

Bonjour

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Shining Strong

Perdue Strong National Area in the Making

2014 - 2015 Goals

Reaching for
1,000,000 CIRCLE OF EXCELLENCE

and

Debuting the
PERDUE STRONG NATIONAL AREA



"And the angel answered her, The Holy Spirit will come upon you, and the power of the Most High will overshadow you; therefore the child to be born will be called holy the Son of God"

Luke 1:35

December 2014



November Results



Court of Sales

1.	Shauna Britton	\$9,604.00
2.	Sheila Roxbury	\$9,550.50
3.	Teresa Corley	\$6,612.00
4.	Jennifer Cramer	\$5,909.50
5.	Amanda Beck	\$2,023.50
6.	Jessica Bartlett	\$1,872.00
7.	Monica Douglas	\$1,664.00
8.	Nikki Stough	\$1,654.50
9.	Bernice Ward	\$1,556.00
10	Ally Dawson	\$1,536.00
	Sarah Perdue	\$11,433.00

Shining Strong Mission Statement

Enriching lives as we daily practice the golden rule, encouraging, loving & supporting women as they become all that God created them to be, walking in faith and belief, no matter what we see & gaining wisdom to become true women of strength!!!

Court of Sharing

Amanda Beck	First
Sheila Roxbury	Second
Jennifer Cramer	Third
Regina Wilson	Third
Teresa Corley	Third

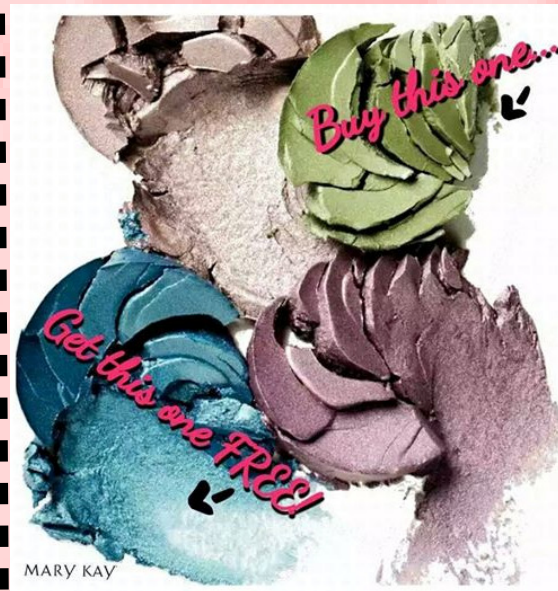
Shining Strong is on the GROW

Recruit

Kristen Adams
 Jessica Behrens
 Leah Bianton
 Courtney Fisher
 Xiomara Godsey
 Kimberly McDonald

Consultant

Teresa Corley
 Erik Hagemann
 Sarah Perdue
 Sheila Roxbury
 Sarah Perdue
 Sarah Perdue



MARY KAY

Welcome To Our New Unit Members

For unto us a child is born, unto us a son is given . Isaiah 9:6

Ordering Consultants

Rebecca Atkinson
 Amanda Beck
 Shauna Britton
 Teresa Corley
 Jennifer Cramer
 Uneeda Howard
 Jeanetta Johnson
 Shelby Mather
 Laura Miller
 Sarah Perdue
 Sheila Roxbury
 Larena Vansiclen
 Regina Wilson

THANK YOU FOR
 YOUR ORDER!!
*You put yourself in a
 position to gain
 rewards, bonus gifts
 and recognition
 when you place a
 wholesale order.*
 With EVERYONE
 working together, we
 WILL reach our
 Shining Strong Unit
 Goals!!

Shining Strong Queens



Queen of
 Wholesale
Teresa Corley



Queen of
 Sharing
Sheila Roxbury

Let's Celebrate

Happy Birthday

Lauren Clark	December 17
Amber Collins	December 14
Angela Goodell	December 10
Kayla Knudson	December 7
Kaylyn Lam	December 20
Rachel Luedke	December 15
Jasmine Payne	December 10
Ashley Peterson	December 3
Angela Rowe	December 24
Sheila Roxbury	December 6
Marta Soderlund	December 29
Kimyatta Tillman	December 16
Bernice Ward	December 29

Happy Anniversary

Shannon Johnson	1 Year
Heather Stock	1 Year
Terra Smith	1 Year
Anna Jackson	1 Year
Cierra Blank	1 Year
Meagan Godfrey	1 Year



Congratulations November

WOW Winners

Sheila Roxbury
Teresa Corley

Women

Out

Working

Shining Strong WOW Club

2014-2015 Seminar Year Promotion

*Become part of the WOW Club
and enjoy a fun night out with
Sarah and the other WOW Club winners
for dinner together and games!!**

4 Easy Ways to Win

- ◆ 1 New Active Team Member
- ◆ 15 New Faces
- ◆ \$600 w/s Order (may be accumulative)
- ◆ \$1000 Retail Sales

****Must be backed up by submitted Weekly Accomplishments Sheets.**



**Not local to me?? No worries!
You'll receive a gift card in the mail
to create your own special night out!**

Women

Out

Working

REDS... Driving WHITE... Wearing BLUE... Kicking up Some Dust in Nashville!!



**Earn Your
Red Jacket
With 3 Active
Team Members**

LEADERSHIP CONFERENCE 2015

Boot-Scootin' It to Nashville

Directors Only Event - Jan 18-21

**New Directors Stay in a Suit with Sarah
AND Enjoy Several Surprise Perks!!**



**Go On-Target for the White Chevy Cruz
With 5 Active Team Members**



**Begin DIQ
With 10 Active
Team Members**

RACE FOR RED

PHASE TWO

CALLING ALL REDS!

by Career Conference 2015 Dec. 1, 2014 – Feb. 28, 2015



Add 1 New Qualified



Add 2 New Qualified
Career Conference
Special Luncheon



Add 3 New Qualified
Career Conference
Special Luncheon

This is your chance to build momentum and take your Mary Kay business to the next level.

IF YOU DO THIS and attend Career Conference 2015	YOU WILL GET THIS	EACH NEW INDEPENDENT BEAUTY CONSULTANT WHO:
<p>➦ Add 1 QUALIFIED* new personal team member</p>	<ul style="list-style-type: none"> • A ravishing red and black bracelet • A name badge ribbon • Standing recognition at Career Conference 2015 	<ul style="list-style-type: none"> • Becomes qualified* will receive a bracelet, a name badge ribbon and standing recognition at Career Conference 2015.
<p>➦➦ Add 2 QUALIFIED* new personal team members</p>	<ul style="list-style-type: none"> • Everything listed above plus ... • An invitation to the Career Conference Special Luncheon 	<ul style="list-style-type: none"> • Becomes qualified and adds one qualified* personal team member will receive all of the above plus an invitation to the Career Conference Special Luncheon.
<p>➦➦➦ Add 3+ QUALIFIED* new personal team members</p>	<ul style="list-style-type: none"> • Everything listed above plus ... • A pair of radiant red and black earrings to match your red and black bracelet 	<ul style="list-style-type: none"> • Becomes qualified and adds one qualified* personal team member will receive all of the above plus an invitation to the Career Conference Special Luncheon.

* A qualified new personal team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products, and it is received and accepted by the Company in the same or following calendar month that his/her Independent Beauty Consultant Agreement is received and accepted by the Company during the contest period. All qualifiers must register for and attend Career Conference 2015 to receive their prizes.



DECEMBER

New Consultant Signing Gift*

**FREE
OFFER**

Brush Collection



Microderm Set



Satin Set

Submit your Beauty Consultant Agreement in December 2014 and choose one of these three Gift Sets OR \$25 Off Your Starter Kit! Gift or Cash will be presented at your Orientation with your Director as a Welcome Gift!

Choose either a Brush Collection, Microdermabrasion Set & Firming Eye Cream, Satin Hands & Lips Set or \$25 Off!

Let Your Director know which Gift Set you'd like her to Present to you when you schedule your Business Orientation with her.
Call Today!

*** First Time Consultants Only**

**OR
\$25
Off!**

RESTART AND SPARKLE WITH SUCCESS!

FORMER INDEPENDENT BEAUTY CONSULTANTS *can restart their businesses in December!*

You can help others celebrate the holiday season with an opportunity to sparkle with success!

Former Independent Beauty Consultants who submit Independent Beauty Consultant Agreements

Dec. 1-31, 2014, can be eligible to receive:



One FREE* Mary Kay® Brush Collection (\$55 suggested retail value) AND a \$50 credit* with their first product order of \$450 wholesale or more (\$900 suggested retail or more), excluding shipping, handling and tax.

OR

One FREE* Mary Kay® Brush Collection (\$55 suggested retail value) with their first product order of \$250 to \$449 wholesale (\$500 to \$898 suggested retail), excluding shipping, handling and tax.

* RESTRICTIONS APPLY. YOU MUST BE ELIGIBLE TO SUBMIT A NEW INDEPENDENT BEAUTY CONSULTANT AGREEMENT TO THE COMPANY. THE INDEPENDENT BEAUTY CONSULTANT AGREEMENT MUST BE RECEIVED AND ACCEPTED BY THE COMPANY DEC. 1-31, 2014. TO QUALIFY TO RECEIVE ONE (1) FREE MARY KAY® BRUSH COLLECTION ON YOUR INITIAL ORDER OF \$250-\$449 IN WHOLESALE SECTION 1 PRODUCTS (\$500 TO \$898 SUGGESTED RETAIL), EXCLUDING SHIPPING, HANDLING AND TAX. THE ORDER MUST BE RECEIVED AND ACCEPTED BY THE COMPANY BY JAN. 31, 2015. TO RECEIVE A \$50 CREDIT AND ONE (1) FREE MARY KAY® BRUSH COLLECTION ON YOUR INITIAL ORDER OF \$450 OR MORE IN WHOLESALE SECTION 1 PRODUCTS (\$900 SUGGESTED RETAIL OR MORE), EXCLUDING SHIPPING, HANDLING AND TAX. THE ORDER MUST BE RECEIVED AND ACCEPTED BY THE COMPANY BY JAN. 31, 2015. SALES TAX IS REQUIRED ON THE SUGGESTED RETAIL VALUE OF THE FREE MARY KAY® BRUSH COLLECTION AND ON ALL SECTION 1 PRODUCTS.