



Bonjour

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Mary Kay Sales Director



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Shining Strong

Perdue Strong National Area in the Making

2014 - 2015 Goals

Reaching for
1,000,000 CIRCLE OF EXCELLENCE

and

Debuting the
PERDUE STRONG NATIONAL AREA

On Target for 2nd Quarter Star

Consultant Name	Wholesale	Wholesale Production Needed for STAR				Pearl
Sheila Roxbury	\$2,658.50	0	0	0	\$341	\$1541
Jennifer Cramer	\$2,586.25	0	0	0	\$414	\$1614
Teresa Corley	\$1,046.50	\$753	\$1353	\$1953	\$2553	\$3753
Jessica Bartlett	\$852.50	\$947	\$1547	\$2147	\$2747	\$3947
Monica Douglas	\$698.00	\$1102	\$1702	\$2302	\$2902	\$4102
Nikki Stough	\$693.25	\$1107	\$1707	\$2307	\$2907	\$4107
Lindsey Martin	\$602.00	\$1198	\$1798	\$2398	\$2998	\$4198
Laura Miller	\$602.00	\$1198	\$1798	\$2398	\$2998	\$4198
Shelby Mather	\$600.50	\$1199	\$1799	\$2399	\$2999	\$4199
Kayla Knudson	\$601.00	\$1199	\$1799	\$2399	\$2999	\$4199
Jeanetta Johnson	\$458.00	\$1342	\$1942	\$2542	\$3142	\$4342

November 2014  October Results

MICHAEL KORS GIVEAWAY

Everyone who hears our MK marketing plan in November will be entered!!!



Turn entries in to Sarah as you complete them!!

Entry requirements:
All Guest at our studio events &
All personal sharing appointments
(with director present
or director must follow up)

** Must be 18 or older*

** Must not currently have another beauty consultant*

PICCOLLAGE



Court of Sales

Shining Strong Mission Statement

Enriching lives as we daily practice the golden rule, encouraging, loving & supporting women as they become all that God created them to be, walking in faith and belief, no matter what we see & gaining wisdom to become true women of strength!!!

1.	Shauna Britton	\$9,257.00
2.	Sheila Roxbury	\$7,886.50
3.	Jennifer Cramer	\$5,909.50
4.	Teresa Corley	\$5,079.00
5.	Amanda Beck	\$1,970.50
6.	Jessica Bartlett	\$1,872.00
7.	Monica Douglas	\$1,664.00
8.	Nikki Stough	\$1,654.50
9.	Bernice Ward	\$1,556.00
10	Shelby Mather	\$1,368.00

Court of Sharing

Amanda Beck	First
Sheila Roxbury	Second
Jennifer Cramer	Third
Regina Wilson	Third
Teresa Corley	Third

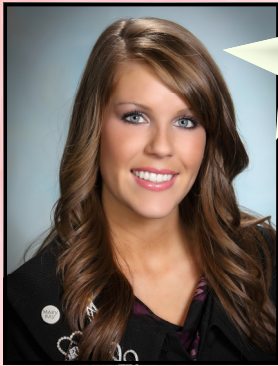
Congratulations 1st Quarter STARS



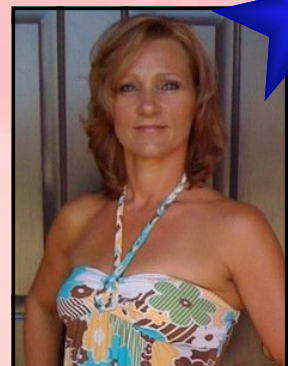
Shauna Britton
Emerald



Teresa Corley
Sapphire



Sarah Perdue
Pearl



Sheila Roxbury
Sapphire

Give thanks in all circumstances, for this is God's will in Christ Jesus. 1 Thessalonians 5:18

Ordering Consultants

Jessica Bartlett
 Shauna Britton
 Teresa Corley
 Jennifer Cramer
 Ally Dawson
 Monica Douglas
 Jeanetta Johnson
 Shelby Mather
 Laura Miller
 Sarah Perdue
 Sheila Roxbury
 Johna Sereg
 Nikki Stough
 Ashley Yardley

THANK YOU FOR
 YOUR ORDER!!
*You put yourself in a
 position to gain
 rewards, bonus gifts
 and recognition
 when you place a
 wholesale order.*
*With EVERYONE
 working together, we
 WILL reach our
 Shining Strong Unit
 Goals!!*

*Congratulations
 Jennifer Davis
 on achieving
 Power Start!!*

Shining Strong Queen



Queen of
 Wholesale
 Jessica Bartlett

Let's Celebrate

Happy Birthday

Whitney Allen	November 23
Kasey Chase	November 18
Monica Davis	November 29
Vanessa Ford	November 18
Haley Hood	November 18
Ella Howell	November 8
Kayla Nored	November 23
Tia Scott	November 13
Nicole Seltman	November 9
Tamrah Slabinski	November 29
Heather Stock	November 17
Lauren Williams	November 3

Happy Anniversary

Kassie Sabata 2 Years
Uneeda Howard 1 Year
Lisa Davis 1 Year



Congratulations October WOW Winners

Laura Miller Shelby Mather
Sheila Roxbury Teresa Corley
Jennifer Davis Monica Douglas
Jessica Bartlett

Women

Out

Working

Shining Strong WOW Club

2014-2015 Seminar Year Promotion

***Become part of the WOW Club
and enjoy a fun night out with
Sarah and the other WOW Club winners
for dinner together and games!!****

4 Easy Ways to Win

- ◆ 1 New Active Team Member
- ◆ 15 New Faces
- ◆ \$600 w/s Order (may be accumulative)
- ◆ \$1000 Retail Sales

****Must be backed up by submitted Weekly Accomplishments Sheets.**



Not local to me?? No worries!

***You'll receive a gift card in the mail
to create your own special night out!***

Women

Out

Working

REDS... Driving WHITE... Wearing BLUE... Kicking up Some Dust in Nashville!!



**Earn Your
Red Jacket
With 3 Active
Team Members**

LEADERSHIP CONFERENCE 2015

Boot-Scootin' It to Nashville

Directors Only Event - Jan 18-21

**New Directors Stay in a Suit with Sarah
AND Enjoy Several Surprise Perks!!**



**Go On-Target for the White Chevy Cruz
With 5 Active Team Members**



**Begin DIQ
With 10 Active
Team Members**

NOVEMBER

Squares Contest

November 1 - 30, 2014

DO THE ACTIVITY ~ COLOR IN THE SQUARE ~ WIN PRIZES!!!


































7 squares = 1 prize
 14 squares = 2 prizes
 21 squares = 3 prizes
 28 squares = 4 prizes

NAME _____

SQUARES COMPLETED _____

Return results to your director by December 2nd

SQUARES = sell 3-5 or 6+ items - get credit for only 1 in a week, not both.

 SELL 3 - 5 items Nov 1-8	 SELL 6 + items Nov 1-8	 Hold 5 Interviews	 Post this on your fridge	 Add 1 qualified team member	 Book 3 Holiday Coffees	 Attend all Success meetings
 SELL 3 - 5 items Nov 9-15	 SELL 6 + items Nov 9-15	 Have a \$300 day	 Have an "Office Break" Party	 Order \$250 wholesale	 Sign up for the 2nd PCP	 Find Gloria Costano check in the Applause
 SELL 3 - 5 items Nov 16-22	 SELL 6 + items Nov 16-22	 Hold a Double Facial	 Hold 5 "on the go" appointments	 Do 3-way interview with director	 Have a Holiday Open House	 Wear your MK pin a full week
 SELL 3 - 5 items Nov 23-30	 SELL 6 + items Nov 23-30	 Report all \$100 days	 Order your Holiday Products	 Sell TimeWise Repair	 Be on Unit Conference Call	 Move up the Career Path
 Place a \$800 order	 Hand out business cards to 5 women	 Hold a Black Friday/ Pink Monday Sale	 Have a "Celebrate the Turkey" Party	 Be on a unit conference call	 Have a \$200 day	 Sell 5 Satin Hands Sets (great gifts)