

INTERVIEW WORKSHEET

Name: _____

Phone: _____

Address: _____

Occupation: _____

What do you value most in your life right now? _____

Where do you see yourself in 5 years? _____

What would you like to change about your current job? _____

__ Agenda: _____

__ Facts: _____

I'll share the MK Opportunity.
I'll answer your questions.
I'll ask you to make a decision.

MK is the #1 Best-Selling Brand for 12 years.
MK has no territories or sales quotas.
Starter Kit is only \$100 plus tax & shipping.

__ How we make \$ in Mary Kay: _____

__ Reasons women choose to join: _____

Earn 50% profit on all sales!
Choose how you market...
Skin Care Classes & Parties
Quick, show & sell appointments
Website & Brochure Sales
Reorders from Loyal Customers
4%, 9% or 13% recruiting commissions

Flexible hours
Personal growth & develop new skills
Prizes, awards & recognition
Make new friends
Run your own business
Financial security
Tax write offs

__ Closing: _____

Do you have any questions? __ Yes __ No

What's the worst thing that could happen if you join Mary Kay? _____

What's the best thing that could happen? _____

Is there any reason why we can't fill out an application to order your training materials?

__ Yes __ No How would you like to pay? __ Cash __ Check __ Visa/MC

Qualified interviews must be at least 18 years of age.