

# 20 / 20 Vision Weekly/ Monthly Tracking Sheet

NAME \_\_\_\_\_

40 + Faces (Equivalent to 3 Classes per Week)

Week Ending: \_\_\_\_\_

_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$
_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$
_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$
_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$
_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$	_____ Name & \$

\$500+ Per Week in New Sales

<b>Week 1</b>	<b>Week 2</b>	<b>Week 3</b>	<b>Week 4</b>
\$ _____ NEW	\$ _____ NEW	\$ _____ NEW	\$ _____ NEW
\$ _____ Reorders	\$ _____ Reorders	\$ _____ Reorders	\$ _____ Reorders
\$ _____ Total	\$ _____ Total	\$ _____ Total	\$ _____ Total

3+ Career Chats Per Week

Y= Yes N=No M=Maybe

<b>Week 1 Career Survey</b>	<b>Week 2 Career Survey</b>
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
<b>Week 3 Career Survey</b>	<b>Week 4 Career Survey</b>
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M

MONTH to DATE

(Keep adding weekly results for month end total)

\_\_\_\_\_ # Appointments (\*full circle) HELD this month  
 \_\_\_\_\_ # Total New Faces (product)  
 \_\_\_\_\_ # Career Surveys  
 \_\_\_\_\_ # New Team Members  
 \_\_\_\_\_ # Total Team \_\_\_\_\_ # Active  
 \_\_\_\_\_ \$ Retail Sales  
 \_\_\_\_\_ \$ Wholesale Order  
 \_\_\_\_\_ \$ Total Team Production (yours + Team)  
 \_\_\_\_\_ w/s towards STAR this QUARTER  
 Star Goal: Sapphire Ruby Diamond Emerald Pearl  
 \*Full Circle appts = 3+ guests, \$200+ retail, 2+ Career Surveys booked

5 New Contacts PLUS 1+ Bookings Per Day

Mark Each Day You Meet 5 + 1

1	2	3	4	5	6	7	8	9	10	11
12	13	14	15	16	17	18	19	20	21	22
23	24	25	26	27	28	29	30	31		

Month End Results

Circle YOUR Achievement \* Vision 20 \* Vision 30 Elite \* Vision 40 SUPER ACHIEVER

\_\_\_\_\_ # Months Consistency  
 \_\_\_\_\_ # Book 10 Appointments for NEW MONTH by the 2nd  
 (# Parties \_\_\_\_\_ # Facials \_\_\_\_\_)