

CLOSE

Reasons to do privately:
Privacy, opinion, purchase

Did you have fun?

How does your face feel?

What was your favorite product?

Ask for sales - look over Customer Profile Sheet

These 4 packs would make up the princess pack, is that what you want to start with tonight? What would you like to start with tonight? Would you like to figure out how to get it free or a discount? Booking, catalog, online

Look at datebook, what works better for you, weekdays or weekends?

Would they like to be a face model at one of my workshops (mon/thurs) or for portfolio of before/afters?

“I know you're probably not interested in selling Mary Kay, but my director gave me a really big goal, all I need to do is, in the next week, get the opinion of 5 people about our business opportunity. Is there any reason why you couldn't help me with my goal?”

I need 40 people to say no get my free car. Or 14 yes's.

“Would tomorrow be ok, or is the next day what you were thinking?”