

My goals	Wholesale	Contest-Qualified New	Total Quarterly
this quarter:	Section 1 Orders	Personal Team Members*	Contest Credit
		X 600 =	

The prize I'll earn this quarter: _____

I'll enter my goals on the top right. Then track my achievements each week and each quarter below.

tarweekchart	Week	Retail Sales	Wholesale Orders [†]	Qualified New Personal Team Members*	Contest Credits†
	1				
	2				
	3				
	4				
<u> Sel</u>	5				
N(6				
tar	7				
S I	8				
	9				
	10				
	11				
	12				
	13				
	Totals:		\$	+ =	

my plan of action

Number of	Number of NEW	RETAIL	WHOLESALE Section 1
bookings	customers/wk.	sales/wk.	orders each month

I'll Be an All-Star!

Star Consultant Yearlong Consistency Challenge

Year-End Goal: \$7,200 wholesale plus team-building credits (Please check box.)

\$7,200	9,60		2,000	14,400		New Team N	lembers* / Orders
Sapphire	Ruby	/ Di	amond	Emeral	d Pearl	1	/
Achievement	2013 - 2014 Quarters			Year-End	2	/	
Category	1	2	3	4	Total	3	/
Contest						4	/
Credits						5	/
Star						6	/
Earned						7	/

[†]A minimum of \$1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

*A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company within the contest guarter.