

NEWTON M-PACT NATION

MARCH 2014

FEBRUARY RESULTS

Inner Circle



#1 Patrice Smith
\$ 31,187



#2 Katie Nichols
\$ 18,292



#3 Satarro Purnell
\$ 14,059



#4 Earnestine Mobley
\$ 11,273



#5 Felicia Scott
\$ 10,843



#6 Joy Westbrooks
\$ 10,035



GOLD CIRCLE
5 OR MORE RECRUITS

Patrice = 5

Yolanda = 5

Julia = 5



The M-Pact Area is Building a "Brick House"

In the Great Wall of Mary Kay

TOP 10 DIRECTORS



	Name	Wholesale	Bonus
1	Patrice Smith	\$31,187	\$3,100
2	Katie Nichols	\$18,292	\$1,800
3	Satarro Purnell	\$14,059	\$1,400
4	Earnestine Mobley	\$11,273	\$1,100
5	Felicia Scott	\$10,843	\$1,000
6	Joy Westbrooks	\$10,035	\$1,000
7	Lynn Dorvil	\$9,029	\$900
8	Susan Lafferty	\$8,417	\$800
9	Yolanda Sherrod	\$8,307	\$800
10	Coty Maldonado	\$7,520	\$700
	Jennifer Flesher	\$7,005	\$700
	Julia Barber	\$6,572	\$600
	Vinette Harris	\$5,573	\$500
	Angela Borino	\$5,003	\$500
	Anna Franz	\$5,001	\$500
	Opal Hill	\$4,307	
	Sherian Wynn	\$4,279	
	Martha Turner	\$4,269	
	Viola Morris	\$4,177	
	Shirley Nichols	\$4,159	
	Annabel Cruz	\$4,123	
	Viveca Wilson	\$4,030	
	Rosemary Flores	\$4,030	
	Annette Gordon	\$4,008	
	Myree Francis	\$4,006	
	Erika Guajardo	\$4,001	
	Lupita Villarreal	\$4,001	







Patrice
53
Joy
43
Earnestine
33
Satarro
32
Viveca
30

Martha Turner	29
Susan Lafferty	28
Carmen Buford	27
Katie Nichols	26
Annette Gordon	24
Julia Barber	24
Anna Franz	23
Viola Morris	22
Lynn Dorvil	21
Erika Guajardo	20
Lupita Villarreal	19
Cassandra Scott	18
Yolanda Sherrod	18
Coty Maldonado	18
Felicia Scott	17
Annabel Cruz	17
Sherian Wynn & Myree Francis 16 ea	Shirley Nichols, Angela Borino & Jennifer Flesher 15 ea
Vinette Harris & LeShea Nixon 14 ea	Opal Hill 13
Rosemary Flores 12	Isabel Vargas 9

APRIL Anniversaries

	Director's Anniversary: Years	
Sherian Wynn	14	
Shirley Nichols	8	
Lynn Dorvil	1	
	Unit's Anniversary: Years	
Satarro Purnell	13	
Shirley Nichols	3	
Annette Gordon	2	

IT'S STAR TIME !!!

UNIT SIZE

Mary Kay Honors Club Units with 125 or More

Patrice Smith 220

On Fire 100's

Katie Nichols 105

Satarro Purnell 102

Sensational 80's & 90's

Susan Lafferty 87

Fabulous 50's, 60's & 70's

Joy Westbrooks 79

Coty Maldonado 70

Earnestine Nash-Mobley 63

Julia Barber 63

Forty & Movin' UP

Viveca Wilson 49

Yolanda Sherrod 45

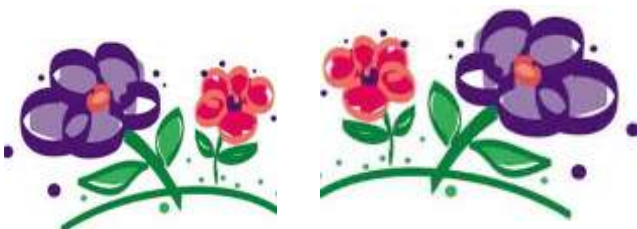
Lynn Dorvil 43

Felicia Scott 42

Myree Francis 41

Patrice Smith \$ 9,742.63

Katie Nichols	\$6,901.38
Satarro Purnell	\$5,525.36
Earnestine Mobley	\$4,141.57
Joy Westbrooks	\$3,507.89
Lynn Dorvil	\$3,265.37
Felicia Scott	\$3,153.87
Yolanda Sherrod	\$2,745.02
Angela Borino	\$2,544.75
Jennifer Flesher	\$2,531.33
Susan Lafferty	\$2,411.00
Anna Franz	\$2,254.60
Coty Maldonado	\$2,129.35
Julia Barber	\$1,899.36
Vinette Harris	\$1,430.74
Erika Guajardo	\$1,384.81
Rosemary Flores	\$1,287.21
Martha Turner	\$1,131.42
Viveca Wilson	\$1,130.48
Opal Hill	\$1,109.06
Lupita Villarreal	\$1,103.80
Annette Gordon	\$952.77
Sherian Wynn	\$952.19
Viola Morris	\$949.59
Annabel Cruz	\$767.11
Shirley Nichols	\$643.34
Myree Francis	\$562.65



PERSONAL SUCCESS

13% Checks

Patrice Smith	\$1,116.73
Earnestine Mobley	\$976.11
Satarro Purnell	\$762.49
Lynn Dorvil	\$691.57
Angela Borino	\$614.12
Joy Westbrooks	\$550.13
Rosemary Flores	\$513.31
Anna Franz	\$504.53
Katie Nichols	\$488.22
Martha Turner	\$476.45
Felicia Scott	\$444.21
Jennifer Flesher	\$420.65
Viola Morris	\$406.64
Viveca Wilson	\$406.61
Sherian Wynn	\$395.92
Lupita Villarreal	\$383.73
Yolanda Sherrod	\$365.17
Opal Hill	\$349.18
Annette Gordon	\$331.76
Erika Guajardo	\$298.94

Look!!

Win this at Leadership 2014

Debut Between Aug 1, 2013 – Jan 1, 2014 .You & Your Senior Director, who attend, will win this Badgley Michka BAG at New Orleans.

Debut an offspring & received the matching wallet + \$100 for each offspring.



**Debut
Between
Aug 1, 2013 &
Jul 1, 2014
Win this 2014
Class Ring**



Director's Personal Wholesale Scoreboard

Jennifer Flesher	\$2,225.50
Erika Guajardo	\$1,478.50
Annette Gordon	\$1,455.75
Patrice Smith	\$1,423.50
Rosemary Flores	\$1,200.75
Shirley Nichols	\$1,178.75
Anna Franz	\$1,119.50
Opal Hill	\$1,073.75
Viola Morris	\$1,048.50
Sherian Wynn	\$831.00
Angela Borino	\$678.25
Viveca Wilson	\$640.00
Felicia Scott	\$625.50
Joy Westbrooks	\$611.50
Annabel Cruz	\$609.50
Katie Nichols	\$607.50
Lynn Dorvil	\$605.50
Yolanda Sherrod	\$605.50
Martha Turner	\$604.00
Satarro Purnell	\$600.50
Earnestine Mobley	\$600.25

Director's Personal Sharing Scoreboard

GOLD Medal

****See Gold Circle - Page 1****

Silver Medal
Four Recruits

Bronze Medal

Three Recruits

Satarro Purnell, Susan Lafferty, Anna Franz & Viveca Wilson

Two Recruits

Katie Nichols, Earnestine Mobley, Joy Westbrooks, Lynn Dorvil, Opal Hill, Annabel Cruz, Erika Guajardo & Carmen Buford



Congratulations

New Director Class of 2014

New Director

Martha Turner
Carmen Buford
Lynn Dorvil
Anna Franz
Viola Morris
Rosemary Flores
Jennifer Flesher
Lupita Villarreal
LeShea Nixon

Sr. Director

Katie Nichols
Satarro Purnell
Joy Westbrooks
Rosemary Flores
Lorraine Newton
Isabel Vargas
Angela Borino
Coty Maldonado
Joy Westbrooks

Debut Month

Jan 2014
Jan 2014
Jan 2014
Dec 2013
Sep 2013
Aug 2013
Jul 2013
Jul 2013
Jul 2013

STAIRWAY TO NATIONAL

Directors In Qualification

If you remember back to your DIO Days and how it felt to get encouragement, sending a postcard of support would be great!

[Brittany Hicks](#) Lynn Dorvil's Unit
5455 Richmond Ave. #3095, Houston, TX 77056

[Angela Gordon](#) Lorraine Newton's Unit
800 Wells St., Diboll, TX 775941

[Yulonda Petty](#) Yolanda Sherrod's Unit
1012 9th St. S, Columbus, MS 39701

[Janice Palmer](#) Patrice Smith's Unit
3419 Willow Ridge Dr., Tuscaloosa, AL 35405

[Patience Harris](#) Myree Francis' Unit
12715 Southspring Dr., Houston, TX 77047

[Mona Dixon](#) Katie Nichols' Unit
2706 Feather Green Trl., Fresno, TX 77545

[Sandi Suddeth](#) Shirley Nichols' Unit
803 27th St. W, Jasper, AL 35501

[Tyheshia Dobbs](#) Katie Nichols' Unit
7411 Pebblemill Ln., Houston, TX 77086



Elite Executive Sr.
Directors
(8+ Offspring)

Executive Sr. Directors
(5-7 Offspring)
Katie Nichols

Future Executive Sr. Directors
with 3-4 Offspring
Satarro Purnell

Sr. Directors with 2 Offspring
Erika Guajardo, Joy Westbrooks,
Coty Maldonado & Patrice Smith

Sr. Directors with 1 Offspring
Felicia Scott, Isabel Vargas,
Angela Borino & Rosemary Flores



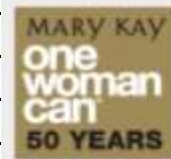
STAR DIRECTOR PROGRAM

Quarter "2" 2014 & YTD 2014

Sapphire Stars	Ruby Stars	Diamond Stars	Emerald Stars	Pearl Stars
				
	Sherian Wynn	Katie Nichols	Annette Gordon	Viola Morris
	Earnestine Mobley	Shirley Nichols	Myree Francis	Joy Westbrook
	Yolanda Sherrod	Erika Guajardo	Satarro Purnell	Jennifer Flesher
	Annabel Cruz		Anna Franz	
	Opal Hill			

SAPPHIRE STAR 5-9 <u>Unit</u> Stars \$300 Bonus	RUBY STAR 10-14 <u>Unit</u> Stars \$400 Bonus	DIAMOND STAR 15-19 <u>Unit</u> Stars \$500 Bonus	EMERALD STAR 20-24 <u>Unit</u> Stars \$500 Bonus	PEARL STAR 25 or more <u>Unit</u> Star \$500 Bonus
2nd Quarter	2nd Quarter	2nd Quarter	2nd Quarter	2nd Quarter
Katie Nichols	Joy Westbrooks			
Patrice Smith	Satarro Purnell			
Earnestine Mobley				
Susan Lafferty				
Shirley Nichols				
Yolanda Sherrod				

<u>YTD</u> SAPPHIRE STAR Director 20-39 <u>Unit</u> Stars	<u>YTD</u> RUBY STAR Director 40-59 <u>Unit</u> Stars	
<u>YTD</u> DIAMOND STAR Director 60-79 <u>Unit</u> Stars	<u>YTD</u> EMERALD STAR Director 80-99 <u>Unit</u> Stars	<u>YTD</u> PEARL STAR Director Over 100 <u>Unit</u> Stars



Go for the **Gold!**

Celebrating 50 Years of Rich Rewards

Star Sales Director Program June 16, 2013 – June 15, 2014

**DEVELOP A MINIMUM OF 20 STAR CONSULTANTS AND
ACHIEVE PERSONAL STAR CONSULTANT STATUS EACH QUARTER OF THIS
MARY KAY SEMINAR YEAR FROM JUNE 16, 2013 - JUNE 15, 2014 WIN A SPECIAL PRIZE!!!**

CAR DRIVERS

CADILLAC



Patrice Smith

Satarro Purnell



WIN
a

Cadillac



Joy Westbrooks



Susan Lafferty



Katie Nichols



WIN
your

National

M-Pact Area Achieves Again !!!



Brand New 2014 Cadillac Escalade

Coty Maldonado



Erika Guajardo



Felicia Scott



Julia Barber



Premier Club



Grand Achievers On-Target Grand Achievers



Angela Borino



Anna Franz



Annabel Cruz



Annette Gordon



Carmen Buford

Name	Unit	No. of Team Mbrs	Team Prod
Mona Dixon	Katie Nichols	12	\$5,925.75
Tiffany Huerta	Coty Maldonado	8	\$5,058.75
Roni Johnson	Felicia Scott	6	\$5,771.50



Earnestine Mobley



LeShea Nixon



Sherian Wynn



Shirley Nichols



Vinette Harris



Viola Morris



Yolanda Sherrrod

Earn the use of a
NEW! BMW 320i
starting January 2014.

Learn More >



Y-T-DATE SCOREBOARD

Personal Retail Sales

Jennifer Flesher	\$28,170
Patrice Smith	\$24,050
Viola Morris	\$20,991
Erika Guajardo	\$16,938
Anna Franz	\$16,801
Annabel Cruz	\$16,530
Annette Gordon	\$14,659
Yolanda Sherrod	\$13,948
Carmen Buford	\$13,851
Satarro Purnell	\$13,511
Angela Borino	\$13,384
Joycelyn Westbrooks	\$12,837
Katie Nichols	\$12,462
Martha Turner	\$12,070
Shirley Nichols	\$11,910
Myree Francis	\$10,700
Viveca Wilson	\$10,057
Guadalupe Villarreal	\$9,920
Sherian Wynn	\$9,692
Felicia Scott	\$9,515

Personal Recruiting

	SeminarQual
Joy Westbrooks	28
Katie Nichols	25
Earnestine Mobley	19
Viveca Wilson	17
Yolanda Sherrod	16
Patrice Smith	15
Carmen Buford	14
Vinette Harris	13
Martha Turner	12
Viola Morris	12
LeShea Nixon	12
Satarro Purnell	11
Anna Franz	11
Erika Guajardo	11
Coty Maldonado	9
Lupita Villarreal	9
Myree Francis	9
Annette Gordon	8
Lynn Dorvil	6
Julia Barber	6

Unit Retail Sales

Patrice Smith	\$290,672
Satarro Purnell	\$219,118
Katie Nichols	\$210,938
Joy Westbrooks	\$200,095
Earnestine Mobley	\$132,302
Susan Lafferty	\$96,840
Coty Maldonado	\$95,631
Yolanda Sherrod	\$94,178
Julia Barber	\$86,676
Vinette Harris	\$80,542
Erika Guajardo	\$80,023
Felicia Scott	\$79,111
Jennifer Flesher	\$78,156
Lupita Villarreal	\$64,819
Viola Morris	\$64,789
Rosemary Flores	\$63,450
Annette Gordon	\$62,099
Viveca Wilson	\$62,000
Annabel Cruz	\$61,313
Myree Francis	\$60,705

Unit Recruiting

	SeminarQual
Joy Westbrooks	37
Katie Nichols	37
Satarro Purnell	26
Earnestine Mobley	26
Patrice Smith	22
Yolanda Sherrod	19
Coty Maldonado	15
Viveca Wilson	13
Myree Francis	11
LeShea Nixon	11
Lupita Villarreal	10
Rosemary Flores	10
Susan Lafferty	9
Erika Guajardo	9
Vinette Harris	8
Annette Gordon	8
Viola Morris	8
Julia Barber	7
Jennifer Flesher	6

Top 15 in M-Pact Area Courts

CONSULTANT COURT OF SALES

Name	Unit	Y-T-D Retail
Shirley Singh	Vinette Harris	\$57,900
Adrian Gantt	Satarro Purnell	\$15,676
Tanya Douglas	Felicia Scott	\$13,803
Kelley Roscoe	Patrice Smith	\$13,738
Cheri Eaglin	Katie Nichols	\$13,510
Patricia Gordon	Earnestine Mobley	\$13,220
Tammy Harbin	Lorraine Newton	\$13,208
Janice Palmer	Patrice Smith	\$12,588
Rosalyn Ott	Earnestine Mobley	\$12,088
Yvette Carter	Carmen Buford	\$12,010
Roni Johnson	Felicia Scott	\$11,380
Brenda Austin	Patrice Smith	\$11,297
Paula Brown	Viveca Wilson	\$11,168
Brittany Hicks	Lynn Dorvil	\$11,075
Mavis Boyd	Earnestine Mobley	\$10,942

CONSULTANT COURT OF SHARING

Name	Unit	Q Team YTD
Brittany Hicks	Lynn Dorvil	9
Rosalyn Ott	Earnestine Mobley	7
Yulonda Petty	Yolanda Sherrod	7
Mona Dixon	Katie Nichols	6
Mavis Boyd	Earnestine Mobley	4
Avis Jenkins	Susan Lafferty	4
Tiffany Huerta	Coty Maldonado	3
Patricia Gordon	Earnestine Mobley	3
Amanda Ocasio	Joy Westbrooks	3
Michelle Harris	Martha Turner	3
Tania Harris	Patrice Smith	3
Kelley Roscoe	Patrice Smith	3
19 Consultants with		
2 Qualified recruits		

RECRUITING BONUSES



**CONGRATULATIONS
"142" NEW TEAM MEMBERS
IN THE MONTH OF FEBRUARY !!**

Unit Development Bonus

Qualified Recruits 5+=\$500; 3 & 4=\$300

\$500 Bonus in FEBRUARY

Patrice Smith - 6
Satarro Purnell - 6
Katie Nichols - 5

\$300 Bonus in FEBRUARY

4 ea: Earnestine Mobley,
Lynn Dorvil & Yolanda Sherrod

3 ea: Angela Borino,
Jennifer Flesher
& Anna Franz

Personal Recruiting Bonus

Receive \$100 for each Personal Qualified Recruit

\$300 ea: Earnestine Nash-Mobley
& Anna Franz

\$200 ea: Susan Lafferty, Patrice Smith,
Julia Barber, Satarro Purnell, Joy Westbrooks,
Katie Nichols, Viveca Wilson, Lynn Dorvil,
Yolanda Sherrod, Angela Borino, Opal Hill,
Jennifer Flesher & Lupita Villarreal

\$100 ea: Annette Gordon, Martha Turner,
Erika Guajardo, Flecia Scott
& Annabel Cruz

Patrice Smith	21
Satarro Purnell	14
Katie Nichols	13
10 & UP CLUB	
Yolanda Sherrod	9
Lynn Dorvil	8
Earnestine Mobley	7
Joy Westbrooks	7
Susan Lafferty	6
Jennifer Flesher	5
Julia Barber	5
Viveca Wilson	5
5 & Up Club	
Felicia Scott, Anna Franz & Shirley Nichols	4 ea
Angela Borino, Myree Francis, Erika Guajardo, Lupita Villarreal & Cassandra Scott	3 ea
Opal Hill, Annabel Cruz & Carmen Buford	2 ea
Coty Maldonado, Sherian Wynn, Martha Turner & Rosemary Flores	1 ea



NEW DIRECTOR TRACKING
WIN an additional \$3,000



****WINNER!!!!!!****

ON THE MOVE (\$1,000 Bonus) **Achieve a total of \$15,000 in adjusted Unit Wholesale and add 3 or more Personal Qualified (\$600) team members by the end of 3 months of debut**

NAME	DEBUT MON	MO OF CONT	TOT ADJ UNIT WHSL	TOT PERS QUAL RECR	ADJ UNIT WHSL NEEDED	PERS QUAL REC NEEDED
Anna Franz	12/13	3RD	\$ 9,387	3	\$ 5,613	RECR MET
Martha Turner	01/14	2ND	\$ 9,317	2	\$ 5,683	1
Carmen Buford	01/14	2ND	\$ 7,478	1	\$ 7,522	2
Lynn Dorvil	01/14	2ND	\$ 15,264	3	WLSL MET	RECR MET

FABULOUS 50'S (\$1,000 Bonus) **Achieve a total of \$30,000 in adjusted Unit Wholesale and need 50 unit team members by the end of 6 months of debut**

NAME.	DEBUT MO	MO OF CONT.	TOT ADJ UNIT WHSL	TOTAL UNIT SIZE	ADJ UNIT WHSL NEEDED	INCREASE IN UNIT SIZE NEEDED
Rosemary Flores	08/13	FINAL	\$ 22,933	9	\$ 7,067	41
Viola Morris	09/13	6TH	\$ 29,952	24	\$ 48	26
Anna Franz	12/13	3RD	\$ 9,387	29	\$ 20,683	21
Martha Turner	01/14	2ND	\$ 9,317	37	\$ 20,683	13
Carmen Buford	01/14	2ND	\$ 7,478	38	\$ 22,522	12
Lynn Dorvil	01/14	2ND	\$ 15,264	43	\$ 14,736	7

HONORS SOCIETY (\$1,000 Bonus) **Achieve 50 Unit Members and a minimum of \$60,000 in adjusted Unit Wholesale at the end of 12 months of debut**

NAME.	DEBUT MO	MO OF CONT.	TOT ADJ UNIT WHSL	TOT UNIT SIZE.	ADJ UNIT WHSL NEEDED	INCR IN UNIT SIZE NEEDED
Viveca Wilson	03/13	12TH	\$ 41,145	49	\$ 18,885	1
Myree Francis	05/13	10TH	\$ 33,456	41	\$ 26,544	9
Sherian Wynn	06/13	9TH	\$ 22,479	19	\$ 37,521	31
LeShea Nixon	07/13	8TH	\$ 16,228	17	\$ 43,772	33
Lupita Villarreal	07/13	8TH	\$ 28,857	31	\$ 31,143	19
Jennifer Flesher	07/13	8TH	\$ 33,397	31	\$ 26,603	19
Rosemary Flores	08/13	7TH	\$ 26,963	12	\$ 33,037	38
Viola Morris	09/13	6TH	\$ 29,952	24	\$ 30,048	26
Anna Franz	12/13	3RD	\$ 9,387	29	\$ 50,613	21
Martha Turner	01/14	2ND	\$ 9,317	37	\$ 50,683	13
Carmen Buford	01/14	2NDT	\$ 7,478	38	\$ 52,522	12
Lynn Dorvil	01/14	2NDT	\$ 15,264	43	\$ 44,736	7

NSD Lorraine Newton

7611 Shannondale Drive

Sugar Land, TX 77479

Website: www.lorrainenewton.com

Email: mk_krisma@hotmail.com

Office: (281) 224-6128

TO:



IT'S FEBRUARY ST★R TIME !!!

Join us!!!



2014

**Top Sales Director Trip
Maui, Hawaii
Sep. 15-21, 2014**

