

Stars Drive Cars!

Senior Sales Director



On Target to finish Star.....

Melissa Johnson needs \$961.50 for Sapphire Beth McCaskill needs \$473 for Sapphire Joyce Malloy need \$1,218 for Sapphire Bethany Truax needs \$1,313.50 for Sapphire Kimberly Cronk needs \$1,365 for Sapphire Katharine Blaisdell needs \$1,376.50 for Sapphire







MARCHING TOWARDS CADILLAC SEMINAR 2014 2

Follow The Steps to Success

Senior Consultant (1-2 active Team Members) 4% commission

Star Team Builder RED JACKET (3+active Team Members) Senior Consultants benefits plus \$50 Red Jacket Rebate. Eligible for \$50 bonuses & Star Recruiter Pin

Team Leader (5+active Team Members) All previous benefits plus 9-13% Commission & Team Leader Pin

On-Target For Car! (5+active & 5,000 wholesale growing to 14 actives and \$20,000 in 4 months or less) Eligible to earn use of Career Car or \$375 cash monthly for 2 years. Plus all benefits of previous levels





100 Interviews By June 30th!!

Send your prospects to www.darlenewrenn.com, click on career opportunity. Have them watch and fill out survey. Simple and you never know you may have a new business associate???



Director in Qualification (5 active personals building to 24 in 1-4 months 18,000 wholesale with 1,800 from DIQ 10 of 24 must have \$600 + during qualification) Production during qualification counts toward car! Eligible to become Director and earn Unit Commissions and Unit bonuses – Eligible to wear the exclusive Director suit



RELATIONSHIP BUILDING FOR RESULTS

Fall 2014

June 16: Fall 2014 Preferred Customer Program[™] online enrollment (monthly and quarterly) begins.

July 15: Last day to enroll online for the Fall 2014 Preferred Customer Program[™] mailing of *The Look.* Aug. 10: Early ordering privilege of the new Fall 2014 promotional items begins for Independent Beauty Consultants who enrolled in *The Look* for Fall 2014 through the Preferred Customer ProgramSM.

Aug. 15: Fall issue of *The Look* mails.* Last day of online enrollment for the Month 2 mailer.

Sept. 23: Fall 2014 Preferred Customer ProgramsM Mailing of the Month 2 mailer begins.*

Parties & Shows held(\$100+)		<u>Weekly Retail Sales (\$200 +)</u>	
Melissa Johnson	\$884.00	Melissa Johnson	\$956.00
Melissa Johnson	\$91.00	Joyce Malloy	\$235.00
		Melissa Johnson	\$228.00
Facials			
Joyce Malloy	\$61.00		

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Melissa Johnson	\$780.00	Heather Darrow	\$228.00
Coreen Perkins	\$601.50	Rebecca Smith	\$227.00
Beth McCaskill	\$457.00	Sue Maxfield	\$226.50
Stacie Backus	\$404.00	Valerie Offutt	\$225.00
Lisa Frost	\$363.75	Katherine Blaisdell	\$188.50
Cindy Bush	\$350.00	Shelly VanGorder	\$99.00
Gale Phillips	\$337.50	Bethany Truax	\$99.00
Lynne Moore	\$264.00	Kimberly Cronk	\$91.00
Joyce Malloy	\$230.50	Nichole Loope	\$52.00

Kick off summer sales!





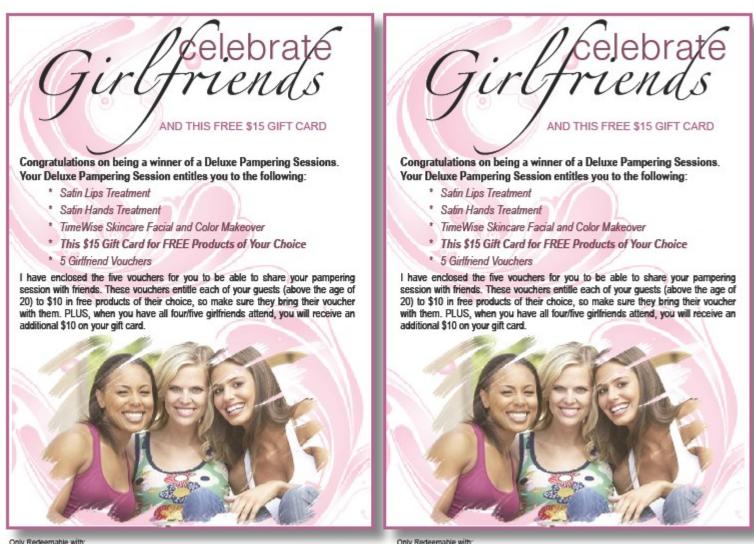


Melissa Johnson \$1,184 Retail Sales



Booking Card....

This is the most BEAUTIFUL warm chatting or drawing card I have EVER seen!!! I suggest you print on cardstock, put the winner card and 5 of the "guest" cards in a clear cello bag with your business card & tie with a pretty ribbon. Give to every woman you meet as you are out & about. Be sure to get her name & phone # to call and schedule her Pampering Appointment, so she gets her \$15 FREE product. DO THIS...and let me know your results Here's to lots of new clients resulting in lots of MONEY for YOU:

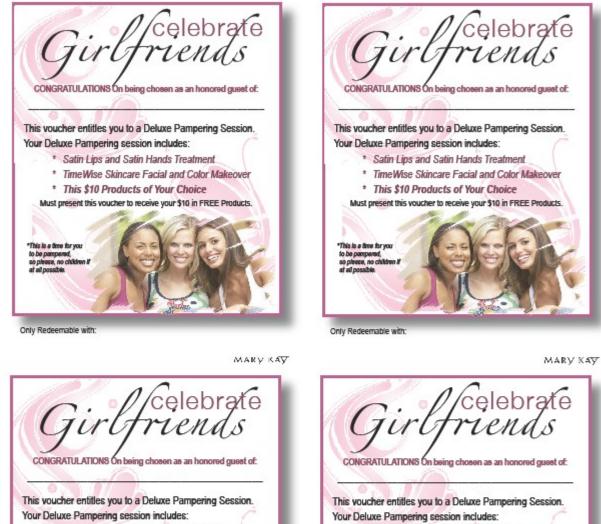


Only Redeemable with

MARY KAY

MARY KAY

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- * Satin Lips and Satin Hands Treatment
 - * TimeWise Skincare Facial and Color Makeover
 - * This \$10 Products of Your Choice

Must present this voucher to receive your \$10 in FREE Products.

"This is a time for you to be perspected,

Only Redeemable with:

MARY KAY

* Satin Lips and Satin Hands Treatment

* This \$10 Products of Your Choice

This is a time for to be personned

Only Redeemable with:

* TimeWise Skincare Facial and Color Makeover

Must present this voucher to receive your \$10 in FREE Products.

MARY KAY

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Welcome	New Unit	Members
<u>Name</u>	From	<u>Recruiter</u>
Debbie Gross	Verona, NY	Darlene Wrenn

Happy Birthday in June

Cynthia Jones	3
Rachel Stedman	7
Donna Markle	11
Katharine Blaisdell	14
Jennifer Johnson	15







Happy Anniversary in June Years

Donna Markle	20
Tammy Argus	10
Tara Lyon	8
Melissa Robert	8
Cindy Bush	7
Mandy Ellis	7
Carrie Gray	7
Kelly Canney	6
Gale Phillips	5

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