1st Goal – 7 Day Contest
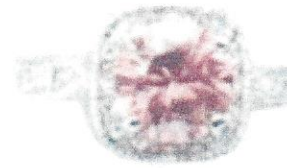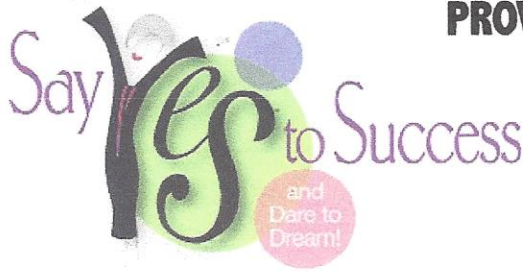
Sell 25 items in your first 7 days!
Win a stunning Pink Ice & Crystal Ring!

name of item	item sold	$ amount
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____
4. _____	_____	_____
5. _____	_____	_____
6. _____	_____	_____
7. _____	_____	_____
8. _____	_____	_____
9. _____	_____	_____
10. _____	_____	_____
11. _____	_____	_____
12. _____	_____	_____
13. _____	_____	_____
14. _____	_____	_____
15. _____	_____	_____
16. _____	_____	_____
17. _____	_____	_____
18. _____	_____	_____
19. _____	_____	_____
20. _____	_____	_____
21. _____	_____	_____
22. _____	_____	_____
23. _____	_____	_____
24. _____	_____	_____
25. _____	_____	_____

start date _____   end date _____   ring size _____

your name _____

PROVEN SCRIPT FOR 5 NEW RECRUITS

Say **Yes** *to Success*
and Dare to Dream!

- **List 30 names of women**—start with customer profiles, etc.
- **15 will agree to listen**
- **5 should join!**

Use the following script to set up interviews and share the marketing plan!

Hi _____ this is_____ with Mary Kay Cosmetics. Do you have a minute? I'm really excited because I've been challenged to share Mary Kay career information with ____ sharp women in the next ____ weeks. I thought of you! I don't know if this is anything that you would ever think about for yourself, but I will give you a $10 Gift Certificate good for any of our fabulous products. All I need from you is 30 minutes to get your thoughts on the information. We can do it over the phone or we can meet for coffee. Will you help me meet my challenge? Let's set up a time to get together. I appreciate your time.

My List of 30 Sharp Women

Name:	Phone:	Name:	Phone:
Name:	Phone	Name:	Phone
Name:	Phone:	Name:	Phone:
Name:	Phone:	Name:	Phone:
Name:	Phone	Name:	Phone
Name:	Phone:	Name:	Phone:
Name:	Phone:	Name:	Phone:
Name:	Phone	Name:	Phone
Name:	Phone:	Name:	Phone:
Name:	Phone:	Name:	Phone:
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