

# Stock your store for success!

READY SET SELL - FOR NEW CONSULTANTS ONLY!								BUNDLE CHOICES!
WHOLE-SALE (YOUR COST)	Discount	RETAIL VALUE (YOU SELL)	COLOR 101 GIFT <small>Must place order within 15 calendar days of agreement</small>	READY SET SELL BONUS <small>Must place order in same month as agreement or month following</small>	Total Free*	Total Retail Value (of first order)	TOTAL INVESTMENT <small>(approximate) Including Tax &amp; Business Supplies/Samples *Example of Monthly Payment (if borrowing)</small>	
Order of Excellence \$4,800 Pearl Star	50%	\$9,600 50 Faces	\$115.00 value	\$620 Free PLUS \$125 BizBuilder Bucks*	\$860 Free + Ladder of Success Pearl Star/Prize †	\$10,335	\$5,500 *\$200 - 28 months or 20 Lipsticks sold per mo	TimeWise Skin Care Bundle 5 additional bundle choices 2 Travel Roll-Up Bags
Career \$3,600 Emerald Star	50%	\$7,200 40 Faces	\$115.00 value	\$620 Free PLUS \$125 BizBuilder Bucks*	\$860 Free + Ladder of Success Emerald Star/Prize †	\$7,935	\$4,300 *\$185 - 30 months or 18 Lipsticks sold per mo	Mary Kay Favorites Bundle: Oil-Free Eye Makeup Remover, Ultimate Mascara, Replenishing Serum +C, Fragrance-Free Satin Hands Hand Cream (\$85 Value)
Professional \$3,000 Diamond Star	50%	\$6,000 35 Faces Power Start	\$115.00 value	\$525 Free PLUS \$100 BizBuilder Bucks*	\$740 Free + Ladder of Success Diamond Star/Prize †	\$6,640	\$3,500 *\$175 - 24 months or 17 Lipsticks sold per mo	Botanicals Cleanse & Hydrate Skin Care Bundle: Cleanse in Formulas 1, 2 & 3, Hydrate in Formulas 1, 2 & 3 (\$90 Value)
Premium \$2,400 Ruby Star	50%	\$4,800 25 Faces	\$115.00 value	\$430 Free PLUS \$80 BizBuilder Bucks*	\$625 Free + Ladder of Success Ruby Star/Prize †	\$5,345	\$2,900 *\$150 - 24 months or 15 Lipsticks sold per mo	Mary Kay Color Bundle: Compact Mini, Compact, Lash Love Mascara, NoriShine Plus Lip Glosses in Au Naturel & Berry Tart, Brow Gel (\$87 Value)
Superior \$1,800 Sapphire Star	50%	\$3,600 18 Faces Perfect Start	\$115.00 value	\$335 Free PLUS \$50 BizBuilder Bucks*	\$500 Free + Ladder of Success Sapphire Star/Prize †	\$4,050	\$2,200 *\$110 - 24 months or 11 Lipsticks sold per mo	Botanicals Freshen & Mask Skin Care Bundle: Freshen in Formulas 1, 2 & 3, Mask in Formulas 1, 2 & 3 (\$84 value)
Enhanced \$1,200	50%	\$2,400 10 Faces	\$115.00 value	\$210 Free PLUS \$35 BizBuilder Bucks*	\$360 Free	\$2,725	\$1,500 *\$90 - 18 months or 9 Lipsticks sold per mo	1 TimeWise Skin Care Bundle 1 additional bundle choice 1 Travel Roll-Up Bags
Basic \$600	50%	\$1,200 6 Faces	\$115.00 value	\$115 Free PLUS \$15 Biz Builder Bucks*	\$245 Free	\$1,430	\$800 *\$80 - 12 months or 8 Lipsticks sold per mo	1 TimeWise Skin Care Bundle 1 Travel Roll-Up Bags