

20 / 20 Vision

NSD Kristin Myers Tradition of Success
June 2013- July 2014 Monthly Challenge

Building the Cameron Locke Future National Area

20 Vision	30 Vision Elite	40 Vision SUPER ACHIEVER
20 Faces or 15 Faces/ 5 Chats \$600 Wholesale	30 Faces or 25 Faces/ 10 Chats \$1,000 Wholesale	40 Faces or 30 Faces/ 10 Chats \$1,200 Wholesale
*this consistent activity will ensure STAR Consultant status!	*this consistent activity = STAR + Move up in RED!	*this consistent activity = STAR + Car + Directorship!

* Career Chats = Marketing Video or Live Chat + follow up with Angie

REWARDS

Special Recognition

Shout out to Vision achievers & book 10 achievers on the Monday Area call. Recognition in the Unit Newsletter as well as the National Area Newsletter. Participation Recognition of Achievements at the quarterly Awards events.



Monthly

Special Achievement Charm
Monthly Achievement Certificate
Section 2 Promotion Prize
(ex. Samples, business aids or Mary Kay supplies)

TRACKING & ACCOUNTABILITY

Submit your numbers to your Director each week and submit your MTD totals at the end of each month to participate in 20 /20 Vision Program

20 / 20 Vision Weekly/ Monthly Tracking Sheet

NAME _____

40 + Faces (Equivalent to 3 Classes per Week)

Week Ending: _____

Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$
Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$
Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$
Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$
Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$

\$500+ Per Week in New Sales

Week 1	Week 2	Week 3	Week 4
\$ _____	\$ _____	\$ _____	\$ _____
\$ _____	\$ _____	\$ _____	\$ _____
\$ _____	\$ _____	\$ _____	\$ _____

3+ Career Chats Per Week

Y= Yes N=No M=Maybe

Week 1 Career Survey	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
Week 3 Career Survey	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
Week 4 Career Survey	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M
_____	Y N M	Y N M	Y N M	Y N M

5 New Contacts PLUS 1+ Bookings Per Day

Mark Each Day: You Meet 5 + 1

1	2	3	4	5	6	7	8	9	10	11
12	13	14	15	16	17	18	19	20	21	22
23	24	25	26	27	28	29	30	31		

MONTH to DATE

(Keep adding weekly results for month end total)

Appointments (*full circle) HELD this month
 # Total New Faces (product)
 # Career Surveys
 # New Team Members
 # Total Team _____ # Active
 \$ Retail Sales
 \$ Wholesale Order
 \$ Total Team Production (yours + Team)
 w/s towards STAR this QUARTER
 Star Goal: Sapphire Ruby Diamond Emerald Pearl
 *Full Circle appts = 3+ guests, \$200+ retail, 2+ Career Surveys booked

Month End Results

Circle YOUR Achievement * Vision 20 * Vision 30 Elite * Vision 40 SUPER ACHIEVER

Months Consistency
 # Book 10 Appointments for NEW MONTH by the 2nd
 (# Parties _____ # Facials _____)