

Thank you for being my hostess.
I look forward to working with you!

Making Your Girl's Night Out a Huge Success!

Your **S.H.O.T.** at \$100 FREE



YOUR REWARDS

S = SIX GUESTS

Have Six non-Mary Kay users at your party
18 years and older
\$25 product

H = HOLD ON ORIGINAL DATE

Hold your party on the original date booked
\$25 product

O = ORDERS OF \$300

When your class has orders of \$300 or more including outside orders both online and on paper. For online orders, have them put your name in the comments section
www.marykay.com/
\$25 product

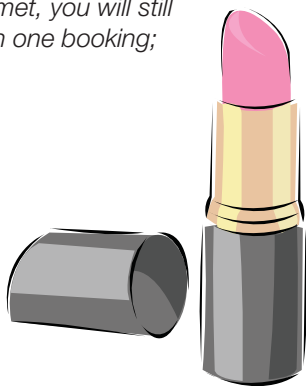
T = TWO BOOKINGS

Have two or more bookings from your party
\$25 product

If the above requirements are not met, you will still receive 10% of the sales; 15% with one booking; 20% with two bookings.

MARY KAY

*America's
Best-Selling Brand



Return your guest list to me via phone or email within 3 days!



Because this is my business, and I love what I do, I will be there rain, sleet, snow or shine!
I know that I can count on you. **Thanks so much!**

TIPS

- Invite 10 to 15 friends to ensure a great group will come. Let them know we will begin right on time.
- Let them know that I will be contacting them to introduce myself and find out a little more about their skin type so I can bring the correct samples.
- After the initial call to invite them, call them the day before to remind them of the time and to dress comfortably. I have postcards you can send, too!
- Obtain outside orders.
- Keep refreshments simple and plan to serve after the class.

WHO TO INVITE?

Who do you know who:

- likes to try new things
- loves makeup
- enjoys looking good
- has great skin
- has troubled skin
- just had a baby
- just had a promotion
- are friends you don't see often
- loves to be pampered
- could use a night out
- is getting married