

# Income Through Team Building



***Be Ravishing  
in a Brand New  
Red Jacket!***



## Step 1



Recruit a Power Partner in the first 15 days and earn the Pearl of Sharing Earrings!

Power Partner: \_\_\_\_\_

### Script for Booking Career Fact Appointments:

I have just been selected for a position with Mary Kay Cosmetics & as part of my training, my director asked me to select at least 9 sharp, intelligent women who I felt would give us their honest opinion of our company facts and background and to give me some exposure for my new business. I know that Mary Kay may not be something you want to do personally, but I would really value your opinion. In exchange for your time, we will have a product gift or discount for you & it will help me to complete my training. Which is better for you? Lunch, coffee or after work?

## Step 2



Book and hold (with your director) Career Chats with three women you admire the most and earn the Pearls of Sharing Necklace in the first 15 days!

Power Woman 1: \_\_\_\_\_

Power Woman 2: \_\_\_\_\_

Power Woman 3: \_\_\_\_\_

## Step 3



Complete 9 total Career Chats (5 more) and earn the Pearls of Sharing Bracelet in the first 15 days!

Power Chat 1: \_\_\_\_\_

Power Chat 2: \_\_\_\_\_

Power Chat 3: \_\_\_\_\_

Power Chat 4: \_\_\_\_\_

Power Chat 5: \_\_\_\_\_