

NEWTON M-PACT NATION

MAY 2014

APRIL RESULTS

Inner Circle



#1 Patrice Smith
\$ 23,845



#2 Katie Nichols
\$ 20,142



#3 Joy Westbrooks
\$ 14,527



#4 Satarro Purnell
\$ 13,903

GOLD CIRCLE 5 OR MORE RECRUITS



Coty = 9



Annette = 7



Carmen = 7



Katie = 5



Viveca = 5



The M-Pact Area is Building a "Brick House"

In the Great Wall of Mary Kay

TOP 10 DIRECTORS



	Name	Wholesale	Bonus
1	Patrice Smith	\$23,845	\$2,300
2	Katie Nichols	\$20,142	\$2,000
3	Joy Westbrooks	\$14,527	\$1,400
4	Satarro Purnell	\$13,903	\$1,300
5	Earnestine Mobley	\$9,848	\$900
6	Lynn Dorvil	\$9,446	\$900
7	Cheri Eaglin	\$8,205	\$800
8	Coty Maldonado	\$8,106	\$800
9	Jennifer Flesher	\$7,063	\$700
10	Susan Lafferty	\$6,443	\$600
	Erika Guajardo	\$5,335	\$500
	Annette Gordon	\$5,331	\$500
	Yolanda Sherrod	\$5,158	\$500
	Shirley Nichols	\$5,050	\$500
	Lupita Villarreal	\$4,561	
	Annabel Cruz	\$4,554	
	Felicia Scott	\$4,524	
	Julia Barber	\$4,512	
	Angela Borino	\$4,505	
	Sherian Wynn	\$4,501	
	Viveca Wilson	\$4,414	

Cheri Eaglin	29
Viveca Wilson	27
Anna Franz	27
Viola Morris	26
Susan Lafferty	25
Lynn Dorvil	25
Julia Barber	24
Earnestine Mobley	24
Cassandra Scott	23
Coty Maldonado	23
Annabel Cruz	21
Erika Guajardo	20
Lupita Villarreal	20
Felicia Scott	19
Yolanda Sherrod	18
Sherian Wynn	17
Angela Borino & Jennifer Flesher 16 ea	Shirley Nichols 15
Myree Francis 14	Opal Hill & Rosemary Flores 12 ea
LeShea Nixon 9	Vinette Harris 8

JUNE Anniversaries

Director's Anniversary: Years

Patrice Smith 10
 Yolanda Sherrod 6
 Joy Westbrooks 6

Unit's Anniversary: Years

Sherian Wynn 1

IT'S STAR TIME !!!

UNIT SIZE

Mary Kay Honors Club Units with 125 or More

Patrice Smith **234**
Satarro Purnell **132**

On Fire 100's

Katie Nichols **115**
Joy Westbrooks **105**

Sensational 80's & 90's

Coty Maldonado **99**
Susan Lafferty **94**
Lynn Dorvil **80**

Fabulous 50's, 60's & 70's

Julia Barber **68**
Earnestine Nash-Mobley **63**
Yolanda Sherrod **56**

Forty & Movin' UP

Annabel Cruz **47**
Jennifer Flesher **46**
Cheri Eaglin **45**
Viveca Wilson **42**
Carmen Buford **44**
Myree Francis **44**
Erika Guajardo **43**
Viveca Wilson **43**
Cassandra Scott **43**
Felicia Scott **42**
Martha Turner **40**

Katie Nichols \$ 7,819.65

Patrice Smith	\$6,809.00
Satarro Purnell	\$5,123.81
Joy Westbrooks	\$5,057.57
Cheri Eaglin	\$3,007.29
Earnestine Mobley	\$2,559.19
Lynn Dorvil	\$2,529.60
Erika Guajardo	\$2,385.27
Coty Maldonado	\$2,342.80
Jennifer Flesher	\$2,161.47
Annette Gordon	\$1,891.65
Susan Lafferty	\$1,596.00
Viveca Wilson	\$1,507.14
Shirley Nichols	\$1,330.64
Yolanda Sherrod	\$1,312.09
Angela Borino	\$1,297.59
Sherian Wynn	\$1,262.89
Lupita Villarreal	\$1,115.40
Felicia Scott	\$910.89
Julia Barber	\$808.67
Annabel Cruz	\$771.65

PERSONAL SUCCESS

13% Checks

Patrice Smith	\$664.30
Katie Nichols	\$655.04
Satarro Purnell	\$645.00
Cheri Eaglin	\$640.61
Joy Westbrooks	\$582.34
Annette Gordon	\$498.68
Sherian Wynn	\$477.82
Angela Borino	\$429.42
Earnestine Mobley	\$378.95
Viveca Wilson	\$333.32
Annabel Cruz	\$179.66

Director's Personal Wholesale Scoreboard

Annabel Cruz	\$2,067.25
Angela Borino	\$1,877.00
Patrice Smith	\$1,550.75
Felicia Scott	\$1,250.75
Annette Gordon	\$1,250.50
Cheri Eaglin	\$1,007.00
Earnestine Mobley	\$960.50
Jennifer Flesher	\$680.25
Anna Franz	\$670.50
Satarro Purnell	\$665.75
Joy Westbrooks	\$653.50
Shirley Nichols	\$621.75
Katie Nichols	\$612.75
Yolanda Sherrod	\$607.50
Lynn Dorvil	\$606.50
Martha Turner	\$601.00
Erika Guajardo	\$600.50
Sherian Wynn	\$600.00
Viveca Wilson	\$600.00

Director's Personal Sharing Scoreboard

GOLD Medal

See Gold Circle - Page 1

Silver Medal

Four Recruits

Bronze Medal

Three Recruits

Patrice Smith, Joy Westbrooks, Satarro Purnell, Lynn Dorvil, Erika Guajardo, Sherian Wynn & Anna Franz

Two Recruits

Earnestine Mobley, Cheri Eaglin, Shirley Nichols, Julia Barber, Angela Borino, Martha Turner, Viola Morris & Myree Francis

Look!!

Win this at Seminar 2014

Debut Between Feb 1, 2014 – Jul 1, 2014
.<<FREE REGISTRATION>>

You & Your Senior Director, who attend, will win this Badgley Michka BAG. Debut an offspring & received the matching wallet + \$100 for each offspring.



Debut Between Aug 1, 2013 & Jul 1, 2014 Win this 2014 Class Ring



Congratulations

New Director Class of 2014

New Director

Cheri Eaglin
Martha Turner
Carmen Buford
Lynn Dorvil
Anna Franz
Viola Morris
Rosemary Flores
Jennifer Flesher
Lupita Villarreal
LShea Nixon

Sr. Director

Katie Nichols
Katie Nichols
Satarro Purnell
Joy Westbrooks
Rosemary Flores
Lorraine Newton
Isabel Vargas
Angela Borino
Coty Maldonado
Joy Westbrooks

Debut Month

Apr 2014
Jan 2014
Jan 2014
Jan 2014
Dec 2013
Sep 2013
Aug 2013
Jul 2013
Jul 2013
Jul 2013

STAIRWAY TO NATIONAL

Directors In Qualification

If you remember back to your DIO Days and how it felt to get encouragement, sending a postcard of support would be great!

Titiana Mosley Cheri Eaglin's Unit
19714 Ridge Falls Ct., Cypress, TX 77433

Amanda Ocasio Joy Westbrook's Unit
6407 Antoine Dr. #706, Houston, TX 77091

Tyheshia Dobbs Katie Nichols' Unit
7411 Pebblemill Ln., Houston, TX 77086

Mona Dixon Katie Nichols' Unit
2706 Feather Green Trl., Fresno, TX 77545

Brittany Hicks Lynn Dorvil's Unit
5455 Richmond Ave. #3095, Houston, TX 77056

Yulonda Petty Yolanda Sherrod's Unit
1012 9th St. S, Columbus, MS 39701

Tania Harris Patrice Smith's Unit
4715 Summer Place Pkwy., Hoover, AL 35244

Demeatra Yowman Satarro Purnell's Unit
14522 Branden Dr. E., Houston, TX 77047

Charmayne Mayowa Patrice Smith's Unit
1519 26th St. N., Columbus, MS 39701

Tiffany Huerta Coty Maldonado's Unit
322 W. Pierce Ave., Harlingen, TX 78550



Elite Executive Sr.
Directors
(8+ Offspring)

Executive Sr. Directors
(5-7 Offspring)
Katie Nichols

Future Executive Sr. Directors
with 3-4 Offspring
Satarro Purnell

Sr. Directors with 2 Offspring
Erika Guajardo, Joy Westbrooks,
Coty Maldonado & Patrice Smith

Sr. Directors with 1 Offspring
Felicia Scott, Angela Borino
& Rosemary Flores



STAR DIRECTOR PROGRAM

Quarter "3" 2014 & YTD 2014

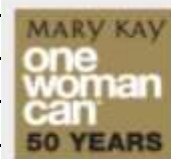
Sapphire Stars	Ruby Stars	Diamond Stars	Emerald Stars	Pearl Stars	
					
Cassandra Scott	Sherian Wynn	Viola Morris	Shirley Nichols	Viveca Wilson	Annette Gordon
Myree Francis	Felicia Scott	Satarro Purnell	Carmen Buford	Jennifer Flesher	Katie Nichols
	Rosemary Flores	Yolanda Sherrod	Lynn Dorville		Patrice Smith
		Opal Hill	Erika Guajardo	Annabel Cruz	Earnestine Mobley
			LeShea Nixon	Lupita Villarreal	Martha Turner
			Angels Borins	Anna Franz	Joy Westbrooks

SAPPHIRE STAR 5-9 <u>Unit</u> Stars \$300 Bonus	RUBY STAR 10-14 <u>Unit</u> Stars \$400 Bonus	DIAMOND STAR 15-19 <u>Unit</u> Stars \$500 Bonus	EMERALD STAR 20-24 <u>Unit</u> Stars \$500 Bonus	PEARL STAR 25 or more <u>Unit</u> Star \$500 Bonus
3rd Quarter	3rd Quarter	3rd Quarter	3rd Quarter	3rd Quarter
Earnestine Mobley	Katie Nichols	Joy Westbrooks		
Satarro Purnell	Lynn Dorvil	Patrice Smith		
Martha Turner				
Yolanda Sherrod				



YTD SAPPHIRE STAR Director 20-39 <u>Unit</u> Stars
36-Joy Westbrooks
29-Patrice Smith
25-Katie Nichols
24-Satarro Purnell

YTD RUBY STAR Director 40-59 <u>Unit</u> Stars



Go for the Gold!
Celebrating 50 Years of Rich Rewards
Star Sales Director Program June 16, 2013 – June 15, 2014

YTD DIAMOND STAR Director 60-79 <u>Unit</u> Stars

YTD EMERALD STAR Director 80-99 <u>Unit</u> Stars

YTD PEARL STAR Director Over 100 <u>Unit</u> Stars

DEVELOP A MINIMUM OF 20 STAR CONSULTANTS AND ACHIEVE PERSONAL STAR CONSULTANT STATUS EACH QUARTER OF THIS MARY KAY SEMINAR YEAR FROM JUNE 16, 2013 - JUNE 15, 2014 WIN A SPECIAL PRIZE!!!

CAR DRIVERS

CADILLAC



Patrice Smith

Satarro Purnell



WIN a

Cadillac



Joy Westbrooks



Susan Lafferty



Katie Nichols



WIN your

National

M-Pact Area Achieves Again !!!



Brand New 2014 Cadillac Escalade

Coty Maldonado



Premier PLUS



Earnestine Mobley



Erika Guajardo



Felicia Scott



Julia Barber



Premier Club

Grand Achievers

On-Target Grand Achievers



Angela Borino Anna Franz



Annabel Cruz



Annette Gordon



Carmen Buford



Cheri Eaglin



LeShea Nixon



Lynn Dorvil



Martha Turner



Sherian Wynn



Shirley Nichols



Vinette Harris



Viola Morris



Yolanda Sherrad



DIQ Mona Dixon

Name	Unit	No. of Team Mbrs	Team
Tyheshia Dobbs	Katie Nichols	16	\$5,400.50
Rachel Lamberti	Jennifer Flesher	10	\$5,008.75

Earn the use of a **NEW! BMW 320i** starting January 2014.

Learn More >

Y-T-DATE SCOREBOARD

Personal Retail Sales

Jennifer Flesher	\$32,687
Patrice Smith	\$29,082
Viola Morris	\$23,712
Annabel Cruz	\$21,561
Anna Franz	\$19,768
Cheri Eaglin	\$19,565
Erika Guajardo	\$18,537
Annette Gordon	\$18,447
Angela Borino	\$17,720
Yolanda Sherrod	\$16,930
Joy Westbrooks	\$15,768
Katie Nichols	\$15,738
Carmen Buford	\$15,531
Satarro Purnell	\$15,220
Martha Turner	\$15,060
Shirley Nichols	\$14,543
Viveca Wilson	\$14,021
Earnestine Mobley	\$13,713
Sherian Wynn	\$12,586
Felicia Scott	\$12,536

Personal Recruiting

	SeminarQual
Joy Westbrooks	32
Katie Nichols	29
Viveca Wilson	23
Earnestine Mobley	22
Cheri Eaglin	21
Carmen Buford	19
Patrice Smith	18
Yolanda Sherrod	17
Satarro Purnell	16
LeShea Nixon	15
Martha Turner	14
Viola Morris	14
Vinette Harris	14
Lupita Villarreal	13
Anna Franz	12
Annette Gordon	12
Erika Guajardo	12
Coty Maldonado	11
Myree Francis	9
Julia Barber	8

Unit Retail Sales

Patrice Smith	\$400,368
Katie Nichols	\$333,848
Satarro Purnell	\$277,582
Joy Westbrooks	\$259,152
Earnestine Mobley	\$179,548
Susan Lafferty	\$130,447
Coty Maldonado	\$127,961
Yolanda Sherrod	\$127,803
Jennifer Flesher	\$109,197
Julia Barber	\$107,567
Vinette Harris	\$96,335
Erika Guajardo	\$96,030
Felicia Scott	\$91,193
Lupita Villarreal	\$84,629
Viveca Wilson	\$83,299
Lynn Dorvil	\$78,473
Viola Morris	\$77,746
Annette Gordon	\$76,806
Annabel Cruz	\$76,462
Shirley Nichols	\$76,453

Unit Recruiting

	SeminarQual
Katie Nichols	79
Joy Westbrooks	50
Satarro Purnell	43
Earnestine Mobley	32
Patrice Smith	28
Yolanda Sherrod	27
Viveca Wilson	21
Coty Maldonado	19
Lynn Dorvil	15
Lupita Villarreal	14
LeShea Nixon	14
Susan Lafferty	13
Erika Guajardo	13
Jennifer Flesher	13
Myree Francis	12
Annette Gordon	12
Rosemary Flores	10
Viola Morris	10
Julia Barber	9
Shirley Nichols	9

Top 15 in M-Pact Area Courts

CONSULTANT COURT OF SALES

Name	Unit	Y-T-D Retail
Shirley Singh	Vinette Harris	\$70,075
Titiana Mosley	Cheri Eaglin	\$17,044
Patricia Gordon	Earnestine Mobley	\$16,961
Adrian Gantt	Satarro Purnell	\$16,720
Tyheshia Dobbs	Katie Nichols	\$16,176
Janice Palmer	Patrice Smith	\$15,983
Rosalyn Ott	Earnestine Mobley	\$15,563
Kelley Roscoe	Patrice Smith	\$14,922
Yvette Carter	Carmen Buford	\$14,651
Tanya Douglas	Felicia Scott	\$14,544
Brenda Austin	Patrice Smith	\$14,022
Mona Dixon	Katie Nichols	\$13,988
Latonya Webber	Yolanda Sherrod	\$13,620
Linda Swanson	Patrice Smith	\$13,515
Roni Johnson	Felicia Scott	\$13,303

CONSULTANT COURT OF SHARING

Name	Unit	Q Team YTD
Brittany Hicks	Lynn Dorvil	14
Mona Dixon	Katie Nichols	13
Yulonda Petty	Yolanda Sherrod	11
Tyheshia Dobbs	Katie Nichols	9
Rosalyn Ott	Earnestine Mobley	7
Amanda Ocasio	Joy Westbrooks	7
Rachel Lamberti	Jennifer Flesher	5
Demeatra Yowman	Satarro Purnell	5
Titiana Mosley	Cheri Eaglin	4
Tiffany Huerta	Coty Maldonado	4
Mavis Boyd	Earnestine Mobley	4
Kelley Roscoe	Patrice Smith	4
Rachelle Thomas	Satarro Purnell	4
Avis Jenkins	Susan Lafferty	4
Latonya Webber	Yolanda Sherrod	4

RECRUITING BONUSES



**CONGRATULATIONS
"319" NEW TEAM MEMBERS
IN THE MONTH OF APRIL !!**

Unit Development Bonus

Qualified Recruits 5+=\$500; 3 & 4=\$300

\$500 Bonus in APRIL

Katie Nichols - 9
Satarro Purnell - 7
Joy Westbrooks - 7

\$300 Bonus in APRIL

4 ea: Lynn Dorvil
& Erika Guajardo
3 ea: Cheri Eaglin,
Viveca Wilson & Jennifer Flesher

Personal Recruiting Bonus

Receive \$100 for each Personal Qualified Recruit

\$300 ea: Viveca Wilson

\$200 ea: Annette Gordon, Katie Nichols,
Sherian Wynn, Cheri Eaglin,
Satarro Purnell, Joy Westbrooks
& Joy Westbrooks

\$100 ea: Julia Barber, Martha Turner,
Erika Guajardo, Coty Maldonado
& Jennifer Flesher

Patrice Smith	26
Satarro Purnell	26
Coty Maldonado	25
Katie Nichols	23
Lynn Dorvil	21
Joy Westbrooks	18
Jennifer Flesher	13
Erika Guajardo	13
Earnestine Mobley	12
Yolanda Sherrod	12
Cassabdra Scott	12
10 & UP CLUB	
Cheri Raglin	9
Susan Lafferty	8
Annette Gordon	8
Annabel Cruz	8
Myree Francis	8
Felicia Scott	7
Julia Barber	7
Carmen Buford	7
Shirley Nichols	6
Lupita Villarreal	6
Viveca Wilson	6
Martha Turner	6
5 & Up Club	
Viola Morris & Anna Franz	4 ea
Sherian Wynn	3 ea
Angela Borino	2 ea
Vinette Harris, Opal Hill & LeShea Nixon	1 ea



NEW DIRECTOR TRACKING
WIN an additional \$3,000



****WINNER!!!!!!****

ON THE MOVE (\$1,000 Bonus)		Achieve a total of <u>\$15,000</u> in adjusted Unit Wholesale and add 3 or more Personal Qualified (<u>\$600</u>) team members by the end of 3 months of debut				
NAME	DEBUT MON	MO OF CONT	TOT ADJ UNIT WHSL	TOT PERS QUAL RECR	ADJ UNIT WHSL NEEDED	PERS QUAL REC NEEDED
Cheri Eaglin	04/14	1ST	\$ 8,205	2	\$ 6,795	1

11 FABULOUS 50'S (\$1,000 Bonus)		Achieve a total of <u>\$30,000</u> in adjusted Unit Wholesale and need 50 unit team members by the end of 6 months of debut				
NAME.	DEBUT MO	MO OF CONT.	TOT ADJ UNIT WHSL	TOTAL UNIT SIZE	ADJ UNIT WHSL NEEDED	INCREASE IN UNIT SIZE NEEDED
Anna Franz	12/13	5TH	\$ 12,657	30	\$ 17,3444	20
Martha Turner	01/14	4TH	\$ 20,256	36	\$ 9,744	14
Carmen Buford	01/14	4TH	\$ 15,196	41	\$ 14,804	9
Lynn Dorvil	01/14	4TH	\$ 36,820	43	\$ WHLS MET	4
Cheri Eaglin	04/14	1ST	\$ 8,205	46	\$ 21,795	16

HONORS SOCIETY (\$1,000 Bonus)		Achieve 50 Unit Members and a minimum of <u>\$60,000</u> in adjusted Unit Wholesale at the end of 12 months of debut				
NAME.	DEBUT MO	MO OF CONT.	TOT ADJ UNIT WHSL	TOT UNIT SIZE.	ADJ UNIT WHSL NEEDED	INCR IN UNIT SIZE NEEDED
Myree Francis	05/13	FINAL	\$ 36,479	44	\$ 23,233	6
Sherian Wynn	06/13	11TH	\$ 27,878	20	\$ 32,122	30
LeShea Nixon	07/13	10TH	\$ 22,415	15	\$ 37,585	35
Lupita Villarreal	07/13	10TH	\$ 38,725	36	\$ 21,275	14
Jennifer Flesher	07/13	10TH	\$ 47,748	46	\$ 12,252	4
Rosemary Flores	08/13	9TH	\$ 28,280	12	\$ 31,720	38
Viola Morris	09/13	8TH	\$ 36,542	28	\$ 23,458	22
Anna Franz	12/13	5TH	\$ 12,657	30	\$ 47,344	20
Martha Turner	01/14	4TH	\$ 20,256	36	\$ 39,744	14
Carmen Buford	01/14	4TH	\$ 15,196	41	\$ 44,804	9
Lynn Dorvil	01/14	4THD	\$ 36,820	43	\$ 23,180	7
Cheri Eaglin	04/14	1ST	\$ 8,205	46	\$ 51,795	4



MESSAGE FROM THE HEART & CHALLENGES

M-Pact Area, WOW!!! I am sooooo proud of you. You are all working hard and I know you will finish **STRONG!** IT'S TIME TO GET EVERYONE IN YOUR UNITS TO RED JACKET AND STAR CONSULTANT!!! This will help you Build New Leaders, Build New Directors, and Build New National Areas!!! Red to Blue!!! Blue to Black!!! Don't hold back your Dreams will become Reality!

*Directors Gold Medal in May and I will bring a Special Gift for you from Hawaii!!!

The M-Pact Area Is building a "BRICK HOUSE" in the Great Wall of Mary Kay!

Living The Dream

Lorraine

MARY KAY SEMINAR 2014 Discover what you LOVE Seminar Recognition 2014

All Area Events at the Beautiful 100 Year Old **Adolphus Hotel**
1321 Commerce St.
Dallas, TX 75202
PH: 214.742.8200

It is M-Pact Area Time to Shine at Seminar 2014

Jul 19 Saturday	Cadillac Royalty Dinner*	7:00 pm/10:00 pm
Jul 20 Sunday	Director & DIQ Area Day	8:30 am/4:00 pm
	Sweets In My Suite	7:00 pm/10:00 pm
Jul 21 Monday	Newton Area Awards Night**	7:00 pm/ until ??

DON'T miss a second of it.

* Invitation Only
** Formal

Register for Newton Events at:
www.LorraineNewton.com
(click "Home" go to right bottom "Upcoming Events")

Register at Hotel:
https://resweb.parskey.com/Resweb/d0?mode=welcome_of_new&eventID=11273100

Newton Events Per Person
All Events: Director/DIQ \$150
Consultant \$ 95
Without Sweets In My Suite:
Director/DIQ \$130
Consultant \$75
(hotel not included)

The M-Pact Area is building a "Brick House" in the Great Wall of Mary Kay!

NSD Lorraine Newton

7611 Shannondale Drive

Sugar Land, TX 77479

Website: www.lorrainenewton.com

Email: mk_krisma@hotmail.com

Office: (281) 224-6128

TO:



ITS APRIL ST★R TIME !!!

Join us!!!



2014

**Top Sales Director Trip
Maui, Hawaii
Sep. 15-21, 2014**

