

NEWTON M-PACT NATION

APRIL 2014

MARCH RESULTS

Inner Circle



#1 Katie Nichols
\$ 34,527



#2 Patrice Smith
\$ 27,225



#3 Satarro Purnell
\$ 15,557



#4 Joy Westbrooks
\$ 14,103



#5 Earnestine
Mobley
\$ 13,011



#6 Lynn Dorvil
\$ 12,036



#7 Yolanda Sherrod
\$ 10,598

GOLD CIRCLE
5 OR MORE RECRUITS



Satarro = 5



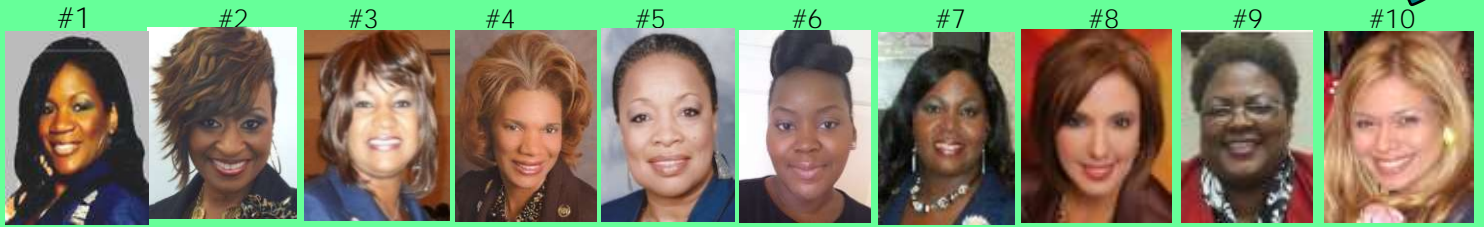
Carmen = 5



The M-Pact Area is Building a "Brick House"

In the Great Wall of Mary Kay

TOP 10 DIRECTORS



	Name	Wholesale	Bonus
1	Katie Nichols	\$34,527	\$3,400
2	Patrice Smith	\$27,225	\$2,700
3	Satarro Purnell	\$15,557	\$1,500
4	Joy Westbrooks	\$14,103	\$1,400
5	Earnestine Mobley	\$13,011	\$1,300
6	Lynn Dorvil	\$12,036	\$1,200
7	Yolanda Sherrod	\$10,598	\$1,000
8	Susan Lafferty	\$8,886	\$800
9	Martha Turner	\$8,001	\$800
10	Coty Maldonado	\$7,319	\$700
	Jennifer Flesher	\$7,018	\$700
	Carmen Buford	\$6,509	\$600
	Cassandra Scott	\$5,819	\$500
	Viveca Wilson	\$5,324	\$500
	Shirley Nichols	\$5,279	\$500
	Julia Barber	\$5,251	\$500
	LeShea Nixon	\$5,165	\$500
	Viola Morris	\$4,578	
	Opal Hill	\$4,501	
	Lupita Villarreal	\$4,500	
	Vinette Harris	\$4,407	

Patrice 48 Joy 44 Satarro 34 Carmen 31

Martha Turner	29
Earnestine Mobley	28
Annette Gordon	26
Susan Lafferty	26
Katie Nichols	26
Viveca Wilson	26
Viola Morris	24
Julia Barber	24
Anna Franz	24
Lynn Dorvil	23
Cassandra Scott	22
Yolanda Sherrod	18
Annabel Cruz	18
Erika Guajardo	17
Coty Maldonado	17
Lupita Villarreal	17
Sherian Wynn, Shirley Nichols & Jennifer Flesher 16 ea	Felicia Scott 15
Myree Francis & Angela Borino 14 ea	Opal Hill 13
Vinette Harris & Rosemary Flores 12 ea	LeShea Nixon 10

MAY Anniversaries

Director's Anniversary: Years

Felicia Scott 10
 Annabel Cruz 4
 Jennifer Flesher 3

Unit's Anniversary: Years

Earnestine Mobley 5
 Annabel Cruz 3
 Opal Hill 3
 Myree Francis 1

IT'S ST★R TIME !!!

UNIT SIZE

Mary Kay Honors Club Units with 125 or More

Patrice Smith **217**
Katie Nichols **134**

On Fire 100's

Satarro Purnell **113**

Sensational 80's & 90's

Joy Westbrooks **95**
Susan Lafferty **93**
Coty Maldonado **85**

Fabulous 50's, 60's & 70's

Julia Barber **65**
Lynn Dorvil **63**
Earnestine Nash-Mobley **59**

Forty & Movin' UP

Yolanda Sherrod **47**
Annabel Cruz **43**
Viveca Wilson **42**
Carmen Buford **41**
Myree Francis **40**



Katie Nichols \$ 11,983.25

Patrice Smith	\$9,370.61
Joy Westbrooks	\$6,563.75
Satarro Purnell	\$5,496.03
Earnestine Mobley	\$4,948.62
Lynn Dorvil	\$4,873.20
Martha Turner	\$4,106.84
Yolanda Sherrod	\$3,297.03
Carmen Buford	\$2,870.24
Susan Lafferty	\$2,572.03
Jennifer Flesher	\$2,208.16
Coty Maldonado	\$2,198.09
LeShea Nixon	\$2,130.74
Viveca Wilson	\$1,775.62
Shirley Nichols	\$1,725.98
Cassandra Scott	\$1,602.69
Julia Barber	\$1,411.50
Viola Morris	\$1,171.92
Vinette Harris	\$1,069.44
Lupita Villarreal	\$1,010.23
Opal Hill	\$849.08
Anna Franz	\$537.17

PERSONAL SUCCESS

13% Checks

Patrice Smith	\$1,216.83
Martha Turner	\$866.71
Earnestine Mobley	\$857.22
Joy Westbrooks	\$770.32
Carmen Buford	\$724.13
Katie Nichols	\$632.61
Viola Morris	\$476.78
Viveca Wilson	\$383.50
LeShea Nixon	\$359.32
Lupita Villarreal	\$325.20
Jennifer Flesher	\$295.88
Anna Franz	\$223.96

Director's Personal Wholesale Scoreboard

LeShea Nixon	\$1,800.25
Jennifer Flesher	\$1,252.50
Viveca Wilson	\$1,213.00
Earnestine Mobley	\$1,152.50
Rosemary Flores	\$1,084.50
Viola Morris	\$910.50
Opal Hill	\$735.50
Martha Turner	\$730.00
Lupita Villarreal	\$721.00
Yolanda Sherrod	\$707.00
Carmen Buford	\$702.75
Sherian Wynn	\$670.50
Anna Franz	\$646.25
Joy Westbrooks	\$610.50
Katie Nichols	\$604.50
Lynn Dorvil	\$602.50
Patrice Smith	\$601.00

Director's Personal Sharing Scoreboard

GOLD Medal

See Gold Circle - Page 1

Silver Medal
Four Recruits

Bronze Medal

Three Recruits
LeShea Nixon

Two Recruits

Katie Nichols, Patrice Smith,
Joy Westbrooks, Lynn Dorvil,
Martha Turner, Cassandra Scott,
Julia Barber, Viola Morris,
Lupita Villarreal
& Annette Gordon

Look!!

Win this at Seminar 2014

Debut Between Feb 1, 2014 - Jul 1, 2014

<<FREE REGISTRATION>>

You & Your Senior Director, who attend, will win this Badgley Michka BAG at New Orleans. Debut an offspring & received the matching wallet + \$100 for each offspring.



Debut Between Aug 1, 2013 & Jul 1, 2014 Win this 2014 Class Ring



Congratulations

New Director Class of 2014

New Director

Martha Turner
Carmen Buford
Lynn Dorvil
Anna Franz
Viola Morris
Rosemary Flores
Jennifer Flesher
Lupita Villarreal
LeShea Nixon

Sr. Director

Katie Nichols
Satarro Purnell
Joy Westbrooks
Rosemary Flores
Lorraine Newton
Isabel Vargas
Angela Borino
Coty Maldonado
Joy Westbrooks

Debut Month

Jan 2014
Jan 2014
Jan 2014
Dec 2013
Sep 2013
Aug 2013
Jul 2013
Jul 2013
Jul 2013

STAIRWAY TO NATIONAL

Directors In Qualification

If you remember back to your DIO Days and how it felt to get encouragement, sending a postcard of support would be great!

[Tyheshia Dobbs](#) Katie Nichols' Unit
7411 Pebblemill Ln., Houston, TX 77086

[Mona Dixon](#) Katie Nichols' Unit
2706 Feather Green Trl., Fresno, TX 77545

[Yulonda Petty](#) Yolanda Sherrod's Unit
1012 9th St. S, Columbus, MS 39701

[Brittany Hicks](#) Lynn Dorvil's Unit
5455 Richmond Ave. #3095, Houston, TX 77056

[Tania Harris](#) Patrice Smith's Unit
4715 Summer Place Pkwy., Hoover, AL 35244

[Cherie Eaglin](#) Katie Nichols' Unit
19714 Ridge Falls Ct., Cypress, TX 77433

[Demeatra Yowman](#) Satarro Purnell's Unit
14522 Branden Dr. E., Houston, TX 77047

[Charmayne Mayowa](#) Patrice Smith's Unit
1519 26th St. N., Columbus, MS 39701

[Tiffany Huerta](#) Coty Maldonado's Unit
322 W. Pierce Ave., Harlingen, TX 78550

[Titiana Mosley](#) Katie Nichols' Unit
19714 Ridge Falls Ct., Cypress, TX 77433

[Amanda Ocasio](#) Joy Westbrook's Unit
6407 Antoine Dr. #706, Houston, TX 77091



Elite Executive Sr.
Directors
(8+ Offspring)

Executive Sr. Directors
(5-7 Offspring)
Katie Nichols

Future Executive Sr. Directors
with 3-4 Offspring
Satarro Purnell

Sr. Directors with 2 Offspring
Erika Guajardo, Joy Westbrooks,
Coty Maldonado & Patrice Smith

Sr. Directors with 1 Offspring
Felicia Scott, Angela Borino
& Rosemary Flores



STAR DIRECTOR PROGRAM

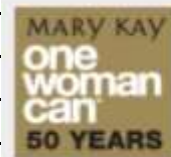
Quarter "3" 2014 & YTD 2014

Sapphire Stars	Ruby Stars	Diamond Stars	Emerald Stars	Pearl Stars	
					
Cassandra Scott	Sherian Wynn	Viola Morris	Shirley Nichols	Viveca Wilson	Annette Gordon
Myree Francis	Felicia Scott	Satarro Purnell	Carmen Buford	Jennifer Flesher	Katie Nichols
	Rosemary Flores	Yolanda Sherrod	Lynn Dorville		Patrice Smith
		Opal Hill	Erika Guajardo	Annabel Cruz	Earnestine Mobley
			LeShea Nixon	Lupita Villarreal	Martha Turner
			Angels Borins	Anna Franz	Joy Westbrooks

SAPPHIRE STAR 5-9 <u>Unit</u> Stars \$300 Bonus	RUBY STAR 10-14 <u>Unit</u> Stars \$400 Bonus	DIAMOND STAR 15-19 <u>Unit</u> Stars \$500 Bonus	EMERALD STAR 20-24 <u>Unit</u> Stars \$500 Bonus	PEARL STAR 25 or more <u>Unit</u> Star \$500 Bonus
3rd Quarter	3rd Quarter	3rd Quarter	3rd Quarter	3rd Quarter
Earnestine Mobley	Katie Nichols	Joy Westbrooks		
Satarro Purnell	Lynn Dorvil	Patrice Smith		
Martha Turner				
Yolanda Sherrod				



<u>YTD</u> SAPPHIRE STAR Director 20-39 <u>Unit</u> Stars	<u>YTD</u> RUBY STAR Director 40-59 <u>Unit</u> Stars	
36-Joy Westbrooks		
29-Patrice Smith		
25-Katie Nichols		
24-Satarro Purnell		
<u>YTD</u> DIAMOND STAR Director 60-79 <u>Unit</u> Stars	<u>YTD</u> EMERALD STAR Director 80-99 <u>Unit</u> Stars	<u>YTD</u> PEARL STAR Director Over 100 <u>Unit</u> Stars



Go for the **Gold!**

Celebrating 50 Years of Rich Rewards

Star Sales Director Program June 16, 2013 – June 15, 2014

DEVELOP A MINIMUM OF 20 STAR CONSULTANTS AND
ACHIEVE PERSONAL STAR CONSULTANT STATUS EACH QUARTER OF THIS
MARY KAY SEMINAR YEAR FROM JUNE 16, 2013 - JUNE 15, 2014 WIN A SPECIAL PRIZE!!!

CAR DRIVERS

CADILLAC



Patrice Smith

Satarro Purnell



WIN
a

Cadillac



Joy Westbrooks



Susan Lafferty



Katie Nichols



WIN
your

National

M-Pact Area Achieves Again !!!



Brand New 2014 Cadillac Escalade

Coty Maldonado



Premier PLUS



Earnestine Mobley



Erika Guajardo



Felicia Scott

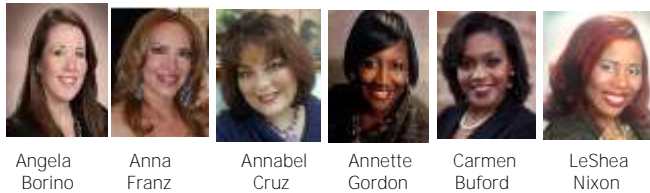


Julia Barber



Premier Club

Grand Achievers On-Target Grand Achievers



Angela Borino

Anna Franz

Annabel Cruz

Annette Gordon

Carmen Buford

LeShea Nixon

Name	Unit	No. of Team Mbrs	Team
Cheri Eaglin	Katie Nichols	24	\$17,733.00
Mona Dixon	Katie Nichols	17	\$6,527.00
Brittany Hicks	Lynn Dorvil	10	\$6,725.75
Amanda Ocasio	Joy Westbrooks	10	\$5,403.50
Latonya Webber	Yolanda Sherrod	5	\$5,274.00



Lynn Dorvil

Martha Turner

Sherian Wynn

Shirley Nichols

Vinette Harris

Viola Morris

Yolanda Sherrod

Earn the use of a
NEW! BMW 320i
starting January 2014.

Learn More >



Y-T-DATE SCOREBOARD

Personal Retail Sales

Jennifer Flesher	\$30,725
Patrice Smith	\$25,527
Viola Morris	\$23,002
Anna Franz	\$18,289
Erika Guajardo	\$17,198
Annabel Cruz	\$17,129
Annette Gordon	\$15,838
Yolanda Sherrod	\$15,607
Carmen Buford	\$15,441
Joy Westbrooks	\$14,333
Katie Nichols	\$13,946
Angela Borino	\$13,758
Satarro Purnell	\$13,756
Martha Turner	\$13,720
Shirley Nichols	\$12,964
Viveca Wilson	\$12,683
LeShea Nixon	\$12,023
Earnestine Mobley	\$11,664
Myree Francis	\$11,583
Lupita Villarreal	\$11,547

Personal Recruiting

	Seminar Qual
Joy Westbrooks	30
Katie Nichols	27
Earnestine Mobley	22
Viveca Wilson	20
Carmen Buford	19
Patrice Smith	18
Yolanda Sherrod	17
LeShea Nixon	15
Satarro Purnell	14
Viola Morris	14
Vinette Harris	14
Martha Turner	13
Anna Franz	12
Erika Guajardo	11
Coty Maldonado	10
Lupita Villarreal	10
Annette Gordon	9
Myree Francis	9
Julia Barber	7
Lynn Dorvil	6
Shirley Nichols	6

Unit Retail Sales

Patrice Smith	\$349,636
Katie Nichols	\$289,430
Satarro Purnell	\$247,642
Joy Westbrooks	\$230,692
Earnestine Mobley	\$158,624
Yolanda Sherrod	\$116,626
Susan Lafferty	\$116,522
Coty Maldonado	\$110,307
Julia Barber	\$97,782
Jennifer Flesher	\$93,181
Vinette Harris	\$90,035
Erika Guajardo	\$82,928
Felicia Scott	\$81,944
Viola Morris	\$74,307
Lupita Villarreal	\$74,086
Viveca Wilson	\$73,430
Annabel Cruz	\$67,057
Annette Gordon	\$65,399
Shirley Nichols	\$65,375
Myree Francis	\$64,980

Unit Recruiting

	Seminar Qual
Katie Nichols	67
Joy Westbrooks	42
Satarro Purnell	35
Earnestine Mobley	31
Patrice Smith	27
Yolanda Sherrod	23
Viveca Wilson	18
Coty Maldonado	17
LeShea Nixon	14
Susan Lafferty	12
Myree Francis	12
Lupita Villarreal	11
Lynn Dorvil	10
Rosemary Flores	10
Jennifer Flesher	10
Viola Morris	10
Erika Guajardo	9
Vinette Harris	9
Annette Gordon	9
Carmen Buford	9

Top 15 in M-Pact Area Courts

CONSULTANT COURT OF SALES

Name	Unit	Y-T-D Retail
Shirley Singh	Vinette Harris	\$64,769
Cheri Eaglin	Katie Nichols	\$17,393
Adrian Gantt	Satarro Purnell	\$16,630
Patricia Gordon	Earnestine Mobley	\$15,566
Janice Palmer	Patrice Smith	\$14,248
Kelley Roscoe	Patrice Smith	\$14,244
Tanya Douglas	Felicia Scott	\$13,959
Rosalyn Ott	Earnestine Mobley	\$13,956
Latonya Webber	Yolanda Sherrod	\$13,331
Yvette Carter	Carmen Buford	\$13,248
Tammy Harbin	Lorraine Newton	\$13,208
Linda Swanson	Patrice Smith	\$12,892
Tyheshia Dobbs	Katie Nichols	\$12,814
Paula Brown	Viveca Wilson	\$12,421
Brittany Hicks	Lynn Dorvil	\$12,284

CONSULTANT COURT OF SHARING

Name	Unit	Q Team YTD
Cheri Eaglin	Katie Nichols	18
Mona Dixon	Katie Nichols	11
Brittany Hicks	Lynn Dorvil	11
Yulonda Petty	Yolanda Sherrod	9
Rosalyn Ott	Earnestine Mobley	7
Amanda Ocasio	Joy Westbrooks	6
Demeatra Yowman	Satarro Purnell	5
Tiffany Huerta	Coty Maldonado	4
Mavis Boyd	Earnestine Mobley	4
Titiana Mosley	Katie Nichols	4
Tyheshia Dobbs	Katie Nichols	4
Kelley Roscoe	Patrice Smith	4
Avis Jenkins	Susan Lafferty	4

7 Consultants with 3 Qualified RECRUITS

RECRUITING BONUSES



**CONGRATULATIONS
"195" NEW TEAM MEMBERS
IN THE MONTH OF MARCH !!**

Unit Development Bonus

Qualified Recruits 5+=\$500; 3 & 4=\$300

\$500 Bonus in MARCH

- Katie Nichols - 29
- Satarro Purnell - 8
- Earnestine Mobley - 5
- Joy Westbrooks - 5
- Lynn Dorvil - 5

\$300 Bonus in MARCH

- 4 ea: Patrice Smith, Carmen Buford & Yolanda Sherrod
- 3 ea: Susan Lafferty, Shirley Nichols, LeShea Nixon & Jennifer Flesher

Personal Recruiting Bonus

Receive \$100 for each Personal Qualified Recruit

\$400: Carmen Buford

\$300 ea: Earnestine Mobley, Satarro Purnell & LeShea Nixon

\$200 ea: Katie Nichols, Patrice Smith, Joy Westbrooks & Viveca Wilson

\$100 ea: Viola Morris, Julia Barber, Vinette Harris, Shirley Nichols, Martha Turner, Yolanda Sherrod, Coty Maldonado, Lupita Villarreal & Anna Franz

Katie Nichols	34
Patrice Smith	21
Lynn Dorvil	20
Susan Lafferty	20
Joy Westbrooks	19
Satarro Purnell	14
10 & UP CLUB	
Earnestine Mobley	6
Shirley Nichols	6
Yolanda Sherrod	5
Coty Maldonado	5
Carmen Buford	5
LeShea Nixon	5
5 & Up Club	
Cassandra Scott, Julia Barber, Lupita Villarreal & Annabel Cruz	4 ea
Martha Turner & Erika Guajardo,	3 ea
Jennifer Flesher, Viola Morris & Annette Gordon	2 ea
Vinette Harris, Anna Franz, Myree Francis & Angela Borino	1 ea



NEW DIRECTOR TRACKING
WIN an additional \$3,000



****WINNER!!!!!!****

ON THE MOVE (\$1,000 Bonus) **Achieve a total of \$15,000 in adjusted Unit Wholesale and add 3 or more Personal Qualified (\$600) team members by the end of 3 months of debut**

NAME	DEBUT MON	MO OF CONT	TOT ADJ UNIT WHSL	TOT PERS QUAL RECR	ADJ UNIT WHSL NEEDED	PERS QUAL REC NEEDED
Martha Turner	01/14	FINAL	\$ 17,318	3	WLSL MET	MBRS MET
Carmen Buford	01/14	FINAL	\$ 13,380	5	\$ 1,620	MBRS MET
Lynn Dorvil	01/14	FINAL	\$ 27,299	3	WLSL MET	MBRS MET

11FABULOUS 50'S (\$1,000 Bonus) **Achieve a total of \$30,000 in adjusted Unit Wholesale and need 50 unit team members by the end of 6 months of debut**

NAME.	DEBUT MO	MO OF CONT.	TOT ADJ UNIT WHSL	TOTAL UNIT SIZE	ADJ UNIT WHSL NEEDED	INCREASE IN UNIT SIZE NEEDED
Anna Franz	12/13	4TH	\$ 11,986	31	\$ 18,014	19
Martha Turner	01/14	3RD	\$ 17,548	35	\$ 12,452	15
Carmen Buford	01/14	3RD	\$ 13,380	38	\$ 16,620	12
Lynn Dorvil	01/14	3RD	\$ 27,374	63	\$ 2,626	MBRS MET

HONORS SOCIETY (\$1,000 Bonus) **Achieve 50 Unit Members and a minimum of \$60,000 in adjusted Unit Wholesale at the end of 12 months of debut**

NAME.	DEBUT MO	MO OF CONT.	TOT ADJ UNIT WHSL	TOT UNIT SIZE.	ADJ UNIT WHSL NEEDED	INCR IN UNIT SIZE NEEDED
Myree Francis	05/13	11TH	\$ 35,479	36	\$ 24,521	14
Sherian Wynn	06/13	10TH	\$ 23,377	16	\$ 36,623	34
LeShea Nixon	07/13	9TH	\$ 21,392	14	\$ 38,608	36
Lupita Villarreal	07/13	9TH	\$ 33,424	32	\$ 26,576	18
Jennifer Flesher	07/13	9TH	\$ 40,605	34	\$ 19,395	16
Rosemary Flores	08/13	8TH	\$ 28,280	10	\$ 31,720	40
Viola Morris	09/13	7TH	\$ 34,530	25	\$ 25,470	25
Anna Franz	12/13	4TH	\$ 11,986	31	\$ 48,014	19
Martha Turner	01/14	3RD	\$ 17,548	35	\$ 42,452	15
Carmen Buford	01/14	3RD	\$ 13,380	38	\$ 46,620	12
Lynn Dorvil	01/14	3RD	\$ 27,374	63	\$ 32,626	MBRS MET



MESSAGE FROM THE HEART & CHALLENGES

Hello M-Pact Area,
Count Down! has begun. What Goal will you complete by June 30th? Seminar only happens once a year. It's time to put your every effort into making it happen. It's time to challenge your team members to put their every effort into completing their Seminar Goals.

My Challenge to you is getting all of your unit members registered for Seminar!

The Directors with at least 10 registered for the M-Pact Area Events package, her name will go into a Drawing for her registration Free!!!

Let's make our presence known at Seminar 2014!

The M-Pact Area Is building a "BRICK HOUSE" in the Great Wall of Mary Kay!

Living The Dream
Lorraine

MARY KAY SEMINAR 2014 Discover what you LOVE Seminar Recognition 2014

All Area Events at the Beautiful 100 Year Old **Adolphus Hotel**
1321 Commerce St.
Dallas, TX 75202
PH: 214.742.8200

It is M-Pact Area Time to Shine at Seminar 2014

Jul 19 Saturday	Cailliac Royalty Dinner*	7:00 pm/10:00 pm
Jul 20 Sunday	Director & DIQ Area Day	8:30 am/4:00 pm
	Sweets In My Suite	7:00 pm/10:00 pm
Jul 21 Monday	Newton Area Awards Night**	7:00 pm/ until ??

DON'T miss a second of it.

* Invitation Only
** Formal

Register for Newton Events at:
www.LorraineNewton.com
(click "Home" go to right bottom "Upcoming Events")

Register at Hotel:
https://resweb.marykay.com/Resweb.do?mode=welcome_of_new&eventID=11273100

Newton Events Per Person
All Events: Director/DIQ \$150
Consultant \$ 95
Without Sweets In My Suite:
Director/DIQ \$130
Consultant \$75
(hotel not included)

The M-Pact Area is building a "Brick House" in the Great Wall of Mary Kay!

NSD Lorraine Newton

7611 Shannondale Drive

Sugar Land, TX 77479

Website: www.lorrainenewton.com

Email: mk_krisma@hotmail.com

Office: (281) 224-6128

TO:



ITS MARCH ST★R TIME !!!

Join us!!!



2014

**Top Sales Director Trip
Maui, Hawaii
Sep. 15-21, 2014**

