

# Bonjour

Sarah Perdue  
Mary Kay Sales Director



sarahperdue@marykay.com  
334-303-7465

# Shining Strong

Perdue Strong National Area in the Making



## 2014 - 2015 Goals

Reaching for  
1,000,000 CIRCLE OF EXCELLENCE

and

Debuting the  
PERDUE STRONG NATIONAL AREA

### Shining Strong is on the GROW

### Shining Strong Queens

#### June Recruits

Rachel Bryer  
Kasey Chase  
Teresa Corley  
Beth Darnell  
Yoryana Felton  
Erik Hagemann  
Laurie Jones  
Angelique Moseley  
Pamela Seaman  
Bernice Ward

#### Consultant

Sarah Perdue  
Sarah Perdue  
Sarah Perdue  
Sarah Perdue  
Sarah Perdue  
Sarah Perdue  
Sarah Perdue  
Sarah Perdue  
Sarah Perdue  
Sarah Perdue

#### July Recruits

Emily Booth  
Shauna Britton  
Sherry Howard  
Laura Huemmer  
Angela Rowe  
Tamrah Slabinski  
Jenna Whitten

#### Consultant

Haley Hood  
Sarah Perdue  
Meagan Godfrey  
Lauren Clark  
Sheila Roxbury  
Lauren Clark  
Bekka McDowell



July Queen of Sharing  
Lauren Clark



June Queen of Wholesale  
Teresa Corley



July Queen of Wholesale  
Shauna Britton



## Welcome To Our New Unit Members

*Let's Kick Up Some Dust in Nashville*

Goals By September 1

5 New Star Team Builders (Red Jackets)

3 New DIQs

Goal By Leadership Conference

5-8 New Offspring Sales Directors

*Congratulations July WOW Winners*



*Shauna Britton*



*Teresa Corley*



*Sheila Roxbury*

*The Lord is my Shepherd, I shall not be in want. Psalm 23: 1*



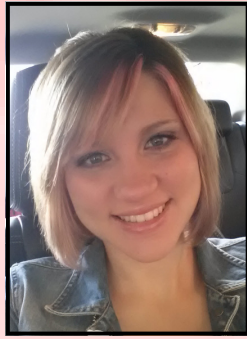
# Congratulations 2013-2014 Queens

*Shining Strong Mission Statement*  
*Enriching lives as we daily practice  
 the golden rule, encouraging, loving  
 & supporting women as they  
 become all that God created them to  
 be, walking in faith and belief, no  
 matter what we see & gaining  
 wisdom to become true women  
 of strength!!!*

**2013-2014**      **2013-2014**  
**Queen of Sales**    **Queen of Sharing**



*Sheila  
Roxbury*



*Bekka  
McDowell*



*Sheila  
Roxbury*



*Teresa  
Corley*

**1st Runner Up**  
*Bekka McDowell*

**1st Runner Up**  
*Sheila Roxbury*

**Miss Go-Give**      **Miss Go-Getter**

*Congratulations Shining Strong Unit  
 for being #4 in Sales in our national  
 area, and your proud leader, Sarah  
 Perdue, was recognized as #1 in  
 Sharing for the entire national area!!!*

**2nd Runner Up**  
*Johna Sereg*

**2nd Runner Up**  
*Larena Vansiclen*

**3rd Runner Up**  
*Meagan Godfrey*

**3rd Runner Up**  
*Meagan Godfrey*

## On Target for 1st Quarter Star

| Consultant     | Current W/S Production | Star Earned | Amount Needed for next Star |
|----------------|------------------------|-------------|-----------------------------|
| Shauna Britton | \$3,613.25             | Emerald     | \$1,187.00                  |
| Teresa Corley  | \$945.50               |             | \$854.00                    |
| Bernice Ward   | \$637.00               |             | \$1,163.00                  |
| Sheila Roxbury | \$617.50               |             | \$1,182.00                  |
| Pamela Seamon  | \$617.50               |             | \$1,182.00                  |

*You only have 1  
 opportunity to  
 be a 4 Quarter Star  
 this year!! So get on  
 track today!!*

*Remember, all 1st  
 Quarter Stars will  
 enjoy a fun filled  
 evening of  
 Painting with  
 the Stars!*

# June & July Ordering Consultants

## JUNE

Patty Angel  
Amanda Beck  
Kasey Chase  
Lauren Clark  
Teresa Corley  
Beth Darnell  
Ally Dawson  
Jodi Frock  
Erik Hagemann  
Annamarie Hallett  
Haley Hood  
Shannon Johnson  
Krista Mannino  
Bekka McDowell  
Madeline Moeller  
Sarah Perdue  
Ashley Peterson  
Sheila Roxbury  
Pamela Seamon  
Nicole Seltman  
Danielle Smothers  
Larena Vansiclen

## JULY

Rebecca Atkinson  
Shauna Britton  
Lauren Clark  
Sara Compton  
Teresa Corley  
Cindy Darnell  
Ally Dawson  
Haley Hood  
Uneeda Howard  
Sarah Kirkland  
Sarah Perdue  
Ashley Peterson  
Sheila Roxbury  
Danielle Smothers  
Bernice Ward  
Ashley Yardley

**THANK YOU FOR YOUR ORDER!!**

*You put yourself in a position to gain rewards, bonus gifts and recognition when you place a wholesale order. With EVERYONE working together, we WILL reach our Shining Strong Unit Goals!!*

# Let's Celebrate

## Happy Birthday

|                   |           |
|-------------------|-----------|
| Shauna Britton    | July 14   |
| Annamarie Hallett | July 2    |
| Rebecca Hewett    | July 30   |
| Alayna Hubbard    | July 30   |
| BilliJo Myers     | July 20   |
| Victoria Spellman | July 17   |
| Jennifer Trent    | July 29   |
| Karen Ward        | July 30   |
| Rebecca Atkinson  | August 16 |
| Michal Blackburn  | August 20 |
| Lisa Davis        | August 6  |
| Laura Huemmer     | August 19 |
| Laurie Jones      | August 17 |
| Haley Mann        | August 11 |
| Krista Mannino    | August 10 |



## Happy Anniversary

### July Anniversaries

|                |         |
|----------------|---------|
| Angela Goodell | 3 Years |
| Karolina Ward  | 3 Years |
| Haley Hood     | 1 Year  |
| Alayna Hubbard | 1 Year  |

### August Anniversaries

|                   |         |
|-------------------|---------|
| Nicole Nored      | 3 Years |
| Abby Brunet       | 3 Years |
| Jeanetta Johnson  | 2 Years |
| Kayla Nored       | 1 Year  |
| Annamarie Hallett | 1 Year  |
| Audra Sample      | 1 year  |





*Women*

*Out*

*Working*

# *Shining Strong WOW Club*

**2014-2015 Seminar Year Promotion**

*Become part of the WOW Club  
and enjoy a fun night out with  
Sarah and the other WOW Club winners  
for dinner together and games!!\**

## *4 Easy Ways to Win*

- ◆ 1 New Active Team Member
- ◆ 15 New Faces
- ◆ \$600 w/s Order (may be accumulative)
- ◆ \$1000 Retail Sales

**\*\*Must be backed up by submitted Weekly Accomplishments Sheets.**



**Not local to me?? No worries!  
You'll receive a gift card in the mail  
to create your own special night out!**

*Women*

*Out*

*Working*

# REDS... Driving WHITE... Wearing BLUE... Kicking up Some Dust in Nashville!!



**Earn Your  
Red Jacket  
With 3 Active  
Team Members**

## LEADERSHIP CONFERENCE 2015

**Boot-Scootin' It to Nashville**

**Directors Only Event - Jan 18-21**

**New Directors Stay in a Suit with Sarah  
AND Enjoy Several Surprise Perks!!**



**Go On-Target for the White Chevy Cruz  
With 5 Active Team Members**



**Begin DIQ  
With 10 Active  
Team Members**



# Painting with the STARS!

*Our New Year's First Quarter Star Celebration with National Sales Director, Regina Hogue*

**Tuesday, September 16**

**6:30 PM**

**Pretty Place Studio**

*All 1st Quarter Stars (June 16 - September 15)  
will be treated to dinner and have the  
opportunity to create your own masterpiece  
with instruction from an artist!!*

**You only have ONE chance to be a 4 QUARTER STAR!!**

*Don't miss this very  
important first quarter!!*

