

# New Consultant Check List!

Follow these Steps for Success. Call me, text me or e-mail me when you accomplish each one to let me know, so I can celebrate with you and answer any questions.

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- \_\_\_ Complete your First Steps at [www.marykayintouch.com](http://www.marykayintouch.com) get your free Mary Kay email address set up, and **sign up for your very own Official Mary Kay Website for ½ price** where all of your friends, family, and customers can see what you have to offer and shop 24/7..
- \_\_\_ Order your Business Building kit-business cards, name tag, self inking stamp and product labels through MK Connections and get 250 free business cards.
- \_\_\_ Add your customers or potential customers names, addresses and phone numbers and email addresses to your mycustomers list on MK Intouch and then send an ecard announcing your new business.
- \_\_\_ **Fill out the Contact List in your start something beautiful guide and bring to our Success Event and Receive an [MK Business card holder](#)!**
- \_\_\_ Read Exemplifying the Mary Kay Image/Business Ethics
- \_\_\_ Listen to the Inventory hotline 641-715-3900 access code 97400#
- \_\_\_ Take a closer look at the Ready, Set, Sell!! Brochure-Call me so we can go through the worksheet on page 3, and then review your options. Be sure to check all of the FREE products you can receive, plus see pg. 1 for a special surprise! I will help you put together your first order. (260) 432-9223
- \_\_\_ **Place your first order and receive your [Money Bag](#). Place a Star order and get your choice of a [Sterling silver ring](#).**

- \_\_\_\_ Invite 3-5 Guests to your FIRST Weekly Event-Be sure to get the dates and locations of those events from your Recruiter or Director. (Check newsletter for dates) Prize for bringing 6 guests or having 6 interviews in your 1<sup>st</sup> month. After 3 interviews/guests you will receive the Pearl of Sharing earrings and after your 6<sup>th</sup> interview/guest you will receive your Pearl of Sharing bracelet. Add your 1<sup>st</sup> team member and receive the Pearl of Sharing necklace.
- \_\_\_\_ Set a goal to complete a **PERFECT START**, book 8 parties to hold 5 parties in 2 weeks. Or complete a **Power Start** with 30 faces in 30 days. *Receive a dazzling sparkle ring for completing the Perfect Start/Power Start during your 1<sup>st</sup> month as a new Consultant.*
- \_\_\_\_ Open a separate bank account for your MK money and fill out your MK Money Management worksheet get your **MK checkbook cover**.
- \_\_\_\_ Visit [www.marykayintouch.com](http://www.marykayintouch.com) and click on Education and On Silver Wings Scholar Program and then on New Consultant. Complete the lessons and turn in the tracking sheet for an awesome **Prize**
- \_\_\_\_ After your initial order place a \$400 wholesale order in the next 30 days to restock your inventory and receive a **Mary Kay black sleek wallet**.
- \_\_\_\_ Enroll customers in the Preferred Customer Program (ask me😊)



“Successful people are just ordinary people with extra-ordinary determination.”

--Mary Kay Ash