

# How to Build from DIQ to UNIT

**Unit = You and I Together!**

## **Formula for a Fabulous 50's Unit:**

<u>Sr. Cons.</u>	<u>Star Recr.</u>	<u>Team Ldr</u>	<u>OT Team Mgr</u>	<u>Team Mgr/DIQ</u>
<u>1.</u>	<u>1.</u>	<u>1.</u>	<u>1.</u>	<u>1.</u>
<u>2.</u>	<u>2.</u>	<u>2.</u>		
<u>3.</u>	<u>3.</u>			
<u>4.</u>	<u>4.</u>			
<u>5.</u>	<u>5.</u>			
<u>6.</u>				
<u>7.</u>				
<u>8.</u>				
<u>9.</u>				
<u>10.</u>				

This is the key for a perfect Fabulous 50's Unit. Your job is to start filling up the slots! Who is ready to move up to Sr. Cons. – Star Recruiter – Team Leader – On-Target Team Manager and DIQ.

You want to have a large base of selling consultants and lots of Sr. Recruiters. Work to have ½ of your debuting unit as Star Consultants holding Perfect and Power Starts. You are on your way to building a Cadillac Unit!