 2014 Newsletter



Women who Invest!

THANK YOU TO THESE WOMEN WHO INVESTED
IN THEIR BUSINESS IN MARCH

Name	Amount
Angela D. Tolerson	\$3,719.00
S. Williams-Carter	\$1,801.50
Melanie F. Hehl	\$311.00
Christie L. Davis	\$225.00
Tyesha Corbett	\$74.50
Tatiana J. Mackel	\$45.00
LaShawn K. Hurst	\$17.00
Patricia E. Hansen	\$16.00
Consuella A Anderson	\$15.00
S. Alexander-Hall	\$981.25

MARCH QUEENS

Queen of Sales

Tyesha Corbett

Queen of Sharing

Tyesha Corbett

Unit GOALS

Seminar 2014

- Cadillac Bound
- Build Wall to Wall Leaders
- Increase Unit Size to 100+ Active Unit Members!

Celebrate

Birthdays	Day
Angela Danita Tolerson	2
Kirenjeet Kaur	5
Dannisha Catherine Powell	21
Michelle Denise Vereen	26
Sharon Michelle Ramos Diaz	29
Tanale Shevuan Timberlake	29

Anniversaries	Years
LaToya Portee	2
Melanie Harris	1
LaChanze Denise Anderson	1
Selicia Walker	1
Tanale Shevuan Timberlake	1
Kirenjeet Kaur	1
LaShawn Krystal Hurst	1
Tkeyah Ayeisha McLeod	1
Alohalani Alohalani Hose	1
Jeanell Marie Alston	1
Consuella Antionina Anderson	1

You're a *Star!*

3rd Quarter Stars
December 16 - March 15, 2014

SHARITA
ALEXANDER-HALL
Emerald Star

ANGELA
TOLERSON
Emerald Star

PATRICIA
HANSEN
Ruby Star

LATOYA
PORTEE
Sapphire Star

TYESHA
CORBETT
Sapphire Star

STEPHANIE
WILLIAMS-CARTER
Sapphire Star

\$150 w/s each week during the quarter will earn you **A SAPPHIRE STAR!** That's only \$300 per week in retail sales!

\$200 w/s each week during the quarter will earn you **A RUBY STAR!** That's only \$400 per week in retail sales!

\$250 w/s each week during the quarter will earn you **A DIAMONDSTAR!** That's only \$500 per week in retail sales!

\$300 w/s each week during the quarter will earn you **AN EMERALD STAR!** That's only \$600 per week in retail sales!

\$350 w/s each week during the quarter will earn you **A PEARL STAR!** That's only \$1,000 per week in retail sales!

Welcome New Consultants

New Consultant
Monique Hyland
Sharon M. Ramos Diaz

From
FAYETTEVILLE, NC
FAYETTEVILLE, NC

Sponsored by
ShaRita Alexander-Hall
Tyesha Corbett

Seminar 2014 Scoreboard

COURT OF SALES TOP 10

1	Elsie E. Jordan	\$9,081.50
2	Angela D. Tolerson	\$8,309.00
3	Melanie F. Hehl	\$6,408.00
4	LaToya Portee	\$5,399.00
5	Patricia E. Hansen	\$5,291.50
6	Tyesha Corbett	\$4,325.50
7	S. Williams-Carter	\$4,015.00
8	Consuella A Anderson	\$3,433.00
9	Aquisha L. Powell	\$2,453.00
10	Christie L. Davis	\$2,324.00

\$12,000 RTL *Elite Unit Court*
\$20,000 RTL *Princess Court*
\$36,000 RTL *National Court*



COURT OF SHARING TOP 10

1	Elsie E. Jordan	1	\$84.31
2	S. Alexander-Hall	7	\$1,286.45



Court of Recruiting is ranked based on commissions earned. However, in order to be recognized you MUST reach the minimum of 12 qualified team members for Unit & Area Court or 24 qualified team members for National Court.

Purposefully Driven Unit Career Ladder

FOLLOW THE STEPS TO SUCCESS!

1 Senior Consultant
(1-2 active Team Members)
4% Commission

2 Star Recruiter RED JACKET
(3+ active Team Members)
Senior Consultant benefits plus Red Jacket Rebate
Eligible for \$50 Bonuses

3 Team Leader
(5+ active Team Members)
All the previous benefits plus 9-13% Commission
Team Leader pin

4 On-Target For Car!
(5+ actives & \$5,000 wholesales growing to 14 actives and \$20,000 in 4 months or less)
Eligible to earn use of Career Car
Or \$375 cash monthly for 2 years
Plus all benefits of previous levels

5 Director in Qualification
-10 active personals building to 24 in 1-4 months
-\$18,000 wholesale with \$1,800 from DIQ
-10 of 24 must have \$600+ during qual.
Production during DIQ counts towards car!
Eligible to become Director and earn Unit Commission and Unit bonuses—Eligible to wear the exclusive Director Suit.

STAR RECRUITERS

Recruiter :Consuella A. Anderson
Melanie F. Hehl
Dymetra L. Miller
Jenica N. Miller
Jayanna M. White

SENIOR CONSULTANTS

Recruiter :Elsie E. Jordan
Tyesha Corbett

YOUR NAME HERE!

You need 3 active team members!



There's always room for more!



**To become ACTIVE you must place a \$225 wholesale order*

Share the

love

April 1 -30 2014



START!

During April, your new team members can start a Mary Kay business for only \$75!*

That \$25 savings makes it even more beautiful, don't you think? Share the dream, share the love!

Building Wall to Wall Leaders...

CRUISING *to* SUCCESS



Earn a FREE Cruise to the Bahamas in February 2015 with your Director all by becoming a STAR CONSULTANT between

March 16, 2014 - September 15, 2014

EARN your STAR in 1 of the 2 QT's and receive...

Pearl Star = FREE Cruise with you and your Spouse

Emerald Star = FREE Cruise for you

Diamond Star = 3/4 Cruise paid by Director

Ruby Star = 1/2 Cruise paid by Director

Sapphire Star = 1/4 Cruise paid by Director

There's More.....

Increase your star status by one star level or more in the 2nd promotion quarter and receive a \$50 airline voucher.



Terri Young
Sr. Sales Director
Fayetteville, NC



Janae Jantz
Sr. Sales Director
Edmond, Ok



Tammy Bryant
Sales Director
Fayetteville, NC



ShaRita
Alexander-Hall
Sales Director
Spring Lake, NC



Nicole Staton
Sales Director
Fort Bragg, NC



Denise Bullard
Sales Director
Lawton, OK