



TIPS FOR SUCCESS

1. Do not pre-judge a response! Just ask!
2. Do not "re-invent the wheel". These are tried and true methods that work. Take advantage of a successful heritage.
3. Use only the products you are representing from head to toe!
4. Always have a clear-cut goal
5. When asked how you or your business is doing, the answer is always "GREAT!"
People really don't want to hear anything else.
6. Never attend a meeting without guests, and never miss a meeting!
7. Dress professionally and look the part of a beauty consultant! Would you go to a dentist who has no teeth?
8. Turn in a Weekly Accomplishment Sheet to your director every week. Communicate with her.
9. Always carry a business card and sample to give away as you network for your business.
10. Treat your business like a business.
 - ◆ Make full inventory your goal
 - ◆ Manage your money wisely ~ re-invest the product portion of your sales
 - ◆ Work your business consistently ~ have a sales goal and a face goal each week
 - ◆ Work to be a STAR consultant every quarter
 - ◆ Attend company sponsored events like Career Conference and Seminar