Potentially





"You may be thinking.... But Who Would I Sell To?"

Begin to make a list of everyone you can think of! Of course, you'll naturally think of the Obvious: your family, in-laws, cousins, neighbors, friends, and work associates

But what about the person.....

From your old job? From college?

Plays your favorite sports or hobbies? Mom's of your children's activities?

From your Church?

From municipal activities?

Your landlord?

Your old neighborhoods?

Who sells you clothes? You Shoes?

Who sold your house?

Who is the receptionist at your hair

salon? Nail Salon?

Who gave you decorating advice?

Who do you know through your husband or boyfriend?

Who checks you through at the grocery store?

At the cleaners? At the drugstore?

Your Doctor? OB/GYN? Dentist? Attorney? Optometrist?

Their secretaries and office staff?

Who gives your children music lessons?

Who waits on your table at your favorite restaurant?

Who is the fashion and beauty editor of your local newspaper?

Who cuts your hair?

Who leads your PTA? Girl Scout Leaders?

Who bought the new house on your street?

Who is your bank teller?

Who is your florist?

Who was the nurse that looked after you in the hospital?

Who was your maid of honor?

Who is your cleaning lady?

Who is the nice woman you met while

While in the line at the grocery store? Or at the bank?

Who was the bride you saw pictured in the local newspaper?

Who is your child's teacher?

The secretary at his/her school?

Who did you meet while on vacation?

Who checked you in to the hotel/motel?

Who sold you your glasses?

Who fills your prescription?

Who did you meet at the local businesswomen's luncheon?

Who's behind your desk at your health club?

Who served you the last time you were at the jewelry store?

The last time you booked a vacation?

The last time you bought a painting?

What women did you read about in the business section

who just got a big promotion?

Got the idea? Only prerequisite: *She Must Have Skin!* Now, without prejudging, turn the page over or grab the "We're Taking Off Sheet" and write as many women that you can think! Don't forget to cheat and use your cell phone!

Earning Made Simple. It's not Magical... It's Mathematical!



A Party takes approx 3 hrs.

2 Parties a week X 4 faces = 8 New Customers per week 8 faces X avg \$100 per faces = \$800 weekly sales \$800 X 4 weeks in a month = \$3,200 total sales \$3,200 ÷ 50% (our profit) = **\$1,600** per month

\$1,600 ÷ <u>24 total</u> hrs per month = **\$66.66 per hour**!!

That's an average of \$19,000 per year!

But wait! There's MORE...Our products are consumable, so we love our customers at 11pm each night when they wash their face!

Maintain 250 customers X \$200 avg Reorder Sales \$50,000 in sales per year ÷ 50% profit = **\$25,000**

\$19,000 New Sales + \$25,000 Reorders \$44,000 PER YEAR

Additional Income:

Free Car, Team Building Commissions & Prizes