

## New Consultant Prizes

### Earn your Gorgeous Pearls of Sharing Set

**Win the Full Set by sharing the Career Facts with 9 women and your Director or DIQ.**



1. Earn the Earrings by sharing the Career Facts with 3 women within the 30 days of your start date.



2. Earn the Necklace by sharing the Career Facts with 6 women within the 30 days of your start date.



3. Earn the Bracelet by sharing the Career Facts with 9 women within the 30 days of your start date.

#### **Script for Booking Career Fact Appointments:**

I have just been selected for a position with Mary Kay Cosmetics & as part of my training, my director asked me to select at least 6 sharp, intelligent women who I felt would give us their honest opinion of our company facts and background and to give me some exposure for my new business. I know that Mary Kay may not be something you want to do personally, but I would really value your opinion. In exchange for your time, we will have a product gift or discount for you & it will help me to complete my training. Which is better for you? Lunch, coffee or after work?