

# pamela's powerful cadillac performers

## Director Pamela Sparks



**JUNE 2014 EDITION WITH MAY RESULTS**

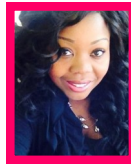
### unit goals

#### SEMINAR YEAR 2014

- \$650,000 Unit Club
- 200 Unit Members
- 5 Grand Achievers
- 8 Four Quarter Stars
- 20 Red Jackets
- Active in 10 States!

### june queens

#### QUEEN OF WHOLESALE



Marshall Wilson  
Maplesville, AL  
Career: Former Teacher  
\$1,800.50

#### QUEEN OF SALES



Debbie Rogers  
Birmingham, AL  
Career: Retired Teacher  
\$2,799.00

#### QUEEN OF SHARING



Esther Mayberry  
Redford, MI  
Career: Sergeant  
2 NEW members



Congratulations to Sese Mayberry, our newest Rockin' Red Jacket



Esther "Sese" Mayberry lives in Redford, Michigan and has been working her business part time for just under 4 months! She is married & a dedicated mother. She works as a Sergeant in the Sheriff's Department!! She has a heart for helping women win & has passion in all that she does! We welcome you to the Rockin' Red Jacket club!! Watch out ladies, she's ready to SHINE!!!

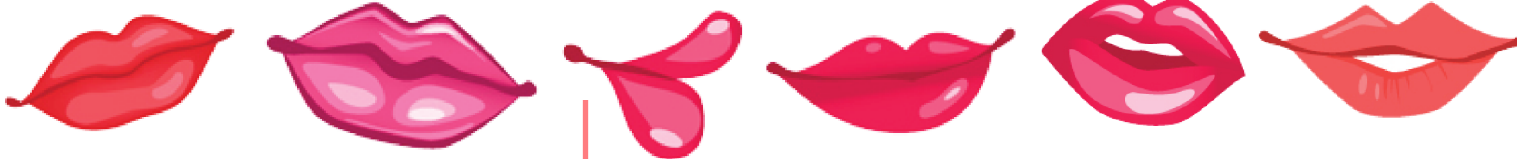


## ★ Rockin' Reds ★



**#1 Tabitha Tillman**  
of Birmingham, AL  
**\$2,582.00**

- #2 Debbie Rogers
- #3 Tisha Andry
- #4 Lisa Fitzpatrick
- #5 Sese Mayberry
- #6 Sakema Porterfield
- #7 Lashonda Williams



June  
**BIRTHDAYS & ANNIVERSARIES**



<b>Birthdays</b>	<b>Day</b>
Stacey M. Parr	1
S. Porterfield	4
Amanda D. Mason	5
Hattie M. Tubbs	7
Teresa L. Beecham	12
Sherita Zorns	14
Markesha B. Kennedy	15
Erica M. Cosby	22
Maria D. Sellers	24
Althea M. Stanford	28
Samantha Williamson	28

<b>Anniversaries</b>	<b>Years</b>
Amanda Foster	4
Melissa A. Bellamy	3
Carla L. Flakes	1
Jose Gonzalez	1
Kathryn Coleman	1
Yoko Brown	1
Debbie L. Stevens	1
Zandra R. Davis	1
Crystal L. Reynolds	1
LaSonya M. Wilson	1
A. Sanches Castro	1
Candida C. McCary	1
Antache L. Franklin	1
Christian T. Harris	1

**LOVE CHECKS**

13% Recruiter Commission Level	
Pamela J. Sparks	\$935.54
9% Recruiter Commission Level	
Lisa M. Fitzpatrick	\$100.76
4% Recruiter Commission Level	
Tisha M. Andry	\$98.32
Tabitha J. Tillman	\$80.56
Esther S. Mayberry	\$28.88
Laura M. Castone	\$25.00
Deborah Wilson	\$23.92
Debbie S. Rogers	\$19.66

**top 10 in retail sales**

Based on verified wholesale orders placed to the company as of prior month-end.

**CONSULTANT**

**YTD TOTAL**

1	Debbie S. Rogers	\$32,500.50
2	Lisa M. Fitzpatrick	\$14,618.50
3	Tabitha J. Tillman	\$13,878.00
4	Sonya L. Tinker	\$13,524.00
5	Semon Wade	\$11,944.50
6	Amy R. Howell	\$7,940.50
7	Debbie L. Stevens	\$7,322.00
8	Ileana Weatherspoon	\$6,857.00
9	Lashonda S. Williams	\$6,622.50
10	Leslie N. Venable	\$6,548.00



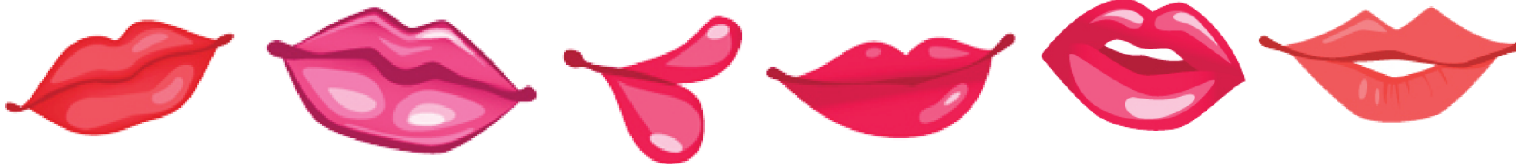
**tops in team building**

**CONSULTANT**

**SEMINAR QUALIFIED**

1	Debbie S. Rogers	2	\$396.34
2	Tisha M. Andry	3	\$369.27
3	Teacha D. Smith	4	\$211.20
4	Julia Kerr	1	\$118.72
5	Lashonda S. Williams	2	\$113.30
6	Tabitha J. Tillman	1	\$97.23
7	Deborah Wilson	1	\$85.65
8	Esther S. Mayberry	1	\$76.18
9	Blanca Mendoza Vite	1	\$56.44
10	Laura M. Castone	1	\$49.00
	Pamela J. Sparks	6	\$1,528.65


Court of Recruiting is ranked based on commissions earned. However, in order to be recognized you MUST reach the minimum of 12 qualified team members for Area Court or 24 qualified team members for National Court.



# aim for the stars!

CONGRATULATIONS On-Target Stars! Quarter 4 ends June 15.

Consultant Name	Current Wholesale Production	\$1,800 Sapphire	\$2,400 Ruby	\$3,000 Diamond	\$3,600 Emerald	\$4,800 Pearl
DEBBIE ROGERS	\$4,022.75	****	****	****	STAR	\$777.25
PAMELA SPARKS	\$3,560.25	****	****	STAR	\$39.75	\$1,239.75
LISA FITZPATRICK	\$1,853.00	STAR	\$547.00	\$1,147.00	\$1,747.00	\$2,947.00
MARSHALL WILSON	\$1,800.50	STAR	\$599.50	\$1,199.50	\$1,799.50	\$2,999.50
TABITHA TILLMAN	\$1,379.75	\$420.25	\$1,020.25	\$1,620.25	\$2,220.25	\$3,420.25
DELLA WHITE	\$1,306.00	\$494.00	\$1,094.00	\$1,694.00	\$2,294.00	\$3,494.00
MARISA MCCONICO	\$1,246.00	\$554.00	\$1,154.00	\$1,754.00	\$2,354.00	\$3,554.00
V CRENSHAW	\$1,240.00	\$560.00	\$1,160.00	\$1,760.00	\$2,360.00	\$3,560.00
ANGELA DAVIS	\$1,225.00	\$575.00	\$1,175.00	\$1,775.00	\$2,375.00	\$3,575.00
SARITA BETHEA	\$1,216.50	\$583.50	\$1,183.50	\$1,783.50	\$2,383.50	\$3,583.50
LISA FLORENCE	\$1,215.50	\$584.50	\$1,184.50	\$1,784.50	\$2,384.50	\$3,584.50
TEACHA SMITH	\$1,188.00	\$612.00	\$1,212.00	\$1,812.00	\$2,412.00	\$3,612.00
LANA KYLE	\$1,170.50	\$629.50	\$1,229.50	\$1,829.50	\$2,429.50	\$3,629.50
LAURA CASTONE	\$1,103.50	\$696.50	\$1,296.50	\$1,896.50	\$2,496.50	\$3,696.50
ESTHER MAYBERRY	\$959.00	\$841.00	\$1,441.00	\$2,041.00	\$2,641.00	\$3,841.00
COURTNEY MOFFETT	\$921.50	\$878.50	\$1,478.50	\$2,078.50	\$2,678.50	\$3,878.50
SONYA TINKER	\$886.50	\$913.50	\$1,513.50	\$2,113.50	\$2,713.50	\$3,913.50
JESSICA DURRAH	\$826.00	\$974.00	\$1,574.00	\$2,174.00	\$2,774.00	\$3,974.00
SEMON WADE	\$759.00	\$1,041.00	\$1,641.00	\$2,241.00	\$2,841.00	\$4,041.00
DEBORAH WILSON	\$748.50	\$1,051.50	\$1,651.50	\$2,251.50	\$2,851.50	\$4,051.50
TANA PATTON	\$744.00	\$1,056.00	\$1,656.00	\$2,256.00	\$2,856.00	\$4,056.00
MARVLON TARVER	\$717.50	\$1,082.50	\$1,682.50	\$2,282.50	\$2,882.50	\$4,082.50
VICKIE JONES	\$717.50	\$1,082.50	\$1,682.50	\$2,282.50	\$2,882.50	\$4,082.50
ANDREA JACKSON	\$646.25	\$1,153.75	\$1,753.75	\$2,353.75	\$2,953.75	\$4,153.75
B WEATHERSPOON	\$640.00	\$1,160.00	\$1,760.00	\$2,360.00	\$2,960.00	\$4,160.00
LASHONDA WILLIAMS	\$634.50	\$1,165.50	\$1,765.50	\$2,365.50	\$2,965.50	\$4,165.50
NIKISHA DAVIS	\$613.50	\$1,186.50	\$1,786.50	\$2,386.50	\$2,986.50	\$4,186.50
SAKEMA PORTERFIELD	\$611.50	\$1,188.50	\$1,788.50	\$2,388.50	\$2,988.50	\$4,188.50
AMY HOWELL	\$605.50	\$1,194.50	\$1,794.50	\$2,394.50	\$2,994.50	\$4,194.50
DAPHNE LINCOLN	\$598.50	\$1,201.50	\$1,801.50	\$2,401.50	\$3,001.50	\$4,201.50
ROLANDA ROGERS	\$546.50	\$1,253.50	\$1,853.50	\$2,453.50	\$3,053.50	\$4,253.50
DEBBIE STEVENS	\$532.50	\$1,267.50	\$1,867.50	\$2,467.50	\$3,067.50	\$4,267.50
I WEATHERSPOON	\$529.00	\$1,271.00	\$1,871.00	\$2,471.00	\$3,071.00	\$4,271.00
TAMMY JACKSON	\$526.50	\$1,273.50	\$1,873.50	\$2,473.50	\$3,073.50	\$4,273.50
SANDRA CANADA	\$502.50	\$1,297.50	\$1,897.50	\$2,497.50	\$3,097.50	\$4,297.50
BETTY BRAXTON	\$496.00	\$1,304.00	\$1,904.00	\$2,504.00	\$3,104.00	\$4,304.00
ALEX MILLER	\$476.00	\$1,324.00	\$1,924.00	\$2,524.00	\$3,124.00	\$4,324.00
YURIDIA REYES	\$458.50	\$1,341.50	\$1,941.50	\$2,541.50	\$3,141.50	\$4,341.50
JACKIE PATTERSON	\$457.50	\$1,342.50	\$1,942.50	\$2,542.50	\$3,142.50	\$4,342.50
ANGELA BRADY	\$453.00	\$1,347.00	\$1,947.00	\$2,547.00	\$3,147.00	\$4,347.00



# spotlight on team builders

## FOLLOW THE STEPS TO SUCCESS!

### 1 Senior Consultant

(1-2 active Team Members)  
4% Commission

### 2 Star Recruiter RED JACKET

(3+ active Team Members)  
Senior Consultant benefits  
plus Red Jacket Rebate  
Eligible for \$50 Bonuses

### 3 Team Leader

(5+ active Team Members)  
All the previous benefits  
plus 9-13% Commission  
Team Leader pin

### 4 On-Target For Car!

(5+ actives & \$5,000 wholesales growing to  
14 actives and \$20,000 in 4 months or less)  
Eligible to earn use of Career Car  
Or \$375 cash monthly for 2 years  
Plus all benefits of previous levels

### 5 Director in Qualification

-10 active personals building to 24 in 1-4 months  
-\$18,000 wholesale with \$1,800 from DIQ  
-10 of 24 must have \$600+ during qual.  
Production during DIQ counts towards car!  
Eligible to become Director and earn Unit  
Commission and Unit bonuses—Eligible to  
wear the exclusive Director Suit.

#### TEAM LEADERS

##### Recruiter :Lisa M. Fitzpatrick

Jenee D. Brown  
Lisa Florence  
Julia Kerr  
Marisa McConico  
Marvlon Tarver

\* Markesha B. Kennedy  
\* Marquita Lawson  
\* Landris Smith  
\* Sherita Zorns



#### SENIOR CONSULTANTS

##### Recruiter :Laura M. Castone

Angela J. Davis  
Juanita M. Lamar  
Chiquita M. Smith  
Janelle C Washington

##### Recruiter :Lisa Florence

Sonjia Spigner

##### Recruiter :Amanda Foster

Daphne T. Lincoln  
\* Donna Dancy

##### Recruiter :Amy R. Howell

Brooke C. Bobbitt

##### Recruiter :Julia Kerr

Jessica Durrah  
Leslie N. Venable

##### Recruiter :Daphne T. Lincoln

Megan Walden  
\* Evelyn R. Chaudron  
\* Renee McManus

##### Recruiter :Blanca Mendoza Vite

Yuridia Reyes  
Berenice Alvarez  
Dora A. Puente  
\* Tomasa Uriostegui

##### Recruiter :Neicy Palmer

Ashley N. May

##### Recruiter :Rolanda M. Rogers

Kendra P. Jacobs  
Lashonda S. Williams  
\* Angela Thomas

##### Recruiter :Donna Sargent

Krystle Foster

##### Recruiter :Teacha D. Smith

Tammy D. Jackson  
Tana R. Patton  
\* Latesha H. Miller

##### Recruiter :Sonya L. Tinker

Hattie M. Tubbs

##### Recruiter :Leslie N. Venable

Inga D. Pike

##### Recruiter :Ileana Weatherspoon

Diana M. Duarte  
Blanca Mendoza Vite

##### Recruiter :Deborah Wilson

Lana Kyle

#### STAR RECRUITERS

##### Recruiter :Tisha M. Andry

Esther S. Mayberry  
Teacha D. Smith  
Semon Wade  
Marshall Wilson  
Mary J. Frost



##### Recruiter :Esther S. Mayberry

Laura M. Castone  
Alex M. Miller  
Bonnie D. Washington  
Leslie A. Baker  
Anne M. Lawson  
Daisha A. Powell



##### Recruiter :Sakema Porterfield

Vickie D. Jones  
Debbie L. Stevens  
Tamarra L. Tippet



##### Recruiter :Debbie S. Rogers

Angela D. Brady  
Jennifer D. Jolley  
Jackie Patterson  
Deborah Wilson  
\* Wendy Butts  
\* Laura C. Jones  
\* Kim A. Smith



##### Recruiter :Tabitha J. Tillman

Sarita L. Bethea  
Debbie S. Rogers  
Raylene W. Thedford  
Kim H. Watson  
\* Erica N. Chambers  
\* Sharon A. Glass  
\* Candida C. McCary

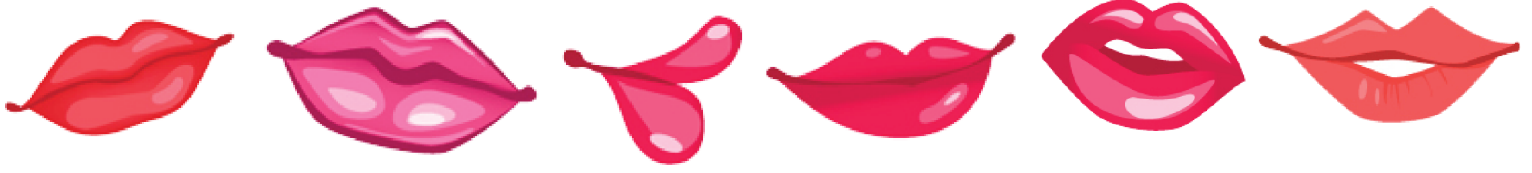


##### Recruiter :Lashonda S. Williams

Nikisha Davis  
Shantavis Q. Dorsey  
Courtney L. Moffett  
Shemir R. Anderson  
Mycreatisha L. Davis  
Brandy N. Thomas



*\*To become ACTIVE you must place  
a \$225 wholesale order*



from the director's chair

### Hello Powerful Performers!

Wow! Can you believe it is nearly the end of the Seminar Year? What an incredible year it has been! The race to the finish line is here! Soooo, we are tracking HALF MILLION!! The prestige of hitting this goal is amazing! We are on track for having our best year ever! 25 Stars this quarter is the goal!! We can do it!!

What do you need to finish to make this year successful? There is still time & an urgency to get it done now. You have time! Be excited! Share your love of the products & business opportunity with everyone you see. This is the time of year when we break out of our homes going to the lake, parks & ball games. Be sure to have your business cards & samples with you. Be sure you have your MK face on. Enjoy meeting new woman & sharing. Anything is possible. Think big!

In "Living Right Side Up" by Debbie Morris, she says "There is a clean, crisp sheet of paper in front of you that no one has ever written on. It is yours to write a beautiful love story. Next, decide where you want to go. Are you going with the crowd in a mindless pursuit of empty acceptance? Are you going to follow the path of family members down a twisted path of addictions? Or are you going to hear the voice of the One who loves you and follow Him?" God is waiting for you to answer the call He has placed on your life. I am answering that call... Will you join me?

Make June your best month ever! I believe in YOU!

*Jam*

Place a single \$400 WS order in June to receive this stunning Follow Your Heart pendant



Created by MKVirtualOffice.com

JUNE 1 - AUGUST 31



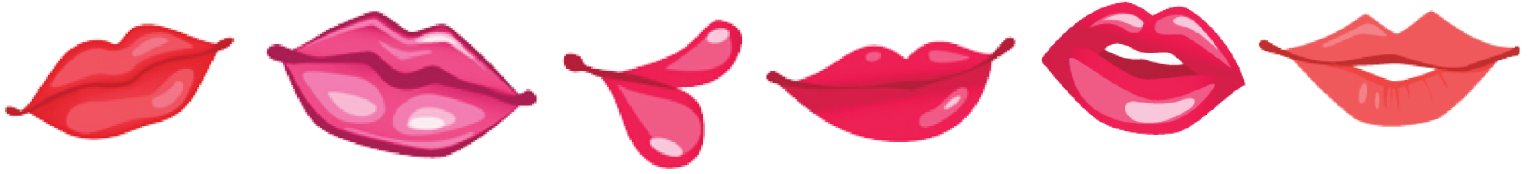
*Pink Cadillac Tour*

**HOSTESS PROMOTION**

Host a party & be entered to win a **MICHAEL KORS HANDBAG!**



Qualifications: You plus 3 guests & \$200+ party sales.



Build your collection of these stylish new accesories with our

# JUNE CONTEST

June 1st - 30th, 2014



Work  
to WIN  
it ALL!

Order \$225 w/s & earn a Business Card Holder

You earn the Business Card Holder just for working your business!



Order \$450 w/s & earn a Checkbook Cover

You earn the Checkbook Cover & Business Card Holder just for working your business!



Order \$675 w/s & earn a Money Bag

You earn the Money Bag, Checkbook Cover & Business Card Holder just for working your business!



Order \$900 w/s & earn a Laptop Case

You earn the Laptop Case, Money Bag, Checkbook Cover & Business Card Holder just for working your business!

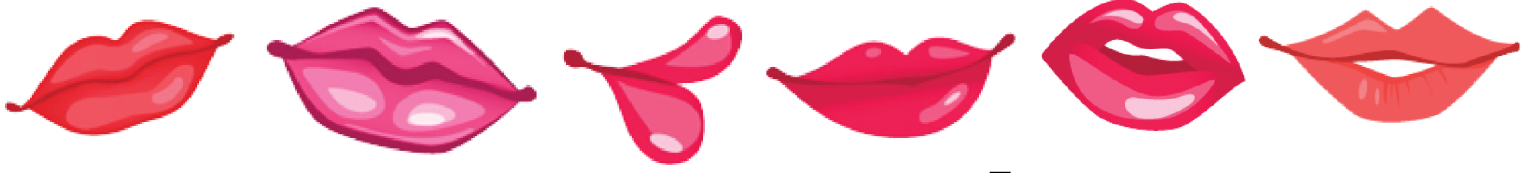


Order \$1225 w/s & EARN IT ALL!

You earn the Tote, Laptop Case, Money Bag, Checkbook Cover & Business Card Holder all for working your business!



ORDERS CAN BE CUMULATIVE.



# welcome new consultants!

## **New Consultant**

Kamaryn Boyd  
 Mary J. Frost  
 Madelynn L. Hogg  
 Alex M. Miller  
 Kevin M. Oldham  
 Sheikilya L. Thomas  
 Bonnie D. Washington  
 Janelle Washington

## **From**

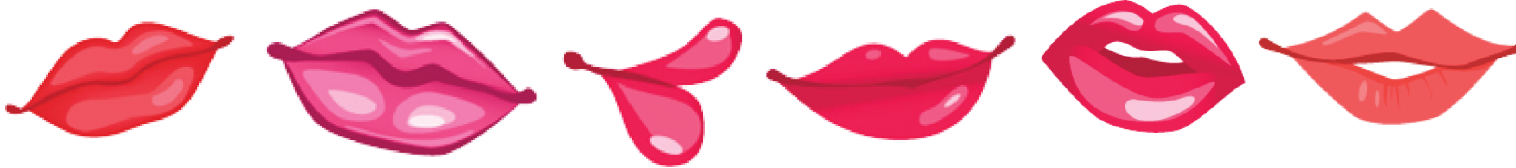
SAINT LOUIS, MO  
 DEARBORN HEIGHT, MI  
 VESTAVIA, AL  
 DEXTER, MI  
 DETROIT, MI  
 HOOVER, AL  
 WARREN, MI  
 DETROIT, MI

## **Sponsored by**

Marshall Wilson  
 Tisha Andry  
 Pamela Sparks  
 Esther Mayberry  
 Angela Davis  
 Della White  
 Esther Mayberry  
 Laura Castone

# we invested in product last month!

<u>Name</u>	<u>Amount</u>	<u>Name</u>	<u>Amount</u>	<u>Name</u>	<u>Amount</u>
Marshall Wilson	\$1,800.50	Betty Braxton	\$266.50	Angela D. Brady	\$189.50
Debbie S. Rogers	\$1,520.50	Ebonye Underwood	\$256.00	Sandra Canada	\$185.00
Della B. White	\$1,306.00	Stacey L. Morgan	\$253.50	Andrea M. Jackson	\$181.50
Tabitha J. Tillman	\$669.50	Kim H. Watson	\$248.50	Diana M. Duarte	\$171.50
Angela J. Davis	\$625.00	Sarita L. Bethea	\$245.00	Ileana Weatherspoon	\$125.00
Semon Wade	\$604.00	Marvlon Tarver	\$233.00	Tisha M. Andry	\$123.00
Lisa Florence	\$600.00	Erica M. Cosby	\$232.00	Deborah Wilson	\$73.00
Lana Kyle	\$598.00	Jackie Patterson	\$229.00	Debbie L. Stevens	\$71.50
Lisa M. Fitzpatrick	\$493.50	Vickie D. Jones	\$228.50	Jenee D. Brown	\$64.00
Alex M. Miller	\$476.00	Bonnie D. Washington	\$228.50	Sheri S. Lawrence	\$55.50
Sonya L. Tinker	\$450.50	Sonjia Spigner	\$227.25	Esther S. Mayberry	\$53.50
Courtney L. Moffett	\$295.50	Tammy D. Jackson	\$226.00	Tana R. Patton	\$34.00
Equvia W. Rhodes	\$293.00	Toni N. Bell	\$225.50	Neicy Palmer	\$32.50
Madelynn L. Hogg	\$293.00	Hattie M. Tubbs	\$225.50	Laura M. Castone	\$17.50
Amy R. Howell	\$280.50	Alicia R. Lumpkin	\$225.00	Teva L. Payne	\$14.00
Sakema Porterfield	\$271.50	Marisa McConico	\$222.50	Amanda Foster	\$12.00
Veronica N. Crenshaw	\$270.00	Blanca Mendoza Vite	\$214.50	Pamela J. Sparks	\$1,629.00
Daphne T. Lincoln	\$267.00	Lashonda S. Williams	\$209.00		



mark your calendars

Consultants who "show up", "GO UP"  
GUESTS ARE THE LIFELINE OF YOUR BUSINESS - BRING GUESTS!!

Check out our new & improved website:

[www.pamsparksmk.com](http://www.pamsparksmk.com)

Every Monday Night @ 6:30 pm

The Pretty Place

2531 Rocky Ridge Road, Suite 113

Vestavia, AL

Face models are needed every week!



#### MARK YOUR CALENDARS

Sunday Night Power Call, EVERY Sunday Night @ 9pm cst 712-432-1680 access code 202766#

Weekly Success Express Monday Nights @ 6:30pm

June 30- Last day consultants can place orders... you no longer have to assign orders to your Director on the last day of the month unless it is after 9pm. Just call your director if you place your order after 9!



## Want to become a member of the Class of 2014?

Help build women with Mary Kay. Have your name placed on the "GREAT WALL" of Mary Kay leaders. Be a woman of vision, influence, commitment & heart.

Your path to success will be rewarded with fabulous perks and prizes befitting a Mary Kay Independent Sales Director. When you debut as an Independent Sales Director from Aug. 1, 2013, through July 1, 2014, you will receive several fantastic rewards:

- A beautiful Class of 2014 ring\* to match your 2013-2014 Sales Director suit
- A stunning Badgley Mischka handbag\*
- Free registration to Leadership Conference 2014 if you debut between Aug. 1, 2013, and Jan. 1, 2014
- Free registration to Seminar 2014 if you debut between Feb. 1 and July 1, 2014

Introduce yourself as a Mary Kay  
Independent Sales Director –

**It has a nice ring to it!**