

M.K. - 6 Most Important Things

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Personal - 6 Most Important Things

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

Today's "Success" Schedule

Wake Up Time : _____
 Bible/Devo. / Prayer: _____
 Inspirational CD/Book: _____
 Exercise: _____
 Shower: _____
 Leave House By: _____
 Computer Time: _____
 To BED By: _____

Customers Service Calls (Offer Them You)

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Team Members To Contact

Prospective Team Members To Contact

New Team Mem: _____

Prospective Bookings To Contact

Booking or Make-Over Appointment Name	Confirmed	Guest Pre-Profiled

Income Producing Activities

Plan For Success Activity	I Did It!
1 Makeover Party / Class Held	
2 Makeovers Held	
3 On The Go Appt's	
\$100 in Sales From Customer Service Calls	
1 Interview Held	
1 M.K. Opportunity CD Given Out & Survey Completed	
5 New Contacts (Info.)	
2 New Parties - Classes Scheduled	
1 New Team Member	
1 Bus. Debut- 1 st Party for New Team Member (\$100 Sales & 4 Bkgs.)	
TOTAL IPA's Completed Today	

Part-Time Consultant

5 IPA's Per Week

Full-Time Consultant

10 IPA's Per Week

Grand Achiever Consultant

12 IPA's Per Week

Director Level

15 IPA's Per Week

What Level I Need To Be At To Reach My Personal Goals And Needs?

_____ Level
I CAN DO IT!!!

Errands

Time: _____

 Time: _____

 Time: _____

Mary Kay Appointments:

Time: _____

 Time: _____

 Time: _____

 Time: _____

Phone Calls To Return

Cards - Letters To Write

Today's Retail Sales Goal: \$ _____ Actual Retail Sales: \$ _____
I Can Dream Big & I Can Achieve Even Bigger!! I Love Mary Kay!