

# SatinHandsChallengeInstructions

Pamper 12 people with Satin Hands

Samples are in your STARTERKIT.

Follow the directions on the packets.

Pick people from different groups: family, friends, co-workers, etc.

It will give you better results.

It's a pampering treatment everyone loves! EASY & FUN!

Earn your **COURAGE** infinity circle charm

for your **PINKPOWER** bracelet

## **STEP 1: ASK**

**SCRIPT:** "I'm a Beauty Consultant with Mary Kay and I need to get the opinion of 12 people on a pampering hand treatment. It'll just take a few minutes. Will you be one of my 12?"

## **STEP 2: DEMO** Satin Hands

## **STEP 3: SIGN TRACKING SHEET**

Makesure she/he fills in all the columns on the tracking sheet.

**If she writes 1:**

Ask how she would like to pay for it? Cash, check or credit card.\*

**If she writes 2:**

Schedule the party so she can earn it for free (coach her to have 3 guests over 18)

**If she writes 3:**

Thank her for helping you

**IF THEY WANNA TO BUY:**

You can take MasterCard/Visa/Discover or American Express

Fill in her name, credit card number, expiration date and zip code on the sale ticket.

Checks are made out to you.