



# Customer Profile

Pedicure/Spa

Date: \_\_\_\_\_

**1. Tell Me About You** Phone (H): \_\_\_\_\_  
**Name:** \_\_\_\_\_ **Phone (C):** \_\_\_\_\_  
**Address:** \_\_\_\_\_ **Email:** \_\_\_\_\_  
 \_\_\_\_\_ Street  
 \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip **Birthday (m/d):** \_\_\_\_\_  
**Husband's Name:** \_\_\_\_\_ **Husband's Phone:** \_\_\_\_\_  
**Contact Preference:** \_\_\_\_\_ text \_\_\_\_\_ phone \_\_\_\_\_ email  
**Do you currently have a Mary Kay Consultant?** Y N

<p><b>2. What is your skin type?</b></p> <p><input type="checkbox"/> Face often feels tight &amp; pores are not noticeable</p> <p><input type="checkbox"/> Skin feels smooth, not oily or dry &amp; pores are barely visible</p> <p><input type="checkbox"/> Skin feels smooth, oiliness in the T-zone</p> <p><input type="checkbox"/> Face is shiny all over with visible pores</p>	<p><b>3. Describe what you want from your foundation:</b></p> <p><input type="checkbox"/> Age-fighting <span style="float: right;"><input type="checkbox"/> Sunscreen</span></p> <p><input type="checkbox"/> Minerals <span style="float: right;"><input type="checkbox"/> Moisturization</span></p> <p><input type="checkbox"/> Oil-Control</p> <p>The finish I prefer is: <input type="checkbox"/> Matte <input type="checkbox"/> Luminous/Dewy <input type="checkbox"/> Natural</p> <p>My skin tone is: <input type="checkbox"/> Ivory(fair) <input type="checkbox"/> Beige(medium) <input type="checkbox"/> Bronze(dark)</p>
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**4. I'd like a personalized look created just for me!**

Hair color \_\_\_\_\_ Eye color \_\_\_\_\_

Lips:  Thin  Medium  Full

Eyes:  Standard  Close-Set  Wide-Set  Deep-Set  Hooded  Asian

Face Shape:  Round  Square  Oval  Heart

<p><b>5. Pick the statements that describe your secondary concerns:</b></p> <p><input type="checkbox"/> Brighten &amp; even skin tone, reduce dark spots</p> <p><input type="checkbox"/> Improve the texture of my skin, make pores look small</p> <p><input type="checkbox"/> Clear up occasional acne &amp; prevent blemishes</p> <p><input type="checkbox"/> Improve the appearance of wrinkles on the forehead &amp; around the eyes within minutes</p> <p><input type="checkbox"/> Want skin to appear lifted &amp; firmed</p> <p><input type="checkbox"/> Need extra hydration</p>	<p><b>6. The skin around your eye &amp; lip areas requires special care. Select the statements that apply to you:</b></p> <p><input type="checkbox"/> Diminish dark circles &amp; reduce puffiness around the eyes</p> <p><input type="checkbox"/> Reduce fine lines &amp; wrinkles around my lips</p> <p><input type="checkbox"/> Moisturize, firm, brighten &amp; minimize fine lines &amp; wrinkles around the eye area's delicate skin</p> <p><input type="checkbox"/> Soothe tired eyes</p> <p><input type="checkbox"/> Smooth dry lips</p> <p><input type="checkbox"/> Remove eye makeup gently</p>
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**7. Write your Referral List here and win a Prize!**

**Referrals must be 18 or older.**

I want to WIN:

Name	Phone	Name	Phone
1		11	
2		12	
3		13	
4		14	
5		15	
6		16	
7		17	
8		18	
9		19	
10		20	

## 8. Look at your Specials!

### Deluxe Spa Facial Set **Only \$275** includes Roll-up Bag (\$341 value)

Includes: Basic Spa Set, Travel-sized Miracle Set, Satin Hands, Satin Lips, Indulge Eye Gel, Firming Eye Cream, Facial Mask, Intense Moisture Cream or Oil Free Hydrating Gel, Body Toning Lotion, EE Night Cream and Mint Bliss Energizing Foot & Leg.

- Mary Kay® Eau de Toilette
- Mary Kay® Eau de Toilette Sugar Scrub
- Mary Kay® Eau de Toilette Shower Gel
- Mary Kay® Eau de Toilette Body Lotion
- Choose from luscious, floral Forever Orchid™; creamy, cozy Warm Amber™; clean, crisp Simply Cotton® or fruity, juicy Exotic Passionfruit®.



### Deluxe Spa Set **Only \$105** (\$135 value) Basic Spa Set, Toning Lotion, EE Night Cream, Mint Bliss Foot & Leg, and Hand Cream

- Mary Kay® Eau de Toilette
- Mary Kay® Eau de Toilette Sugar Scrub
- Mary Kay® Eau de Toilette Shower Gel
- Mary Kay® Eau de Toilette Body Lotion
- Choose from luscious, floral Forever Orchid™; creamy, cozy Warm Amber™; clean, crisp Simply Cotton® or fruity, juicy Exotic Passionfruit®.



### Basic Spa Set **Only \$60** (\$70 value) Get EE Night Cream ½ off

- Mary Kay® Eau de Toilette
- Mary Kay® Eau de Toilette Sugar Scrub
- Mary Kay® Eau de Toilette Shower Gel
- Mary Kay® Eau de Toilette Body Lotion
- Choose from luscious, floral Forever Orchid™; creamy, cozy Warm Amber™; clean, crisp Simply Cotton® or fruity, juicy Exotic Passionfruit®.



### Mini Spa Set (Your choice Satin Hands or Pedi Set) **\$34**



## 9. Choose Your Preferred Follow-up Appointment:

(All sessions include a free Microdermabrasion treatment!)

### **Basic Skin Care (includes Satin Hands and Lip Treatments)**

Find your perfect skin care regimen and exact foundation match!

### **Five Minute Miracle Makeover or Basic Color**

Learn how to make yourself over in 5 minutes using our special “Miracle Kit” or choose your makeup from sets of color cards preassembled by professional makeup artists!

### **Supplemental Products**

Pamper yourself with supplements that target those special areas of concern.

### **Advanced Color**

After inputting the color of your hair, skin, and eyes, you will receive a personal makeup profile using a computer program created by professional makeup artists!

## 10. Pop Quiz

1. Deluxe Spa Facial Set      Deluxe Spa Set      Basic Spa Set

2. A B C

3. Just Me      Friends, Prizes, & Free!

Thanks for your time today!!! Now we'll all meet individually in my executive suite!!