

Have You Ever Pondered Pink?

Name: _____ Consultant: _____ Date: _____
 Address: _____ City, State, ZIP _____
 Email: _____ Cell Number _____ Best time to call _____
 Age: 18-24 25-34 35-44 45-54 55-64 65-75 75+ Best time to call: Day or Evening

Must be Completely filled out to be entered into monthly unit drawings!

1). Tell me about your current job.....

What do you like most about it? _____

What do you like least? _____

Are you paid what you are worth? **Yes No**

Is your current job what you want to do for the rest of your life? **Yes No**

If you could make the same money amount of money you are making now & work half the hours would like to know how? **Yes No**

Would a flexible schedule (i.e. you decide when you want to work & when you don't) be appealing to you? **Yes No**

Have you ever thought about owning your own business before? **Yes No**

2). Rank the group of words that best describes you using 1-4 Best-Least

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Results-oriented	People-oriented	Family-oriented	Detail-oriented
Quick decisions	Loves to talk	Slow to change	Perfectionist
Direct	Enthusiastic	Dependable	Critical/Analytical

3). These are some of the benefits of having a Mary Kay business. Which 3 would appeal to you the most?

<input type="checkbox"/> Extra money	<input type="checkbox"/> Being my own boss
<input type="checkbox"/> Tax advantages	<input type="checkbox"/> Unlimited income potential
<input type="checkbox"/> Free car	<input type="checkbox"/> More time to spend with my family
<input type="checkbox"/> Prizes & recognition	<input type="checkbox"/> Make my own schedule

4). What are you thinking right now? Circle one:

A. Absolutely—I'm very interested in knowing more about MK, it just might be for me. What's the next step to start my business?

B. Buy me a cup of coffee—I'm not sure MK is for me but I would like to know the facts before making a decision. Let's have coffee, I have some questions.

C. Call & invite me to your next special event. I might be interested in MK in the future or know someone else who would be.

D. Definitely not—I can never see myself doing anything like Mary Kay I'd like to keep paying full price & be your customer.

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