



DANEY'S DYNAMIC DREAMERS AND BELIEVERS NEWS

DREAMIN' BIG DREAMS!!! WORKING CONSISTENTLY... TRUSTING AND PRAISIN' GOD WHEN THOSE DREAMS COME TRUE!!!



March 2014 Recognition & Results

Reach Your Dreams. Go for the Gold!

Congrats to Our Quarter 3 Stars!

Our Stars can reserve their Seminar 2014 seat with priority registration today!

~~Emerald~~

Cyndy Daney
Rose DeJesa

~~Sapphire~~

Bevelyn Beachem



Bevelyn Beachem
Queen of Wholesale

Bevelyn Beachem
Queen of Sharing

Bevelyn Beachem
Top Love Check

Welcome New Consultants

Name:

Yeni Garza

Angela Warren

Kiera Lowe

Julian Tiller

Sheree Otis-Sullivan

Dannitess Matthey

Sponsored By:

Lourdes Schreiner

Cyndy Daney

Cyndy Daney

Bevelyn Beachem

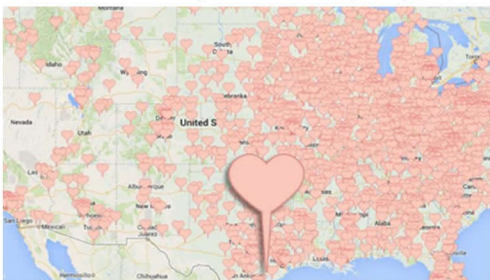
Bevelyn Beachem

Bevelyn Beachem

We Set Another Amazing Record!

58,808! That's the new Mary Kay record for the most number of makeovers conducted in 24 hours! That's right — during the MK Makeover Day on March 8, 58,808 women attended events in your homes, training centers and the live event at our World Headquarters in Dallas! What an amazing number! And here's another amazing number.... 11,640, the number of Consultants who participated in the makeover day! It was truly an exciting day, and we're thrilled that so

many women around the country had the chance to experience a wonderful makeover, and to "discover what they love" about Mary Kay products.



discover what you

LOVE™



Celebrating 50 years: Mary Kay Ash taught us how—go live your dream! **One Woman Can!**

DYNAMIC DREAMERS & BELIEVERS AND FUTURE OVERCOMERS UNITS!!

HATS OFF to those of you who attended Career Conference!!! WOOO HOOOO!! What an inspiration and true motivation!!! I always come home dreaming bigger, setting God-sized goals, and feeling re-energized! Make the commitment now to attend SEMINAR July 20-23 in Dallas You will not believe the excitement! Hold a party this month and use your sales to register for seminar starting 1 May. If you were a Star Consultant last quarter you can register this month (APRIL). Dreams are born at Seminar! I want each of you to be a part of dreaming bigger than ever before. The stories, training, information, and preparation for what's coming and making your dreams a reality are amazing!

It's time for an **AUDACIOUS APRIL!!!** Color is everywhere! Our new products are making news and are quite a splash of color! I've already heard so many success stories from our unit members about our amazing new foundations. Plus, MK has just launched the Foundations for All section to take the guess work out of things. It's hard not to get excited about them. Have you ordered yours? If not, now is the time—especially so you are prepared for Mother's Day!! Make sure to stock up on basics as well for all of the color appointments you'll be holding this month. They are so easy to book!

There are so many women just waiting for the perfect opportunity to come their way, and with the *Share the Love Promotion (&75.00 STARTER KIT)* now is the perfect time! We all could use some extra spending money right now. Mary Kay makes a great part-time (Supplemental income in any household. How do you spot your next potential recruit? She'll be a great hostess who loves our products! Mary Kay can fit just about any personality type! By selecting team members who are excited about what Mary Kay has to offer, you will also select women who are willing to use this opportunity to fulfill their needs & dreams for their family. And here's a quick fact:, Doug Shulman, the commissioner of the IRS, notes that "80% of Americans get an average of a \$3,000 refund," so now is the perfect time for them to get started.

Have you considered the fact that Mary Kay is a part of your path so that you can enrich another's life? I believe that you are not here by chance or coincidence! This is **YOUR TIME** to reach out and SHINE! Make a point of offering the Mary Kay opportunity to each person that you have not approached and that you think will benefit from a Mary Kay Career. **Let them say no .. don't say no for them by not asking.** There are so many grand opportunities for New Consultants right now! Go onto the Mary Kay website and get excited about all that they are offering! We have amazing products! We have amazing opportunities! We have an amazing circle of friends, support, belief, and materials to help us succeed in Mary Kay. The choice is ours! Make the choice, TODAY, to make your dreams come true!! Set your goals, and then plan to make them happen each day! I know you can do it! I believe in you! You are here for a time such as this! Make each day count!

Love and Belief and LOTS A **PINK HUGS!!!**

CYNDY



Does your day ever feel like this? But First...

I can't wait to make my booking calls today, but first I am going to tidy up a bit, just in case someone stops by. You know, while I am tidying up, I should really throw a load of laundry in the wash. Oh, while I am in the laundry room, I should sweep this kitchen floor, and clean up those counter tops from making the kids' breakfast. Oh, I really need to take out the trash... you know, those flowers probably need to be watered. Back inside to do my phone calls... Oh, the laundry is done, I better fold that and put it away. Guess I'll watch my favorite show while I fold. You know, I should check out that website they mentioned before I forget... Oh— look at all these e-mails I have from friends, I'll just check those for a second. I should call Sue and see how she is— she sounded down. Sue mentioned this great sale at the store, I should go check it out while I have a minute. I better hurry home and start dinner! My, how time has flown today!

teamUP
for Women!

Team Up to Make a Difference

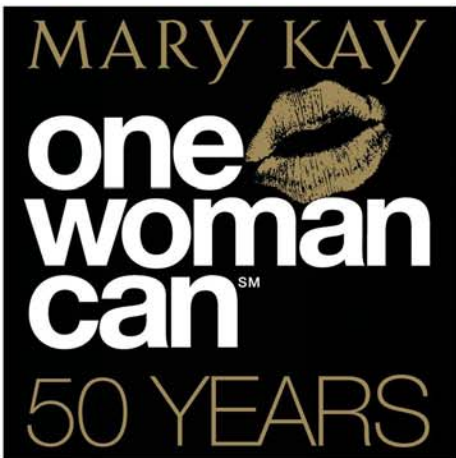
Mary Kay Ash believed in the power of women — especially when they work together to help others. Today, The Mary Kay Foundation carries on this legacy with *Team Up for Women!* From **now until May 12**, Consultants are reaching out to women everywhere in our annual *Team Up for Women!* fundraiser.

What better way to honor Mary Kay's birthday than by supporting her Foundation? With your help, we have donated more than \$55 million to fund research for cures for cancers that affect women and to provide grants to women's shelters and other non-profit agencies to help stop domestic violence. As you know, these two causes were close to Mary Kay's heart, so we honor our Founder's legacy of giving during Team up for Women fundraiser.

**THE MARY KAY
FOUNDATION**



Our Top 5 Wholesale Orders For March



Bevelyn Beachem



Lourdes Schreiner



Miriam Wiseman



Rose DeJesa



Please Email Me Your Photo

Edie Brown

Year To Date Court of Personal Sales

- 1 Rose DeJesa
- 2 Bevelyn Beachem
- 3 Miriam Wiseman
- 4 Johnnie Perry
- 5 Sonia Rodriguez
- 6 Lourdes Schreiner
- 7 Kathy Mondragon
- 8 Samantha Chagoya
- 9 Kadia Shrader
- 10 Melissa Wise
- 11 Jacki Marbach
- 12 Lakita Leggett
- 13 Alneda Cockerm
- 14 Susanna Guerra
- 15 Sharnell Brown
- 16 Ronald Middlebrooks
- 17 Edie Brown
- 18 Zenobia West
- 19 Jessica Lands
- 20 Naomi Pantoja



Thank You Consultants Who Invested in Their Business in March

Bevelyn Beachem	\$1,516.00
Lourdes Schreiner	\$1,272.00
Miriam Wiseman	\$439.50
Rose DeJesa	\$344.50
Edie Brown	\$322.50
Susanna Guerra	\$315.25
Lakita Leggett	\$281.50
Julian Tiller	\$272.50
M. Elizondo	\$264.00
Shey Jewett	\$243.75
S. Otis-Sullivan	\$243.00
Johnnie Perry	\$237.50
Kadia Shrader	\$229.50
Ronald Middlebrooks	\$228.75
Carmen Nelson	\$228.00
Kimolyn Cooper	\$226.25



How many administrative professionals do you know that are not truly appreciated? Share the Mary Kay Opportunity with them today! Don't forget that National Sales Director Lisa Madson was a part-time administrative assistant before she started selling Mary Kay!



My Grandmother Bach once told me that the key to having a fulfilling life was to understand that life's greatest fruit was always at the end of the branch and that you had to be willing to fall out of the tree to get it. The key, I was told, was to have people around you who could catch you should you fall. ~David Bach



Recruiters and Their Teams

Future Directors

Bevelyn Beachem

Angela Wheeler

Edie Brown

Julian Tiller

Kadia Shrader

Lilian Carson

M. Elizondo

Melissa Terry

Ronald Middlebrooks

S. Otis-Sullivan

Sharon Walker

* Adrianna Brown

* Aleah Cawthon

* Alyssia Phillips

* Anna-Maria Britt

* Arivai Prichard

* Augustus Cox

* Carmencita Hicks

* Cleopatra Boone

* D. Wilkins

* Damaris Guerra

* Dannitess Matthey

* Deborah Fairley

* Debra Gonzalez

* Delma Santos

* Diana Prieto

* Diane Saffold

* Elisabeth D Kuciemba

* Gabriela Montoya

* Jon'nae Hodge

* Jonathan Toepfer

* Katherine Hearn

* Kenya Arrington

* Krystal Smalls

* Latashia Lealiiee

* Linda Bruce

* Mary Johnson

* Meagen Ward

* Melissa Wise

* Nitzia French

* Patience Ballah

* Reuben Beachem

* Samantha Lopez

* Shela Joyce

* Stanwitch White

* Susana Maldonado

* Tia Rogers

* Trekenia Waters

* Veronica Leno

* Vivian Cuffin

Senior Consultants

Sonia Rodriguez

Samantha Chagoya

* Jessica Rodriguez

* Terah Byrd



Qualified Year to Date Sharing Court

Bevelyn Beachem

4 Qualified



Make plans now to be in the 2014 Court of Sharing! Just 24 qualified new team members for the year!



Love Checks: Sharing the Opportunity

13% Recruiter Commission

Bevelyn Beachem

4% Recruiter Commission

Sonia Rodriguez

May Birthdays

Jessica Lands	2
Kimolyn Cooper	8
Gina Tompkins	9
Brenda Rodriguez	11
D. Wilkins	12
Katherine Hearn	16
Zenobia West	19
Susana Maldonado	27

May Anniversaries

Shey Jewett	2
Arivai Prichard	1
Jessica Rodriguez	1
Kiana Jeffress	1
Patience Ballah	1
Theresa Farmer	1
Wesleaine Patterson	1

SHARE THE LOVE TEAM-BUILDING PROMOTION

During the month of April, you can Discover What You Love about Mary Kay with the new Share the Love Team-Building Promotion. Let me share the love and passion I have for my Mary Kay business and "pass it on."

From April 1 – 30, new Consultants who sign their Agreements during the month of April can:

- Purchase your Starter Kit for just \$75, plus tax and shipping.*
- Receive free shipping on an initial \$600 or more Section 1 wholesale order that is placed by May 31, 2014.*
- Receive a \$100 credit on an initial \$1,800 or more Section 1 wholesale order that is placed by May 31, 2014 (in addition to free shipping on the initial order).*

* Contact me or see www.marykay.com for more details – and get ready to Share the Love!

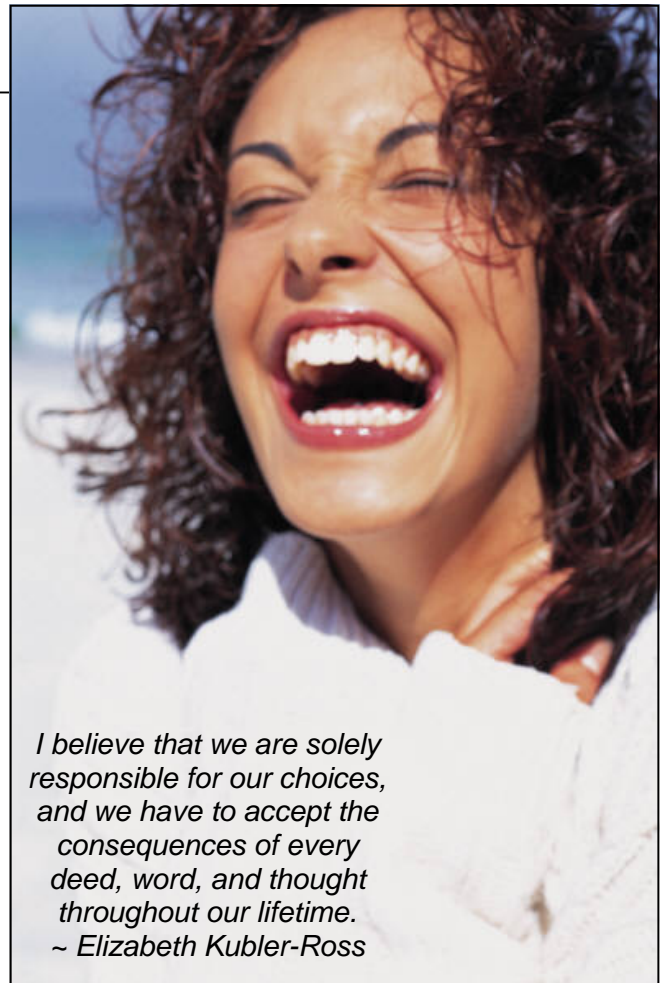
discover what you

LOVE™

**WE LOVE GIVING WOMEN
THE OPPORTUNITY TO
BUILD THEIR DREAMS,
WHICH IS WHY YOU
CAN START YOUR
MARY KAY BUSINESS
FOR ONLY \$75 IN APRIL!**

11 Steps to Becoming a MK Millionaire!

1. **M**- Make a choice to BE a MK Millionaire! Make millionaire decisions! Look at the activity of the people making it happen in MK...and ACT LIKE THEM!!
2. **I**- If you want something you've never had, DO something you've never done! (The definition of insanity is to keep doing the same things and expect different results!)
3. **L**- Love yourself WHERE YOU ARE!! Stop comparing yourself to others! We always compare our weaknesses to others' strengths...and we ALWAYS lose!!!
4. **L**- Let go of GUILT! Your children and families will NOT be damaged! They will look at your example of hard work and positive, goal-orientated thinking, and they will be MUCH better people because of it. They won't remember the nights you were away!
5. **I**- Integrity....BE A WOMAN OF YOUR WORD!!! If you say it....YOU DO IT!!!
6. **O**- Openness...You need to be always learning and growing, not thinking you've arrived! Be humble!
7. **N**- NEVER GIVE UP!!!
8. **A**- Act as if you are already there!! When you start acting ...you automatically start becoming! (Example...next time you're cranky....SMILE! and you will automatically feel happier. Try it!)
9. **I**- Imagination....If you can Dream and visualize in Technicolor...you have the ability to achieve it! God doesn't let us have the ability to dream it without giving us the ability to accomplish it!
10. **R**- Rely on Faith! Faith is taking a chance BEFORE you know how it will work!
11. **E**- Enjoy the journey! When you've accomplished your dreams, you will look back on the process and treasure the ups and downs...the friends you've made...the experiences of growth....EVERYTHING!



*I believe that we are solely responsible for our choices, and we have to accept the consequences of every deed, word, and thought throughout our lifetime.
~ Elizabeth Kubler-Ross*

**WONDERFUL LUNCH
AT CAREER
CONFERENCE
2014!!!**



**CAREER CONFERENCE
2014**



**On Stage Recognition on
Target Queens Court of
Sharing and Queen's Court
of Sales!!!**



**2014 Global Makeover Day!!
Our Company broke a record
again with over 58,000
makeovers in 1 day!! WOO
HOOO!!**



**NITE BEFORE CAREER
CONFERENCE GUEST
EVENT WITH HIEDI
GOELZER! INSPIRATIONAL
NITE..**



**Presenting Star Consultant
Certificate to Ms Rose
Dejesa. DIAMOND STAR
CONSULTANT WOOO
HOOOO!!!!**



**Presenting Star Consultant
Certificate to Blazin Bevelyn
Beachem. Sapphire STAR
CONSULTANT WOOO
HOOOO!!!!**



**Miss Johnnie Perry Steppin
out on Star Nite!!**



**Lakita and Charese strikin a
pose for star nite
celebration!!**



**NEW CONSULTANT ANGELA
WARREN..WELCOME TO
THE DREAMERS AND
BELIEVERS UNIT!!**

GIVE YOURSELF PERMISSION TO SUCCEED

by Dr. John Maxwell

Particularly when I speak to groups, I am asked about success, and one question always stands out from all the others: Why don't more of us really go after the things we want in life? What holds us back? What makes us "settle" when we could "soar"?

This week, a client gave me part of the answer. He enlisted in the Navy after high school, stayed for 26 years, then worked for the phone company for 12 more years. Finally, at age 57, he quit and started his own business. It's not a large business - his largest sale last month was \$77, and his average sale is less than \$8. He sells sandwiches on the mall, downtown. He has several push carts, and hires college students to make and sell the spicy sandwiches. Last month people stood in line, outside in our winter weather, to buy 47,233 of his sandwiches. He's getting rich, one sandwich at a time.

I asked him what changed from the days when he preferred the security of a steady paycheck. His answer was important. He said, "Only one thing changed. I gave myself permission to try."

What a concept! He gave himself permission to try!

Success is not an accident. Living well is not an accident! Having the things we desire and the life we love is the result of "going for it!" It's the result of having a plan, and taking action! When I look at extraordinary parents, skilled teachers, wealthy business people, winning athletes or successful artists, I see people who gave themselves permission to succeed. They went after it. They took risks. They probably failed or made mistakes, but they kept on trying. They didn't hold back or play it safe or take the easy path! As Jim said, he gave himself "permission to try." Here are 10 permissions to give yourself, if you truly want to succeed in life:

1. Give yourself permission to try.
2. Give yourself permission to fail.
3. Give yourself permission to ask for help or guidance.
4. Give yourself permission to make mistakes.
5. Give yourself permission to look foolish or silly.
6. Give yourself permission to want what you truly want.
7. Give yourself permission to have doubts and try anyway.
8. Give yourself permission to astound your critics.
9. Give yourself permission to stand out.
10. Give yourself permission to succeed!

We hold ourselves back far too much! Yes, sometimes circumstances are difficult, but more often than not, that is the excuse we use to keep ourselves locked in our familiar routines. More often, the real limitation is within ourselves. Most people don't want to run for President or do anything really dangerous or outrageous. Most of the things we want are entirely possible, if we would only try. Other people have done them, and so can we. The greatest successes in life often include a loving family, meaningful work, caring friends, and a measure of financial independence. Extraordinary success is often not even visible to others, because the most important victories happen within the human heart. And in those secret places, the only thing holding you back is your willingness to try. Give yourself permission to succeed.

Opportunity Awaits!

MOTHERS SPEND EACH DAY THINKING ABOUT OPPORTUNITIES
WE'D LIKE TO PROVIDE FOR OUR CHILDREN.

BETTER SCHOOLS / COLLEGE EDUCATION

GIFTS / TOYS / A WELCOMING HOME


A LIFE THAT WILL INSPIRE THEM!

BEING ABLE TO STAY HOME

MORE CREATIVE OPPORTUNITIES

BEING HOME WHEN THEY GET HOME

NO FINANCIAL STRESS



Our Mary Kay Opportunity can help you make any of these dreams a reality! Choose to hostess your own Mary Kay Skin Care Class today, and see if you'd be interested in doing what I do.

Mary Kay Ash founded this company to give women everywhere the opportunity to have the life of their dreams. Take a chance on yourself today.

"YOU CAN HAVE ANYTHING IN THIS WORLD YOU WANT, IF YOU WANT IT BADLY ENOUGH AND YOU'RE WILLING TO PAY THE PRICE."

~MARY KAY ASH

START YOUR
Mary Kay
BUSINESS TODAY...

just
\$75

during the month of April



Become a MASTER BOOKER

By: Lisa Anne Harmon



What positive messages are you going to tell yourself today and everyday? Being in Mary Kay for almost 20 years, I have been able to watch the transformation in my own mind of going from somebody who was very cynical and sarcastic (and I still battle that to be quite honest), to someone whose first thoughts are positive, encouraging, and expecting. How does that transformation occur? It happens with a lot of prayer, it happens with a concerted effort, it happens by practicing what it is that you say to yourself on a daily basis.

We have all heard that if you want to become better on the phone with booking, tell yourself that I am a MASTER booker! Everybody that I call will say YES! I have so many appointments on my books! I can't wait to get on the phone! I love the phone! The phone is my friend! I am a master at scheduling appointments! Everywhere I go, people want to talk to me! I look the part, I act the part, and I sound the part! I am a MASTER at scheduling appointments! If you say something like that to yourself

out loud everyday, several times a day, what a difference that will make.

As Sue Kirkpatrick would say, "It would change the mental tape that you have been playing." Maybe your issue is self-confidence; maybe you have always had a battle worrying about what other people think. Try saying something like this to yourself, "I am a confident, strong, capable woman. I make decisions easily, and I'm pleased with the decisions that I make. I choose life. I make choices based upon what is best for me and not what is best for the people around me. I love my life. I am happy with my life! I am confident with who I am. I know that I am a child of God." If you said those kinds of things to yourself everyday, wow, what a difference it will make over time!

Positive affirmations don't change your life today. They don't change your life tomorrow. It is a process of learning wonderful habits that are going to change how you think and feel for the rest of your life. Maybe you are great at selling, and you really need to work on building

your team, "I am a MASTER recruiter! I am a professional recruiter with Mary Kay Cosmetics. I can't wait to share this wonderful career opportunity everyday. I know how much it has changed my life. I never want to be selfish and not offer this career to anybody else. I exude a professional Mary Kay image. I look the part, act the part, and sound the part everyday. I am attracting this wonderful way of life to me. I love to recruit! I love to share this wonderful opportunity! I am a MASTER at listening to people's concerns and relating them back to the Mary Kay experience. I am a Mary Kay Sales Director by January 1, 2015!" Those kinds of messages make a difference!

What area of your business do you need to grow in? What area of your life do you want to work on? That's the place that you start with the Positive Affirmations! Why not start today? Write a couple of sentences down; make them personal and powerful for you. Xerox them and put them behind your toilet, on your refrigerator, and on your rear view mirror!



Happy Birthday Mary Kay



Mary Kay Ash is the inspirational foundation of our Company. And what better time than during her birth month for us to refocus on her belief that the skin care class is the foundation of a Consultant's business?

TAKE THE 20/20 CHALLENGE

To achieve this Challenge, you should hold at least 20 qualified classes between May 1–31. Achieving this goal can help you build a solid foundation for your business. In the process, you are likely to attract new customers — and new team members — and take your business to new heights!

How Will You Honor Mary Kay in May?

- Sharing her opportunity with a customer
- Booking a class with a woman who needs to be encouraged and feel beautiful
- Offering one of our special-needs products to someone who will be thrilled with the results
- Developing a "You can do it!" attitude within yourself, and sharing/ believing others can do it, too!



i ♥ spring! Team building



Each one reach one you and your new team member will earn a pair of these gorgeous sunglasses "Your future is so bright you'll need shades!"

Two new team members and you'll earn one of these styling Chevron scarves!



Three new team members and you'll earn stunning "Glitz and Glam" watch!

Four new team members earn this multi bangle "Believe" bracelet!



Five new team members earn this chic tote.



Go on-target for your Cruze with \$5000 in team wholesale and earn the whole page!



Interview or bring 10 guests to the meeting April 1-15th and earn this beautiful pink flower ring. Interview or bring 10 guests to the meeting from April 16th—30th earn this heart business card case!



BREAK A STATE IN APRIL AND EARN THIS CUTE TOTE!!



**** (tote will be awarded only to the consultant who recruits someone in a state other than their own) ****

Who do you KNOW?

We are already in these states...Texas Rhode Island Washington State, Missouri, Delaware, Georgia and Illinois...

Lets add to the women in these states and add unit members in the Other states! Who do you know that deserves this career... a relative, close friend or business acquaintance, possibly a college roommate or your sister in law... Lets do a three way conversation with them telling them what we are about and who we are looking for...it might be for them and they might just be a talent scout for you... but lets paint the nation **PINK**

Join us as we build to 200 strong!

What your earn: When you add a new team member in a state other than the one you live in, you will be "MISS _____"! At the end of the Seminar year...whoever has "broken" the most states will be crowned QUEEN and Miss USA for the year!

Sample Script: Hey _____, this is _____. Do you have a minute? The reason why I am calling is that our unit has a goal to be the #1 Unit in our division. Mary Kay may or may not be for you, but my director has challenged me to do a practice interview out of state with someone I know that would help me out. I thought of you. I value your opinion whether or not Mary Kay is for you. If it is not for you, you may know someone who would be great doing what I do. For doing this for me, I will give you a free eye shadow! When would be a good time?

MID MONTH

WHOLESALE PROMOTION

A \$225.00 WHOLESALE ORDER BY

15 APR EARNS THIS BEAUTIFUL

HIGH HEEL NECKLACESET !!!!



i ♥ spring! Sales Contest



order \$250 wholesale and receive choice of Butterfly Earrings or Chain Earrings! (various colors)



Order \$450 wholesale and receive your choice of a Cross or Love Bracelet!



order \$650 wholesale and receive your choice of one of these Beautiful Spring Necklaces Sets!



order \$850 wholesale and receive "i ♥ my marykay" umbrella!

order \$1050 wholesale and receive your umbrella and your choice of earrings!


order \$1500 wholesale and receive umbrella and your choice of earrings and choice of bracelet!

order \$2000 wholesale and receive the whole page! (with your choice of a earrings and choice of bracelet and choice of necklace set!

Promotions are based on items that are currently available from suppliers, however, markets change, back orders can occur or a supplier can discontinue items without our knowledge. If this occurs we will work diligently to find acceptable substitution. There might be a slight variation of style and color due to dye-lot issues and availability.

DREAMERS & BELIEVERS /FUT. OVERCOMERS UNITS - APR 14



~ April 2014 ~						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
PINK STUDIO: 401 ISOM RD. SUITE 360 SAN ANTONIO 78216		1 Tuesday Night Live 6:30-8:30 Pink studio FACE MODEL EVENT	2 CALL the hotlines daily ! 641-715—3900 codes: 285134# 44336#	3 NEW CONSULTANT TRNG. VIA TELE CONF OR AREER CHAT/8:30 CST NUMBER:424-203-8400 ACCESS CD:425214#	4 CALL the hotlines daily ! 641-715—3900 codes: 285134# 44336#	5 FIESTA SELFIE SATURDAY 1:30 -3:30 PINK STUDIO 4-6PM PINK STUDIO
6 SELFIE SUNDAY 2- 4PM PINK STUDIO- RSVP TRNG onference Call 8:30-9:00 pm CST 641-715-3620 Access Code: 89848	7 Monday Night Live 6:30-8:30 BEST WESTERN HOTEL NEW BRUANFELS TX IH-35 ACCESSS RD EXIT 190	8 Tuesday Night Live 6:30-8:30 Pink studio FACE MODEL EVENT	9 CALL the hotlines daily ! 641-715—3900 codes: 285134# 44336#	10 CAREER CHAT 8:30-9:15 CALL IN NUMBER 424-203-8400 ACCESS CODE 425214#	11 DIRECTOR MTG GUEST EVENT WITH KOU DORLEY 431 WOLFE RD ,SA 10— 12:30PM RED JACKETS AND ABOVE	12 GUEST EVENT WITH KOU DORLEY (9:30-1230) HOLIDAY INN NORTH STONE OAK,19280 REDLAND RD SA 78259 \$20.0 2-4 SELFIE SATURDAY
13 FIESTA SELFIE SUNDAY 2- 4PM PINK STUDIO- RSVP TRNG onference Call 8:30-9:00 pm CST 641-715-3620 Access Code: 89848	14 Monday Night Live 6:30-8:30 BEST WESTERN HOTEL NEW BRUANFELS TX IH-35 ACCESSS RD EXIT 190	15 Tuesday Night Live 6:30-8:30 Pink studio FACE MODEL EVENT SUMMER PCP DEADLINE	16 CALL the hotlines daily ! 641-715—3900 codes: 285134# 44336#	17 CAREER CHAT 8:30-9:15 CALL IN NUMBER 424-203-8400 ACCESS CODE 425214#	18 CALL the hotlines daily ! 641-715—3900 codes: 285134# 44336#	19 FIESTA SELFIE SATURDAY 1:30 -3:30 PINK STUDIO 4-6PM PINK STUDIO
20 HAPPY EASTER NO FACIALS AT THE CENTER ENJOY YOUR DAY!! 	21 Monday Night Live 6:30-8:30 BEST WESTERN HOTEL NEW BRUANFELS TX IH-35 ACCESSS RD EXIT 190	22 Tuesday Night Live 6:30-8:30 Pink studio ADMINISTRATIVE PROFESSIONAL PAMPERING DAY!!	23 CALL the hotlines daily ! 641-715—3900 codes: 285134# 44336#	24 NEW CONSULTANT TRNG. VIA TELE CONF OR AREER CHA T/8:30 CST NUMBER:424-203-8400 ACCESS CD:425214#	25 CALL the hotlines daily ! 641-715—3900 codes: 285134# 44336#	26 FIESTA SELFIE SATURDAY 1:30 -3:30 PINK STUDIO 4-6PM PINK STUDIO
27 SELFIE SUNDAY 2- 4PM PINK STUDIO- RSVP TRNG onference Call 8:30-9:00 pm CST 641-715-3620 Access Code: 89848	28 Monday Night Live 6:30-8:30 BEST WESTERN HOTEL NEW BRUANFELS TX IH-35 ACCESSS RD EXIT 190	29 Tuesday Night Live 6:30-8:30 Pink studio FACE MODEL EVENT RS MARY KAY BINGO LTOSA GUESTS FOR GIVE AWAYS!!!!	30 CALL the hotlines daily ! 641-715—3900 codes: 285134# 44336#	Notes: AUDACIOUS APRIL ITS HERE!! APRIL UNIT GOALS....WHAT R YOUR GOALS? THE EXPLOSION IS HERE!! **10 OR MORE NEW UNIT MEMBERS - LET'S DO IT!!!!**WIN \$100.00 CASH THIS MONTH!! 1. 2 FUTURE DIRECTORS.... 3 RED JACKETS 2. 5 NEW SENIOR CONSULTANTS!!! 3.\$15,000 or MORE WHOLESALE PRODUCTION— FAITH, BELIEF AND ACTION MAKE IT HAPPEN!!!!!!!!!!		

DARE TO DREAM!



MARY KAY[®]
MAKEOVER DAY
March 8, 2014

Mary Kay Dates to Remember:

- **May 1:** Online DIQ commitment form available beginning 12:01 am CST until midnight on the 3rd. Seminar 2014 registration and Seminar souvenir ordering opens for those registered for Seminar.
- **May 10:** PCP early ordering privilege of the new Summer 2014 promotional items begins for consultants who enrolled in The Look for Summer 2014.
- **May 11:** Mother's Day
- **May 12:** Mary Kay Ash's Birthday
- **May 15:** PCP last day of online enrollment for the Month 2 mailer.
- **May 16:** PCP summer issue of The Look mails.
- **May 26:** Memorial Day. All Company and branch offices closed. Postal holiday.
- **May 29:** Last day of the month for consultants to place telephone orders (until 10pm CST).
- **May 30:** Last business day of the month. Orders and agreements submitted by mail or dropped off at the branches must be received by 7pm local time to count toward this month's production.
- **May 31:** Last day of the month to place online orders until 9pm CST. Online agreements accepted until midnight CST.

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Habits are the patterns of your behavior. Habits are dangerous because they can make your life a series of mindless actions. Many people go through their entire lives living a life of habituation. They get up at the same time, jump in the shower with their mind racing, eat the same breakfast day after day, drive the same roads to work, and do the same tasks at the office each day. The neuropathways of the brain get reinforced over and over again, day after day, year after year, decade after decade. Our life can become a collection of mindless, almost thoughtless habits.

I hope you have seen the movie *Groundhog Day*, where actor Bill Murray plays Phil, an arrogant weather forecaster who gets trapped in a time warp that has him reliving the same day over and over. He gets up every day repeating his same behavior and gets the same results. He gets very frustrated until finally one day he changes his behavior. Phil's life totally changes when he changes. It is difficult to discover true happiness when we are living each day as if it were *Groundhog Day*. For many of us it feels like stepping on the same treadmill each day, with it preprogrammed to the same speed and an exact length of time, therefore yielding the exact same results each day. Albert Einstein said it best. "Insanity is doing the same thing over and over again and expecting different results." The principle of cause and effect ties into the problem of habituation. So many of the individuals I have counseled over the years have lived lives entrenched in habituation and their precious lives have passed them by.

Taken from: *A Life In Balance: Nourishing the Four Roots of True Happiness* By: Dr. Kathleen Hall



CYNTHIA DANAY
 INDEPENDENT SALES DIRECTOR OF
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