Before Your Starter Kit Arrives -Complete within 48 hours!!! Director: Beth Gallagher 608-429-2475 or 608-697-7780

- 1. Set up your Mary Kay website, your Mary Kay email & order your Business Cards: <u>www.marykayintouch.com</u>, business tools, mkconnections.
- 2. Open a Separate Personal Checking Account: keep personal & business separate.
- 3. 3P's to MK Success! -Product, Pearls & Power Start:
  - Order Product: Call 641-715-3900 access code 245962# to hear your New Consultant Product Options (20 min). If married, have your spouse listen with you. Mk Chase has a 0% interest card for 6 months, Citibank has an 18 month 0 % offer or there are other financing options available. Call Beth ASAP to let her know what package you decide to start with.
  - b. Pearls of Sharing: Share the MK opportunity with 6 women within 48 hours. Have a new team member before your starter kit arrives at your door!
    (Guests to meeting, Career video, & Marketing Call: 641-715-3900 2385#)
  - c. Perfect or Power Start: Introduce 15 women in 15 days or 30 women in 30 days. These are your training appointments. Ideal is 6 groups of 5.
- 4. Listen to Beth's Welcome Call: <u>www.unitnet.com/bethgallagher</u> voice cast

This is our units website - there is a New Consultant first 15 days section designed to give you tools for a successful business launch, plus a training center of ideas, your weekly newsletter, monthly calendar of events & our monthly contests!!

- 5. Book your Grand Opening Party: Beth will do this with you if you start with \$1800 of inventory or more! I WILL sell your product©
- 6. Call Hotline: Beth Gallagher's Hotline 559-546-1254!! Create a habit by calling 21 days in the month and you will receive a prize!
- 7. Create Dream Book: Make a list of all your dreams and goals!!
- 8. New Consultant Boot Camp: We have a program designed to help you become a success.
  - Attend 4 success events in a row and bring at least one guest to each.
  - Complete the Silver Wings Scholar Program on <u>www.marykayintouch.com</u>
  - Complete the Advanced Color Certification Program on <u>www.marykayintouch.com</u>
  - Add VOXER to your smart phone to stay connected!

You'll receive prizes at your GRADUATION along with Cupcakes! Can't wait to celebrate YOU!!!!