

Money



- **50% commission on all sales-
highest of any direct selling company!**
- **\$25-\$50 an hour**

Reorders



- **Our product is consumable
(goes down the drain each month)**
- **Average skin care customer will order
\$100/year**
- **100 customers = \$10,000 a year in
profits from reorders!**

Full-time income Part-time-Work



- **Put your family first without sacrificing income**
- **Work at home if you choose**
- **Save on childcare and work-related expenses!**
- **20 hours a week in Mary Kay = \$2,000 a month pay!**

Tax Advantages



- **There are many expenses you can claim for your in-home office.**
- **Some may include: Mortgage payments, utilities, cell-phones, and computer equipment.**
- **You can keep your taxes to a minimum, possibly zero!**

Free Car



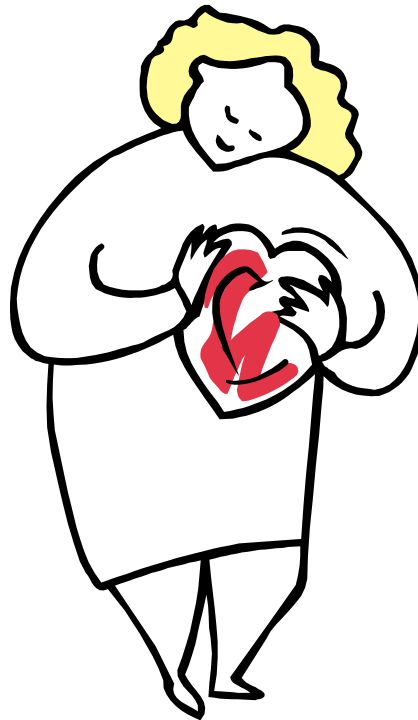
- **Mary Kay pays**
 - **Lease**
 - **Registration**
 - **Taxes**
 - **Licensing**
 - **80-90% Insurance**
- **Always Under Factory Warranty-no car repair bills**
- **New car every 2 years**
- **10-15 hours of work per week**

Prizes



- **Weekly and Monthly Prizes awarded to you from your director!**
- **Quarterly and Yearly prizes awarded to you by Mary Kay!**
- **You work for the prize you want!**

Self-Improvement



- **Free Training Offered In**
 - **Self-Confidence/Self Esteem**
 - **Self-Discipline**
 - **Time, Business, and People Management**
 - **Setting and Achieving Goals**
 - **Other Important Life Lessons**

What a Fun and Fulfilling Journey!

Be Your Own Boss



- **Travel to work or work from home**
- **Work a little**
- **Work a lot**
- **Work with who you want**
- **Work when you want**
- **Promote yourself to any position!**

Successful Traits



We look for women who are...

Busy



- **Busy people know how to budget their time**
- **Busy people get things done**

Family- oriented



- **Family-oriented women see their family as a reason to succeed, rather than an excuse as to why they can't**

Money Motivated



- **Women who need money are motivated to work**
- **People with financial goals are more likely to succeed**

Not the Pushy Sales Type



**Your customers will appreciate
your honest, sincere approach!**

Decision Makers



**Make your own decision. Indecision
brings neither failure nor success!**

How do I get started?



- **It costs \$100 to join Mary Kay (+tax and shipping)**
- **You receive a Starter Kit valued at \$400.00 retail, which contains all the supplies and training materials you need to begin your business.**
- **You will receive all the training you require free of charge from your director and your recruiter.**
- **You may purchase your cosmetics at a 50% discount**

Over \$250.00 IN FREE PRODUCTS!



**In addition to all your supplies and training materials,
Mary Kay Cosmetics will send you:**

- **2 FREE sets of Timewise skin care**
- **A FREE set of Day/Night Solution**
- **A FREE Mascara**
- **A FREE Oil-free Eye Makeup Remover**
- **11 Full-Size Foundations**

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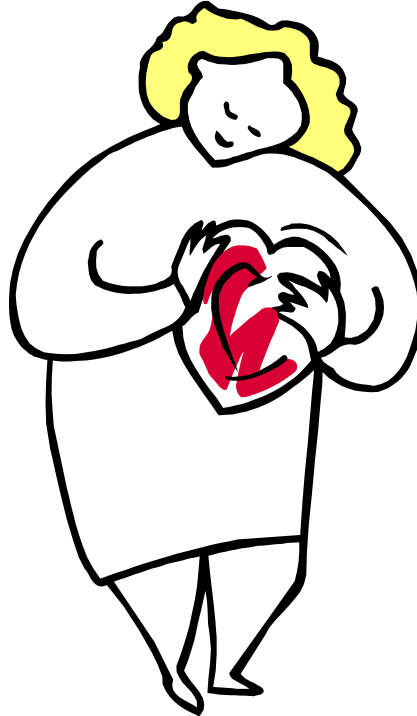
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