

## Girlfriend Party Hostess Rewards

Party Date \_\_\_\_\_ Time \_\_\_\_\_  
Location \_\_\_\_\_

**3 friends = \$75 product for \$35  
\$40 FREE Product**  
**5 friends = \$100 product for \$45  
\$55 FREE Product**

**OR**

**\$100 FREE with \$500 in sales & 2 parties booked**

Checklist:

- \_\_\_\_\_ 1. Invite enough people to have 7-9 “Yes’s!”
  - Guests should be 18 or older unless accompanied by parent and those NOT currently serviced by a MK consultant.
  - There will be different levels of interest—THAT’S OK!
  - Concerns about money: say, “Just come, it will be fun!”
  - Let them know I will be calling to ask them a few questions about their skin so I can focus on their particular needs
  - Offer the opportunity to order something if they can’t make it.Look Book or website: [www.marykay.com/](http://www.marykay.com/)
  - . Have them type in your name in the comment section to place an order on my website. They can also use a credit card for payment
- \_\_\_\_\_ 2. Email me or call me with your guest list within 24-48 hours to receive a special hostess gift. I will send invitations via mail or email which ever you prefer..  
**Names, phone numbers, and emails or addresses**
- \_\_\_\_\_ 3. You will receive 20% of the sales from outside orders with the \$75 for \$35 or \$100 for \$45

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